

For SATURDAY

Loads of reliable and wanted Merchandise, priced so reasonable and low that you really cannot afford to miss the chance. Scores of shrewd customers, looking for GENUINE SAVING OPPORTUNITIES, are daily crowding our big store for the thousands of bargains, real bargains, displayed on every counter, table and shelf.

WHY NOT YOU?

New Fall Suits	\$6.65, \$9.65 and \$14.65	R. M. C. Crochet Cotton	8c
\$1.50 Voile Waists	88c	Safety Pins, 2 dozen for	5c
\$1.25 House Dresses	79c	Dexter's Knitting Cotton, ball	4c
\$5.00 Middy Sweaters	\$2.95	O. N. T. Thread	4c
\$6.00 White Serge Skirts	\$1.98	Hooks and Eyes, 2 dozen for	4c
Large size Bedspreads	74c	15c Talcum Powder	9c
Seamless Sheets, 72x90	59c	Ladies' fine Handkerchiefs	4c, 7c and 9c
36-inches wide fine bleached Muslin, yard	9c	75c Corsets, all sizes	49c
8-4 heavy quality bleached Sheeting, yard	29c	\$1.50 Corsets, all sizes	98c
36-inches wide Percale, all colors, yard	11c	Closing Out Trimmed and Sport Hats, values to \$5.00 for	98c
36-inches wide new striped Suiting, yard	27 1/2c	5c Lace Insertion, yard	1c
25c white Lace Cloth for Dresses and Waists, yd. 9c		6c Lace Edging, yard	3c
36-inches wide Curtain Scrim, yard	17c	10c Embroidery, yard	5c
65c Silk striped Voiles and Foulards, yard	29c	Men's Sox, black and tan	9c
36-inch Silk and Cotton Crepe, reg. 60c, for yd	37c	Men's Work Sox	5c
10c and 12c Satin and Taffeta Ribbons, yard	5c	Men's Sport Shirts	59c
5c Pearl Buttons, dozen	5c	\$1.00 and \$1.25 Boys' Knee Pants	65c
10c Pearl Buttons, dozen	5c		
10c and 15c fine Toilet Soap	7c		

GALE & COMPANY THE CHICAGO STORE

GALE & CO. MAY GO INTO BUSINESS HERE

Firm That Bought Chicago Store Stock May Conclude to Remain

Gale & Co., who bought the bankrupt Chicago Store stock, have become so impressed with the business possibilities of Salem that they are contemplating establishing themselves here permanently. Under the present organization, the firm is composed of M. Gale, J. C. Brill and Lawrence Gale.

Mr. Gale the senior member of the firm spent eight years on a North Dakota homestead and eight years as a farmer in Clackamas county. About 20 years ago he established a business in Portland where he successfully conducted it until about three years ago when he sold out. Mr. Gale attributes his success in business to the fact that he himself was originally a farmer and a hard working man. Under these circumstances he was in a better position to understand the needs and wants of the farmer and workingman, which in his opinion are the main support of a successful business.

Mr. Brill was in business in The Dalles until recently. He has been associated with large concerns in the dry goods business and in the manufacturing of ready-to-wear garments for women and children in New York, San Francisco and Portland. Mr. Brill made a special study of scientific management, buying and selling. Under this system, he claims, the cost of distribution of merchandise, or in other words the cost of retailing is reduced to a minimum and a great saving to the consumer is effected. He said that the modern merchant is awakening to this fact and that large concerns all over the country are engaging expert systematizers for the reorganization of their business.

Lawrence Gale, the junior partner of the firm has been associated with his father while in business in Portland.

Japanese Come to Get an Education

San Francisco, Aug. 11.—The Japanese school boy has been vladicated. Upon no less authority than Masamitsu Hamihara, Japanese consul general and that of other well informed Japanese, it is announced today that the Japanese population of the United States is declining. They state that more Japanese are leaving America than are arriving here because the majority of those who come here do so with the sole purpose of securing an occidental university or school training and then return to Nippon.

There are but few exceptions to this rule, according to Hamihara.

WOODBURN JUICE FACTORY

The Woodburn factory of the Pheasant Fruit Juice company closed down Monday night for the season after a very successful run, the result being 71,000 gallons of loganberry juice stored in the Coe building.

Manager W. L. Bentley is well satisfied with results and says that next year there will be a bigger demand than ever for the famous "Phez" drink which as it becomes known will be popular in every corner of the United States. It is already lessening importations of liquors in this state, and although it is a temperance drink, it goes to the spot. The company is receiving orders from all over the country and notwithstanding its large product of loganberry juice, it is doubtful if it can meet the demand until next season, when there will be a bigger crop of loganberries in this section.

Manager Bentley this season paid out over \$2,000 for help at the factory and \$26,700 for berries. Fully \$8,900 of this sum went to the pickers and all of the \$26,700 was circulated in this immediate section.—Independent.

Loganberry Pickers

can spend your money to advantage by purchasing

Men and Boys' Clothing

Shoes, Hats, Etc. at

Brick Bros.

The Store that guarantees every purchase.
Corner State and Liberty Streets.

"Onyx" Hosiery

You Get GOOD Value at ANY Price—Life of Cotton 25c to \$5.00 per pair

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Use the exquisitely fragrant cream of the beauty flower of India and be complimented on your complexion. Your dealer has Elicaya or will get it.

CRÈME ELCAYA

LITTLE TALKS ON THRIFT

By S. W. STRAUS
President American Society for Thrift



It is from raising large quantities of sunflowers and no doubt the children will find this a new field for thrift, as they require no care and will grow in any marshy land. Nature in the form of sunlight will be the fertilizer.

Another source of money that is now going to waste in this country is peanut shells. A Southern business man, however, was thrifty enough to find a use for them so they are now ground and used in Pittsburgh for polishing tinplate, and after that the oily substance is sold in packages as a sweeping compound.

Luck does not figure in fortunes made from such small beginnings any more than it figured in Russell Sage's fortune. Mr. Russell Sage always said there was no such thing as luck, for he started out as a grocery clerk at one dollar a week. But he was contented and ambitious and as his wages slowly increased he saved always a little, till at the age of twenty-one he had a store of his own. Later he sold the store and went to New York where he took a place as office boy at very low wages. But he worked himself steadily up until he became a financier himself. Mr. Sage believed that any one could succeed if he would, but that most young men are not anxious to rise. Of course, he said, if they found themselves rich they were glad, but they were not willing to work and make themselves rich. "I never knew any one," Mr. Sage is quoted as saying, "who lasting wealth without lots of hard work."

For instance Judge Martin E. Moran of Alaska, plans to import reindeer moss which grows plentifully there. Judge Moran sees a great future in the Angora industry. Three million acres of logged-off lands in Western Oregon and Washington are being cleaned by these goats and at the same time they furnish meat and Angora wool, the importation of which has been cut down by the war. Angora wool is a staple and brings from \$1 to \$8 a pound raw, the first grades being used in the manufacture of the most expensive grades of mohair and plush.

German thrift has found a new use for the Kansas sunflower. Gertrude has discovered that sunflower oil is a good substitute for the olive extract and much less expensive. Therefore, many people are now plan-

Willamette Valley News

Hayesville News

(Capital Journal Special Service)
Hayesville, Aug. 11.—Miss Theodosia Teel visited friends at Brownsville the past week, returning home Monday.

Howard Zimmerman is practicing law and is now located at Astoria.

Mrs. Christiansen and two daughters of Portland are visiting the former's sister, Mrs. Jorgenson.

Mr. and Mrs. L. T. Reynolds spent Sunday in Salem with relatives.

Albert Stettler is working at the Cherry City flouring mills.

Miss Lottie McAfee left Wednesday for Cannon Beach, she is to be accompanied by Miss Hazel Plympton of Portland.

Mr. and Mrs. H. C. Priddy visited Mrs. Priddy's brother at Fruitland on Sunday.

W. D. Greig and family visited Mrs. Greig's sister at Dallas over Sunday.

The Misses Mendellhill of Brooks are visiting at the home of E. Tyrrell.

While picking cherries on Thursday Galen Siddall fell off the tree breaking his leg at the ankle, he was taken at once to the doctor and is reported as getting along nicely, but will not be able to walk for some time.

Paul Gronke is at home after spending a short time in California.

The young people had a social at the tennis court on Saturday eve. A good time is reported.

Mr. and Mrs. Harry E. White visited the former's sister at Pratum on Sunday.

Logan berry picking is just about finished in this locality, this week will end it.

Rev. Lawrence preached here on Sunday, both morning and evening.

The tennis club will hold an ice cream social at the school house on Saturday eve, Aug. 12th.

The Ladies Missionary society met at the church on Wednesday p. m.

Rosedale News

(Capital Journal Special Service)
Rosedale, Ore., Aug. 10.—S. E. Gardner and wife, of Portland, visited their daughter, Mrs. Hadley, Sunday, returning home in the evening.

O. M. Tompkins, of Lents, Ore., were visitors at the Friends church Sunday, also dined at the Hadley home, returning home in the evening.

Mrs. Myrtle Russell, of Marion, spoke at the Friends church Sunday at 11 a. m. A good time was enjoyed by all in attendance.

Mrs. Clara Browning, of near Portland, is visiting relatives and friends here, will return home this week.

Ria Bates returned home Saturday from a four weeks' visit with relatives and friends in Iowa. She accompanied her father on his trip there as his health was poorly.

W. A. Gretton finished his berry

St. Louis Items

(Capital Journal Special Service)
St. Louis, Ore., Aug. 11.—Gravel hauling will soon be ended and the roads will be much improved.

Evergreen berry picking will soon be in full blast here.

Ken Manning, of Portland, was up last Sunday looking after his interests.

Charley LeBrun and family went to Willits last Sunday in their new Maxwell car.

Mrs. Tillie McCormick, of California, visited her father, Prosper Lashpelle, last Saturday and Sunday.

A large number of them here intend to take in the picnic to be held at Woodburn next Sunday.

Fairfield News

(Capital Journal Special Service)
Fairfield, Aug. 10.—Mr. and Mrs. C. J. Zeran motored to Cottage Grove from Ak-Sar-Ben on Sunday, returning to Portland Friday.

Miss Inez Mahoney is visiting at Ak-Sar-Ben.

Miss Rita Marthaler is spending her vacation at the coast with the Durnette family.

W. W. Mahony was a Salem visitor on Friday.

The picnic at St. Louis was attended by a large crowd from all parts of the country.

Miss Bessie Rogaway is visiting her aunt and uncle, Mr. and Mrs. N. Selu.

Freeman Marthaler has returned from Portland after a two weeks' visit.

Twenty wagons are hauling gravel from the Mahony bar.

Louis Fancier went to Salem Friday.

Mehama News

(Capital Journal Special Service)
Mehama, Aug. 11.—C. Newbill, Fred Ballard and R. P. Shier returned to Cedar Creek mines Monday morning.

Orin Morris returned Tuesday evening from the berry patch with a nice lot of black berries.

The Salem camp fire girls returned to Salem from Taylor's grove where they have been spending a week of camping.

Marion News

(Capital Journal Special Service)
Marion, Aug. 11.—The logan berry crop in this vicinity is all harvested.

The pickers in the Egos Preshall patch finished their work for this year last Thursday. That evening Mr. Preshall invited them all back and treated them to watermelon and ice cream. A few others were also invited in making a total of about 75 including the children. During the evening several musical selections and some recitations were given which added to the pleasure of the occasion and we believe every one had an enjoyable time.

U. Terhune has purchased a new Ford car and the family are enjoying many short trips to surrounding towns and nearby summer resorts.

Glen Wagner and family are enjoying a visit with relatives in Forest Grove.

L. C. Russell was home with his family over Sunday, returning to his work in Scotts Mills Monday morning. He hopes to be home for good the last of next week.

The new blacksmith shop which is being built is nearing completion and promises to be a first class shop.

W. J. Hadley of Turner was in town Wednesday on business and to attend the monthly business meeting of the Friends church of which he is a member.

Eli Davidson is the happy father of a baby boy, born Aug. 6th. The mother and babe are doing nicely.

Mrs. L. C. Russell went to Rosedale Sunday to fill the pulpit for the Friends there, their pastor being absent that week.

The housewives here are busy canning beans for the winter. The gardens are all looking well as a result of the late rains.

Miss Hilda Thomas is visiting relatives in the Capital city.

The Russell brothers have started out with their threshing machine to begin work on the wheat crop, which is very good this year.

Miss Esther Coulson of Scotts Mills is spending a few weeks with her friend, Mrs. L. C. Russell.

Mr. Dunbar, one of our merchants

Parole Board Recommends Conditional Pardons

Conditional pardons have been recommended by the state parole board for Hancock Rostad, convicted for forgery committed while in the employ of the Multnomah State bank at Lents, C. H. Griggs, who is serving a term from Multnomah county for assault and robbery, and Joe Walburn, sent up from Wasco county for burglary. The board has also recommended paroles for the following:

Peter Bruno, serving a term from Multnomah county for assault with intent to rob; Thomas Kirk, serving a term from Multnomah county for obtaining money by false pretenses; Barney Douglas, serving a term from Umatilla county for burglary not in a dwelling; J. C. Rooney, serving a term from Union county for burglary; J. E. Wallace, serving a term from Linn county for larceny in a dwelling; George Harris, serving a term from Malheur county for burglary; George Miller, serving a term from Umatilla county for larceny not in a dwelling; Dick Garrett, serving a term from Crook county for larceny; James Moore, serving a term from Crook county for receiving stolen property, and John Montana, serving a term from Multnomah county for assault with intent to rob.

Tub Must Make Good or Return to Coast

San Francisco, Aug. 11.—If "Tub" Spencer fails to fulfill expectations and returns to the Coast league from Detroit, will he go to Vernon or San Francisco?

Baseball fans asked this question today in speculating over the possibility of the Seals acquiring the catcher. It is believed Spencer would scarcely care to return to Vernon, where he recently had a row with Manager Patterson.

It is also pointed out that it was on Harry Wolverton's recommendation that the player went to Detroit and that the Seals have a strong working agreement with Detroit.

GOSSIPS' TONGUES WAG

Chicago, Aug. 11.—Declaring their belief in Rev. R. S. F. Fairner, who started tongue wagging gossip when he befriended a girl picked up by the police, friends of the minister today wired him at Detroit that they would stand by him.

Gardner went to the assistance of Miss Anna Stearns, Kansas City, charged with failure to pay her hotel bill. The gossip that followed led to his disappearance from Chicago. He was located in Detroit yesterday.

STRAW VOTE TAKEN ON TRAIN

Jarrett Todd, a capitalist of McMinnville, who arrived in the city yesterday afternoon to visit relatives, took a presidential straw vote on the west side train of the Southern Pacific on the way up the valley.

He had provided a ballot box and ballots before leaving home, and distributed the ballots to all the passengers and train men. All voted except two or three of the passengers and one of the train men. The result of the vote was as follows: Wilson 44; Hughes 31; Haully prohibition candidate; "Teddy" 1. One ballot was marked "socialist."—Eugene Register, Rep.

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