

A Few Reasons Why So Many People Buy DODGE Bros.' Cars

Dodge Bros. are the only firm building automobiles in United States who own and operate their own factory; no other stockholders, no stock for sale. Were in the business years before putting a car out under their own name. Made the boast that they would build a car that would always stand as a monument to their name. And sell at a low price. They have more than made good their boast in one year. Never did a car jump into the front so quickly. We Dodge dealers, knowing what is in the car, and the men behind it, must only be as honest with the people as the car is; and our business will grow in future as has in past year.

WHY WE WILL SELL SO MANY CADILAC CARS—Because they are the smoothest running car in the world, and stay that way, and sell for \$2230.00 here.

Why you should buy of Misner: We have the best line of Cars in their class in the world; have the room and location to take care of you, and will try to treat you as would like you to treat us if tables were turned.

D. MISNER, Phone 97, opp. Marion Hotel

Why People Buy OVERLANDS---

The Overland factory build more cars than any other factory in the world that sell for more than \$500; output over 600 cars per day, enabling them to buy material in such enormous quantities—same millions of dollars in buying, alone. An article bought right is half sold. When you ask the man who owns an Overland what kind of car he has, he does not hesitate a second to tell you its an OVERLAND, and stands right there to tell you why he bought an Overland. With these thousands of moving and talking advertisements, it makes selling Overlands about as easy as selling a tire.

Marion County Requires \$364,186 to Run Affairs

(Continued from Thirteen.)

the county superintendent the exact cost of tuition in his district and the number of non-resident pupils attending the high school. The county superintendent then apportions this amount for each non-resident pupil. This law puts the country boy and girl on an equal footing with their city cousins. There has been an increased attendance in all the high schools in the county since this law went into effect. Many more students in the country taking advantage of a high school education. During the past year successful school fairs were held at Stayton, Mt. Angel and Butteville. The schools of the county also had a very creditable booth at the state fair. Over five hundred boys and girls were enrolled in the industrial club work. The indications are that there will be many more than that number enrolled for the coming year.

Credits for Home Work.
Nearly one half of the schools last year gave credit for home work done by the pupils. The pupils are given a blank upon which are printed the things for which credit is given and the credits for each one. Credit is given for practically everything that the boy or girl does at home. Following is a partial list of the items: Cleaning teeth, caring for hands, making bed, preparing meals, putting up lunch, washing and drying dishes, sweeping and dusting a room, gathering the eggs, feeding the chickens, carrying in wood, building fire, taking care of horse or cow, milking cow, practicing music lesson, sleeping with bedroom window open and any other work directed by the parents. This work is all done under the direction of the parents and they are required to certify that the work has been done as reported by the pupil. Many teachers find that this plan of home work increases the pupil's interest in his regular studies at school. The parents are interested in the plan because the children take a greater interest in home duties.

Spelling Contests.
Practically every school in the county took part in the spelling contests last year. Four local contests are arranged in each school district. The words are selected and prepared by the county superintendent. A list is mailed to the teacher. The words are written by the pupils and graded by the teacher. A record is kept of the number of words missed by each class, the average per cent of each class and also the grade made by each pupil. All pupils making 90 per cent in all the contests are eligible to enter the county contest which is held in Salem the latter part of May. At the county contest one hundred words are dictated and written by the pupils. In case two or more do not miss any words or are tied, the winner is decided by an oral contest. Gold medals are awarded to the winners in each grade. About four hundred boys and girls took part in the contest at the Salem high school last May.

School rallies and teachers' institutes were held in all parts of the county. Teachers, school officers, parents and pupils are invited to take part in these meetings. The program is made up of songs and recitations by the pupils of the districts participating and educational addresses. During the past year nearly one half of the districts in the county have organized Parent-Teacher Associations. These associations have done much for the improvement of the schools and in securing the cooperation of the parents and teachers. Many new associations have been organized since the beginning of school last September. The State Department of Education has issued a bulletin giving plans for organizing an association and suggesting programs for their meetings. Part of the meetings of the associations are taken up in discussing the problems of the school. At others, speakers from the University of Oregon, the Oregon Agricultural College and the Normal school are secured. Community sings, debates, and spelling matches are held. In fact, the Parent-Teacher Associations take charge of most of the social activities in the districts.

Rural Supervisors.
During the last four years, this county has been provided with two rural school supervisors. These supervisors have visited each of the rural schools from four to six times each year, attending parents' meetings in each of the districts and have cooperated with the school officers and teachers in bringing the schools up to a high standard. With the aid of the supervisors, much more effective work can be done by the county school superintendent. Schools can be visited often and various activities can be promoted which would be impossible with out their aid.

The work of the superintendent's office has increased very rapidly during the past few years. One stenographer is kept busy in the office during the entire year. Following are a few of the things that engage the attention of the superintendent and clerk. The daily mail of one to one hundred letters, registration of the teachers certificates, making three apportionments of the county and state school funds, making library apportionments, checking and mailing library books to the districts, considering changes and making boundaries of school districts, checking monthly and annual reports of teachers and the census and annual reports of district clerks, mailing blanks to teachers and school officers, conducting three examinations for the eighth grade and two examinations for the teachers each year and making a record of same, keeping a complete record of the department and grades for every pupil in the county outside of Salem, the enforcement of the compulsory educational law, conducting local and annual institutes. About one third of the time of the superintendent is devoted to visiting rural and town schools.

Teachers Rank High.
The teachers in the county were never better prepared for their work than at the present time," says County Superintendent W. M. Smith. "Of the three hundred teachers teaching in the county last year, fifty were university or college graduates, twenty-five had some college preparation, seventy-three either had one or two years preparation at a Normal school, eleven

WE WISH YOU ALL A HAPPY AND PROSPEROUS NEW YEAR

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had completed the Normal course in the high schools, sixty-three were graduates of four year high schools, fifty-one had some high school preparation and the remainder had no preparation above the eighth grade. The schools are all graded according to the state course of study prepared by the State Board of Education. This year the teachers are paying particular attention to reading, writing and language. An effort is being made to have the pupils recite by topic in history, physiology, geography and civics. Any one who visits the schools regularly will be impressed by the splendid order maintained in the school room. Pupils are taught, so far as possible to be self-governing. To act rightly, not because the teacher is present, but because they know it is right to do right."

Banks Make Fine Gains In Number and Resources

With December 31, 1915, ends the eighth year of bank supervision in Oregon. During this period the state banks and trust companies have increased in number from one hundred and thirty-two with total resources of \$53,421,543.58, to one hundred seventy-two banks and five trust companies with total footings, aggregating \$62,624,130.25. These figures do not correctly represent the increases made by the individual banks in their total resources, for the reason that the state banks during this period lost approximately \$12,000,000.00 of assets through consolidations with national institutions. Our first Bank Act, passed by the 1907 Legislative body, was in many respects crude and lacking in important essentials, but it has been added to and amended by each succeeding legislature, until now we have a good workable banking law, recognized by all as one of the best in the United States. Banking conditions in Oregon, at this time, are quite satisfactory. There seems to be a general feeling of confidence in all lines of business throughout the state and the prospects for the coming year are very encouraging. While there was a general shrinkage in nearly every item of the bank statement during the early part of the year, there has been a gradual return to normal conditions and a decided improvement in the situation since the call of June 30. Banks have shown a general willingness and a tendency to "clean house" and have materially strengthened their assets during the year through the elimination of bad and doubtful items.

Conditions Improving
Conservative methods and sound banking principals have been quite noticeable, and banking conditions have also been greatly improved in certain districts through consolidations and reorganizations already effected and now in progress. Authority to do a banking business has been refused applicants in several instances where investigation has shown the field already sufficiently served, or where it was apparent the organization was sought to further the personal interests of the promoters.

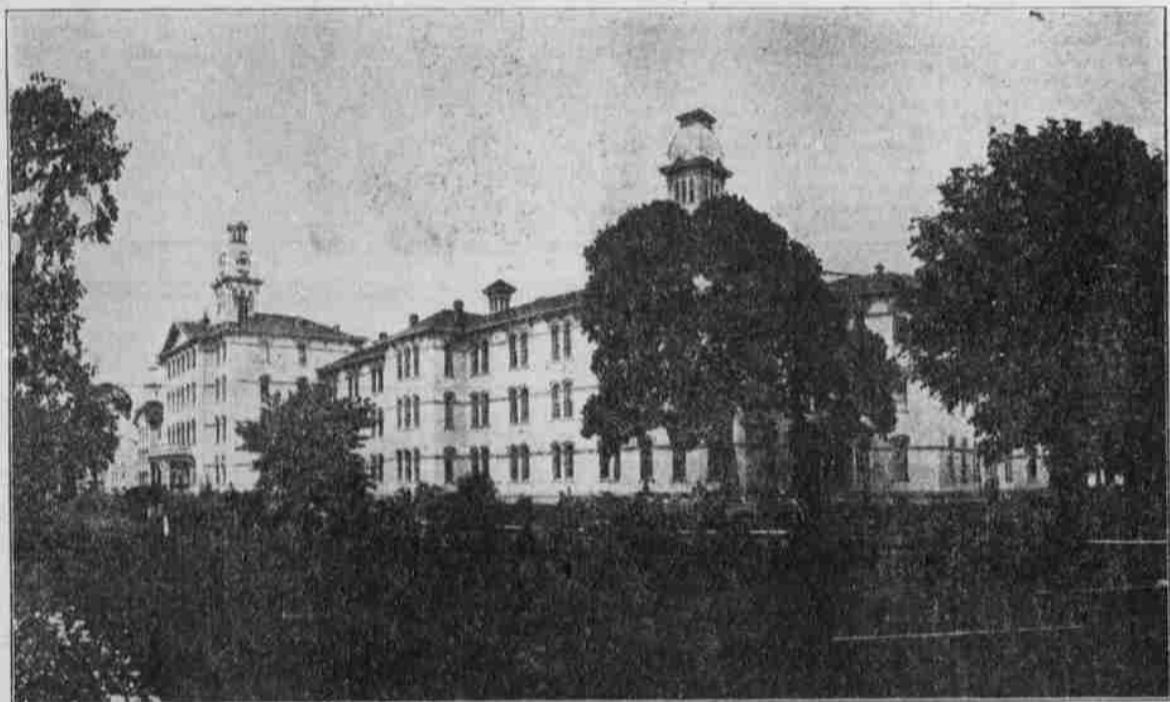
Bankers Optimistic
On November 10, the date of the official call, there were in this state, eighty-seven national and one hundred and seventy-four state institutions, with total resources aggregating \$164,481,127.14. Total deposits on the same date were \$126,167,402.89, being an increase of \$3,882,599.64 since the statement of September 2. Unlike all other previous statements, practically the entire increase is noted in the demand and commercial deposits, indicating a general willingness or tendency, on the part of the public, to invest surplus funds in commercial and business enterprises. Reserves of all banks in the state during the year have been maintained, as a whole, greatly in excess of requirements, averaging about thirty-one per cent. It is true, however, that the liabilities representing borrowed money have been unusually heavy during the past six months, but from examinations made by this department, it appears that the extension of credit has been fully justified, and with one or two exceptions, banks have only borrowed to meet the legitimate seasonal demands of their customers. Summarizing banking conditions in Oregon, I would say that reports received by this office indicate a considerable increase in business activity in nearly every section of the state. Business men are generally confident and even optimistic in their views as to the future and I have every reason to believe that the banking situation will continue to improve and that the coming year will mark the return to normal conditions. Oregon banks as a whole are in splendid condition and will be able to meet any emergency that may arise.

SEEKS DIVORCE FROM MAIL ORDER HUSBAND
Yreka, Cal., Dec. 31.—The application of Mrs. Joel M. Davis, formerly Mrs. Lydia Calvin, of Woodburn, Ore., for a divorce from her "mail order" hubby, has been taken under advisement by the superior court after a hearing behind closed doors. A correspondence resulting from Mrs. Calvin's answering Davis' advertisement in a matrimonial paper ended in their marriage July 3, 1913. The plaintiff alleges Davis variously misrepresented his wealth, and furthermore knowing her to be a trained nurse, had made arrangements prior to her coming to his home at Elma, to take charge of nursing cases. Later he told her she had better keep boarders to pay the grocery bill. Mrs. Davis has five sons and three daughters by her first husband.

A Happy New Year and

Many Thanks to all for the patronage shown THE STORE OF HOUSEWARES Lets all of us make 1916 the Best year we have ever had for Salem by being loyal and true to the best home town to live in in the U. S.

Wm. Gahlsdorf
135 N. LIBERTY PHONE 67



OREGON STATE HOSPITAL

Dr. R. E. Lee Steiner, Supt.

The Oregon State Hospital for the Insane, is an institution of which the state can justly feel proud. It is beautifully located at the eastern side of the city, and is furnished with

every convenience, for the care and comfort of its inmates. It was provided for by vote of the legislature in 1890, and the patients previously cared for in Portland under contract, 288 men and 192 women were removed to it. The number of patients increased with the growth of the state until in 1913 there were 1,735. On

this date 326 of them were removed to the branch asylum at Pendleton. Dr. R. E. Lee Steiner is superintendent, and that he is the right man in the right place is emphasized by his being recently reappointed, although a Democrat, by the Republican board. It was a handsome tribute to his worth and ability, as is the fact that

about 40 per cent of those received at the institution are sent home cured. There are 215 names on the pay roll, which averages about \$9,700 monthly. The new receiving ward was completed and opened in the fall of 1912, and its equipment is second to none. All new patients are treated here.

Commercial Club Makes Splendid Showing

(Continued from Seventeen.)

ment of market conditions for the producer, and in an effort to solve some of these problems a number of meetings have been held during the last two or three months to discuss these matters in a friendly and helpful spirit with the producers in this section. These meetings have been productive of much good already and the matter of establishing a cooperative handling association for all kinds of produce that

cannot be absorbed by local consumption is now under consideration and is in the hands of a committee composed of George W. Weeks, L. H. McMahan, R. C. Paulus, A. C. Libby and Milton Brown.

The members of the executive committee of this department have a desire to do everything possible to promote the agricultural and horticultural interests of this community, and expect to take hold of various matters as they may be presented in a helpful and energetic manner.

If the carrier does not give service notify the office.

What Business Men Think of Outlook For Coming Year

(Continued from Thirteen.)

makes business timid and unsettles conditions." J. C. Perry, druggist: "I think the year 1916 will be a great improvement over 1915. Our Christmas sales were far ahead of those two years ago."

Hal. D. Paton, bookstore: "Several things have combined to make the year a hard one, the street assessments for paving are a great drain, taking much money away. I think by mid-summer there will be much improvement."

Wm. McGilchrist, Jr., furniture: "I think we will have a good year. The east cannot be as prosperous as it is, without the effects being felt here. With the lumber mills working full time business is bound to feel it here, and there are indications of this happening."

W. H. Steuless, butcher and packer: "The outlook is better than last year. Inquiries for our products are increasing steadily and market for fresh meats is improving. When working men start for the logging camps as they are now doing, I have noticed business soon picks up. Lumber is the backbone of Oregon business. Besides there is a good portion of the hop crop and much wheat yet to market. When these move business will get an uplift."

Thomas K. Campbell, public utility commissioner: "The year will show a marked improvement over last. The railroads are all showing marked increase in business and report moving more and more lumber. Oregon has, I think, climbed the hill and will have good sledding soon. The future looks much brighter to me."

By August Hucksstein, Director Industrial Department.

The chairman and directors of the industrial department of the Salem Commercial club, are endeavoring to ascertain the real needs of those manufacturers who are now engaged in the various pursuits, that make up the wage-rolls in our city.

When they get the desired information, it shall be their purpose to bring it before our commercial body, and enlist their moral aid and support, of those who are furnishing employment to many of our people. We all realize the difficulties engendered, to induce large manufacturing institutions, who are already engaged in the manufacturing business to change their base of operations, unless they have some special inducement offered them, to come into our midst. Hence it devolves upon all of us, as business men, and every resident of Salem, and surrounding country, to lend our moral support to our local enterprises, and thereby make Salem a bigger and more prosperous city to live in.

The success of our Commercial club, as well as our city, depends upon the individual effort, and loyalty of the local people, each and every one of whom should realize, that prosperity comes only to those communities that provides employment all the year round, for the mechanic as well as the laborer, who are an important factor in a city's growth.

Secretary Redfield wants "dumping" of foreign goods in the United States made a "crime" under the law. The same sort of unfair competition by an American is punishable, and there seems to be no reason why Europeans should be permitted to do what Americans are denied the right to do.

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We have just completed

The remodeling and enlarging of our store which makes it the largest and only exclusive Bicycle Store in the city.

We invite you to call and see our new store and our big line of BICYCLES, SUNDRIES AND SUPPLIES AND TIRES. At the lowest prices in the city.

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Watch the Growing Bicycle Store Grow. 233 State Street