

For your Health's Sake do not take

Substitutes or Imitations

Get the Well-Known Round Package



HORLICK'S MALTED MILK

Made in the largest, best equipped and sanitary Malted Milk plant in the world

We do not make "milk products" - Skim Milk, Condensed Milk, etc.

But the Original-Genuine HORLICK'S MALTED MILK

Made from pure, full-cream milk and the extract of select malted grain, reduced to powder form, soluble in water. The Food-drink for All Ages.

ASK FOR "HORLICK'S" Used all over the Globe

The most economical and nourishing light lunch.

at Home or Soda Fountain

When you have a bad cold you want the best medicine obtainable so as to cure it with as little delay as possible. Here is a druggist's opinion: "I have sold Chamberlain's Cough Remedy for fifteen years," says Elmer Lollar, of Saratoga, Ind., "and consider it the

best on the market." For sale by J. C. Perry.

Children Cry FOR FLETCHER'S CASTORIA

Sure to please the lovers of a wholesome beverage.

Always an invigorating, pure and delightful drink.

Lends strength to the weak and wearied physique.

Effects a soothing cure for the nervous ills of life.

Makes life more pleasant and cheers the heavy heart.

B brings good fellowship to all who partake in moderation.

E nlivens the spirit of the down-cast and disheartened.

E ndows existence with hopes and aspirations

R estores man to fullness of strength and activity.

Organize to Boost for Oregon

Portland Special.

The joint meeting of the various commercial organizations of the city held in the office of the Manufacturers' Association this week at the invitation of W. H. McMonies, president of the latter association, developed a number of points declared to be of considerable interest and great bearing upon the industrial prosperity of Oregon.

Among other sentiments developed at the meeting, from the talks of the various speakers, was the necessity for co-operation between all manufacturers in every class to broaden and extend the "made in Oregon" movement in a campaign of education, the principal object of which will be to keep all possible business in Oregon and so to extend the campaign that not only will the consumer be taught to insist upon "made in Oregon" goods being supplied through the retailers, but the manufacturers themselves will take heed of the movement and buy all their supplies from Oregon producers.

Jobbers' Co-Operation Desired.

Later it is expected that the jobbers in the various lines of commodities will be brought into the fold, and instead of ignoring "made in Oregon" goods as they frequently do now, they, too, will enter the race for home industries and give the Oregon manufacturers their support.

One result of the meeting was the determination that a state convention of manufacturers be held in Portland on November 21, during the week of the Land Show, when it is expected that a large number of manufacturers from various parts of the state will be in Portland or will be induced to come to Portland, taking advantage of the low railroad rates which will prevail during the Land Show week.

The convention will be held under the auspices of the Manufacturers' Association and it is proposed to form a state-wide organization, to take in all local manufacturers' associations, and to foster the organization of additional associations of manufacturers throughout the state. Several county organizations are already in existence.

President McMonies appointed a committee of five to arrange the details of the convention.

Addresses are Made.

A number of speakers addressed the meeting, which was called to order by President McMonies, who explained the object of the invitation which had been extended to the various commercial organizations by the Manufacturers' Association to have them participate in the "made in Oregon" movement, involving the question of inducing additional manufacturers to enter the state, the assistance of manufacturers already established within the state who may be in need of funds to extend their business, and the increased patronage of Oregon manufacturers by the people of the state.

Among the speakers were E. Hofer, of Salem, who has been carrying on a "made in Oregon" campaign throughout the state in conjunction with the Manufacturer's Association; Charles Coopey, L. Samuel, "the original Oregon booster"; Walter McKibbin, of Albers Bros.; D. M. Botsford, of the Ad Club; R. W. Raymond, of the Chamber of Commerce; A. M. Haradon, of the East Side Business Men's Club.

Experiences are Related.

Mr. Hofer, who has visited many sections of the state in the interest of the "made in Oregon" movement, told of his experiences, which, he said, forced him to declare for the necessity of educating further the consumer to the need of supporting the Oregon manufacturers, and of the necessity of the 2500 manufacturers of the state co-operating in the movement to keep all possible business in our state and not to go outside the state for their requirements, and of the necessity for the recognition, on the other, by all manufacturers.

Mr. Hofer said he thought that a manufacturers' exposition should be held in Portland, but was assured by President McMonies that the Manufacturers' Association had several times in recent years canvassed the situation, only to find that Portland is lacking in a building suitable for housing a creditable exhibition by Oregon manufacturers.

Mr. McMonies expressed the hope that the proposed auditorium for Portland would be planned so as to provide a suitable and sufficient space for a representative exposition by the manufacturers of the state.

O. E. Heintz, another speaker, hoped that the commission would see to it that the proposed auditorium would be built wholly of "Made in Oregon" materials, and thus make it a monument to the spirit which the Manufacturers' Association is fostering in the state for "made in Oregon" products.

Loan Fund Urged. Mr. Coopey spoke of the needs of

Vote for Millage Bill Number 320 X Yes

It provides six-tenths of a mill tax for support of Agricultural College and University of Oregon, giving them permanent support and taking them out of politics. It also provides one Board of Regents, thus solving the problems of co-operation, consolidation, division of courses and economy of management.

It does not increase the average rate of taxation. It repeals the \$500,000 University appropriation bill.

The Bill is endorsed by Governor West: "This Bill is in the interest of good business and should pass."

By L. R. Alderman, State Superintendent Public Instruction: "Experience in other states shows millage bill principle to be correct."

By Will H. Daly, President, Oregon State Federation of Labor: "No argument can successfully combat the benefit to the state that will follow the adoption of the millage tax plan."

Endorsed by Portland Tax Payers League.

Bill prepared by committee of Governor's Commission, Board of Regents, and administrative officers of the two institutions.

W. K. NEWELL, CHAIRMAN OF GOVERNOR'S COMMISSION (Paid Advertisement.)

a "loan fund" to assist newcomers, and assisting worthy manufacturers who may be in need of additional capital to extend their business, and the need for co-operation between the manufacturers and the consumers in the educational campaign for the promotion of the sale of "made in Oregon" goods.

Mr. Coopey made particular reference to the development of the woolen and clothing industry, upon which he is an authority, and told of the necessity for improving the quality of Oregon wool products, to give them a place at the top of the ladder of wool standards in this country. Everything he said, was in favor of Oregon wool products, but they had not reached the stage of perfection which he believed them capable of attaining through scientific treatment and development.

L. Samuel made a talk on the general subject. He spoke of the necessity of the education of the manufacturers and particularly pointed out that it was the duty of every manufacturer in Oregon to educate his own employees and to have them insist on being supplied by their dealers with "made in Oregon" products.

Assistance is Offered.

"Every manufacturer, employe and resident of Oregon," said Mr. Samuel, "should realize that he has a measure of personal proprietorship in the other man's factory and business and in all 'made in Oregon' products." Mr. Samuel spoke enthusiastically of the "made in Oregon" campaign, as it has progressed thus far, and said he would subscribe \$500 yearly to the Manufacturers' Association's educational bureau. President McMonies said he would subscribe \$100 to the same fund yearly.

R. W. Raymond, who has wide experience in industrial matters, warmly praised the work being done by the Manufacturers' Association. Mr. Raymond advocated the display of "made in Oregon" goods in the windows of retailers throughout the state, saying if every dealer would make this a point in the conduct of his business that it would be an invaluable feature of the "made in Oregon" campaign. "We have a field in Oregon for many new manufacturing enterprises

and new comers must be made to feel that they will be accorded sympathetic treatment both from capitalists and from the buying public," said Mr. Raymond.

D. M. Botsford spoke on advertising. He declared that Oregon manufacturers should advertise more extensively in the newspapers and trade press and pointed out that the reason so many articles of Eastern manufacture are called for by the consumer is due to the fact that few Oregon manufacturers know anything about advertising and usually when they do enter upon an advertising campaign they do so with an altogether inadequate appropriation.

State Convention Favored.

He said if Oregon manufacturers would intelligently handle their advertising that loyalty to Oregon products soon would be a duty recognized by every citizen.

O. E. Heintz favored a state convention of manufacturers and urged those present to do everything in their power to bring about the construction of an auditorium and exhibition building. Mr. Heintz favors an annual exposition of "made in Oregon" products, such as formerly was promoted by the Manufacturers' Association. He explained that in the old days the exposition building was large enough to accommodate a good exhibit of Oregon products, but that owing to the tremendous development of industrial life in Oregon in recent years there is no suitable building in Portland for such an exposition.

A. M. Holten also spoke for wider publicity and greater co-operation among the manufacturers of the state. He related his experience in California, where the "made in California" movement is gaining rapid headway.

Committee is Named.

Colonel D. M. Dunne spoke along similar lines and called upon the manufacturers and the people of Oregon "to be true to ourselves" and see to it that every man, woman and child in the state supported to the fullest extent the manufacturers of Oregon goods. Colonel Dunne supported the state convention plan and named November 21 as a suitable date for such a gathering and suggested that a committee of five be appointed to look after the details of such a convention.

President McMonies announced the following committee to complete the arrangements for the convention: T. S. Mann, Pacific Stoneware Company, chairman; W. F. Scott, Scott-Davis Belting Company; A. M. Haradon, of F. P. Haradon & Son; O. E. Heintz, Pacific Iron Works, and Arthur H. Devers, of Closset & Devers. E. Hofer will act as secretary of the committee.

It was announced at the meeting that the campaign which the Manufacturers' Association has conducted to have the new building for the State Normal School at Monmouth constructed of "made in Oregon" materials and furnished from the products of Oregon manufacturers had been successful, the Board of Regents having decided to favor the Oregon manufacturers in every way possible.

Progress is Made.

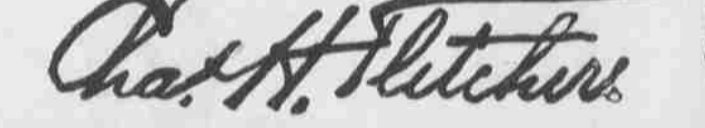
"It was particularly gratifying to me," said President McMonies after the meeting, "to note the general recognition which the Manufacturers' Association is receiving in its campaign in behalf of 'made in Oregon' goods. It has been a hard uphill fight, but we feel that we are making headway, and the approval noted at the meeting from persons not in any

Children Cry for Fletcher's CASTORIA

The Kind You Have Always Bought, and which has been in use for over 30 years, has borne the signature of and has been made under his personal supervision since its infancy. Allow no one to deceive you in this. All Counterfeits, Imitations and "Just-as-good" are but Experiments that trifle with and endanger the health of Infants and Children—Experience against Experiment.

What is CASTORIA Castoria is a harmless substitute for Castor Oil, Paregoric, Drops and Soothing Syrups. It is pleasant. It contains neither Opium, Morphine nor other Narcotic substance. Its age is its guarantee. It destroys Worms and allays Feverishness. For more than thirty years it has been in constant use for the relief of Constipation, Flatulency, Wind Colic, all Teething Troubles and Diarrhoea. It regulates the Stomach and Bowels, assimilates the Food, giving healthy and natural sleep. The Children's Panacea—The Mother's Friend.

GENUINE CASTORIA ALWAYS Bears the Signature of



The Kind You Have Always Bought in Use For Over 30 Years THE CENTAUR COMPANY, 77 MURRAY STREET, NEW YORK CITY.

way connected with the Manufacturer's Association, but who are familiar with conditions throughout the state, strides in Portland, having added a pleased me and the members of the large number of members in the last board of directors, who have been few months, but we still have not all carrying on the work very much. the manufacturers of Portland with "I have great hopes that within the us. I hope those not yet members next year that every manufacturer in will see fit to give us their financial Oregon, no matter how small, will be and moral support in this movement."



BEWARE OF SUDDEN ATTACKS THAT MAY PROVE DEADLY.

YOU CAN SOON REPEL THE MOST DANGEROUS WITH

DR. KING'S NEW DISCOVERY

THE MOST INFALLIBLE CURE FOR COUGHS AND COLDS WHOOPING COUGH

AND ONLY RELIABLE REMEDY FOR THROAT AND LUNGS

PRICE 50c AND \$1.00 SOLD AND GUARANTEED BY J. C. PERRY.



The electric Burroughs is the most easily operated, silent adding machine on the market. We have sold more of the electric adding machines by 300 per cent than all other makers combined.

This means something to you---and proof in your office on your work can be had for the asking.

BURROUGHS ADDING MACHINE CO. N. B. Gregg, Sales Manager Commercial Club Building Portland, Oregon

MOTHER OF LARGE FAMILY

Tells How She Keeps Her Health—Happiness For Those Who Take Her Advice.

Scottville, Mich.—"I want to tell you how much good Lydia E. Pinkham's Vegetable Compound and Sanative Wash have done me. I live on a farm and have worked very hard. I am forty-five years old, and am the mother of thirteen children. Many people think it strange that I am not broken down with hard work and the care of my family, but I tell them of my good friend, Lydia E. Pinkham's Vegetable Compound, and that there will be no backache and bearing down pains for them if they will take it as I have. I am scarcely ever without it in the house.



"I will say also that I think there is no better medicine to be found for young girls. My eldest daughter has taken Lydia E. Pinkham's Vegetable Compound for painful periods and irregularity, and it has helped her.

"I am always ready and willing to speak a good word for Lydia E. Pinkham's Vegetable Compound. I tell every one I meet that I owe my health and happiness to your wonderful medicine."

—Mrs. J. G. JOHNSON, Scottville, Mich., R.F.D. 3.

Lydia E. Pinkham's Vegetable Compound, made from native roots and herbs, contains no narcotics or harmful drugs, and today holds the record of being the most successful remedy for woman's ills known.

The Oregon Electric is Open to Eugene

Table with 2 columns: Train Name and Schedule. Rows include Salem, Albany, Eugene, and Observation parlor cars.

3 Limited Trains 8 Local Trains Every Day to Portland

Limited trains leave Salem 8:00 a. m. and 4:00 p. m., Local trains 2:30 a. m., 6:30 a. m., 8:55 a. m., 11:20 a. m., 2:00 p. m., 4:15 p. m., 6:05 p. m., 9:00 p. m.

Through Tickets and Baggage to the East and the North For instance leave Salem 8:00 a. m., arrive Spokane 9:45 p. m., Seattle 4:15 p. m. and 4:45 p. m. Tickets and details at State and High streets.

W. E. COMAN, General Freight and Passenger Agent, Portland. C. E. ALBIN, General Agent, Salem.