

DRUGGIST! VICKS VAPORUB SHORTAGE OVERCOME AT LAST

The Deal Scheduled For Last November, Which Was Postponed On Account Of The Influenza Epidemic, Is Now Re-Instated -- Good During The Month Of March.

OVER ONE MILLION JARS OF VAPORUB PRODUCED EACH WEEK.

It is with pride that we announce to the drug trade that the shortage of Vicks Vaporub, which has lasted since last October, is now overcome. Since January 1st, we have been running our laboratory twenty three and a half hours out of every twenty four. Last week we shipped the last of our back orders, and retail druggists, therefore, are no longer requested to order in small quantities only.

NOVEMBER DEAL RE-INSTATED

This deal, which we had expected to put on last November and which had to be postponed on account of shortage of Vaporub, is re-instated for the month of March. This allows a discount of 10 percent on shipments from jobbers' stock of quantities of from 1 to 4 gross, 5 per cent of this discount is allowed by the jobber and 5 per cent by us.

THANKS OF THE PUBLIC DUE THE DRUG TRADE DURING THE INFLUENZA EPIDEMIC

The thanks of the American public are certainly due the entire drug trade—retail, wholesale and manufacturing—for what they accomplished during the recent influenza epidemic. The war

caused a shortage of physicians—nurses were almost impossible to obtain—the demand on the drug trade was unexpected and overwhelming, and to this demand they responded nobly. Retail druggists kept open day and night and slept where they dropped behind the prescription counter. Wholesale druggists called their salesmen off the road to help fill orders—hundreds were sent to ship Vicks Vaporub by the quickest route, regardless of expense.

A TREMENDOUS JOB TO INCREASE OUR PRODUCTION

In this emergency we have tried to do our part. We scoured the country for raw materials—our traffic manager spent his days riding freight cars—we shipped raw materials in carload lots by express and pleaded with manufacturers to increase their deliveries to us.

But it was a slow process. Some of our raw materials are produced only in Japan—supplies in this country were low and shipments required three months to come from the Far East. Then we had to recruit and train skilled labor. We brought our salesmen in to the factory and trained them as foremen. We invented new machinery, and managed to install it on Christmas day, so as not to interfere with our daily production.

142 JARS OF VAPORUB EVERY MINUTE DAY AND NIGHT

By January 1st we had everything ready to put on our night shift, and since then our laboratory has been running day and night. To feed our automatic machines, which drop out one hundred and forty three jars of Vaporub a minute or one million and eighty thousand weekly, has required a force of 500 people. Our canteen department, created for the benefit of these workers, served 7000 meals during the month of January alone.

13 MILLION JARS OF VAPORUB DISTRIBUTED SINCE OCTOBER

An idea of the work we have accomplished this fall may be given by our production figures—13,028,976 jars of Vaporub manufactured and distributed since last October—one jar for every two families in the entire United States.

During the influenza epidemic, Vicks Vaporub was used as an external application in connection with the physician's treatment, and thousands of people, unable to obtain a doctor, relied on Vicks almost exclusively. Literally millions of families all over the country, from California to Maine, and from the Great Lakes to the Gulf, have found Vicks Vaporub the ideal home remedy for cough and cold troubles.



VICK'S VAPORUB

30¢ 60¢ 1.20 YOUR BODYGUARD

WILL GET AT TRUTH CONCERNING MEXICO

Investigating Committee Included Mayor Ole Hanson And Judge Ben Lindsey.

New York, Mar. 10.—The truth about Mexico, in order that the United States may adopt some definite policy in regard to the future relations with the southern republic is the object of hearings to be held here next week before the Mexican committee of the council on foreign relations.

other hand, if American interests or any other interests are fostering revolution there we want to know that also.

Ole Hanson, Seattle; Judge Ben Lindsey, Denver; John Bassett Moore, Alton B. Parker, Frank P. Walsh and others. It is planned that one member will devote several hours each day to hearing testimony.

"The clock is about ready to strike in Mexico," Prentiss declared. "We have learned from absolutely reliable sources that large amounts of ammunition, arms and war material are being imported from east and west. Also that shipments are crossing the border despite the embargo."

Prepare for Spring

By giving your house a fresh coat of paint with our PURE PAINT, on which we are making a SPECIAL PRICE for this week only.

And of course you'll want to re-tint your walls. We are also making a SPECIAL on KALSOMINE in all shades as well as on our WASABLE WALL COAT PAINT.

See us before you buy

FALLS CITY-SALEM LUMBER CO.

"Everything in Building Material"

349 S. 12th Street
Phones: West Salem, 411
Salem, 813

GRIP, INFLUENZA

Picked Up On The Street

P. M. GREGORY—"I am going to completely remodel the interior of my building within the next two months, putting the offices in the front part and all the ice cream apparatus and storage in the rear. I have built up the Weatherly ice cream business in Salem to such an extent that I am now doing practically all the freezing in the city, and doing it more economically than the retailers themselves. There are hundreds of gallons called for every week during the winter, while in the summer it becomes a tremendous business. This makes a big market in Salem for milk and cream."

MISS MARVIN, of the state library

"You would be astonished to see the enormous range of distribution of books from the state library. Here are stacks of applications, coming from every part of the state—from villages over in the sagebrush of eastern Oregon and the 'tail timber' of Coos county, and especially the Willamette valley towns. These loans of books make up a large part of the work of the library force, and they cover very conceivable branch of scientific, artistic and technical research. There are very few calls for fiction. It is this way the state library is supplementing the public libraries to a great extent and proving a most valuable asset to the state."

STATE ENGINEER CUPPER—"The

reason that Hood River has gone ahead of the Willamette valley in the matter of irrigation is due partly to the fact that it has been impossible to drill into the mind of these farmers that irrigation would be a benefit to them. They are obsessed with the idea that because rain falls over practically a period of nine months in the year the ground has ample moisture for their crops. It is true that they have difficulties to face in the matter of drainage; but it is a fact that a large area of the valley, if properly drained, would produce a hundred per cent more crops. There are very few surface crops here that would not be benefitted by limited irrigation. Why, we have less summer fall here than in some sections of Arizona and New Mexico. So far as the future is concerned, this is an arid country in July and August. But drainage is as important a irrigation."

MR. DONEY—"It is true that the war

period has tended to turn attention to utility education. This is especially true of the technical schools. But I believe the sentiment is swinging back toward a liberal education. I have had young people express themselves to me, and they show a desire to make their lives count for something more than money; I agree with you that this is the commercial era, and the stress of life is tremendous; but the opportunities for the man with a liberal education are greater today than ever before; if you want to see the ultimate effects of a strictly utilitarian education you have only to look at Germany. It is not only materialistic but absolutely degrading in its tendencies. The technical schools will show a strong tendency toward specialization, but institutions like Willamette will adhere to the old standards."

CAUSTIC CRITIC—"No, I'm not a

member of the Commercial club, and I can't say how the big drive is coming on. Personally I'm not so mighty optimistic about it, although there isn't anybody any more interested in the thing than I am. A big membership would mean something financially, but if the organization is not utilized by the membership, what good is it. They have a magnificent equipment up there, and some of the best brains in the city, and it ought to be the center of everything that's doing. You go up there at some of the public meetings and you will find a splendid, intelligent audience—absent. I dropped in on a Business Men's League meeting one time and the attendance was so frequent that they had to get around the fire place to keep from losing sight of each other. Compared with the whole membership, it looked like a minority report in town caucuses. What's the matter with them?—I'll tell you what's the matter with them—with the whole social fabric of Salem. There's so many mutual organizations in this town—male, female, nondescript and innocuous—that you can't find places on the calendar for half of them. You're overrun with lodges and clubs and societies and dinky little circles of one kind or another till you can't focus public attention on any one thing for more than a half a minute at a time. Believe me, if this town ever gets anywhere it's got to tie itself down to three or four grand organizations and focus on things that are worth while."

COURT HOUSE

In the case of E. C. Nafziger against M. L. Jones and wife an interlocutory decree was entered in which the plaintiff was adjudged the owner in fee simple of 12½ acres, an undivided interest in 157 acres in Tp. 6, south of Range 7, West. The court appointed as referees B. B. Herriek, E. M. LaFore and Job Skafie to partition the land and set out the 12½ acres.

Thomas P. Hunt has asked the court for the custody of his seven year old daughter. Several years ago he was divorced from his wife and she was given the custody of the child. Now he claims she is not the proper person to have custody of the child. Mrs. Hunt lives at Vancouver, Wash.

DON'T LET A COLD KEEP YOU AT HOME

Dr. King's New Discovery almost never fails to bring quick relief

Small doses once in awhile and that throat-irritating, lung-splitting cough soon quieted down. Another dose and a hot bath before jumping into bed, a good sleep, and back to normal in the morning.

Dr. King's New Discovery is well known. For fifty years it's been relieving coughs, colds and bronchial attacks. For fifty years it has been sold by druggists everywhere. A reliable remedy that you yourself or any member of your family can take safely. 60c and \$1.20.

Train Those Stubborn Bowels Help nature take its course, not with a violent, habit-forming purgative, but with gentle but certain and natural-laxative, Dr. King's New Life Pills. Tonic in action, it stimulates the lax bowels. Sold by druggists. 25c.

GRIP, INFLUENZA

Washin's Wizard Oil a Reliable, Antiseptic Preventive

During influenza epidemics spray the nose and throat several times a day with one part Wizard Oil and two parts water, using an atomizer. If you haven't an atomizer, gargle the throat and sniff the mixture up the nose. This treatment sets up an antiseptic wall of defense against "Flu" germs.

SALEM HIGH QUINTET WINS CHAMPIONSHIP

The crowd that thronged the university gymnasium Saturday evening were treated to a range of basket ball that ran from vaudeville up to the professional class, and the number of laughs passed around were worth the price of admission.

Was Snappy Game.

This was followed by the championship finals between Salem and McMinnville, which proved a racy, snappy, spectacular game, in spite of the fact that Salem was feeling the effects of a hard game in the afternoon. With the exception of several personal fouls, the playing was good throughout and for a time the teams were very evenly matched with Salem leading. A number of long-distance throws on the part of Latham, Grant and Staley brought applause, and the lightning ball passing on the part of the local team brought a lot more. The first half ended with Salem leading by six points, and the game wound up with a score of 26 to 17 in favor of Salem.

There followed an orgy of applause school yells and congratulations. For the second time the championship cup is handed to Salem and will now remain in their possession in addition to the championship shield.

Pine Team Work.

The victory of the Salem team was foreshadowed in the semi-finals played in the afternoon between Salem and Corvallis, in which the local team put up some of the finest work of the entire tournament, walking away with a score of 41 to 11.

Salem team was as follows: Forwards, Staley and Gregg; center, Latham; guards, Gill Ashby and Socolefsky.

Following the tournament, which may be set down as one of the best in point of interest in the history of the institution, the visitors were gathered at Eaton Hall as the guests of the university at a reception, entertainment and "feed", such as Willamette is noted for, the festivities and hilarity lasted until about midnight. The corridors and auditorium were tastefully decorated with festoons and streamers of crepe paper, daffodils, ivy and evergreens. In the lower halls there was put on a series of comedy "stunts" by the juniors, sophomores and freshmen, that created an endless amount of fun and

W. E. Mosby has sued William P. Setak, alleging that Setak practiced fraud on him in the exchange of lands. The plaintiff alleges that prior to February 21, 1919, he was the owner of the W 1/2 of the S E 1/4 and the S E 1/4 of the S E 1/4 of section 25, Tp. 7, south of Range 1, East. That Setak claimed he owned 320 acres in Malheur county, four miles south of Malheur, Idaho. Also that Setak set forth in the trade that 230 acres of the farm in Malheur county was first bench land and that 50 acres had been irrigated. That 100 acres was fenced, that the barn on the place was worth \$700 and that the wheat averaged 31 bushels to the acre. That there had been a \$3,000 mortgage on the place but that Setak had been so good that half had been paid off. He also alleges that Setak claimed that he had lived four years on the Malheur county farm but that as two of his children had died of typhoid fever, he could not live on it any longer and wanted to trade. Mr. Mosby alleges that every one of the allegations are not true and that the land had never been irrigated, that there was no irrigation flume as Setak said, that the land did not front on the Snake river, that no wheat had been raised on it and that the land was 300 feet above the level of the river. The Marion county land traded in was worth \$3,500. Mosby claimed and that Setak would not trade back when he discovered true conditions, he brought suit for the court to determine what was right.

STATE HOUSE NEWS

Superintendent Chubbill of the department of public instruction, is in Clackamas county this week, visiting the schools. E. T. Carlton, of the department, has just returned from a tour of Sherman county where he found the schools in an exceptionally good condition, with fully 98 per cent of the grade schools going into the high schools. Incidentally he found evidence of rubber-tired prosperity among the farmers of that section, who are all on high gear because of the government price on wheat.

The office of secretary of state is today sending out copies of S. S. 270 to along with these were vocal selections by the University Quartette, and a program of instrumental numbers by the Websterian Orchestra. Late in the evening the young ladies of the University served light refreshments, consisting of fruit salad, ice cream and wafers, to about 250 persons, the company including representatives of the high school. The tournament throughout has been marked by the most cordial feeling among the valley teams, the rivalry was of the friendly sort, and it promises well for the future relations among the schools.

All county clerks, as a notice to them of the special election to be held on June 3rd, at which time nine proposed measures will be placed before the voters for their approval or rejection. This is the only notice of the election that will be sent out.

At a meeting of the state highway commission in Portland last Saturday, bids were opened covering the construction of four units of state highway. The section between Albany and Jefferson was awarded to A. D. Kern & company, of Portland, on a bid of \$168,827.50. The section of the John Day highway in Grant county was awarded to the same firm on a bid of \$111,246.15. All bids on the section between Grave Creek and Wolf Creek in Josephine county, were rejected on account of new legislation providing for hard surface work. Another call for bids will be made for that unit on the basis of hard surface. All bids were also rejected on the Yamhill-Nesqueen highway and will be readvertised.

The public service commission is in Portland today in conference with administration authorities with regard to cooperation in the matter of public utilities. The office of secretary of state was amused and interested by an inquiry from the Illinois secretary, asking if the Oregon primary law had been repealed. Secretary Olcott is puzzled as to how such a rumor got to Illinois, though it may be the confusion arose confused Oregon with Idaho, where an effort was made to amend the primary law. He assured the eastern official that no attempt had been made to change the primary law since its enactment in 1904.

Perey A. Copper, state engineer, left yesterday for Medford to inspect the Medford irrigation district. This district comprises some 20,000 acres of land lying in the vicinity of Medford, and it is proposed to secure its water supply from the Big Butte creek. The district was organized in 1917, and has voted bonds to the amount of \$1,500,000. Mr. Copper also expects to go over the Rogue River irrigation district, all being in that vicinity.

This morning Governor Olcott was in conference with Attorney General Brown, District Attorney Geo. Neuner, of Roseburg, and Adjutant R. H. Grinstead, of the Soldiers home, in that city, with regard to the management of the home. The situation was merely outlined in this conference, and another hearing of the management will be held in the governor's office Friday morning.

P. R. Arbogast, who arrived in Vancouver Monday from San Francisco, will have charge of the war camp community service in that city.

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SPRING SHOES

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New Gray Hanan shoes, the latest thing in last and pattern, every exclusive shade at.....	\$12.00
New Field Mouse Hanan shoes; one of the newest styles to arrive from the New York market	\$12.00
The new High Low Oxford in white, black, brown kid and brown calf, the sensation of the season	\$6 to \$8
New high low black kid pump which is creating such a sensation in the east at	\$7.00
White Kid Oxford, the most perfect shoe for full dress that will be shown this season.....	\$9.00

Hundreds of other new models in black, white and brown, in all widths from triple A to D, and all sizes, at the very lowest prices, considering the high quality.

Do not forget our repair department. We use only the best leather and the best workmanship in the city at the lowest prices.

SALEMS HIGH CLASS SHOE STORE

THE PRICE SHOE CO.

DUX BAX OIL
SELBY SHOES
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