MARION COUNTY MANUFACTURERS EDITION

VOL. XXII.

SALEM, OREGON, THURSDAY, JULY 11, 1912.

SALEM MANUFACTURERS' SPLENDID EX

MADE IN SALEM

Exhibits so Numerous That Any Attempt to Describe Them Would Be Futile --- But They Are Well Worth Seing and Will Open the Eyes of Those Who Have Not Kept in Touch With Her Progress, by Their Number, Beauty and Variety --- The Showing is One of Which Every Oregonian May Well Feel Proud.

In connection; with this year's and every patriotic Salem citizen is Cherry Fair the local manufacturers urged to read the articles and adverare bolding a manufacturers' exposi- disements contained in it and whention in the armory under the aus- ever possible ask for these goods. pices of the Marion County Manufac- Every dollar spent in Salem means turers' association. This is the first money back in your own pocket. Be time that any campaign has been sure to visit the Manufacturera' exmade by our local manufacturers to hibits held in the Armory, and familshow the people of Salem the differs tarize yourselves with the names of ont kinds and quantity of goods the different manufacturers. made right here at home. A state-

wide campaign is now being carried HAMMOND LUMBER COMPANY on to educate Oregon people to de-HANDLES IMMENSE BUSINESS

mand and buy Oregon-made goods; wherever possible. The local exposi- | Seeing the great possibilities which tion in the Armory is going a step Salem has to offer, the Hammond further and bringing the home man- Lumber Company a few years ago es- 4 utherturer's product jumediately be- tablished a large branch office in this for the attention of Salem people, city and placed at its head Mr. A. R. This section of the paper is entirely Baker, a lumberman who knows the devoted to our local manufacturers, (Continued on Page 4.)

Tabulated List of Salem Manufacturers

Men payroll product Rodgers Paper Co. Stolx Cider & Vinegar	N	0. 02	Monthly	Annual	The Spa	12	618	22,000
Salem Gas Works		Men	payroll	product		9999	*******	******
Spaulding Logging Co. 169 9.509 450,000 Salem Iron Works 25 1,000 125,000 Badertacher & Fuller 5 430 13,000 Schubinger Cheese Facty 2 100 4,00	Salem Canning Co	250	\$ 7,000	\$1300,000	Stolz Cider & Vinegar			
Badertscher & Fuller		27	2,000	28,800	Works	20	1,200	50,000
T. M. Barr		160	9,500	450,000	Salem Iron Works	95	1,000	125,000
T. M. Barr	Badertscher & Fuller	- 5	430	+ 13,000	Schubinger Cheese Fact'y	2	100	4,000
Capital Bakery 5 225 29,000 Salem Ice Co. 8 600 40,000 Capital City Creamery 6 350 150,000 Salem Steam Laundry 42 2,000 37,000 Capital City Laundry 20 1,200 29,000 Salem Wooten Mills Store 2,000 37,000 Capital City Mills 5 350 120,000 Salem Boat Factory 4 240 6,000 Capital Furniture Co. 4 300 12,000 Hammond Lumber Co. 520 28,800 560,000 C. M. Eppley 3 150 12,000 Dan Sherfock 3 250 10,000 N. D. Elilott 9 600 15,000 Thermodine Co. <	T. M. Barr	- 30	2,100	100,000		36301.1	********	*****
Capital City Creamery 6 350 150,000 Steusloff Bros. 16 1,200 130,000 Capital City Laundry 20 1,250 129,000 Salem Steam Laundry 42 2,000 37,900 E. C. Cross & Son 15 1,250 129,000 Salem Woolen Mill Store 4 240 6,000 Capital City Mills 5 350 129,000 Salem Boat Factory 4 240 6,000 Capital City Mills 5 350 12,000 Boat Factory 4 240 6,000 Capital City Mills 5 350 12,000 Boat Factory 4 240 6,000 Capital Furniture Co. 4 300 12,000 Dan Sheriock 3 250 10,000 N. D. Elliott 9 600 15,000 Thermodine Co. 1 100,000 100,000 100,000 100,000 100,000 100,000 15 1,000 35,000 100,000 15 1,000 35,000 100,000 100,0	California Bakery	7	500	35,000	Salem Brewery Ass'n	20	11,000	300,000
Capital City Laundry 20 1,200 20,000 Salem Steam Laundry 42 2,000 37,900 E. C. Cross & Son 15 1,250 129,000 Salem Woolen Mill Store Capital City Mills 5 350 129,000 Salem Boat Factory 4 240 6,000 Capital Furniture Co. 4 300 12,000 Dan Sherlock 2 250 10,000 N. D. Elliott 8 600 15,000 Thermodine Co. J. Fry 6 400 69,000 Townsend Creamery 7 400 109,000 A. L. Fraser Tillison & Co. P E. Fullerton 10 400 20,000 Anderson Steel Furnace	Capital Bakery	5	995	20,000	Salem Ice Co	8	600	40,000
Capital City Laundry 20 1,290 29,000 Salem Steam Laundry 42 2,000 37,000 E. C. Cross & Son 15 1,250 129,000 Salem Woolen Mill Store 6,000	Capital City Creamery	6	350	150,000	Steusloff Bros	16	1,200	130,000
E. C. Cross & Son	Capital City Laundry	20	1,200	20,000		42	2,000	37,000
Capital City-Mills 5 356 120,000 Salem Boat Factory 4 240 6,000 Capital Furniture Co. 4 300 12,000 Dan Sheriock 3 250 10,000 C. M. Eppley 3 150 12,000 Dan Sheriock 3 250 10,000 N. D. Elliott 9 600 15,000 Thermodine Co. 10 10,000 Thermodine Co. 10 400 100,000 Thermodine Co. 10 400 100,000 Thermodine Co. 10 400 20,000 Anderson Steel Furnace 10 400 80,000 400 400 400 400 400 400 400 400 400 400 400 400 400 400	E. C. Cross & Son	15	1,250	120,000				
Capital Furniture Co. 4 390 12,000 Hammond Lumber Co. 520 28,800 560,000 C. M. Eppley 3 159 12,000 Dan Sheriock 3 250 10,000 N. D. Elliott 9 600 15,000 Thermodine Co.		5.	350	120,000		4	240	6,000
C. M. Eppley 3 150 12,000 Dan Sherlock 3 250 10,000 N. D. Elliott 9 600 15,000 Thermodine Co.		4	300	12,000		520		
N. D. Elliott 9 600 15,000 Thermodine Co		3	150	12,000		3	2000	100000000000000000000000000000000000000
D. J. Fry 6 400 60.000 Townsend Creamery 7 400 100,000	N. D. Elliott	9.	600	15,000	Thermodine Co			
A. L. Fraser		. 6	400	60.000			400	
P E. Fallerton 10 400 20,000 Anderson Steel Furnace Farmers' Cider Works Company 15 1,000 35,000 Gleason Glove Factory 20 600 20,000 D. A. White & Sons 6 500 80,000 German Bakery 11 700 45,000 White Swan Bakery <td< td=""><td></td><td></td><td>******</td><td></td><td></td><td>a.v.</td><td></td><td></td></td<>			******			a.v.		
Farmers' Cider Works	P E. Fullerton	10						
Gleason Glove Factory 30 600 30,000 D. A. White & Sons 6 500 80,000			*******		Company	15	1.000	35,000
German Bakery			600					
H. S. Gile & Co		11	700	45,000	White Swan Bakery		3.13	
Otto Hansen 13 1,500 65,000 Drain Tile Co. 12 180 T5,000 A. M. Hansen Falls City Lumber Co. 175 15,000 300,000 Hickory Bark Remedy Co. WW. Zinn 5 200 Oliver Jory 2 150 2,500 August Huckestein 10 500 19,400 Korinek Bros. 5 500 10,000 Reasoner & Son 3 115 5,000 Kay Woolen Mills 25 6,500 320,000 Salem Fence Works 2 225 3,000 Lachele & Jepsen 4 300 19,000 Graber Bros. 8 785 40,000 C. F. Lansing 20 1,000 30,000 Salem Manufacturing Co. 3 200 4,000 Geo. F. Mason 4 275 20,000 W. Y. Richardson & Co. 3 225 15,000 D. H. Mosher 10 850 15,000 Salem Electric Light & Power Co. 82 4,500 4,500 Salem		90	4,000					
A. M. Hansen	Otto Hansen	19	1,500	65,000		3.2	130	75.000
Hickory Bark Remedy Co. WW. Zinn 5 200 Oliver Jory 2 150 2,500 August Huckestein 10 500 19,400 Korinek Bros. 5 500 10,000 Reasoner & Son 3 115 5,000 Kay Woolen Mills 25 6,500 320,000 Salem Fence Works 2 225 3,000 Lachele & Jepsen 4 300 19,000 Graber Bros. 8 785 40,000 C. F. Lansing 20 1,000 30,000 Salem Manufacturing Co. 3 200 4,000 Geo. F. Mason 4 275 20,000 W. Y. Richardson & Co. 3 225 15,000 D. H. Mosher 10 850 15,000 Salem Electric Light & 20 10,000 <td></td> <td>4000</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		4000						
Oliver Jory 2 150 2,500 August Huckestein 10 500 19,400 Korinek Bros. 5 500 10,000 Reasoner & Son 3 115 5,000 Kay Woolen Mills 25 6,500 320,000 Salem Fence Works 2 225 3,000 Lachele & Jepsen 4 300 19,000 Graber Bros. 8 785 40,000 C. F. Lansing 20 1,000 30,000 Salem Manufacturing Co. 3 200 4,000 Geo. F. Mason 4 275 20,000 W. Y. Richardson & Co. 3 225 15,000 D. H. Mosher 10 850 15,000 Salem Electric Light & 2 4,500 Salem Sewer Pipe Co. 16 1,000 25,000 Total 1,641 \$108,518 \$4,136,700	Hickory Bark Remedy Co.	Sec.	********					
Korinek Bros. 5 500 10,000 Reasoner & Son 3 115 5,000 Kay Woolen Mills 25 6,500 320,000 Salem Fence Works 2 225 3,000 Lachele & Jepsen 4 300 19,000 Graber Bros. 8 785 40,000 C. F. Lansing 20 1,000 30,000 Salem Manufacturing Co. 3 200 4,000 Geo. F. Mason 4 275 20,000 W. Y. Richardson & Co. 3 225 15,000 D. H. Mosher 10 850 15,000 Salem Electric Light & Coffin Factory Power Co. 82 4,500 Salem Sewer Pipe Co. 16 1,000 25,000 Total 1,641 \$108,518 \$4,136,700		2						
Kay Woolen Mills 25 6,300 320,000 Salem Fence Works 2 225 3,000 Lachele & Jepsen 4 300 19,000 Graber Bros. 8 785 40,000 C. F. Lansing 20 1,000 30,000 Salem Manufacturing Co. 3 200 4,000 Geo. F. Mason 4 275 29,000 W. Y. Richardson & Co. 3 225 15,000 D. H. Mosher 10 850 15,000 Salem Electric Light & 2 4,500 Salem Sewer Pipe Co. 16 1,000 25,000 Total 1,641 \$108,518 \$4,136,700	Korinek Bros	5	500					
Lachele & Jepsen 4 300 19,000 Graber Bros. 8 785 40,000 C. F. Lansing 20 1,000 30,000 Salem Manufacturing Co. 3 200 4,000 Geo. F. Mason 4 275 29,000 W. Y. Richardson & Co. 3 225 15,000 D. H. Mosher 10 850 15,000 Salem Electric Light & Power Co. 82 4,500 Salem Sewer Pipe Co. 16 1,000 25,000 L. R. M. Pierce 8 750 20,000 Total 1,641 \$108,518 \$4,136,700	Kay Woolen Mills	25	6,300					
C. F. Lansing 20 1,000 30,000 Salem Manufacturing Co. 3 200 4,000 Geo. F. Mason 4 275 20,000 W. Y. Richardson & Co. 3 225 15,000 D. H. Mosher 10 850 15,000 Salem Electric Light & Power Co. 82 4,500	Lachele & Jepsen	4	300			6		
Geo. F. Mason 4 275 20,000 W. Y. Richardson & Co. 3 225 15,000 D. H. Mosher 10 850 15,000 Salem Electric Light & Coffin Factory Power Co. 82 4,500 Salem Sewer Pipe Co. 16 1,000 25,000 L. R. M. Pierce 8 750 20,000 Total 1,641 \$108,518 \$4,136,700	C. F. Lansing	20	1.000	3666		3		100000000000000000000000000000000000000
D. H. Mosher	Geo. F. Mason			100000000000000000000000000000000000000		570		
Coffin Factory Power Co. 82 4,500 Salem Sewer Pipe Co. 16 1,000 25,000 1,641 \$ 108,518 \$4,136,700		10					-	201444
Salem Sewer Pipe Co 16 1.000 25.000		14.975				83	4.500	
L. R. M. Plerce 8 750 20,000 Total 1.641 \$108,518 \$4,136,700	Salem Sewer Pipe Co						447.00	******
200 Table 1 10 Table 1					Total	1.641	\$ 108.518	\$4 136 700
	Ruelf Bros	4	200	6,000		Siner	A Administra	ANTHORNY .

OF SALEM'S BIG CHERRY IS TO BE FOUND IN ARM

Every Citizen of Oregon is Interested in the State's Progress. and a Visit to the Armory and Examination of Salem Made Goods Will Convince the Most Thoughtless That Oregon Made Products Are Good Enough for Oregonians. and That the Way to Build Up the State is to Encourage Local Manufacturers.

For years the individual appeals of Take, for instance, the Salem Can-Oregon manufacturers have been ning Company, of which Mr. W. G. heard throughout the state, but never Allen is the efficient manager. Only before has a concentrated effort been last year this company located here made to show each individual Oregos and took over the small plant of the nian just why he should purchase Ore- old Mutual Cannery, and yet its daily son made goods to the exclusion of output is now 36,000 cans of fruit. It goods manufactured outside of the is equipped with the most up-to-date state, which are no better, but cost as machinery and strictly sanitary methmuch, or more.

Franklin said, "A dollar saved is two dollars earned." But a dollar CIGARS MANUFACTURED IN impent with a local manufacturer, means more to the community than that sum signifies.

First, you get your money's worth introduced the "weed" into England, for money spent. Second your pa- the civilized world has found solace in tronage and that of your neighbor en- its soothing ringlets of smoke, and ables him to enlarge his plant, hire many a genius has made his fortune

(Continued on Page 4.)

Since the time Sir Walter Raleigh more help, purchase more raw mate- by inventing a better tobacco or a rials and produce more manufactures. (Continued on page 4.)

Manufacturer of

Hop Baskets Slat Fencing

ALL AT LOWEST PRICES

CHAS, D. MULLIGAN, Prop.

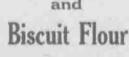
250 Court Street.

Salem, Oregon

Gates

Cream Cereals

Self-Rising Pancake and





CHERRY FAIR VISITORS

We extend you an invitation

while in our city to call at the office, corner Front and Ferry streets, and permit us to

show you through our different departments. In our large sawmill you will have an opportunity to view the manufacture of the logs into lumber, and the waste material into wood, lath and sawdust,

You will also have an opportunity to see the manufacture of the clear lumber into rustic, flooring, celling and different kinds of finishing lumber, in our modern planing mill

We operate a large box factory, in which you will find the most modern equipment, with which we supply a large portion of the boxes used in this vicinity.

We have just recently completed a sash and door factory from which we are turnig out a high class of mill work, and we believe that you will find a great many matters of interest in this department.

We trust that you will find time to make us a visit, and assure you that we will take pleasure in showing you through

CHAS. K. SPAULDING LOGGING CO.

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B. P. O. E.

& FRIENDS

Established 1891

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MANUFACTURER AND IMPORTER

Harness Saddles Robes Suit Cases

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Salem, Oregon

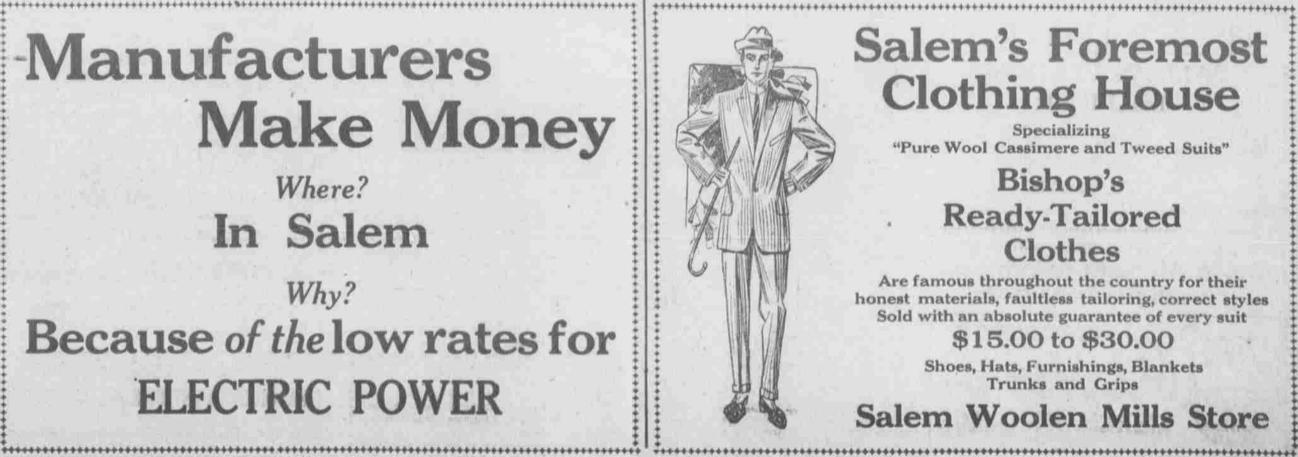


-Manufacturers Make Money

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Why?

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Specializing "Pure Wool Cassimere and Tweed Suits"

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Are famous throughout the country for their honest materials, faultless tailoring, correct styles Sold with an absolute guarantee of every suit

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Shoes, Hats, Furnishings, Blankets Trunks and Grips

Salem Woolen Mills Store