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A. A. UNDERHILL, Local Manager

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Made of Pure Cream
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Packed in Glass Jars

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Mason Box Factory

If it is made of wood we can make it. Fruit boxes, prune trays, etc., a specialty. We make to order all kinds of furniture and porch swings.

MASON BOX FACTORY

Miller Street, Near S. Commercial.

Salem, Oregon

Salem Iron Works

.....Manufacturers of.....

Iron and Brass Castings

Sawmill machinery, fruit and hop drying stoves. We make the famous Salem Iron Works Hop Balers.

SALEM IRON WORKS

Salem

Oregon

MODERN SEWER PIPE COMPANY IN SALEM

This industry was established in Salem in November, 1910. About sixteen men are employed on a payroll of about \$1100 a month for labor. A great many teams and men are employed hauling materials and delivering the product. Nearly the entire output of concrete sewer pipe has been used in Salem and since the establishment of this industry a saving of from twenty-five to forty per cent has been effected in the cost of sewer pipe to the people of this city.

The Salem Concrete Sewer pipe has been used extensively at Portland and will probably be used in the construction of eighteen miles of new sewer at Corvallis, where the specifications admit concrete sewer pipe upon the highest engineering authority of O. A. C. experts.

This kind of sewer has been in use in the United States for forty-one years at Brooklyn, N. Y. and was first extensively introduced in 1860 in Paris. There are concrete sewers still in use in the city of Rome that were built two thousand years ago. Still older concrete sewers were unearthed in the ruins of Pompeii. At New Bedford, Mass., concrete sewer pipe has withstood the action of salt water and freezing and thawing for twenty years as proof of its durability. Miles of concrete sewer pipe have been taken up in Milwaukee, Wis., to be replaced with larger dimensions, and found to be in perfect condition after twenty years of use. The court street sewer in this city, built by Sam Hughes seventeen years ago, was given a quarter inch lining of concrete and has withstood the wear and tear and test of sewage and time.

The Salem Concrete Sewer pipe is made on a machine plan of molding known as the semi-wet mix. Water is applied by sprinkling for six days during the setting process. It is believed that it is the most perfect machine made sewer pipe in existence.

THE BEST OF HARNESS IS MADE IN SALEM

F. E. Shafer, of 187 South Commercial street, is one of Salem's leading manufacturers. For seventeen years he has piled his trade here and has increased his plant until now he carries the largest stock, employs the more experienced help and uses the most up-to-date machinery in the Willamette valley.

All kinds of harnesses are manufactured by Mr. Shafer, who makes everything from a dump cart harness to those which grace the finest driving horses. The best kind of repair work is also done and in every line. Only the finest California oak tanned leather is used.

In connection with his harness factory Mr. Shafer has a general store where anything in the lines of saddles, robes, suit cases, veterinary remedies, axle grease and gloves can be had.

Mr. Shafer's success is largely due to the personal supervision he gives to each piece of harness that bears his stamp and it is needless to say that all his work is guaranteed.

CHEESE FACTORY AMONG SALEM'S BUSY FIRMS

Salem would soon become one of the great cheese eating centers of the world if each person in this city had the opportunity of paying a visit to the splendid cheese factory conducted by F. A. Schubinger. At the Oregon state fair in 1903 Mr. Schubinger won first prize for the best display of all kinds of cheese. He was also awarded the diploma on cheese in glass jars at Osaka, Japan, in the same year. Mr. Schubinger personally supervises the work at the factory and sees to it that only first class products are put out. These cheese is made to suit the taste of the most fastidious (or otherwise) and in any quantity that may be desired. The next time you purchase cheese of the grocer why not ask him for that manufactured at the Salem cheese factory and get the best that can be made.

ZINN'S CANDIES

WELL KNOWN

W. W. Zinn, of 440 State street has long been known as the leading manufacturer of candies and ice cream in Salem. The personal supervision of his factory is a guarantee that only the highest grade of confections and ice cream is placed on sale at his spacious counters where everything is kept in the most sanitary way.

MODERN COFFEE ROASTER AND WHOLESALE SPICE BUSINESS

Coming here from San Diego, Calif., where for twenty years he was in the employ of G. H. Ballou, the largest tea, coffee and spice wholesaler in the southern part of that state, Mr. F. H. Reasoner has located at 1815 State street and is conducting a general tea, coffee and spice business.

While in California Mr. Reasoner learned the secret of blending cream of tartar and soda to make perfect baking powder, and is manufacturing the same in this city for the home trade. His baking powder contains no filler of any kind, being made from nothing but pure soda and cream of tartar. It is giving complete satisfaction wherever used.

Mr. Reasoner and his energetic son

are permanently located in Salem where they roast their coffee daily and see that only the best teas and spices are sent out. Their policy is to make a house to house canvass and see customers personally. They have already built up a good substantial trade, one which is growing daily. Notice their demonstration in the armory. You will not forget it.

SALEM BOASTS AN UP-TO-DATE FOUNDRY AND MACHINE SHOP

The Salem Iron Works is the largest foundry and general machine shop in the Willamette valley. The owners, Messrs. Shand & Marcus, have been operating the plant for nine years and have built it up from a bankrupt proposition and an old dilapidated foundry to a profitable and modern equipped plant. All the machinery is new and up-to-date. They are now installing one of the largest turning lathes in the country. They manufacture hop balers, feed mills, centrifugal pumps, sawmill machinery and lumber trucks.

They make the light posts and fire hydrants for the city of Salem and fire escapes. They overhaul locomotives for the Oregon Electric and do general repair work for the construction companies. In fact, the foundry is equipped to do the heaviest kind of work and is a credit to the city of Salem.

OREGON RAISED NURSERY STOCK SECOND TO NONE

C. F. Lansing, who from his seventy-three acre farm near the Fair Grounds, supplies more than fifty smaller nurseries of Washington, Oregon and Idaho, with stock, has built up a trade on the merits of his trees. He believes in bringing up a tree in the way it should go, and sprays his stock accordingly. Thirty-five years as a practical nursery stock grower in the east as well as the west, enables Mr. Lansing to put out trees of the highest quality, those which are acclimated to the conditions in Oregon.

Mr. Lansing grows every kind of fruit and ornamental trees as well as all kinds of plants and shrubbery. He does a general wholesale and retail business and none of his stock is condemned or returned marked undesirable as is often the case with the haphazard grower.

Some of the finest prune, peach, cherry and apple orchards in the state flourish as a living monument of the great work Mr. Lansing is doing for the fruit interests of the state and he deserves and gets the hearty support of all those who know or know of him.

SALEM FURNITURE FACTORY DOES EXCELLENT WORK

Salem has an up-to-date furniture factory where everything in the furniture line is made to order by men who have raised and been raised in the furniture business. Mr. A. J. Darling, who came to the city a few months ago to establish a furniture factory, has it now in full running order and is turning out a line of goods that is a credit to the city. The dining cabinet made by this factory for the Falls City Lumber Company is a work of art and received praise from all who see it. Orders are pouring in from all sources and local furniture men are awakening to the fact that a better quality of goods is being made at the local factory than can be had anywhere. Mr. Darling is supplying the local music stores with piano benches. Stop in and see them. They are all made from the best Japanese oak which is the finest in the world.

Mr. Darling was for three years superintendent of the Oregon Chair company, and for fifteen years previous to that time associated with a large furniture manufacturing establishment in Grand Rapids, Michigan. Geo. A. Murphy, his finisher, was for several years with the two largest companies in the world—Singer Sewing Machine and Studebaker Co., while the machine foreman, A. J. Watson, has held responsible and practicable positions in the largest concerns in the east and west. These men will see to it that only first class goods go on the market. Why not get your furniture made in Salem and get for Salem the biggest furniture factory on the coast?

THE BAKERY INDUS. TRY IN SALEM

The manufacture of bread and bakery products is well represented in our city by the California Bakery, Capital Bakery and the German Bakery. These three establishments employ about thirty men and have payrolls amounting to \$1500 a month. There are times in the year, such as during the state fair and hop-picking time, when they turn out from ten to twenty thousand pieces of bakery every twenty-four hours.

The Salem bakeries buy the flour they use from the local mills, using large quantities of flour that is produced here, and place a great deal of money in circulation in this community. Their products are shipped to all the suburbs and many of the nearby towns. There is a great future in Salem for the bakery industry and with the growth of the city the plants will have to be enlarged and Salem is bound to become a great distributing center for the staff of life.

CANDY FACTORY SECOND TO NONE LOCATED IN SALEM

The Spa Confectionery was established in 1891 and has been run by the same management and in practically the same location for a period of twenty-one years. They manufacture everything in the confectionery line and their goods are known as the best throughout the west.

Although their store was considered one of the neatest in the city it was not up to the high standard of the owners, Mr. W. T. Stolz and Mr. F. J. Myers, who remodeled the place and on May 1st opened a much finer and larger place of business. It is equipped with an idea of prompt service and as many as 130 people can be accommodated at a time. You will not be afraid to bring your most fastidious friends to the Spa for it is in a class by itself. You know the sign. The number is 382 State street.

BOAT BUILDING BUSINESS LOCATED IN SALEM

Starting in business four years ago with six row boats and one launch, Chas. K. Denison, proprietor of the Salem Boat Factory, has now increased his business until at the present time he has thirty boats, several launches and is employing four men.

As a livery, the business is in every way a success. Having one of the most beautiful rivers in the United States and a climate to match, there is no pleasure to Salem people and visitors, like taking a spin or a row on the murmuring Willamette. That the people take advantage of these facts is shown by the report that often as high as eighty-five boats are put out in a single day by the company above mentioned.

Mr. Denison is a practical boat-builder and has been in the business some time, in fact he built the first launch that ever took her maiden glide into the Willamette. This was some nine years ago, and since that time Mr. Denison has had the honor of building the fastest tunnel boat made. His shop is equipped with the latest boat building machinery which with the many fine sawmills in the valley enables him to build better boats for less money than his eastern competition. He takes pride in maintaining the high standard of his product.

CALIFORNIA BAKERY.

There is no one who believes more fully in the principle of patronizing home industry than August Thomas, proprietor of the California Bakery. He employs one of the best pastry makers on the Pacific coast, and has only experienced help in his up-to-date shop. Much of the manual labor of bread-making is here dispensed with, as a large bread-mixer has lately been installed. In the busier seasons of the year his two large brick ovens are kept running night and day in order to supply his ever-increasing trade. There is nothing that the California Bakery cannot supply you in the way of bread, cookies, cakes, or pastry.

GERMAN BAKERY.

With three delivery wagons on the jump all the time the bread from the German Bakery is daily distributed among the people of Salem. Lately the demand for the bread manufactured in this shop has grown to such an extent that Mr. Brown the proprietor has deemed it advisable to add several new pieces of machinery to his already well-equipped shop. He is now busily engaged installing his new bread-mixer and will soon be able to fill all of his orders. When the business on Twelfth and Chemeketa streets was purchased two years ago but 600 loaves of bread was baked daily, but now so great has been the increase that on an average of 2500 loaves is the daily output, not to mention cakes and other pastry. Long years of experience have taught Mr. Brown the inside workings of the bakery business and all of his products are up to standard.

Since Salem has such a fine array of bakers there is no reason and little excuse for Salem people eating bread manufactured at some outside point and if the local people would be more loyal to the local industries, Salem would soon be the distributing center for a large portion of the Willamette valley.

BADERTSCHER & FULLER, EXPERT FURNACE MEN

Badertscher & Fuller is one of Salem's leading furnace firms. It ships to Salem the famous "Campbell Furnace" in knockdown form and sets it up in this city. They manufacture in their shop all the accessories which go to make a complete furnace and add to the rough box which they buy. This furnace which they install is one of the best furnaces on the market. It is so constructed that it radiates from three to five gallons of water per day into the hot air giving the air in the house a normal temperature and a heat similar to that of summer. It is moderate priced and guaranteed to give satisfaction. Badertscher & Fuller install a furnace that suits you and will help plan the heating arrangements of your house free of charge.

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The Salem Boat Factory

CHAS. K. DENISON, Proprietor

Designer and Builder of Launches
and Rowboats

AGENT FOR FERRO MARINE MOTORS.

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Manufactured From Pure
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268 S. Commercial St.

Phone Main 415

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BREAD Made
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AUGUST THOMAS :: :: Proprietor

Bread, Rolls, Cakes and Pastry

.....FROM.....

THE CAPITAL BAKERY

Are Always Wholesome.

Phone Main 954

J. Radek, Proprietor

Salem

Oregon

Awarded first prize on Swiss Cheese Oregon Dairymen's Association, Hillsboro, Ore., 1902. Diploma on Cheese in glass jars, Osaka, Japan, 1903. First prize on Best Display of all Kinds of Cheese, Oregon State Fair, 1903.

The Salem Cheese Factory

F. A. SCHUBINGER, Proprietor.

Manufacturer of Swiss, Tilsit, Cream, Brick, Limburger Fromage de Brie, Camembert, Neufchatel and Vacherin, Deutscher Bier Kaese, Russian and American Favorite, etc., etc.

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