

PUBLISHED EVERY EVENING EXCEPT SUNDAY, SALEM, OREGON, BY

Capital Journal Ptg. Co., Inc.

L. S. BARNES, President CHAS. H. FISHER, Vice-President DORA C. ANDRESEN, Sec. and Treas.

| SUBSCRIPTION RATES | |
|----------------------------|--------|
| Daily by carrier, per year | \$5.00 |
| Daily by mail, per year | 3.00 |
| Per month | .45c |
| Per month | .30c |

FULL LEASED WIRE TELEGRAPH REPORT

The Capital Journal carrier boys are instructed to put the papers on the porch. If the carrier does not do this, misses you, or neglects getting the paper to you on time, kindly phone the circulation manager, as this is the only way we can determine whether or not the carriers are following instructions. Phone Main 81.

MANUFACTURERS, MARKETS, METHODS

Salem's greatest need just now is not for people, nor for products.

Situated in one of the richest agricultural valleys of the country, and the business centre for a magnificent territory, it has tributary to it an abundance of agricultural products of high quality, which may be grown cheaply.

The need therefore is not for men, but manufactures, markets and methods.

The demand is not so much for more products of the farm as for those better grown or prepared for the consumer, and therefore commanding a higher price.

The improvement of quality, utilization of by-products and the elimination of waste are pertinent problems confronting the community.

Canning and preserving factories are needed to consume a vast portion of the fruits and vegetables so easily and cheaply grown in the Willamette Valley, and found to have such excellent quality. There is plenty of canned and preserved fruit, of a kind, on the market, and at starvation prices. But of what quality? The demand is for a supply of a very much higher quality of goods than most of that obtainable. Only the best will command paying prices.

The question of growing flax cheaply has been settled in the affirmative. The problem remaining is of converting it into the many manufactures of linen, the adaptation of approved methods to local conditions in order to convert the cheap raw product into the high priced finished goods, without having first to transport it long distances at considerable expense.

The failure of the potato crop to find a profitable market is frequently the source of great waste. It might be overcome by the establishment of a factory for converting the potato into starch. While starch is a cheap product, it is not perishable like potatoes, and can be held or shipped long distances to find better markets.

Larger and more varied manufacturing enterprises are much needed; and on the ranch there is need for more diversified farming. With these there is a demand for an extension of trade in order to find wider and larger markets for the farm products and manufactures.

These things will not only provide for disposal of the products of the city and valley, but give employment of many more laborers.

It is to the solution of some of these problems that the new commercial organization will devote a part of its energies, and the success to be reached will depend upon the character and amount of backing given the project by the citizens of Salem.

GENERAL BUSINESS CONDITIONS

Dun's Weekly Commercial Review has the following to say of general business conditions:

The developments of the week afford new proof of the essential stability and power of the financial and business structure. While there is uncertainty as to the final outcome, there is faith in the ability of the nation to adapt itself, with financial readiness, to every contingency that may arise. Outside of the stock, cotton and other equally sensitive markets, the effort of the new war developments has not materially changed the generally favorable aspect of the trade situation. With scarcely an exception, statistical comparisons, by which business activity is measured, reflect progressive improvement, and that the steady gain in bank clearings is not wholly due to the expansion in speculative operations, is indicated by the continued increases at many of the leading centers outside of New York. Railroad earnings make a better exhibit and the larger traffic movements have resulted in a notable falling off in the number of idle cars. Failures and unemployment have decreased. The iron and steel trade holds its own and continues on the same encouraging basis of output as before. War orders still produce marked prosperity in many lines, taking the place of the reduced domestic consumption. There is continued activity in the cotton goods trade in spite of the irregularity caused by fluctuations in the raw material. The collapse in cotton prices on Monday carried the market far below the high point of the season, but wheat rose sharply and the general tendency of the principal

commodities was upward, 34 advances and 23 declines occurring this week in the 321 quotations regularly compiled by Dun's Review.

The severe depression in securities at the outset of the week carried the average of 60 railroad shares down to \$78.11, but a sharp recovery subsequently ensued. Woolen goods are quiet, but steady. The shoe trade moves slowly, but with warmer weather more retail distribution is reported. The new war developments naturally tend to make ocean shipments less easy and rates of marine freights and insurance higher. The volume of exports, however, continues heavy, amounting to \$51,584,000 during the latest week in the thirteen trading customs districts, but this sum was \$6,000,000 less than the week previous. Imports, however, also declined, so that the excess of exports was over \$20,000,000. Large imports of gold from France are reported. Weather conditions in the big crop sections are in the main beneficial and the outlook for a big wheat crop is one of the many things that favor this country.

NEGLECT OF THE BOY

Any father would be surprised at the suggestion that he is ruining his boy by neglect, that his absorption in business will result in the undoing of his own son.

But it is the easiest thing in the world to forfeit a boy's confidence. It will take only a little snubbing, a little scolding, a little indifference, a little unkind criticism, a little nagging and unreasonableness on the father's part to shut off forever any intimacy and real understanding between him and his boy.

One of the bitterest things in many a man's life has been the discovery, after he has made his money, that he has lost his hold upon his boy; and he would give a large part of his fortune to recover this loss, if he could.

It is an unfortunate thing for a boy to look upon his father as a task-master instead of companion, and to dread to meet him because he always expects criticism or scolding.

Some fathers constantly nag and find fault with their sons, never praising them or showing any appreciation of their work, even when it is well done. Yet there is nothing so encouraging to a boy, especially if he finds it hard to do what is right, as appreciation of his effort. This is a tonic to youth. Boys thrive on praise. That is why most of them think more of their mothers than they do of their fathers. The mothers are more considerate, more sympathetic, more affectionate, and do not hesitate to praise well-doing.

The Oregon City Enterprise takes this view of the commercial club movement now on foot in this city: "Eugene and Salem are in the midst of an active Commercial Club campaign. The Capital City club has a membership of a thousand for its aim while the other city secured 171 new members in one day. Both of these valley cities have had commercial organizations for a number of years and in the past much good has been accomplished but with a strengthening in membership and a consolidation of all interests, still greater good can be accomplished in the future. The new clubs will systematically work on every line of civic improvement in their respective cities. With three or four strong and active commercial clubs in the Willamette valley, the interests of western Oregon should be greatly promoted."

Recent figures show that out of every thousand persons in Denmark only one can not read and write, while seven out of every thousand here in the United States was something rotten in the land of the Danes. was something rotten in the land of the Danes.

The Chinese knew all about gunpowder long before the Christian people thought of putting it to use in killing off each other. You must give the heathen credit for being above a lot of this highly civilized method and madness.

Now here's the suggestion of a woman that cash registers be installed in the kitchens of American homes to help solve the problem of high cost of living. In some homes the register and the automobile might clash.

The late Wm. R. Nelson, publisher of the Kansas City Star, left an estate of \$10,000,000. He was about the only man we ever heard of who could really afford to run a newspaper.

If the soldiers on the firing line wore all the iron and leather medals they are reported as receiving they should be pretty near bullet proof.

IF I SHOULD DIE TONIGHT.

If I should die tonight
And you should come to my old corpse
and say,
Weeping and heartless 'ere my lifeless
clay—
If I should die tonight,
And you should come in deepest grief
and woe
And say: "Here's that tea dollars that
I owe."
I might arise in my large white cravat
And say: "What's that?"
If I should die tonight
And you should come to my old corpse
and kneel,
Clasping my hand to show the grief you
feel,
I say, if I should die tonight
And you should come to me, and there
and then
Just even hint 'bout paying me that
ten,
I might arise the while,
But I'd drop dead again.
—Ben King.

Mr. I. Harris, Manager and President
250 KEARNY ST.
Bet. Sutter and Bush

HOTEL STANFORD

SAN FRANCISCO

A modern, fire-proof, up-to-date Hotel,
located in the center of everything and on
a direct line to the Exposition Grounds.

| RATES | |
|-----------------------|-----------------------|
| Detached Bath | Private Bath |
| \$1.00, \$1.50 single | \$1.50, \$2.00 single |
| \$1.50, \$2.00 double | \$2.00, \$2.50 double |

150 Rooms of Solid Comfort—Every Convenience
From Third and Townsend Sts. Depot, take car
No. 15 to 16. From Ferry take Sutter St. car get
off at Kearny St., walk half a block North. Or
Take a "Universal" Bus direct to Hotel.



A Galley o' Fun!

FOR REVENUE ONLY.
"I don't take your paper, myself," began an irate skinflint, invading the office of the *Havville Clarion*. "but I'm told that you published a lie about me in the last issue; an' I tell you right now, that it has got to be stopped, or—"



"And we tell you in return, sir," interrupted the able editor with dignity, "that it was stopped before it began. Your name was not even mentioned, nor will it be till you plank down the cash for a year's subscription. We'll have you understand, sir, that the *Clarion* will not lie about you nor any other man who is not a paid-up subscriber!"

OBSERVATIONS BY YOUTHFUL HORACE.

It ain't so much fun collecting postage-stamps any more since our teacher said we learnt geography that way.

I wouldn't mind so much about my face a-gettin' red if some girl didn't always call out that I was blushing!

It's funny how most things a feller does don't seem wrong till somebody natches him at it.

I don't like cookies much at the table; but I tell you they taste good when you hook 'em out of the pantry!

I'd a good deal rather have Pa lick me than Ma. Ma, she don't hurt me much when she whips me, but she cries so, an' that always makes me feel kinder funny down in me stomach.

Little boys don't know much, do they? Eddie Brown came over to my house to dinner one day, an' Pa said a blessin'. An' when he got through eatin' Eddie asked me why Pa said his prayers at the table, and why he didn't wait till he went to bed, like other people? Eddie's folks ain't stylish like ours, so I had to tell him that we always did that way so's the soup would have time to cool off some.

I wonder why, when a girl has a new doll an' shows it to some other girls, that the first thing they do is to look at its underclothes to see if they got lace on them? I wouldn't dast.

I don't like funerals much. I had one with our cat, but you couldn't make all of her stay buried to once. She'd come out at her back feet while you was tryin' to get her head covered up. I tried to get her just to play dead, but cats hain't got no imagination, and they has got claws. A feller don't want to try to make-believe too much with cats.

—William Edgar Fisher.

The word "drink" may be used as either a verb or a noun, but as the latter it is seldom declined.

Poverty brings strange bed-fellows, but none so grim as the nightmare that squats on the chest of the high-liver.

THE RECTOR'S DAUGHTER.
(The Choir-Boy Soliloquies.)
Tripping softly down the aisle
With a brave religious air
And a sinful little smile,
Comes the Rector's daughter;
Kneels she in the family pew,
Bend's her pretty head in prayer,
As her father tells her to,
And her mother taught her.

Eyes and hair as black as night,
Cheeks and lips like roses,
Little teeth, all pearly white,
Has the Rector's daughter;
Form as frail as cyclamen,
Tiniest of noses—
Who shall blame the many men
That have vainly sought her?

Sings she with a hundred charms
Holy hymns and odes,
Just as though an angel's arms
Heaven-sent, had caught her;
Yet these ways of sanctity
One small soul embolden—
For to-day she winked at me,
Did the Rector's daughter!
—George Taggart.

BARGAINS

Dry Goods, Millinery, Shoes, Clothing

BIG REDUCTIONS ON ALL
Millinery
Nice Hats at Reduced Prices. Children's Hats at Reduced Prices. Shapes and Flowers at Reduced Prices. Special \$3.50 Hats for \$1.75.

Seasonable Merchandise BARGAIN PRICES

| | |
|------------------------------------------------------|-----|
| Ladies \$1.25 long silk Gloves, pair for | 75c |
| New 36-inch Percale reduced to, yard | 19c |
| 50c silk boot Hose, white or black, reduced to, pair | 38c |
| 9-4 Bleached Sheeting, yard | 25c |
| Ladies 50c Union Suits, now | 35c |

Muslin Underwear at Reduced Prices

Shoes

| | |
|-------------------------------------------|-------------------|
| Ladies \$3.50 Canvas Shoes now | \$1.65 |
| Ladies \$3.50 Pumps (patent leather) | \$2.25 |
| Ladies Oxfords, pair at | \$1.50 and \$1.00 |
| Children's \$1.50 Canvas Shoes at, pair | \$1.15 |
| Children's Patent Leather Pumps, at, pair | \$1.35 |

See Our Bargain Display of Shoes

ROSTEIN & GREENBAUM

240 and 246 Commercial Street

NOT AN EARTHQUAKE
Portland, Or., May 19.—The residents of Rose City district of Portland who last night were thrown into a panic by what they believed to be an earthquake shock, were relieved today to find that a dynamite blast caused the disturbance.

GUILTY OF MURDER
Seattle, Wash., May 19.—Jas C. Hinkle, barber, who, while in an intoxicated condition, choked his 11 month old baby to death on February 25 last, was found guilty of manslaughter this morning by a jury in Superior Judge Ronald's court. The jury was out seven hours. Hinkle's defense was he was temporarily insane by excessive use of liquor.

YOU MAY VISIT

California Expositions

On your way to or from the East.

Summer Excursion Tickets

LOW ROUND TRIP FARES TO SAN FRANCISCO AND SAN DIEGO DURING THE EXPOSITION PERIOD.

Visit the Southern Pacific building at the Panama-Pacific Exposition. Rest Room, Moving Pictures, Travel Lectures, Ticket and Validating Office and Information Bureau.

Full information from the nearest Agent of

SOUTHERN PACIFIC

John M. Scott, General Passenger Agent, Portland, Ore.

LADD & BUSH, Bankers

Established 1868

Capital \$500,000.00

Transact a general banking business
Safety Deposit Boxes
SAVINGS DEPARTMENT

A Message to the Sufferers

You need not be discouraged about your health, cheer up, there is help for you. Our Chinese Herb tea treatment have been used for centuries, and are highly recommended for diseases, such as the lungs, stomach, heart, liver, kidneys, rheumatism, blood poison, weakness, nervousness, catarrh, bladder trouble, constipation, appendicitis, skin diseases, female trouble.

To those who it may concern: Call at once. Don't give up hope if others fail. This is the one reliable and positive help for you. The result is pleasing to all who try it.

CHAN & BOW WO, China Herbs, Teas Remedy
163 South High Street
Phone 081
Salem, Oregon.