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HAVE YOU WRITTEN? THEN WRITE MORE

The letter writing stunt is on and "everybody's doin' it." Here in Salem thousands of letters were written yesterday and other thousands today. There will be still other thousands as the week rolls by and when the final gathering is made Friday morning at 11:15 there will surely be something to make the postal clerks sit up and wages when times were hard. take notice.

It is a good bit of advertising too, but like lots of other advertising it will take a little time to get results. That they will materialize is as certain as that the sun will shine next summer. The letters are but the seed sown that must wait until the coming of summer to be ready for the harvest.

for the harvest. It may be possible that these letters will not bring so abundant returns as is anticipated, but that the attention of thousands will be turned to Oregon and a desire to see some of the scenic beauties or the state so vigorously and some of the scenic beauties or the state so vigorously and some of the scenic beauties or the state so vigorously and 24 hours down in San Diego where that is a pretty heavy heavy heaving four time the body material of hills. numerously told of will bring many tourists to Oregon who else had never been tempted this way.

United States be awakened to the fact that their own better here in Oregon, where, instead of our usual rains

this year means many thousands next year, and ever increasing numbers ever after.

others just from the glowing accounts those who make the trip will have of it. This means that in a few years there will be a steady stream of visitors from the east, who heretofore have gone to Europe for their summer way of the North Sea, on account of mines. Considering outing, never realizing that here at home we have scenery his peaceful intentions Ford made lots of trouble for that makes Italy seem tame and common place in com- about all who fell in with his plans. parison.

Your letter or mine may accomplish nothing, but out of the millions that will be sent some will bring forth especially of evenings. Last night as usual there were irunt abundantly. So if you have already written a few liter friends bit more jolly than any of the others. It sure is royal bit more jolly than any of the others. It sure is royal bit more jolly than any of the others. It sure is royal a surprise by telling them something about yourself and a whole lot about Oregon. The greater the surprise the a whole lot about Oregon. The greater the surprise, the more apt to get big returns. Don't overlook anyone, and for fear you do, write twice, rather than miss.

ges. An advance of ten per cent in the cost of living is free from color as that wages.

about the same as collecting a ten per cent income tax of a dove, his crest feathers also being from the wage earner for it takes about all his income to live at any time. If companies generally would adopt this and unatraid, he was viewed at close rule there would be fewer strikes and less trouble when there was a real reason for keeping wages down.

Laboring men are sensible, generally, and the reason they strike for higher wages at times is because they get for distribution is insufficient to sup none of the benefits of high prices and unusual prosperity none of the benefits of high prices and unusual prosperity unless they do. If they were granted a raise when times were good they would not object so strenuously to lower wages when times were hard

wages when times were hard. In Montana yesterday the miners and smelting em-ployes at Butte, Anaconda and Great Falls were granted a raise of 25 cents a day, so long as copper remains at 25 cents a pound. All the larger mining companies in Mich-igan also gave their men an advance of ten per cent on their wages during the time copper remains up, and the companies will not miss it In Montana yesterday the miners and smelting emcompanies will not miss it.

rainfall in two or three years. Then on top of that just like a man with artistic soul who is imagine if you can a four inch rainfall in Arizona and the spotted fever." That is all that is required, that the people of the deserts turned for the time into veritable lakes. It is no Country has scenery that is not surpassed anywhere and seldom equaled. A few hundred tourists over the Columbia highway A few hundred tourists over the Columbia highway

Now those Norwegians, Swedes and Danes, who taching one steel runner in front and two behind the back wheel." One trip to Crater lake means the taking of dozens of joined the Ford peace party in its trip through Germany

Lincoln hill is about the busiest place in the city,

If you think you have written letters to all your reapt to get big returns. Don't overlook anyone, and reapt to get big returns. Don't overlook anyone, and reapt to get big returns. Don't overlook anyone, and friends and acquaintances in the east overlook the list, and then—write some more. What is desired is to have Easterners give Oregon the "once over" the coming sum-function of the most overlook the list, and then—write some more. What is desired is to have function of the top of the most overlook the list, and then—write some more. What is desired is to have for east overlook the list, for east overlook the list, and then—write some more over" the coming sum-for east overlook the list, for east overlook the it looks as though she was to have another chance along mer. After that, they can be depended on to do the ad-



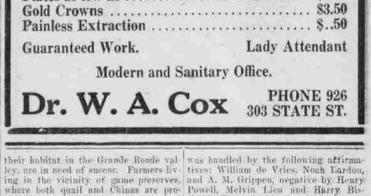
Representative C. N. McArthur an ounces from Washington that his alply every person among his con

A new type of motorsled has ap-peared on the streets of Pendleton, from that district. It is said that the work as they did over the Sinslaw bridge for a long time before the steel was in position. It will be some time before the bridge is completed, but En-gineer Broughton, who is in charge of construction, is quoted as saying that arrangements will be made to cross over

the false work, thus doing away with the necessity of ferrying over the river. Musical advancement at Eugene is for municipal band and that it is con (Capital Journal Special Service.) sed of members fully able to render Pratum, Or., Jun, 18, Meth Allein the most difficult and pleasing music under the leadership of a juan excel-lently prepared for the position he Welty has returned from Merser, Oregou, where she has been visiting her brothers. She reports that the weather

there is quite temperate, Mr. James Harper spent Sunday with Reorganization of the Pendleton Com- Mr. James Harper spent Sunday with a mercial association along more sub- her father, who resides east of this i permanent home for the club.

Appetizing description, in the Mort



Forest Grove News-Tribune files this of grain will likely be scattered in such hers on the program were not given as protest; "Another of the 'artistic' sign preserves as saffer the most. Many several who were on the program cound

Grippen for the affirmative and Jo

\$7.50

North Bend Daily Tide: That trains Crahane on the negative. will cross the Unapput river on the line Miss Blanche Cornu who resides east of the Willamette Pacific railway as of this city is ill from a severe cold. soon as the rails have been laid to that point, is the report that reaches Eugene ing sleigh rides while the snow is on. from that district. It is said that the Mr. Walter Leisy is attending farm trains will cross the bridge on the false ors week at Corvallis.

> ******* PORTLAND'S CLOSE CALL

> > Portland, Or., Jan, 18 .- With Forming, Or, Jan, is.—With icides forming on their clothes as they fought against fire and frozen water pipes, firemen at 4:30 o'clock this morning suc-ceeded in quelling a blaze which for a time threatened the entire business mattion. business section.

The fire broke out at 1 o'clock in a three story building need pied by Fairbanks Morse & company and was not discovered until it had gained considerable headway. Firemen succeeded in confining the finnes to the one building, which was practically destroyed. The loss is estimated at \$75,000.

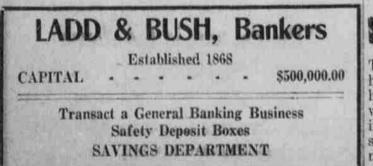
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Try Capital Journal Want and



the same lines. It has been pointed out how the Germans vertising stunt for Oregon scenery and climate. beat her in diplomacy in Greece, Turkey, Bulgaria, and everywhere else where there was a chance to use diploeverywhere else where there was a chance to use diplo-macy. Now it looks as though Sweden was also to go over to the German side of the controversy and just be-cause the English leaders relying on the fact that Eng-land rules the seas, is trying to show the world that she does King Gustay of Sweden, in opening parliament does. King Gustav, of Sweden, in opening parliament the continent. yesterday spoke quite bitterly of England and her inter-ference with Swedish trade, and the parliament to a man cheered his speech. It has been thought for some time that Sweden favored the Germans, not so much for love that Sweden favored the Germans, not so much for love evidence that is convincing, as well as satisfying. of Germany as for hatred for the czar, and fear of his greater power if he is on the winning side. It is a safe bet that England will manage someway to encourage the Swedes in their dislike for her, and drive them to the support of Germany, if it can be done,

With all the talk about Roosevelt being the possible republican candidate for president, no one has so far called attention to the fact that it would be his third term, if elected. There are thousands of voters in the overhead; it was a perfect winter day, without a blemish, United States to whom this would mean refusal to vote critics said. The judges who had passed on days, at many for him. At the same time that this feature is being overlooked. Some of the political journals are working overtime calling attention to the democratic suggestion of one term for the president, and insisting that Wilson stand by the one term plank in the platform. If one term is enough for a democrat two should at least satisfy a republican.



Arrangements are about completed for regular tele-



THE WINTER DAY The leaden clouds were blown away, the sun got busy

couldn't raise a finer sample, anywhere. however,

I walked nine miles, just to inhale the crisp, keen air that braced like wine; it seemed to render sound and hale these ancient, spav-ined limbs of mine. And nearly every man have two groups in the construction of build-ings and installation of machinery will actual by begin on March 15. Within a week I met was grumbling at that perfect day. "We do not want spring weather yet—it's bad for us," I heard men say. "Such weath-er will relax the pores, and leave us open to disease, and when again the tempest

roars, we'll have rheumatics in the knees. stracted as to allow addition of units These balmy days are simply snares, designed to kill off human wrecks, and when again the blizzard tears, we'll North Bend Daily Tide: Mrs. Eather M. Lockhart, of Marshfield, celebrated have lumbago in our necks." I get discouraged, often-whiles, there are so many jays on earth, who simply won't indulge in smiles, but dish up brine, a jitney's worth. The sun may shine, and breezes sweet as Eden's spicy airs

put up by Joe Hendriz and his efficient corps of waiters. The coffee was exceptionally good and the choese and ham hard to beat." and ham shut

a safe passage for lumber schooners into the river. Lumber interests are greatly pleased at the result of the jetty work.

Mediard San: A few thinese pheno-ants have become quite farme in this district since the snow began to fall and cover the ground for two or three days at a time. Near Phoenix they have begun to feed in the morning with the barnyard chickens. A few of those who know their value as 's wild game's and the sport of guaning for them in sensen, have undertaken to feed whore they have amounted. The

wherever they have appeared. Th snow, however, has not yet been dee The enough or remained on the ground lor enough to embarrass their guest f a state and county fair, admitted that we served to drive them from the footbills,

ly begin on March 15. Within a wes or 10 days virtually all the machine

JUUTIERIY CALIFURIYIA

"THE MAGIC LAND OF PALMS AND FLOWERS'

PRATUM NOTES

Southern California has much to offer you this winter. City or country, monitain or beach resorts all are inviting. The Panama-California Exposition at San Diego will remain open another year-bigger and better than ever. But Southern California offers something even greater than this. It is the ever-present and delightful

SUNSHINE AND FLOWERS

Roses in bloom, Oranges and Lemons ripening on the trees. Popples and Germinnus everywhere. This is the cent California. The expense of a trip to Southern Califormia is not great.

Low Round Trip six month tickets are on sale daily from all Pacific Northwest points. Stopovers are allowed at pleasure. Through car serviceon limited trains, through dining car and observation curs make the all-rall route the delightful way to go.

Ask your local agent or write John M. Scott, General Passenger Agent, Portland, Ore.

