

Badertscher & Fuller

We are the sole agents in this territory
for the famous

"Campbell's Winter-Chaser FURNACE"

We ship this furnace out here in the rough, add
the necessary equipment to it here, and put it in
your house at a reasonable figure. Estimates
and plans for heating furnished free of charge

BADERTSCHER & FULLER

188 SOUTH LIBERTY STREET SALEM, OREGON

Salem Fruit Union

**Packers, Shippers
and Dealers in
Fresh, Green and
Dried Fruits**

OFFICES AND PLANT:
Corner High and Trade Sts.

**JOS. N. SMITH
MANAGER**

SALEM SEWER PIPE CO.

**Manufacturers of Drain Tile and Sewer
Pipe, From 4 Inches to 24 Inches**

Used extensively at Capital City, State Institutions and
all over Western Oregon. Send for prices and speci-
fications.

J. A. POOLER, Manager

265 South Liberty St.

Salem, Oregon

BUTTERCUP BRAND ...BUTTER...

Made by the

Capital City Creamery

BEST THE MARKET AFFORDS

Phone Main 299

383 Court St., Salem, Ore

MRS. P. E. FULLERTON

**SALEM'S LEADING
MILLINER**

Ladies' Misses and Children's Trimmed and Tailored
Hats. If we do not have what you wish we can make
any shape you desire.

MRS. P. E. FULLERTON.

291 N. Commercial St.

Salem, Oregon

**Get a Made-in-Salem Suit
From Made-in-Oregon Goods**

456 COURT ST.
D. H. Mosher
SALEM ORE. MERCHANT TAILOR

SALEM WOOLEN MILL STORE, MERCHANT TAILORING DEPT.

No write-up of Salem manufacturing
would be complete without mention of
this popular manufacturing plant. In
1893 C. P. Bishop, the proprietor real-
ized the opportunities of a merchant
tailoring department in connection
with his ready-made business and at
once opened up a modern tailor shop
with first class cutters and journeymen
tailors, and at once took the lead
and has continued as the leading mer-
chant tailoring establishment in the
Willamette valley. Mr. Bishop has at
all times endeavored to push to the
front the sale of Oregon made fabrics,
where possible. One of the special
features of the suits made in this
shop is the class of linings and trimmings
used. In 18 years business
never a complaint about inferior trimmings
to properly hold a suit in good
shape until the suit is discarded. This
shop has in the past and does now
rejoice among its patrons, governors,
U. S. senators, congressmen, judges of
the U. S. court and supreme court,
scattered throughout all portions of
the Pacific Northwest. During the ex-
istence of this shop Mr. Bishop by ac-
tual estimate has paid out in wages to
labor in cash over \$75,000.

In connection with the foregoing it
is proper to mention that this, the Sa-
lem Woollen Mill Store, is known as
the headquarters of Oregon made
goods in wearing apparel and blankets
making a specialty of these two lines,
made by our local mill and other
mills in Oregon. And as in the past,
it will continue in the future to push
Oregon made goods in an honest and
clean method, and just now designs
of fabrics for next season's wear in a
better class of Oregon made fabrics
are being prepared for this store. The
progress of which event the public
will be duly notified and will be of
interest from the fact it will contain
some features especially new as per-
tains to the tailor made and ready-
made suit departments of this popu-
lar store.

GOAT HIDE TANNERY

LOCATED IN SALEM

There are many people in the city
who do not realize the magnitude of
the work being done by Messrs. La-
chelle & Jenson at their plant on Ferry
street, for it is conducted in such a
sanitary manner that the presence of
a tannery is never guessed. Yet for
several years this firm has been sup-
plying the western market with goat
hides from which chaps are made
and annually handle from 6000 to 7000
goat hides. So well is the work done
that they have twice gained a national
reputation by winning the highest
award for tannery goods at both the
Lewis and Clark fair and the Alaska
Yukon Pacific exposition.

At their booth in the armory can be
seen some of the finest Angora skins
in Oregon and it should be a source of
pleasure to every believer in the fu-
ture of Salem that they were manu-
factured right here in our city. The
establishment of their industry here
opened a new market for Angora
pelts. In fact, they can use the hides
of old goats after they no longer pro-
duce high quality mohair. These peo-
ple also redye any and all kinds of
furs and also remodel them to suit
patrons.

In connection with the tannery is an
up-to-date soap manufacturing plant
where a good honest cake of washing
soap is made that is guaranteed to do
more work than any of the imported
product.

CREAMERY INDUSTRY

LOCATED AT SALEM

The manufacture of butter at Sa-
lem has been steadily increasing and
this is one of the few cities in the
valley that have maintained this in-
dustry in the face of the constantly
increasing tendency to centralize the
trade at Portland. The shipments of
cream to The Capital City Creamery
and the Townsend Creamery have
constantly increased and their repu-
tation for putting out first-class pro-
ducts—the best butter and cream
produced in the valley—has enabled
them to hold the home market. They
have supplied the local trade and
such a thing as shipping in cheaper
eastern butter and oleomargarine is
almost unknown. Salem is the cen-
ter of an ideal creamery region for
anyone who wants to engage in the
dairy business. The occupation can
never be overdone, and the local
market is steady and growing larger
all the time. That is why the indus-
try is prosperous and why anyone
wishing to go into dairying has every
assurance of success if the business
is conducted intelligently.

GUS KEHRBERGER,

CEMENT CONTRACTOR

There is only one Gus Kehrberger
on the Pacific coast and he has lived
in Salem for the past nineteen years.
He is one of the most successful con-
crete cement contractors in the state
and has built some first-class concrete
pavements in this city. He also paved
a large number of alleys and built
miles of sidewalks and crossings out
of concrete. He has just completed a
concrete paving job on Oak street from
Winter to Twelfth, one of the finest
residence streets in the city, and the

property owners are pleased with the
work.

Mr. Kehrberger owns a home on
South Commercial street and is build-
ing a new one on East State. He
spends his money in the city where he
makes it. He has twenty-eight skilled
men in his crew, even the shovelers
being men of more than average abil-
ity. His payroll is about \$90 a day
and he employs all resident laborers,
mostly men with families. As a result
he gets good honest work done and his
work stands the test of time. He has
put down pavement on Fourteenth
street, Thirtieth street, South Com-
mercial, and Asylum avenue, all fine
residence streets. He can refer the
people of any community in Oregon
with pride to his record in his home
city.

VETERINARY MEDICINES MADE IN SALEM

Within the last year a new industry
has been established in Salem and is
known as the Korinek Veterinary
Remedy Company. This firm has es-
tablished a large and commodious



Dr. C. J. Korinek

plant at 1160 Mill street and is manu-
facturing scientific remedies for both
man and beast.

Dr. C. J. Korinek, head of the for-
mula department of this company,
holds a diploma from the Ontario Vet-
erinary College Ltd., the leading
school of its kind in the world, where
veterinary medical science is pursued
with the greatest intelligence and en-
thusiasm, combined with a modern
equipment and every opportunity fur-
nished for advanced and experimental
work. The graduate of such a school
is prepared to give to the world the
highest and best services in veterinary
medicine. Such is the man that is at
the head of the formula department
of the Korinek Veterinary Remedy Co.
Such preparations as Dr. C. J. Korinek
possesses are demanded by every stock-
man and householder for every reme-
dy that he prepares and the Korinek
Veterinary Remedy Co. places on the
market are modern and scientific in
every respect, and represents progres-
sive medical methods.

The state of Oregon recognized Dr.
C. J. Korinek's ability when he was
appointed state veterinarian in 1907,
and also was made president of the
Oregon State Veterinary Medical
Board of Examiners.

Dr. A. W. Korinek, head of the con-
sultation department of the Korinek
Veterinary Remedy Co., is also a gradu-
ate of the Ontario Veterinary Col-
lege Ltd. He also holds a Degree of
Bachelor of Veterinary Science, from
the University of Toronto, Ont., Can.

Dr. A. W. Korinek has had the op-
portunity of special experience as as-
sistant to Dr. R. J. Marshall, of Wil-
lamstown, Mass., inspector of stock,
milk, meat and provisions, also state
veterinarian, that gave him a wider
knowledge of his profession than
many are able to attain in a life time.
He is conscientious and painstaking,
scientific in all his methods of treat-
ment, and undertakings, a fact that
crowns his efforts with the highest
success, also makes him an able as-
sistant to his elder brother in the un-
der takings of the Korinek Veterinary
Remedy Co.

PAINT FACTORY

NOW LOCATED HERE

With up-to-date machinery run-
ning most of the time, W. Y. Rich-
ardson of this city has established at
556 Trade street a modern paint fac-
tory where he manufactures all
kinds of paints as well as stains. It
is the policy of this company to
stand behind every article that it
puts out. They furnish paints di-
rectly to the consumer and are thus
able to give better value for less
money than the larger concerns
whose goods must come through the
hands of a third party. It is the am-
bition of Mr. Richardson and his as-
sociates to build up a substantial
home trade with the idea of putting
out nothing but good goods and giv-
ing every customer a square deal.
Already the local painters are begin-
ning to come there for their paints
exclusively, as they can be had in
wholesale lots cheaper and give bet-
ter satisfaction to their patrons.

Mr. Richardson is an ardent sup-
porter of the Made-in-Oregon cam-
paign and believes in helping out
home industry in every one of its
many branches.

THE G. STOLZ COMPANY,

PIONEER MANUFACTURERS

This firm has become one of the
largest in its line on the Pacific coast.
Carloads of their reliable products are
sent all over Oregon, Washington, and
California, and their cider vinegar is
sold in bottles in nearly every first-
class grocery in the state. They have
a dependable brand of lime and sul-
phur spray material that has become
a recognized staple of successful or-
charding.

PERFECT LAND PLASTER SOWER MANUFACTURED IN SALEM

The Salem Manufacturing Co., locat-
ed at the corner of Hood and Front,
is another of Salem's factories. This
is where the only land plaster sower
equipped with actual force feed is
made. These machines are sold
throughout Oregon, Washington, Cal-
ifornia, and Idaho; in fact, everywhere
where land plaster is sown. Hereto-
fore land plaster has been sown prin-
cipally by hand which is a very diffi-
cult task, to say nothing of getting an
even spread. Among our many satis-
fied users are Mr. F. E. Yergen, a very
enterprising farmer of Hubbard, who
tells us his experience with the ma-
chine. "I always sow a great deal of
plaster on my farm each year and for
years I have looked forward to the
coming of a machine which could sow
it perfectly. Two years ago I bought
one of the Salem Mfg. Co. sowers.
That is a success and will sow plaster
to perfection. No plaster dust to
smother you or lumps to be left on the
land to waste. Every bit is put on
pulverized and evenly spread as good
as you can drill grain."

SALEM GAS WORKS.

The Salem Gas Works is one of the
oldest gas plants on the Pacific coast,
having been built in 1865. While at
the start the plant and the output was
small, there has been a steady increase
in the use of gas for fuel and lighting.
Since gas began to replace the use of
wood and coal for domestic consump-
tion, the demands have been so great
that early in 1912, the plant was en-
larged for the third time in its history.

On account of the better quality of
gas, which is produced from coal, it
was decided to continue manufactur-
ing coal gas rather than gas made
from crude oil, although the latter
can be made at a much reduced cost.
Two new benches of the rear clinker-
ing type, of six retorts each were
built, the buildings enlarged, up-to-
date coal handling machinery installed
and the whole plant improved in ev-
ery respect. These changes alone cost
approximately \$10,000 and gave a ca-
pacity of 120,000 cu. ft. of gas in 24
hours. Simultaneously new mains
were being laid in districts hitherto
not supplied with gas, or where the
old mains were inadequate to meet
modern conditions. With an expendi-
ture of \$10,000 in 1911 and \$10,000 now
being expended in the same way this
present summer, in all \$30,000 has
been invested in the gas plant to im-
prove one of the essential manufactur-
ing institutions in Salem.

Under the liberal policy of expan-
sion, instituted since Mr. W. M. Ham-
ilton became the local manager, it is
expected that Salem will soon take
rank as one of the leading cities in
the Northwest in the amount of gas
consumed, as nearly fifty years ago it
was known as one of the few cities
that had a gas plant at all.

FARMERS' CIDER WORKS.

Starting from a small beginning
and gradually working up their busi-
ness, the Farmers Cider and Vinegar
Works, with J. C. Gregory at its head,
has now become one of the moving
industries in the Cherry City. Mr.
Gregory has for years been in this
line of business and always has
made it a success. He holds the secret
of manufacturing the best natu-
ral colored vinegar on the market
and much of his product is being
sold in this city, as well as other
large cities in Oregon. Last year
most of his cider was sold in the
city of Portland, where the demand
was much greater than the supply.
During the last year Mr. Gregory has
added several large storage tanks to
the plant which are capable of hold-
ing several thousand gallons. He
also has one of the most up-to-date
hydraulic presses that can be had
from the Eastern markets and is able
to get the most possible out of the
raw material. This enables him to
make an excellent price on wholesale
orders of cider as well as vinegar
and those who are in the market for
this product would do well to see
him.

BOX AND FURNITURE

FACTORY IN SOUTH SALEM

Geo. F. Mason, manager of the Ma-
son Box Factory, has long been one
of Salem's manufacturers of fruit
boxes, prune trays, berry crates, etc.
In addition to this Mr. Mason makes
furniture to order and does a gen-
eral wood working business. He is
prepared at all times to fill special
orders in both hard and soft woods
and makes a specialty of porch
swings. If you are in need of any-
thing in his lines he is always ready
to figure with you and can turn out
orders to your satisfaction. He is lo-
cated on Miller street just west of
South Commercial.

CAPITAL CITY BAKERY.

J. Radek, proprietor of the Capital
Bakery, has been in business in Salem
some years. He has seen his business
grow and prosper until now two im-
mense ovens are needed to bake his
daily bread. He purchases his flour
from the Capital City mills, his lard
from local butchers, and in every way
possible patronizes home industry. He
deserves the hearty support of every
one in the Capital City.

....Anderson... Steel Furnace Co.

**Warm Air Furnaces
Wood or Coal**

**Manufactured for the Pacific
Coast Trade at**

SALEM - - - OREGON

C. J. KORINEK
Head of Consultation Department

PAUL S. BANDY
Manager

Korinek Veterinary Remedy Co.

Salem, Oregon, U. S. A.

Owners of stock are invited to
inspect the only first-class veterinary
hospital in the Willamette Valley

KORINEK BROTHERS, Veterinarians
PROPRIETORS

Sole Manufacturers of the Korinek Veterinary Remedies
Phone 2122 1160 Mill Street, Salem, Oregon

Oregon Concrete Brick and Drain Tile Co.

D. H. WEYANT, Manager

**Manufacture
Concrete Bricks**

Better than the best

Let us figure with you on your next
building job

Concrete drain tile a specialty

220 River Street Salem, Oregon

Why Wear Blisters When You Can Wear

**CHERRY BRAND
CANVAS GLOVES**

10 to 25 cents per pair at your dealers

GLEASON GLOVE CO.

MANUFACTURER - SALEM OREGON

REASONER & SON

**Tea and Fresh Spices
Coffee Roasted Daily**

Manufacturers of
REASONER'S BEST BAKING POWDER

1815 State Street Salem, Oregon