Do you prefer to buy where Everybody pays the Same Price? marked. prices? harges? pense. We do not deliver, the saving is yours. are employed? stores. times. you? store.

## All Around Town

## OREGON




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## What Factors Do You Consider <br> when deciding where to buy your Clothing, Shoes and Dry Goods

 Do you desire to buy where the Prices are all marked in Plain Figures?Do you wish to avoid buying "seconds" or other defective merchandise

Do you buy for cash to save the difference between Cash and Credit Prices? IF YOU DO-J, C. Penney $\mathrm{Co}_{2}$, can serve you to splendid advantage.

IF YOU DO--the J. C. Penney Co., store is the one you are seeking.
IF YOU DO-remember every article in the J. C. Penney Co., store is so
Do you believe that buying for 197 stores makes it possible to buy at lowest
IF YOU DO--you will be inclined to expect lowest prices at this store. Do you prefer to carry home the articles you buy to save paying delivery

IF YOU DO-remember nothing is added to our prices for delivery ex-
Do you know that you are required to pay the added expense where collectors
If you desire to avoid paying such unnecessary expense-buy at our

IF YOU DO --be assured no such undesirable goods are ever bought by us.
Do you prefer newest merchandise to select from when you are buying?
IF YOU DO-wour rapid selling assures you newest assortments at
Do you desire the assurance that every purchase will prove satisfactory to
IF YOU DO--that is sufficient reason for you to buy constantly at this

Many Other Reasons Why You can Buy to Best Advantage at the J. C. Penney Company Store will be Apparent to you Beginning With Your First Purchase


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Do you want your Freight and Express out of Portland to arrive quicker? SHIP VIA
Willamette Valley
Transfer Co.
PHONE 1400
ship VIA
Willamette Valley
Transfer Co.
phone 1000







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## Ladies' Fall Hats

The Biggest and Best Assortment in town at Popular Prices. Ladies Hats direct from the fashion centers of New York and Philadelphia. Alse trimmed models finished in our own expert work rooms.
LADIES HATS $\$ 1.98$ to $\$ 8.50$ CHILDREN'S HATS $\$ 1.49$ to $\$ 4.75$ OUR PRICES ALWAYS THE LOWEST

## GALE \& COMPANY

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Formerly Chicago Store

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## MRS. WINSLOW'S





## Heater Sale

Heaters as good as they make at from ..... $\$ 1.75$ up Complete assortment of Mrro Aluminum ware. Matress from $\$ 5.00$ to $\$ 24.00$

We will Save You Money
Peoples Furniture Store
271 N. Commercial St. Salem.

