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### BRAZILIAN MARKET FOR HOP GROWERS

### Consular Reports to the Bureau of Domestic and Foreign Commerce

The following consular reports to the United States bureau of foreign and domestic commerce are of interest to the hopgrowers of Oregon:

**Hops for Brazil, an American Opening.** (Consul General Alfred L. M. Gottschalk, Rio de Janeiro, June 10.) The production of beer in Brazil, which in 1911 was estimated at more than \$15,000,000 and in 1912 at nearly \$20,000,000, has created a substantial local trade in hops. The movement of this trade during the past two years has been:

Countries of Origin.	Quantity.	Value.	Quantity.	Value.
Germany	486,855	\$217,307	317,030	\$169,821
Austria-Hungary	288,739	123,379	19,570	85,118
United States	1,636	824	3,014	1,224
United Kingdom	7,116	2,801	4,416	3,109
Uruguay	1,534	400	21,880	9,883
All other				
Total	780,887	344,714	647,140	293,508

Germany has in normal times been the chief source of supply of hops to Brazil, with Austria second in importance. Previous to 1914 there were practically no importations of American hops, but during that year they amounted to 8 per cent of the total value imported. This year's importations from the United States will doubtless show an increase.

### Elements of Popularity of European Hops

The high quality of certain hops from the continent of Europe has naturally made them popular. Their strength, careful and practical packing, the fact that most of the exporters have had local representatives here, and the favorable credit terms they were empowered to grant all contributed at one time to give them almost entire control of this market.

There is a large demand for Bavarian hops selling at 115 marks (\$27.37) per 50 kilos (110 pounds) c. i. f. Rio de Janeiro, with 10 marks (\$2.38) commission on 50 kilos.

"Superfine" Bavarian hops, ordinarily selling at 112 marks (\$26.66) per 50 kilos (110 pounds) c. i. f. Rio de Janeiro, net, find a good sale. These prices were obtained from the invoices of a local importer, and the hops were delivered here via Amsterdam since the outbreak of the war, as much German and Austrian merchandise has been delivered here. I have, however, seen letters from large German and Austrian hop shippers to local purchasers, saying that no more shipments could be made after March 2, 1915, owing to the disturbance of traffic caused by the war.

### Varieties of Hops Sought by Local Breweries

The varieties of hops most in demand by large local breweries here are spalt (Bavarian) and saaz (Bohemian). Many orders read 50 per cent saaz (beazik) and 50 per cent spalt (genzeinde), sealed and certified as to origin by the local government officials at the point of shipment. There is also a fair demand for inlettauer (Bavarian) hops. An idea of the German and Austrian prices of hops may be obtained from the following offers, dated February 24, 1915:

1. Extra fine 1914 saazer, with certificate, 175 marks (\$41.65) per 50 kilos (110 pounds), s. i. f. Rio de Janeiro. 2. Extra fine saazer feischer hops, 165 marks (\$39.27) per 50 kilos c. i. f. Rio de Janeiro. 3. Fine Bavarian inlettauer hops, 162 marks (\$38.56) per 50 kilos c. i. f. Rio de Janeiro. Some are quoted as low as 95 marks (\$22.41) per 50 kilos.

The smaller Brazilian breweries purchase from local importers during all seasons of the year. The large breweries place their orders from September to March, heavy deliveries commencing in November.

**Packing of Shipments an Important Feature.** German and Austrian hops have reached here uniformly packed in this manner: Fifty kilos (110 pounds) net weight, packed tightly in a bale of burp; the tare being about 4 pounds per bale. Five of these bales, or 250 pounds, are then packed in one air-tight wooden case, lined with zinc. The wooden cases are strengthened with iron bands.

There is objection to the size of packages in which some American hops have arrived here—bales and case weighing 2155 pounds, with 55 pounds tare. Tight packing, small bales, well packed in burp, and strong boxing, well banded, are required.

Considerable importance attaches to the fact that the tin lining of the European packing cases commands a higher price here, when resold locally, than the lining of American cases, which is said to be of a tin containing too much iron. In this country, where the containers of certain imported goods are intensively reutilized, the observance of such details and the use of wide boards in packing cases should not be overlooked.

**American Terms Now More Favorable.** European hops are sold here with 90-day sight, draft attached to the bill of lading. When local importers commenced to look to the United States for hops after the outbreak of the war, American firms were criticized on account of their demanding cash against documents in New York, but more favorable terms are now being extended. If a permanent trade is expected, American purveyors should make up their minds that on this class of goods, as on so many others, at least 90 days' credit from date of shipment should be allowed.

There is doubtless a chance for much profitable selling of Bavarian and Bohemian hops here, unless the American stocks of these have already been exhausted. Certificates of origin are always desirable, however, to give a shipment real value.

**Possibilities in American Trade.** Of the limited quantities of American hops already placed here the chief complaint seems to be that they lack the special flavor of the European hops and that their strength is approximately 40 per cent less than that of the

Bohemian and Bavarian hops. While there is an impending scarcity of hops among the brewers there is no complete, immediate exhaustion of the stocks of Bohemian and Bavarian hops on hand to be anticipated for some time.

The permanent success in this market of American hops can not be determined until after hostilities in Europe have ceased. Whether we have been able to compete with European hops in price, in reasonableness of credit terms, in the adoption of proper packing, and in the securing of the proper, responsible agents here, are things that will then be put to the test.

An important point, and one to be noted in the usefulness of submitting small samples by parcel post to local buyers. These samples should be marked plainly "Amostris sem valor" (samples without value). Prices should be quoted, preferably c. i. f. Rio de Janeiro.

(List of brewers and importers of hops in Rio de Janeiro may be obtained from the bureau of foreign and domestic commerce or its branch offices.)

### Reduced Area Planted to Bohemian Hops

(Consul Charles L. Hoover, Prague, Bohemia, Austria, June 30.) The official report covering the condition of the Saaz hop gardens up to June 26 estimates that the reduction in the area planted this year, as compared with 1914, amounts to 1401 hectares (hectare is 2.47104 acres), or 11.29 per cent. The total area of the gardens in 1914 was 12,408 hectares and this year it is 11,007 hectares.

The dry weather of the past few weeks will probably affect the size of the crop to a greater extent than the reduced area. (The 1914 hop crop of Austria-Hungary was estimated at 40,379,000 pounds, as stated in Commerce Reports for May 12, 1915.)

The report of the Hop Growers' association, written on June 26, which has just been made public, says: "The character of the weather remains unchanged. The drought and excessive heat have not only damaged the grain crops, but have also worked such injury to the hop plants that the formation of branches on the upper part of the plant reached only very modest proportions, where it was not altogether lacking. In the early gardens the plants are already in bloom, and in all gardens the final cultivation is almost finished."

During the last three days, that is, since June 27, a light rain has fallen almost continuously, but it has come too late to save the crop from serious damage by the drought.

### AURORA HOP NOTES.

Felix Isaacson closed two deals Monday for the Wolf Hop company by which O. H. Kyo, of Rural Dell, contracts 4000 pounds, and Levi Yost, 6000 pounds of hops to that company at 12 cents.

According to reports from all over the Aurora section more hop growers are spraying this year than ever before. Some growers report excellent results while others state that it has taken effect slowly.

Henry L. Beuts this week bought on contract 10,000 pounds of new crop hops from Samuel Taylor near Marquam, at 12 1/2 c. Phil Livesley, of Woodburn, wrote a contract with Walter Ray, of St. Paul, for 10,000 pounds at the same price.

One of the heaviest yards of the Aurora section is that of A. W. Kell, on the Boone's Ferry road. It will probably produce from 2500 to 3000 pounds per acre. This is the third year for this yard, which yielded very heavily even as a baby yard.—Observer.

### HELPFUL WORDS

**FROM A SALEM CITIZEN**  
Is your back lame and painful?  
Does it ache especially after exertion?  
Is there a soreness in the kidney region?  
These symptoms suggest weak kidneys.

If so there is danger in delay. Weak kidneys get fast weaker. Give your trouble prompt attention. Doan's Kidney Pills are for weak kidneys. Your neighbors use and recommend them. Read this Salem testimony.

A. W. Lobach, E. F. D. No. 1, Salem, says: "A strain weakened my kidneys and I was laid up for two weeks. I tried several remedies, but got no relief. On a neighbor's advice, I began using Doan's Kidney Pills and one box made me well enough to go back to work. Doan's Kidney Pills did more for me in one box than any other medicine I ever tried."

Price 50c, at all dealers. Don't simply ask for a kidney remedy—get Doan's Kidney Pills—the same that Mr. Lobach had. Foster-Milburn Co., Props., Buffalo, N. Y.

### Bryan Preaches Sermon in Presbyterian Church

Seattle, Wash., Aug. 2.—William J. Bryan, ex-secretary of state, at a political discussion scheduled for 3 o'clock this afternoon is expected to open up on several warm subjects.

This speech will be delivered at the Hippodrome under the auspices of the local democratic club. Several thousand expectant people gathered at the First Presbyterian church yesterday, where Bryan will again speak tonight, but the ex-secretary avoided any reference to subjects uppermost in the minds of his auditors and delivered a capable sermon on the first commandment "Thou shalt have no other Gods before me."

Popular "gods" such as wealth, ease, chance, passion, fashion, intellect, booze, travel and fame, Bryan roundly scored, pointing out that enough money was spent on intoxicants in this country every year, to triple our educational system—\$2,500,000,000, in fact.

If it's for sale, a Journal Want Ad will sell it.

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### Prune Trees Affected By Parasitic Disease and Spraying Necessity

As the prune trees in many districts appear to be affected by the same disease found on cherry trees early this summer, and as the treatment is practically the same, the following extract from a circular letter issued by the experiment station of the O. A. C. will be of special interest.

"The disease is caused by a parasitic fungus known as cythodsporium. This fungus lives over the winter in the diseased leaves that have fallen to the ground. In the early spring minute spores are produced by the fungus and are shot by the dead leaves into the air. They are carried to the young foliage and cause the primary infection. Spots develop on the leaves and in a short time, new spores are produced. These cause secondary infections, which become exceedingly numerous, especially if there happens to be a long continued wet spell of weather.

The infection result in the presence of small dark spots or specks on the surface of the leaves. These may be few, or they may cover the entire surface of the leaves. On the underside there will usually be found little light colored specks, each consisting of a mass of spores, by which the disease is disseminated. Where the attack is severe, the leaves turn yellow. The most serious effect, is in the dropping of the infected leaves, when many leaves are cast, the tree suffers a serious setback, and the chances for a good crop the next season are lessened. The fungus will also attack the fruit.

**Control Measures.** First, the disease must be controlled by spraying with Bordeaux mixture. No experiments have been carried on in Oregon, but in the eastern part of the country where the disease is both common and serious, the use of this spray has resulted in the control of the difficulty. We therefore, recommend its use to Oregon growers.

The foliage should be thoroughly covered, for imperfect results follow imperfect spraying. A film of the Bordeaux mixture kills the spores that are on the leaf surface and thus prevents infection. Where the surface is not completely covered, spores may cause infection on the bare spots.

In order to check the disease from the first, Bordeaux (4-4-50) should be applied as early as possible, and continued every two weeks until dry weather comes on, so that the newly developing foliage may be kept protected during the season when the rains favor the disease. It is not possible to cure the disease of leaves already infected, but it is possible to prevent any more leaves from becoming infected, if properly sprayed. During the ordinary dry weather of an Oregon summer, there is little danger of new infections taking place.

Second, it has been suggested by a recent investigator of this disease, that the removal of fallen leaves from the orchards and from the fence rows in the fall would be beneficial, since it is from these leaves that the disease is carried over winter and from them that the first infections in the spring come."

While the above was written for the early infected cherry trees, the disease now found on prune trees is declared to be exactly the same, and those who have studied plant diseases, agree that the same treatment will prove beneficial, and finally destroy the spores.

**VALDEZ BANK QUITS.** Valdez, Alaska, Aug. 2.—Because of hard times and losses in a recent fire, the Valdez Bank & Trust company has gone out of business. In a statement issued today the bank shows assets of \$50,000. Its liabilities to depositors is \$16,000.

### Knights of Columbus Convene in Seattle

Seattle, Wash., Aug. 2.—More than 3,000 delegates to the Knights of Columbus convention which opens here tomorrow, are already in this city and several thousand more are en route today.

The convention opens at St. James cathedral at 9 o'clock Tuesday morning with solemn pontifical celebration by Archbishop John Bonzano, apostolic delegate to the United States. This will be followed at 11 a. m. by the formal opening of the sessions of the supreme council in the lodge room of the Knights of Columbus club house.

There will be addresses of welcome by Grand Knight S. A. Keenan, of Seattle; Governor Ernest Lister, Supreme Court Judge Stephen J. Chadwick and Judge Thomas Burk, president of the chamber of commerce, with a response by Supreme Knight James A. Fishery, of Philadelphia.

### Spokane and Seattle Not For Coast League

Seattle, Wash., Aug. 2.—"If the doors of the Pacific Coast league are ready to be thrown open to Seattle and Spokane, it is all news to me."

Al Baum, president of the league made this statement today after reading an interview printed by a Spokane newspaper quoting Judge McCredie, of Portland, as saying the two Washington towns would be admitted if they requested it.

"We considered expansion informally at our June meeting," he said, "but the directors were not encouraged. All agreed that any such plans would have to wait at least two years. I feel certain there will be only six clubs in the Coast league in 1916."

### Albanian Mountain Feud Ends In San Francisco

San Francisco, Aug. 2.—As a sequel to a feud which had its origin in a mountain village of Albania, Le'or Airedin was shot to death by Sheban Mehmet today in James Jemal's crowded grocery store here. Mehmet fired three shots into Airedin's back as he stood at the counter, and escaped during the confusion following the shooting. Women marketeers screamed and rushed for shelter behind counters. Jemal recognized Mehmet as he began firing and begged him to desist. Airedin wheeled about at the third shot and was facing his assailant when he fell dead.

The men came from the same village in Albania. The cause of their quarrel is not known, though it is known they had been enemies for years.

### Secretary of Labor Wilson In Exposition City

San Francisco, Aug. 2.—Secretary of Labor William B. Wilson was formally welcomed to the Panama-Pacific exposition and San Francisco today. A parade of all branches of the army and navy in San Francisco and vicinity was included in the day's program. In the procession were the 650 midshipmen from the United States naval academy at Annapolis, who are here on a cruise. The department of labor conference effected preliminary organization this morning.

The household helps your wife needs can be found quickly through the Journal Want Ads.

### TODAY'S PORTLAND NEWS

Portland, Ore., Aug. 2.—The police are searching today for A. J. Chance and an unidentified male companion, alleged to have been the occupants of an automobile which, going at a high rate of speed, ran into and injured two women yesterday.

Two hours before the accident, the police declare, Chance was ordered not to take the automobile out of the garage because he was considered too intoxicated to operate it.

The women injured were Mrs. J. F. Houston, 50, who was severely bruised, and Miss Mollie Albright, who sustained a broken elbow.

After the accident the two men leaped from the machine and fled.

**Chinese Smuggler.** Portland, Ore., Aug. 2.—A federal charge of violating the Harrison drug act is faced today by Chin Hong, one of the wealthiest Chinese in Portland, in whose apartment 8 1/2 tins of opium, valued at \$700, is reported to have been found by the city police.

According to the arresting officers the drug was hidden under a secret staircase.

**For Bigger Navy.** Portland, Ore., Aug. 2.—An educational campaign to develop sentiment for an increase in the navy will be launched in this state immediately, according to Edward Coughlinham, chairman of the Oregon committee of the Navy League of the United States, today. At the same time members to the league will be sought.

**Anarchist Attack Sunday.** Portland, Ore., Aug. 2.—That Billy

Mr. L. HANNA, Manager and President of

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Sunday, the evangelist, is a menace to labor, is the declaration of Miss Emma Goldman, the anarchist, who is in Portland today on a speaking tour.

"Billy Sunday is a tool of the employers who are employing him to lull the workers to a state of contentment by telling them to come back to the old-time religion," Miss Goldman said.

\*\*\*\*\*  
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