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GOING AFTER THE INDUSTRIES.

HE commercial club is moving in the right direction, when it seeks to procure new industries for Salem. More payrolls and a greater market for raw materials produced represent the greatest needs of Western Oregon. How this end may be accomplished is a matter of wide divergence of opinion, and a study of the methods of other progressive cities, working in the same direction, would naturally prove of value to

promoters of industrial development in this city. The Commercial club of Logansport, Indiana, makes a statement in connection with its remarks relative to the locating of industries, which deserves consideration. We quote:

"It is the contention of the club that several small industries are better for a city the size of Logansport than a few larger ones at whose mercy the city would be. The results from the operation of this theory have so far proved its soundness."

The reorganization of the Progressive Union of New Orleans into its present form as the Assocciation of Commerce has led to the assignment of all industrial stimulation to the industrial division. Within the past three months, under this new plan of operation, four new important 'actories have been located in the city.

The Chamber of Commerce of Quincy, Illinois, emphasizes a point in connection with this whole matter of locating industries that can be best understood by quoting direct:

"We are working out a systematic plan for direct industrial advertising. By this plan the advantages of Quincy are brought directly to the attention of selected manufacturers in a way most likely to impress them with this city as a location for manufacturing. The principal advantages of the plan are, its relatively nominal cost and the fact that it avoids the waste of time, labor and money incidental to many other methods, used for attracting the attention of manufacturers."

PUBLIC BUSINESS POORLY MANAGED.

HERE is one thing that every city should watch carefully, and that Salem should be especially chary about, and that is extending the city's area. Salem now has abundant room inside her present limits for a city of 100,000, and perhaps more than that. The desire to have the city show up well, and give it rank, is all right, but sometimes this is a

whistle that costs more than it is worth. With her present limits Salem knows just what she faces in the way of public improvements, but the minute she increases her area she makes expense for herself. The time is coming when the city will own her own water system, her lighting plant, and probably her gas and other public utility necessities. With every extension of territory there comes an element of increased cost without a corresponding income. It is the comparatively great cost of supplying the suburbs that makes any city plant, like water or lighting, expensive, and yet, under public ownership, every citizen must be taken care of. The water mains must be laid in sparsely settled districts at great expense with but little return possible. It will be time enough to consider a larger territory when we have buildings on the many vacant lots now within the city limits. Until these are built upon, the city needs no more territory and is only making expense for herself when she acquires it. As a suggestion merely, why would it not in case the city should conclude to increase her territory at any time (especially when she owns her own water, light and other plants, and is, therefore, forced to supply such areas as she includes within her boundaries) be the proper thing for the city to purchase the proposed addition and reap some of the benefits of the values it creates, by selling the lots at a price that would, in part at least, meet the expense of furnishing them with water, light, etc.?

its operation has caused a deficit of \$40,000 in the street railway operations.

But, on the other hand, the owners of the se additions, as soon as the street railroad became an assured fact, at once jumped the price of property in the district more than \$750,000.

Here the building of a street railroad for the benefit of the people generally, and the reduction of fares, made this property valuable. It also compelled the citizens of the city to go down into their pockets to make up the deficiency caused by providing cheap transportation to this, before isolated property. Who was benefitted? The owners of the land which the building of the road made valuable. If the city had owned that land, or bought it before providing the railroad, it could have sold it at a much lower price to those desiring to make homes on it, which building could have been made a condition precedent to its sale by the city, and thus the home builder would have been benefit-

ted, while the city would have been compensated for its enforced outlay. As it was, the city built the road, made the property valuable, and presented the consequent profits to the land speculators. Was this good business policy? Would any private corporation have built the road without first acquiring the lands and securing the profits following the opening of the new territory?

The low fares and the new road poured money into the pockets of the speculators, and the balance of the city paid the tills. When Salem or any other city operates its own public utility plants it should take in no additional territory unless the city owned the land, and every city charter should be amended so as to permit this, if it is not so worded now.

It is claimed that the present trouble in Peru that is almost a civil war was caused by the president trying to secure economy in public affairs by cutting off emoluments of office holders. At the present rate of creating offices in Oregon, the state will soon be in a position where the office holders will be in the majority, and, by clubbing together, can control the elections. There are almost candidates enough for governor now to control the election if they could agree on a candidate.

John D. Rockefeller is rather diffident about talking over his wealth with the assessors or persons charged with the collection of his taxes. However, he politely writes them that he "will see them later."

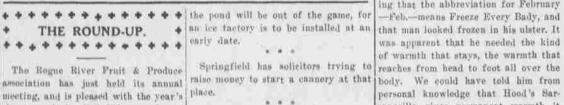
The largest soap factory in the republic is located at Torreon. But that is not why the Mexican factions are fighting so hard for its possession.

Governor West's critics may be a little easier on him now. Although he destroyed the Copperfield gambling devices he saved the whiskey.

Even though Colonel Goethals made the Panama canal zone sanitary, he seemed to lack faith in his own ability to clean up New York.

Japan seems to have reached the high plane of Western civilization at last. Taxation is so high that the people are in open rebellion.

The men who personally knew Abe Lincoln seem to multiply as time goes on.



ville.

this section, the former record being

one valued at \$1200 found at Susan

To the city council of 1913, compose

works; rocked one mile of streets; pur

chused two hose carts, and 1000 feet of

fire hose; built a fire hydrant and fire

Only One "BROMO QUININE"

That is LANATIVE BROMO QUININE

plugs over whole city.

SALEM'S SILK HOUSE IS THE **CHICAGO STORE**

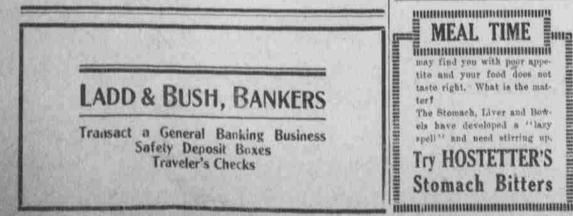
If you want to see silks stacked up in piles of every class and kind visit Salem's leading bargain-giver. Silks of every description and at prices from 25 cents a yard to any price you wish. Tub Silks, Charmeuse Silks, Taffeta Silks Messaline Silks and Fancy Dress and Waisting Silks. Come here for bargains.



The price need not be exorbitant, nor the deal made with the idea of making money from the real estate business, other than in protecting herself against the expenses the addition will necessarily place upon her.

Cleveland is a case in point. Cleveland owns and operates her street car system, and does the latter so economically that recently fares were reduced from five to three cents.

Owning her street car lines, the city was in duty bound to give service to all her people. In order to do this it becomes necessary to extend the system through the sparsely settled and large area. This extension was opened not a great while ago, and shortly after the three-cent fares were put in force. This extension and



showing. It handled 372 cars of produce as against 311 last year, and the prices were satisfactory. . . .

The Oregon hen is at last heard from. Dwing to her laudable efforts the price of eggs dropped in Portland Thursday to 30 cents.

. . . The Portland women registered to he number of 253 as against 472 men Thursday.

A. Welch has purchased the Newport electric light plant. This is the seed, quille Sentinel sees of Oregon the betfor a railroad from that point to Portland is our guess. . . .

W. M. Ladd has been elected presi. rule so far this month, and as this is tent of the Portland Y. M. C. A. for our third winter in Oregon, and the the typestieth time.

ing on February as a fine month-bet-Both the S. P. and the Oregon Elocter knock on wood perhaps." rie have given Albany a special rate on gravel over their lines. Any distance within 25 miles the gravel is hauled at of W. E. Pegg, mayor; A. H. Spraner the rate of 25 cents a ton, and one cent Dix Boring, Alb Muessig and the late a ton for each additional mile. It is Edgar Summers, the Owl ascribes the claimed this will be a great help in honor of having accomplished for Beasolving the road question. verton the follow: Installed city water

The Wasee county grand jury Tueslay returned 18 indictments, most of them for thefts from buildings.

Portland will soon begin laying add tional water mains. The extension vill cost above \$100,000. . . .

Look for the signature of E. W. GROVE Cures cold in One Day. Cures Grip in Ico eight inches to a foot in thick-Two Days, 25c. ess and of fair quality is being har EXFLODES TORFEDOES BY cested at Lakeview, but in future years

MEANS OF ULTRA-VIOLET RAYS [UNITED PRESS LEASED WIRE.] Flarence, Italy, Feb. 14 .-- Exploding MEAL TIME torpedoes from a long distance by means of ultra-violet rays was an exeriment carried out successfully here centerday by Signor Giulio Ulivi,

Two torpedoes, charged with smoke eve gunpowder, and two others filled with black powder, were placed in the Eiver Arno by Admiral Fornari. The ultra-violet rays apparatus was poste on the tower of Capponi, two miles away. When the signal was give: the apparatus was put in motion, and n less than three minutes all four torpedoes were exploded.

The Hermiston Commercial club has invigorates the blood and speeds it a committee preparing material for a lalong through artery and vein and realboost booklet to be issued soon. ly fits men and women, boys and girls . . . Baker Herald: A report comes from attacks of disease. It gives the right compter that a nugget worth \$1500 kind of warmth, stimulates and was found in the Sumpter Dredge com- strengthens at the same time, and all many's workings recently. This is said its benefits are lasting. There may be to be the larest nugget ever found in a suggestion in this for you.

The more Editor Young of the Cocommissioners who have been investigating the transcontinental railroad ter he likes it. His latest testimonial management reported yesterday that is: "Sunshiny days have been the those in charge of the system have spent \$40,000,000 needlessly.

previous ones have been of the same Journal "Want Ads" bring results character, we begin to feel like bank-





DANDY"



A new store just opened. A great opportunity for Salem people. We sell new goods. We buy and sell second-hand furniture, stoves, clothing, tools, hardware and men's furnishings. We pay highest prices for clothing, shoes and furnishings. Come to us for bargains,

Marion Second Hand Store 442 Ferry Street. Phone Main 2329