



## Late Summer Shoes!

To finish out the hot, sultry weather something comfortable and serviceable, yet inexpensive

YES, THEY ARE HERE!

The Ladies' Elk Outing Bals, Low Comfortable heels, yet fit up finely in the arches and wear.—There's nothing equals them and are specially priced

**\$5.95**

All sizes and widths from A to E

Men's Elk Outing Bals Elk Soles, fine harvest or late Summer Shoes and only

**\$2.59**

Boys' sizes of same ..... \$2.20

There are many other kinds of comfort shoes in our immense stock and you can just as well save the extra dollar or two by Paying Cash.

At The  
Electric  
Sign  
"SHOES"

*The Bootery*  
"WHERE CASH IS KING"

LITTLER  
and  
UPMBYER

### WILSON OFFERS

(Continued from page one)

The president also said that any substantial increase of wages in leading lines of industry at this time would crush the general campaign the government is waging to reduce the cost of living.

"The increase in the cost of transportation which would necessarily result from increases of railway employees would more certainly and more immediately have that effect than any other advanced wage cost," the president said.

He said it is neither wise nor feasible to take care of increases in the wages of railroad employees at this time by increases in freight rates.

The president's statement followed a conference with a hundred representatives of the railroad shopmen's unions who are demanding an increase in wages.

"We ought to postpone questions of this sort until normal conditions come

again and we have the opportunity for certain calculation as to the relations between wages and the cost of living," said the president.

"It is the duty of every citizen of the country to insist upon a true in such contests until intelligent settlement can be made by peaceful and effective common counsel.

"I appeal to my fellow citizens of every employment to co-operate in insisting upon and maintaining such a truce, and to co-operate also in sustaining the government. In what I conceive to be the only course which a conscientious public service can pursue. Demands unwise made and passionately insisted upon at this time menace the peace and prosperity of this country as nothing else could and thus contributes to bring about the results which demands are intended to remedy.

The president at the same time made public a statement addressed to the railway employees' department of the American Federation of Labor. He appealed to them to accept wage readjustments and increases much smaller

than those asked, requesting that they lay the matter before the 500,000 union members.

In this letter the president says:

"We are face to face with a situation which is more likely to affect the happiness and prosperity and even the life of our people than the war itself.

"We have now got to do nothing less than bring our industries and our labor of every kind back to a normal basis after the greatest upheaval known to history and the winter just ahead of us may bring suffering infinitely greater than the war brought upon us if we blunder or fail in the process.

"An admirable spirit of self-sacrifice, of patriotic devotion and of community action guided and inspired us while the fighting was on. We shall need all those now and need them in a heightened degree if we are to accomplish the first tasks of peace.

The president also explained how the government hopes to end profiteering, stimulate production and lower prices. He said "very favorable results are already beginning to appear."

The president's letter addressed to "My fellow citizens," is as follows:

"The situation has arisen in connection with the administration of the railroads which if of such general significance that I think it my duty to make a public statement concerning it, in order that the whole country may know what is involved.

The railroad shopmen have demanded a large increase in wages. They are now receiving 58, 63 and 68 cents per hour. They demand 85 cents per hour. This demand has been given careful and serious consideration by the board which was constituted by the railroad administration to adjust questions of wages, and the board consisting of an equal number of representatives of employees and of the operating managers of the railroad companies.

This board has been unable to come to an agreement and I have, therefore, devolved on the director general of railroads and myself to act upon the merits of the case.

The shopmen urge that they be entitled to higher wages because of the higher wages for the present received by men doing similar work in shipyards, navy yards and arsenals, as well as in a number of private industries, but I concur with the director general in thinking that there is no real basis of comparison between the settled employment afforded mechanics by the railroads under living conditions as various as the locations in surroundings of the railway shops themselves and the fluctuating employment afforded in industries, exceptionally and temporarily stimulated by the war and located almost without exception in industrial centers where the cost of living is highest.

The substantial argument which the shopmen urge is the very serious increase in the cost of living. This is a very potent argument, indeed. But the fact is that the cost of living has certainly reached its peak and will probably be lowered by the efforts which are now everywhere being concerted and carried out. It will certainly be lowered so soon as there are settled conditions of production and commerce; that is, so soon as the treaty of peace is ratified and in operation and merchants, manufacturers, farmers, finers all have a certain basis of calculation as to what their business will be and what the conditions will be under which it must be conducted. The demands of the shopmen, therefore, and all similar demands are in effect this:

"That we make increase in wages which are likely to be permanent in order to meet a temporary situation

## Portland Cloak & Suit Co. Court & Commercial St.

White Corner Building

Salem's Greatest Women's Apparel Store

### FALL OPENING AND STYLE SHOW FRIDAY AND SATURDAY, AUGUST 29-30

Featuring New and Attractive Modes Which Dame Fashion Has Proclaimed "Correct." Displays of Ready-to-Wear were never more interesting than at the present time. Added to our already splendid assortments are many new models, just arrived, bringing with them new originations which Dame Fashion has highly approved. It would be impossible to present an assemblage of apparel that more truly portrays the vogue—and then you'll find our prices unequalled for lowness, quality, style and finish considered.



Offered this week and at a time when our stock is at the top notch of completeness, a fur sale that you should take advantage of, if you are interested in buying good furs at prices that will save you money.

**FUR PRICES THAT END WITH THE MONTH—FOR AFTER AUGUST 30 THEY MUST GO UP TO NORMAL.** Included in this sale are Fancy Mole Capes, Hudson Seal, Fox, Wolf, Black Lynx, Squirrel and Jap Mink Scarfs, Capes, Stoles, etc., all offered this week without limit or restriction, away below regular values. Special attention directed to our showing of Scarfs and Animal Furs, ranging in price \$9.50 to \$75

Here then is the significance of this sale to you. You may buy your furs now and save 20 to 50 per cent on regular prices. You may wait until after the sale and pay the regular prices. Or you may wait until later in the fall or winter and pay the still higher prices that are bound to come.

In the recent great raw fur auctions in New York, attended by fur dealers from all over the world, advances of 75 to 100 per cent were reported in the prices of furs, due to the pelt scarcity and the unprecedented demand for furs in Europe.

A small deposit will reserve any furs sold this week, for delivery later

Every day almost, fur prices are sharply advancing but notwithstanding the continual increase, the prices at which furs are marked to sell at the Portland Cloak and Suit Company's store, up to August 30th are most reasonable, later shipments will no doubt be much higher.

### Autumn Millinery Exposition Latest Models in Trimmed Hats

An exposition of autumn styles in dress hats neatly trimmed, portraying the newest creations from the foremost artists.

Many of those beautiful new hats will be shown for the first time tomorrow.

If you are interested in the new models you will find here just the kind of Hats that will be worn the coming season at prices ranging from \$4.50 up to \$17.50.

### Elegant New Sweaters

Wool Sweaters and Sport Coats in the most attractive styles of the season. Plain weaves or fancy, as you prefer. Some have tuxedo front and belt or tie sash. Large selection of styles in every wanted color and in various combinations. Prices range from

**\$5.95 to \$15.00**

## Make Money

Money saved is money made, so before you start for the hop fields come in and let us outfit you in the proper garments at this big

### Eight Day Sale of Hop Field Necessities

Men's and boys' overalls and coveralls, cotton and leather gloves, Ladies Freedomalls, the latest style, regular \$3.25 value at

**\$1.69**

Khaki dresses, \$6.00 values

**\$3.50**

Bungalow aprons, \$2.00 values

**.98c**

Don't fail to take advantage of these Bargains

**THE Peoples**  
CASH STORE  
Groceries Dry Goods Clothing  
"The Premium Store"  
PHONE 453

which will last nobody can certainly tell how long, but in all probability only for a limited time. Increases in wages will, moreover, certainly result in still further increasing the cost of production and therefore the cost of living and we should only have to go through the same process again. Any substantial increase of wages in leading lines of industry at this time will utterly crush the general campaign which the government is waging with energy, vigor and substantial hope of success to reduce the cost of living. And the increases in the cost of transportation which would necessarily result from increases in the wages of railway employees would more certainly and more immediately have that effect than any other enhanced wage costs. Only by keeping the cost of production on its present level, by increasing production and by rigid economy and saving on the part of the people can we hold prices down."

#### MONMOUTH WOMAN

(Continued from page one)

taxis driver to the undertaker: parlors of the Rigdon company. The coroner of Polk county was notified shortly after the accident.

The funeral services of Mrs. Marks will be held at the First Christian church Tuesday afternoon at 2:30 o'clock and burial will be in the K.P. cemetery at Monmouth.

Don't let your children suffer. If they are fruitful, peevish, puny or cross, give them Hollister's Rocky Mountain Tea—a harmless, but safe laxative for children. 35c. D. J. Fry.

London—"He wanted to keep me down, just as he did the men. When I wouldn't tolerate it, he left me," declared an Acton woman seeking a summons against her husband, an army sergeant.

London—"Analysis of the water from the village well at Builham, Essex, following complaint as to taste, disclosed 1 ounce of magnesium sulphate (Epsom salts) per gallon. Mulphan residents are drinking rain water now."

**SSS—Keep Them Home—SSS**  
**SS Keep 'em In The Circle SS**  
**"Forget It"—Buy At Home**

### New Today

(Continued from page seven)

FOR SALE—Or trade light spring wagon for good horse. Phone 1891W

8-28

FOR SALE—Canning peaches, Crawford \$1.25 bushel. Phone 64F14. 8-30

8-26

FOR SALE—Cow, also young calf. Call evenings 1205 N. Cottage St. 8-25

8-26

WANTED—To rent or buy second hand drag wagon in good repair. Phone 754 or call 500 N. Capitol. 8-30

8-26

FOR SALE—New vibrator with applicators, and good top buggy. Box 176 Salem, Or. 8-26

8-26

FOR SALE—White fir \$3 on place, \$5 delivered in town. Write W X care Journal.

8-26

FOR SALE—1913 model Maxwell, 5 passenger, 4 good new tires. Cash \$225. Inquire Cherry City feed barns 8-27

8-27

NOTICE—For those that are registered to pick hops at J. A. Krebs will start picking Friday, 29th. 8-28

8-28

WOMAN wanted for general house work. Mrs. F. G. Hale, 1190 S. 14. Phone 1629W. 8-27

8-27

PEACH pickers wanted at once at Pettys orchard, 1½ miles north of bridge on Wallace road.

8-26

WANTED—A woman to care for invalid lady. Address 2090 Ferry St. 8-26

8-26

FOR SALE—5 room modern house on installments. Inquire at elevator Saalman bank of Commerce.

8-26

WANTED—Good automobile for Salem residence or close in acreage. Phone 1481R. 8-27

8-27

#### HOUSE WANTED

We have a customer with the cash to buy a cheap residence in north Salem. List it with us at once if you desire to sell. John H. Scott Realty Co., 404 Hubbard bldg.

8-25

carried before the house. Committee members feel, according to Chairman Good, that a series of prosecutions of profiteers will have more immediate effect in reducing the high cost of living at this time than any other official action.

**POISON OAK**  
Wash with weak solution of blue stone or lime water, dry thoroughly, follow with light application of—

**VICK'S VAPORUB**  
"YOUR BODYGUARD" 30c, 60c, 1.20

### THE SCOTCH WOOLEN MILLS

Will Save you Big Money on that

### NEW FALL SUIT

If you doubt it, take a look at our window this week

**THE SCOTCH  
WOOLEN MILLS**  
426 State Street