

OREGON CLOTHING FACTORIES

MERCHANT HAS FIVE STORES— SELLS PRODUCTS OF THREE WOOLEN MILLS—WILL ESTABLISH TWO MORE RETAIL STORES IN OREGON—HAS A FACTORY WHERE OREGON FABRICS ARE MADE INTO CLOTHING.

J. L. Bowman, proprietor of the Brownville Woolen Mill Stores (five of them) writes under date of June 3, as follows:

"I am in receipt of your letter of the 31st ult., and also the editorial clipping which you sent of the 'Made in Oregon' campaign has been read with interest. I have been watching the advertising campaign that you are running in the various papers, showing up Oregon manufactured goods and I am more than pleased with the way these have been showing up. I want to say here, Mr. Hofer, that I take my hat off to you as a booster and I believe you are doing a great work for the introduction and sale of Oregon goods. We are having an immense sale of clothing manufactured from Oregon cloth and believe we are getting good results from the ad. we are carrying in the various papers advertising Oregon goods."

"We want to thank you and tell you that we thoroughly appreciate the efforts that you are putting forth."

(Mr. Bowman will establish two

more Made in Oregon Woolen Mill Stores this fall.—Ed.)

The proprietor of the Brownville Woolen Mill Clothing store has shown his appreciation of the Made in Oregon campaign by presenting the editor of this paper with a fine mohair suit of clothes just the thing for summer weather. There is no finer article of fabric for men or women than the Oregon mohair, made from the goats that browse on the hills of Old Web-foot. Mr. Bowman is the proprietor of five clothing stores in Oregon, and will this fall establish several more. He has made a demonstration that the Made in Oregon product is preferred by the people of Oregon when brought to them in the right styles and prices. He is one of the proprietors of a clothing factory that makes up suits from the products of three Oregon woolen mills.

During the Rose carnival hundreds of western Oregon and eastern Oregon people visited Portland and many visited the great department stores in that city. On the Oregon Electric between West Park and Tenth streets in the great Olds, Wortman & King store, occupying an entire block. Many who were in the city the past week and wanted a comfortable place to rest with all modern conveniences called into this great establishment and rested, or left packages or got a dairy lunch or a fine mid-day meal. It is in the heart of the city and has the most courteous and accommodating employees. The various departments of the store as you go through them are a sight in themselves. The management made an announcement in this paper inviting their friends and the general public to come in and make it their headquarters during the Rose Show, and they had hundreds of valley callers.

The writer met Hon. Binger Hermann, the old Oregon congressman and former commissioner of the general land office, on his way to Washington. He was looking well and in doing important business with the departments at the national capitol,

where he seems to have the confidence of the governmental people as much as ever. He has one son, Hon. Schiller Hermann, doing a real estate business in the Rothschild building at Portland. He sells eastern Oregon lands in the older eastern states and does a fine business. Another son, Elbert Hermann, is a prominent attorney at Roseburg.

On June 5th Hon. Phil Metschan, the genial landlord of the Imperial hotel, quietly celebrated the fiftieth anniversary of his arrival in Oregon. In 1854 he sailed from Bremen to New York on a clipper ship, making the voyage in forty days. In 1862 he crossed the plains from the Missouri river to California, coming up to Oregon on the steamer Pacific. He landed at Canyon City in 1863, was county treasurer from 1868 to 1872, county clerk from 1874 to 1878, county judge 1880 to 1884, county clerk from 1888 to 1890, and then state treasurer from 1891 to 1899. Mr. Metschan has his two sons in the hotel business with him, and as Shakespeare says is rich with honors, years, and troops of friends.

The Made in Oregon idea is the best guaranty of a friendly interest in the home manufacturer and the home merchant. The newspapers of the state are getting a great deal of advertising for the home industries and the home merchant on account of the Made in Oregon campaign. Under the heading "Made in Baker County," the Baker City Herald has the following over a page of advertising: "Buying home products will create places for our boys and girls as well as every one who seeks advancement. Encouraging home industry by conscientious patronage is a guarantee that our young people will not have to leave us to get a chance to live and succeed. Insist on home products when price and quality are equal. If our present local industries succeed others will come here, Baker will be more prosperous, larger and wealthier. Read over the following advertisements carefully and realize who are the wealth producers of the county."

PORTLAND ELEVATOR COMPANY

GETTING RESULTS FROM THE "MADE IN OREGON" CAMPAIGN— TAKING MANY ORDERS FOR ELEVATORS THAT HERETOFORE HAVE BEEN MADE IN NEW YORK —KEEPING LARGE SUMS OF MONEY AT PORTLAND.

H. T. Johnson, of the Portland Elevator Company, manufacturers of passenger and freight elevators, writes under date of June 8th, as follows:

"We take great pleasure in writing you this letter and thanking you for the interest you have taken in our welfare and in helping build up our business, together with the many other manufacturers in this state, through your Made in Oregon movement."

"While it is just a week since you called upon us and after you had explained your proposition, we cheerfully gave you an advertisement to be published each week in ten different newspapers throughout the state, we have already noticed results through your efforts in getting in touch with prospective customers whom you have already interested in Made in Oregon goods."

"We beg to advise that we have recently closed contracts for the installation of one elevator for the Union Meat Co., at North Portland, which makes the fifth elevator which we have installed for this concern. Also one for the C. H. Breck Co., wholesale merchandise brokers, at Baker, Or., and one for the Davidson Fruit Com-

pany, at Hood River. We beg to advise that this will make our third installation in Hood River.

"We have a great many negotiations pending which we hope to receive our share of in the near future and we shall be pleased to advise you when we secure contracts."

STATE BUYS IN AUSTRIA INSTEAD OF IN OREGON

(From the Portland Telegram.)

In bids now being asked for the equipment of a public institution in Oregon, chairs made in Austria are specified. This fact was brought out at the "Oregon First" luncheon of the Ad Club today, held to foster the "Oregon First" movement and encourage the use of Oregon products. Every article on the menu was raised or produced in Oregon, and the chairs and tables used were made in Portland. Colonel E. Hofer, chairman of the day, named a number of concrete instances where the specification of Oregon-made goods in public contracts had brought much wealth to the state.

A. J. Kingsley, president of the Oregon Chair company, reviewed the development of manufacturing in the state and addresses were made by A. Heckestein, a cigar-maker of Salem, and W. F. McKibben, of the Albers Brothers Milling company. Charles A. Fraser, state purchasing agent, expressed the desire of the state officers to aid the home industry development.

MADE IN OREGON IDEA IN THE STATE PRESS

(From The Dalles Chronicle.)

You never can enrich your farm by putting the fertilizer on somebody else's land. You never can build up this community by sending your money somewhere else. The money you spend will build something somewhere; where, will depend on whether you spend the money in some other town or here.

(From the Hood River News.)

That poem that Colonel Hofer wrote about Hood River while at the Blossom Festival has inspired envy among

some of the booster organizations of the state. The Roseburg Commercial Club Bulletin says: "Colonel Hofer attended the Blossom Festival and the Hood River valley looked so good to him that it inspired him to write a beautiful Hood River poem. The republic committee here should see to it that the Colonel is supplied bountifully with strawberries and cream while visiting the Strawberry carnival, as a Hofer poem would be quite an addition to our booster literature."

(The Astoria Daily Budget.)

The "Made in Oregon" campaign that is being waged throughout the state is a movement that is worthy of the unqualified co-operation and support of every loyal Oregonian. Its object is to extend the home market of the various classes of articles that are manufactured in the state and to thus by giving them our patronage, gradually build up industrial Oregon, until the state is listed among the leading manufacturing commonwealths of the Union. At the present time many hundreds of thousands of dollars are sent away each year for articles, that ought by rights to be manufactured within the confines of the state. One thing that we want more factories, more industrial plants to manufacture our raw materials into products for the market. A splendid way to bring about the establishment of these additional factories is to patronize those which we have and thus show intended investors that Oregonians are proud of their manufacturing enterprises and are willing to encourage them by using their products.

(From the Condon Globe.)

A portion of our people seem disinclined to patronize the home merchant except when they can't help it. They will ask a grocer to deliver a yeast cake to their back door. But when it comes to ordering a winter's supply of canned goods they write to some distant department store. It should be needless to say that if everyone did thus we should have stores to rent, fewer opportunities for people to earn a living at home. On the contrary if

we bought everything possible at home, our stores could keep even better stock. It is a great convenience to be able to make selections from a good line of goods at home. This becomes possible where every one loyally supports the home merchants. Under such circumstances existing stores could do a larger business, employ more people, and new concerns would start. Every person owning real estate or a business here would see it grow more valuable. Even the man with nothing would gain. There would be more property to tax, hence more public improvements. With more money in circulation our fraternal societies, churches and clubs could serve the community more efficiently.

BUILD UP INDUSTRIES BY BUYING THEIR PRODUCTS

(Editorial in Daily Portland Journal.) The answer to an outside establishment that sought printing in Portland was, "The city of Portland does not go outside of Portland for anything in the printing line."

Still, there are Portlanders who go east for furniture and draperies. There are Portlanders who send east for clothing, millinery and other attire.

In numerous lines, many are wont to buy abroad the things easily obtainable at home. The profit to the dealer and the wage for the workman they thus bestow upon outside dealers and outside workmen.

The way to stimulate the establishment of industries in Oregon is to buy things made in Oregon. That method invites new capital. It affords wages and employment for more labor, skilled and unskilled. It sends more money through the channels of industry and trade.

We raise more than fourteen million pounds of wool every year. But we ship almost all of it to Boston, and buy later the finished fabrics, paying the transportation cost twice across the continent, paying a profit to Boston capital, paying wages to Boston textile workers and, in addition, keep-

(Continued on page 2.)

NEWPORT

UNSURPASSED AS A SUMMER RESORT

Newport has every advantage the pleasure seeker or the person wishing rest and quiet might desire. Here you can find the gay life of the summer resort with all its attractions and excitement, or if you wish rest and quiet, you can find a secluded spot where the only sound to break the stillness will be the cry of a seagull and the distant beating of the surf. There are the mountains for the man who wishes hunting, trout streams for the lover of the fly and the deep sea fishing for the person who craves a little more dangerous sport. Accommodations can be had of every description, hotels, cottages and tents. The Southern Pacific Railroad furnishes first-class service from all points, and the best wagon roads to the Coast come into Newport. For information write the Newport Commercial Club, or any advertiser on this page; we recommend them.



EXCURSION ARRIVING AT NEWPORT, OREGON.

OREGON

ADVANTAGES AS A HOME CITY

To the man who wishes to make a permanent home and settle with his family, Newport offers many advantages. There are openings here for a number of different lines of business. It is an ideal country for farming and dairying, and there is a ready demand for all produce raised. From a social standpoint Newport has all the advantages of a larger city. It owns its water system, which supplies the city with pure mountain water. A modern electric light plant furnishes electricity at a moderate cost. It has fine schools and churches. Its merchants are enterprising and carry the best of stocks. It has two newspapers, modern hotel accommodations and banking facilities. In fact Newport as a city is one of the most enterprising and best little places in Oregon. For further information address the Newport Commercial Club, Newport, Oregon.

THE OSBURN
Under the Personal management of Mrs. Gertrude Osburn
ONLY FIRST-CLASS FAMILY HOTEL AT NYE BEACH
Entirely renovated and refurnished
First-class service in every respect and the best of meals and beds
Only one block from Nye Beach Bath House and the Ocean

The Tent City
GROUND ILLUMINATED BY ELECTRIC LIGHTS
CITY WATER
Everything strictly sanitary
Both houses and tents for rent, furnished, by week or day
For terms write to
A. J. Van Wassenhove
P. O. Box 5 Newport, Oregon

NYEBEACH VIEW LOTS
HAVE PURE MOUNTAIN WATER
ELECTRIC LIGHTS
AMUSEMENTS CONVENIENCES
Let us show you
RICKMAN & SMITH
Thomas Block Nye Beach

ROYAL THEATRE
LICENSED FILMS
You can always spend a pleasant evening at this charming little theatre. The program is as good as any you will find in Portland or Salem. Located just north of the boat landing near Fall street.
BE SURE AND SEE IT

MAIL YOUR ORDERS TO
ELMER PATRICK
DEALER IN
GENERAL MERCHANDISE
AND HE WILL DO THE REST
All goods guaranteed Newport, Oregon

New Management Ideal Location
Irvin Hotel
NYE BEACH
Rates \$1.50 per day; \$10 per week.
All white help
Fine tents in connection
N. P. WIBERG, Proprietor

Blakely, Taft & Co.
Dealers in
GENERAL MERCHANDISE CAMP SUPPLIES
Furniture, Hardware
Stoves, Groceries, Etc.
NEWPORT, OREGON

THE NEW ABBEY
BUILT OF CEMENT
HOT AND COLD WATER IN EVERY ROOM
STEAM HEAT THROUGHOUT
ROOMS WITH PRIVATE BATH
STRICTLY FIRST CLASS
SERVICE SECOND TO NONE

NEWPORT BEACH Natatorium
Purdy & Heselton
Owners and Managers
Warm Sea Water Plunge and Various Amusements
LOCATED AT NYE BEACH
NEWPORT, OREGON

THE Copeland
Newport's Most Comfortable Rooming House
Large parlor with plate glass front overlooking Yaquina Bay. Also parlor on second floor overlooking bay.
WE PRIDE OURSELVES ON OUR BEDS
Leggett springs used exclusively, and hot and cold running water; them all, with woolen blankets.
Every room has electric lights and hot and cold running water; absolutely the most modern and comfortable rooms in Newport. Everything new and clean.
Don't fail to see us, as we can deliver the goods
One block toward ocean from boat landing. For information address
MRS. C. G. COPELAND
NEWPORT, OREGON

Hotel Wakefield AND ANNEX
European and American Plan
Popular Summer Prices
Special Winter Rates
Comfort Guaranteed
Superior Rooms
Make reservations by mail, July, August and September
Captain and Mrs. Wakefield, Props.
Between both Boat Landings
Front Street Newport, Oregon

Stockers' Market
NEWPORT'S SANITARY MEAT MARKET
When you are in Newport and want GOOD MEATS, BUTTER, FRESH EGGS, VEGETABLES, Etc. See us
Ed. Stocker & Son
Newport and Nye Beach

NEWPORT STEAM LAUNDRY
HIGH-CLASS WORK AT CITY PRICES
WORK CALLED FOR AND DELIVERED
L. C. Hockett H. D. Watson

Ocean Wave Roller Rink
ON HILL
HALF WAY BETWEEN NEWPORT AND NYE BEACH
FINE VIEW OF BAY AND OCEAN
ADMISSION FREE
A. C. FORD, Manager

OCEAN VIEW HOTEL
Formerly Monterey Hotel.
GRAND OPENING JULY 4TH
Shore dinners a specialty. Excellent and safest beach at Newport. Location of Hill Military Academy Summer Camp. Make reservations now; space limited.
Address Edward H. Bassett, Manager, Newport, Oregon.

A BEAUTIFUL LOT AT
AGATE BEACH
ON EASY TERMS
A GOOD INVESTMENT

Most Beautiful Site Near Newport Every Lot Has Unobstructed View
Naturally Sheltered Sunny Slope
Salem's Summer Home
Best Surf Bathing, Sandy Beaches, Rocks and Cliffs, Mountain Trails, Fishing and Hunting, New Modern Hotel
AGATE BEACH LAND CO.,
212-218 Board of Trade, Portland
E. HOFER & SONS,
212 South Commercial St., Salem

Bide=A=Wee
LIGHT
HOUSEKEEPING ROOMS
Quiet and homelike
One block from the Beach
Mrs. J. H. Grimes, Proprietor
NEWPORT, OREGON

NEWPORT CANDY FACTORY
HOME-MADE CANDIES
COMPLETE LINE POST CARDS
HAVE THE
Capital Journal
Sent to your summer address. No extra cost. Phone office, Main 82.