

# DRUGGIST! VICKS VAPORUB SHORTAGE OVERCOME AT LAST

### The Deal Scheduled For Last November, Which Was Postponed On Account Of The Influenza Epidemic, Is Now Re-Instated - Good During The Month Of March.

## OVER ONE MILLION JARS OF VAPORUB PRODUCED EACH WEEK.

It is with pride that we announce to the drug trade that the shortage of Vick's Vaporub, which has lasted since last October, is now overcome. Since January 1st, we have been running our laboratory twenty-three and a half hours out of every twenty-four. Last week we shipped the last of our back orders, and retail druggists, therefore, are no longer requested to order in small quantities only.

### NOVEMBER DEAL RE-INSTATED

This deal, which we had expected to put on last November and which had to be postponed on account of shortage of Vaporub, is re-instated for the month of March. This allows a discount of 10 percent on shipments from jobbers' stock of quantities of from 1 to 4 gross, 5 percent of this discount is allowed by the jobber and 5 percent by us.

### THANKS OF THE PUBLIC DUE THE DRUG TRADE DURING THE INFLUENZA EPIDEMIC

The thanks of the American public are certainly due the entire drug trade—retail, wholesale and manufacturing—for what they accomplished during the recent influenza epidemic. The war

caused a shortage of physicians—nurses were almost impossible to obtain—the demand on the drug trade was unexpected and overwhelming, and to this demand they responded nobly. Retail druggists kept open day and night and slept where they dropped behind the prescription counter. Wholesale druggists called their salesmen off the road to help fill orders—hundreds wired us to ship Vick's Vaporub by the quickest route, regardless of expense.

### A TREMENDOUS JOB TO INCREASE OUR PRODUCTION

In this emergency we have tried to do our part. We scoured the country for raw materials—our traffic manager spent his days riding freight cars—we shipped raw materials in carload lots by express and pleaded with manufacturers to increase their deliveries to us. But it was a slow process. Some of our raw materials are produced only in Japan—supplies in this country were low and shipments required three months to come from the Far East. Then we had to recruit and train skilled labor. We brought our salesmen to the factory and trained them as foremen. We invented new machinery, and managed to install it on Christmas day, so as not to interfere with our daily production.

### 143 JARS OF VAPORUB EVERY MINUTE DAY AND NIGHT

By January 1st we had everything ready to put on our night shift, and since then our laboratory has been running day and night. To feed our automatic machines, which drop out one hundred and forty three jars of Vaporub a minute or one million and eighty thousand weekly, has required a force of 590 people. Our cafe department, created for the benefit of these workers, served 7000 meals during the month of January alone.

### 15 MILLION JARS OF VAPORUB DISTRIBUTED SINCE OCTOBER

An idea of the work we have accomplished this fall may be given by our production figures—13,025,976 jars of Vaporub manufactured and distributed since last October—one jar for every two families in the entire United States.

During the influenza epidemic, Vick's Vaporub was used as an external application in connection with the physician's treatment, and thousands of people, unable to obtain a doctor, relied on Vick's almost exclusively. Literally millions of families all over the country, from California to Maine, and from the Great Lakes to the Gulf, have found Vick's Vaporub the ideal home remedy for cough and cold troubles.

VICK'S VAPORUB  
30¢ 60¢ 1.20 "YOUR BODY GUARD"

### British And French Have Agreed To Build Tunnel Under English Channel

London, March 11.—The Mail an-

nounced today that the British and French governments have agreed to construct a tunnel under the English channel; and that plans also are being considered for building tunnels under the Bosphorus and Gibraltar straits.

# Society

By GERTRUDE ROBISON

Salem women who are interested in the formation of a woman's land army will be pleased to hear that Dr. Ida Ogilvie of Washington, D. C., recruiting secretary of the woman's land army of America, arrived in Portland today to make a series of addresses before men and women's organizations and to meet young women who desire to give their time on the land, should the necessity arise again this year.

The woman's land army does not attempt to take the places of the men in the fields, but considers its mission done when it has filled the vacancies which would otherwise cause a delay or loss of the crop. During the summer of 1918 the "farmerette" worked in twenty states applying 15,000 laborers, from Massachusetts to California and from Virginia to Oregon. More than 1500 women worked in the fields of Oregon under the direction of Mrs. Alice Halloway of Medford, state chairman of the woman's land army.

This year the work will be amplified by courses arranged at the state agricultural college fitting the women to be overseers or to do the work themselves.

The sympathy of countless friends was extended to the family of Mrs. K. Campbell when they arrived in Salem yesterday to attend the funeral of Catherine, twenty-year old daughter, who died last Sunday evening. Mr. Campbell, who for the past few years has made his home in Portland, is one of the best and most favorably known of former Salem residents having served for ten years on the Public Service commission of the state. Miss Marie Campbell, the eldest daughter, enjoyed an enviable reputation in musical circles of the city as a singer and violinist and Miss Gertrude Campbell is a pianist and harpist of great merit.

Lucina Kimball Page and Urin Scott Page accompanied their grandmother, Mrs. L. K. Page, to Donald last week and were the guests of Clarence and William Moore.

The pupils of Miss Lena Dotson entertained their parents and friends recently with an interesting piano recital. All the numbers were given in a manner which showed careful training and industrious work on the part of the pupils. The special features of the program were the readings by little Eleanor Wright and a song by Eloise White, which were very much enjoyed by those present.

The pupils taking part were: Frances Harlan, Eloise Wright, Louise Allen, Howard Roberts, Elizabeth Bennett, Janice McKinnon, Evelyn Cummings, Paul Allen, Ruth Kays, Alice Claxton, Madeline Rowley, Alice McKinnon, Blanche Rowley, Ruth Nelson, Viola Hoover, Mary McKinnon, Loyal Gray, Erma Krefz, Lucille Anderson and Flora Newman.

Dr. and Mrs. M. C. Harris of Eugene, who have been the guests of Supreme Court Judge and Mrs. L. T. Harris, have returned to their home. Mrs. Harris has been visiting for a number of days, Dr. Harris joining her over the week end.

Among the out of town folk who are visiting in the Capital city, is Mrs. F. Emery Cox of Santa Cruz, California. Mrs. Cox is the daughter of Clyde A. Lindsay, a former and well known resident of Salem.

Mr. and Mrs. Ira Edwards of Marcus Iowa, arrived in Salem today after an extensive tour of California and the south. Mr. and Mrs. Edwards have a large number of friends in Salem, having spent the summer in the Capital city not long ago.

Salem is acting as hostess to great many out of town people among whom are Mr. and Mrs. W. E. Welch of Minneapolis, who are touring the Pacific coast.

Mrs. L. K. Page was a guest at a five hundred party at the home of Mrs. J. C. Moore of Donald recently, when the wives of a number of Masons met at the Moore residence for an informal afternoon. Mrs. Page was also the guest, over Sunday, of Mrs. Frances Mercer of the Bungalow hotel at Donald.

New arrivals in the Capital city are Dr. and Mrs. W. Hylander, who have left Tacoma to take up their residence in Salem.

Mrs. C. K. Spaulding was a Portland visitor yesterday.

Mr. and Mrs. C. B. Jackson are entertaining as their guest, their daughter, Mrs. C. A. Payne, of Oakland, California. Mrs. Payne will spend the spring and summer with her parents here.

The Loyd Women's class of the Christian church will meet with Mrs. William May, 445 South Capitol street, Thursday afternoon.

The home of Mrs. S. B. Culver was the scene of a merry dancing party last Saturday when Kenneth Culver entertained a party of friends. A delightful luncheon was served during the evening. Those present were: Lorraine Ross, Lela Nichols, Elsie Boyington, Josephine Ross, Mrs. Ayre, Thelma Johnson, Doris Loveland, Eva Wella and Maud Sterling and Edith Bettos from Lebanon, Lena Nichols, Vernon Cahback, Nichol McGilchrist, Stuart Taylor, Lloyd McIntyre, William Mahoney, Kenneth Waters, Benny Rister, Carroll Carson and Gordon Compton.

Piles Cured in 6 to 14 Days. Druggists refund money if PAZO OINTMENT fails to cure itching, Blind, Bleeding or Protruding Piles. Stops Irritation; Soothes and Heals. You can get restful sleep after the first application. Price 60c.

South Umatilla county plans to erect a \$25,000 high school building at Pilot Rock.

Between 200 and 250 miles of paving will be handled by the state highway commission this year.

### GRANDMA USED SAGE TEA TO DARKEN HAIR

#### She Made Up A Mixture Of Sage Tea And Sulphur To Bring Back Color, Gloss And Youthfulness.

Common garden sage brewed into a heavy tea with sulphur added, will turn gray, streaked and faded hair beautifully dark and luxuriant. Just a few applications will prove a revelation if your hair is fading, streaked or gray. Mixing the Sage Tea and Sulphur recipe at home, though, is troublesome. An easier way is to get a 30-cent bottle of Wyeth's Sage and Sulphur Compound at any drug store all ready for use. This is the old time recipe improved by the addition of other ingredients.

While whippy, gray, faded hair is not sinful, we all desire to retain our youthful appearance and attractiveness. By darkening your hair with Wyeth's Sage and Sulphur Compound, no one can tell, because it does it so naturally, so evenly. You just dampen a sponge or soft brush with it and draw this through your hair, taking one small strand at a time; by morning all gray hairs have disappeared, and, after another application or two, your hair becomes beautifully dark, glossy, soft and luxuriant.

# GAS IN THE STOMACH IS DANGEROUS

### Recommends Daily Use Of Magnesia To Overcome Trouble. Caused By Fermenting Food And Acid Indigestion.

Gas and wind in the stomach accompanied by that full, bloated feeling after eating are almost certain evidence of the presence of excessive hydrochloric acid in the stomach, creating so called "acid indigestion."

Acid stomachs are dangerous because too much acid irritates the delicate lining of the stomach, often leading to gastritis accompanied by serious stomach ulcers. Food ferments and sours, creating the distressing gas which distends the stomach and hampers the normal functions of the vital internal organs, often affecting the heart. It is the worst of folly to neglect such a serious condition or to treat with ordinary digestive aids which have no neutralizing effect on the stomach acids. Instead get from any druggist a few ounces of Bisurated Magnesia and take a teaspoonful in a quart glass of water right after eating. This will drive the gas, wind and acid right out of the body, sweeten the stomach, neutralize the excess acid and prevent its formation and there is no sourness or pain. Bisurated Magnesia (in powder or tablet form—never liquid or milk) is harmless to the stomach, inexpensive to take and the best form of magnesia for stomach purposes. It is used by thousands of people who enjoy their meals with no more fear of indigestion.

Colds Cause Headaches and Pains. Feverish Headaches and Body Pains caused from a cold are soon relieved by taking LAXATIVE BROMO QUININE TABLETS. There's only one "Bromo Quinine." E. W. GROVE'S signature on the box. 30c.

### SCHOOL BOARD MET

(Continued from page one) The school board met yesterday afternoon, at the home of Mrs. L. K. Page, to discuss the proposed changes in the curriculum for the coming year. Superintendent Todd noted that the cutting out of the beginning of classes in the mid year was proving an advantage all around.

### BRITON MAY ASK AID IN BIG NAVY POLICY

Each Dominion Would Be Urged To Greatly Augment Their Squadrons.

London, Feb. 18. (By Mail.)—Development of vast separate naval squadrons by British colonies is being discussed in official circles here. Each of the big dominions, India, Australia and Canada would be urged to augment greatly their squadrons, which would become formidable units of the great fleet in wartime.

The proposal is receiving much encouragement from shippers, who predict a tremendously increased trade with the far eastern territories. The flag, they argued, should follow trade. Without its potential protection trade must be restricted, it was urged.

Point is given to the colonial navies proposal by the advancement of S. P. Sinha, a native Indian, to a peerage and a place in the government as Undersecretary of the Indian office. This is the first time that a native Indian has been given a seat in the government of the United Kingdom. The use of Indian troops who fought shoulder to shoulder with Britons in the war is regarded another indication the proposal is receiving attention. Native Indians, it is believed, within a few years will be serving on many ships of the navy.

### POTATO DEMAND GOOD

Portland, Or., Mar. 12.—Three cars of Washington potatoes reached the local market. The demand continued slow and prices weak, ranging from \$1.35 to \$1.50 for average grade Oregon Burbanks and Yakima Notted Gems. One car of Oregon was shipped to San Francisco.

The past week has witnessed a 30 per cent increase in the shipment of potatoes throughout the country, which has resulted in a better feeling in the producing sections although there has been no advance in price. In the northern shipping sections, from Wisconsin to the coast, the prevailing prices to producers are from 50¢@\$.01 per cwt, with some of the best stock at Greeley bringing as high as \$1.25. Similar prices are being paid at Yakima, but the Oregon crop is moving very slowly, most of the growers holding for \$1.25. In the consuming markets, prices

# Her First Corset

The young girl's first corset is a matter of considerable importance that mothers are beginning to realize. There has been an all too prevalent opinion that any kind of a corset was good enough for the first one, but little girls will grow into big girls, and while they are doing so their figures are greatly influenced by the corset they are wearing. The foundation of her future figure begins with her first corset.



The growing figure has a natural tendency to mold itself to the lines of the corset. The corset, therefore, is responsible for a beautiful figure or a bad one.

## MODART CORSETS Front Laced

are recognized the country over for their perfection of design. An ideal MODART model for the growing figure or slender woman is one that is bonded lightly and carefully to do away with any undue pressure.

When properly fitted, as it is by our expert corsetiere service, a MODART is support without restraint—a healthful corset.

## U. G. SHIPLEY CO.

145-147 N. Liberty St.

Salem, Ore.

weakened slightly the past week in Chicago from \$1.75 to \$1.65 for Wisconsin and Minnesota stock in carlots. At Fort Worth the trend was upward for Colorado and Idaho stock from a range of \$1.70@1.75 to \$1.80@1.90. Prices declined slightly at Los Angeles to \$2.40 per cwt. for fancy Stockton Burbanks and \$2 for Idaho Russets in carlots. The shipments advanced to 3040 cars from the whole country with 110 imported from Canada. Last week's shipment was 2002 cars and the previous week 2188. During the week, Idaho shipped 143, California 122, Washington 48, Oregon 20 and Nevada nine cars.

General arbitration treaties, between the United States and Spain and Holland have been extended five years.

### Sturdy Womanhood

Is the demand of to-day. In the Health and Strength of the Wives and Mothers Rests the Future Integrity of the Nation.

We must preserve our womanhood. There is need, greater than ever for strong women. Apparently, the race is not as sturdy as formerly or our women are victims of an over-civilization and less able to resist disease. Thousands suffer and thousands die from that most insidious of diseases, catarrh. Ninety-seven per cent of the people have catarrh. It is not confined to the head, nose and throat as many suppose. Catarrhal inflammation may attack the stomach, bowels or any portion of the body where there are mucous linings. It is no respecter of persons or position. Everyone is liable to attack. Mrs. Mary Fricke, 507 Bornman St., Belleville, Ill., was one of its victims. She says: "I have weighed as little as 100 pounds. For years I suffered with my stomach, cramps and severe headaches. After reading Dr. Hartman's Health Book, I decided to try Peruna. The first bottle brought good results, but as more were destined to suffer from that most insidious of diseases, catarrh. Fifteen years ago, I started with Peruna and I wouldn't be without it. My weight is now around 200 pounds and I am hale and hearty at the age of 63. I can do as much work as my daughter." The use of Peruna for forty-five years in the American family has proved its worth. If you are sick, do not give up, try Peruna. Write The Peruna Company, Dept. B, Columbus, Ohio, for Dr. Hartman's Health Book. It is free. Peruna is sold everywhere in liquid and tablet form. Insist upon having Dr. Hartman's Famous Peruna Tonic. Ask your dealer for a Peruna Almanac.

### Carter's Little Liver Pills

You Cannot be Constipated and Happy. A Remedy That Makes Life Worth Living.

ABSENCE of iron in the Blood is the reason for many colorless faces but CARTER'S IRON PILLS will greatly help most pale-faced people.

### The CAST

George C. L. Snyder, Miss Olga Gray, Oscar B. Gingrich, Miss Florence Cartwright, James Mott, Mrs. Walter Spaulding, Ben W. Oleott, Carl Hinges, E. Cooke Patton, Bunny Meiring, A. L. Fryer, Dan Langenberg, Mayor C. E. Allen.

### The Elks Announce Their Annual Play for 1919

# Tonight Thursday & "Officer 666" FRIDAY -

Grand Theatre, Wednesday-Thursday, March 12-13. See Page 3 Today' Journal

### SEATSALE For Friday Night NOW

Opera House Pharmacy Phone 1459 Tickets 50c-\$1.00