

The Daily Capital Journal

VOL. XXII.

SALEM, OREGON, THURSDAY, JULY 11, 1912.

No. 135.

SALEM MANUFACTURERS' SPLENDID EXHIBITS

EXPOSITION IN ARMORY OF GOODS MADE IN SALEM A REVELATION TO EVERYONE

Exhibits so Numerous That Any Attempt to Describe Them Would Be Futile---But They Are Well Worth Seeing and Will Open the Eyes of Those Who Have Not Kept in Touch With Her Progress, by Their Number, Beauty and Variety ---The Showing is One of Which Every Oregonian May Well Feel Proud.

In connection with this year's Cherry Fair the local manufacturers are holding a manufacturers' exposition in the armory under the auspices of the Marion County Manufacturers' association. This is the first time that any campaign has been made by our local manufacturers to show the people of Salem the different kinds and quantity of goods made right here at home. A state-wide campaign is now being carried on to educate Oregon people to demand and buy Oregon-made goods wherever possible. The local exposition in the Armory is going a step further and bringing the home manufacturer's product immediately before the attention of Salem people. This section of the paper is entirely devoted to our local manufacturers and every patriotic Salem citizen is urged to read the articles and advertisements contained in it and whenever possible ask for these goods. Every dollar spent in Salem means money back in your own pocket. Be sure to visit the Manufacturers' exhibits held in the Armory, and familiarize yourselves with the names of the different manufacturers.

HAMMOND LUMBER COMPANY HANDLES IMMENSE BUSINESS

Seeing the great possibilities which Salem has to offer, the Hammond Lumber Company a few years ago established a large branch office in this city and placed at its head Mr. A. R. Baker, a lumberman who knows the

Tabulated List of Salem Manufacturers

No. of Men	Monthly payroll	Annual product	Name	No. of Men	Monthly payroll	Annual product
250	\$ 7,000	\$500,000	The Spa	12	618	22,000
			Rodgers Paper Co.			
			Stolz Cider & Vinegar Works	20	1,200	50,000
			Salem Gas Works	27	2,000	28,800
			Salem Iron Works	25	1,000	125,000
160	9,500	450,000	Schubinger Cheese Fact'y	2	100	4,000
			Badertacher & Fuller			
5	430	13,000	Shafer Harness Factory			
			T. M. Barr			
30	2,100	100,000	Salem Brewery Ass'n.	30	0,000	300,000
			California Bakery			
7	500	35,000	Salem Ice Co.	8	600	40,000
			Capital Bakery			
5	225	20,000	Steusloff Bros.	16	1,200	130,000
			Capital City Creamery			
6	350	150,000	Salem Steam Laundry	42	2,000	37,000
			Capital City Laundry			
20	1,200	20,000	Salem Woolen Mill Store			
			E. C. Cross & Son			
15	1,250	120,000	Salem Boat Factory	4	240	6,000
			Capital City Mills			
5	350	120,000	Hammond Lumber Co.	520	28,800	560,000
			Capital Furniture Co.			
4	300	12,000	Dan Sherlock	3	250	10,000
			C. M. Eppley			
3	150	12,000	Thermoline Co.			
			N. D. Elliott			
3	800	15,000	Townsend Creamery	7	400	100,000
			D. J. Fry			
6	400	60,000	Tillson & Co.			
			A. L. Fraser			
			P. E. Fullerton			
10	400	20,000	Anderson Steel Furnace Company	15	1,000	35,000
			Farmers' Cider Works			
			Gleason Glove Factory	30	600	30,000
			German Bakery	11	700	45,000
			H. S. Gile & Co.	90	4,000	140,000
			Otto Hansen	19	1,500	65,000
			A. M. Hansen			
			Hickory Bark Remedy Co.			
			Oliver Jory	2	150	2,500
			Korinek Bros.	5	500	10,000
			Kay Woolen Mills	25	6,500	320,000
			Lachele & Jensen	4	300	100,000
			C. F. Lansing	20	1,000	30,000
			Geo. F. Mason	4	275	20,000
			D. H. Mosher	16	850	15,000
			Salem Sewer Pipe Co.	16	1,000	25,000
			L. R. M. Pierce	8	750	20,000
			Rueff Bros.	4	200	6,000
			Total	1,611	\$108,518	\$4,136,700

ONE OF FINEST ATTRACTIONS OF SALEM'S BIG CHERRY FAIR IS TO BE FOUND IN ARMORY

Every Citizen of Oregon is Interested in the State's Progress, and a Visit to the Armory and Examination of Salem Made Goods Will Convince the Most Thoughtless That Oregon Made Products Are Good Enough for Oregonians, and That the Way to Build Up the State is to Encourage Local Manufacturers.

For years the individual appeals of Oregon manufacturers have been heard throughout the state, but never before has a concentrated effort been made to show each individual Oregonian just why he should purchase Oregon made goods to the exclusion of goods manufactured outside of the state, which are no better, but cost as much, or more.

Franklin said, "A dollar saved is two dollars earned." But a dollar spent with a local manufacturer means more to the community than that sum signifies. First, you get your money's worth for money spent. Second your patronage and that of your neighbor enables him to enlarge his plant, hire more help, purchase more raw materials and produce more manufactures.

CIGARS MANUFACTURED IN SALEM SECOND TO NONE

Since the time Sir Walter Raleigh introduced the "weed" into England, the civilized world has found solace in its soothing ringlets of smoke, and many a genius has made his fortune by inventing a better tobacco or a

SALEM FENCE WORKS

Manufacturer of
Hop Baskets **Gates**
Slat Fencing
ALL AT LOWEST PRICES
CHAS. D. MULLIGAN, Prop.
250 Court Street. Salem, Oregon

CHERRY FAIR VISITORS

WELCOME

B. P. O. E. VISITORS & FRIENDS

We extend you an invitation while in our city to call at the office, corner Front and Ferry streets, and permit us to show you through our different departments.

In our large sawmill you will have an opportunity to view the manufacture of the logs into lumber, and the waste material into wood, lath and sawdust.

You will also have an opportunity to see the manufacture of the clear lumber into rustic, flooring, ceiling and different kinds of finishing lumber, in our modern planing mill.

We operate a large box factory, in which you will find the most modern equipment, with which we supply a large portion of the boxes used in this vicinity.

We have just recently completed a sash and door factory from which we are turning out a high class of mill work, and we believe that you will find a great many matters of interest in this department.

We trust that you will find time to make us a visit, and assure you that we will take pleasure in showing you through our plant.

THE CHAS. K. SPAULDING LOGGING CO.

Phone 411 Main Established 1891

F. E. SHAFER

MANUFACTURER AND IMPORTER

Harness Saddles Robes
Suit Cases

187 South Commercial St. Salem, Oregon

Cream Cereals

Self-Rising
Pancake
and
Biscuit Flour



Manufacturers Make Money

Where?

In Salem

Why?

Because of the low rates for
ELECTRIC POWER



Salem's Foremost Clothing House

Specializing
"Pure Wool Cassimere and Tweed Suits"

Bishop's
Ready-Tailored
Clothes

Are famous throughout the country for their honest materials, faultless tailoring, correct styles
Sold with an absolute guarantee of every suit

\$15.00 to \$30.00

Shoes, Hats, Furnishings, Blankets
Trunks and Grips

Salem Woolen Mills Store



W. Y. RICHARDSON & CO.

Phone 391. 556 Trade St., Salem, Oregon