



"MADE IN OREGON"



The Oregon census bulletin on Manufacturers shows that in 1909 the state had 2246 manufacturing establishments that gave employment to 34,722 persons, paying out wages and salaries amounting to \$23,949,000. These factories utilized materials costing \$50,552,000, and total value of the products was \$93,505,000. In other words, these manufacturers added \$42,453,000 to the wealth of the state. This page of advertising is to impress upon our readers the important duty of patronizing the home industries. When you are buying necessities or luxuries, call for "Made in Oregon" products.

Oregon Life is the Only Life Insurance Company Exclusively Oregon

has its entire operating plant in Oregon, makes all of its investments in Oregon securities only, has an unmatched record of success, is growing greater day by day, and receives preference from all discriminating buyers of life insurance in Oregon.

Best for Oregonians Home Office, Corbett Building, Portland

A. L. MILLS President L. SAMUEL General Manager CLARENCE S. SAMUEL Assistant Manager

COSTS YOU NOTHING TO TRY

DEPENDABLE COFFEE

OUR GUARANTEE
We guarantee all goods packed under the brand of "Dependable" to be pure and of the highest quality. If you are not satisfied with a package of our coffee, we will refund to you the amount paid therefor, when it is returned to our office, when it is returned to our office.

DWIGHT EDWARDS COMPANY
PORTLAND OREGON

OREGON CITY WOOLEN MILLS
Oregon City, Oregon

Our new fabrics, designed exclusively for women's and men's tailoring, are made of the best grades of wool and warranted fast colors. YOUR TAILOR CAN PURCHASE DIRECT FROM THE MILL

QUALITY BEST PRICE EQUAL

GALL CURE Horse Collars

Why not demand them from your dealer?

W. H. McMonies & Co.
PORTLAND, OREGON

PACIFIC STATES FIRE INSURANCE CO.
Home Office: Portland, Oregon

Only Fire Insurance Company in Oregon

Athers PANCAKE FLOUR

THE Irwin-Hodson Co. Printers
Lithographers
Blank Book Makers
Rubber Stamps and Seals
Celluloid Buttons
PORTLAND, OREGON

MANUFACTURERS OF HIGH-GRADE MATTRESSES
PILLOWS COMFORTERS
Woven Wire Springs

We manufacture all merchandise we offer for sale

Pettit Feather & Bedding Co.
PORTLAND, OREGON

"Swastika" Brand
Macaroni, Noodles and all Alimentary Pastes

Made in Oregon

PACIFIC COAST BISCUIT CO.
Portland, Oregon

Schiller Cigar Factory
PORTLAND OREGON

Call for **La Gran Marca The E. Schiller Schiller's Union 5**
"MADE IN OREGON"

CLOTHING made from OREGON WOOL

Each year we manufacture and sell nearly ten thousand Men's and Boys' Suits from Oregon cloth, made by the three big woolen mills in Brownsville, Salem and Eugene. You can buy these Suits at very reasonable prices or send for samples to either of our stores.

Brownsville Woolen Mill Store
Portland Eugene Marshfield

Contains NO LYE, ROSIN, ACID OR AMMONIA

A Concentrated Camphorated Product

Heals the Hands Will Not Injure the Finest Fabric

ASK YOUR GROCER

Mail this to us and get free sample

Rope and Binder Twine

FOUR LEAF RED CLOVER BRAND

Made in the Northwest for Northwest consumers. Ask your merchant for our **HOPE AND BINDER TWINE**. Every article represents in cost 20 per cent to 50 per cent in labor employed. Support the manufacturer who gives employment to labor which, in turn, consumes your products; also keeps your money at home.

PORTLAND CORDAGE CO.
Factories: Portland, Or.; Seattle, Wash.

"MT. HOOD" SHIRTS and OVERALLS

Sole Jobbers of the **Thos. Kay Woolen Mills**

FLEISCHNER, MAYER & CO.
PORTLAND, OREGON

THE CELEBRATED BERGMANN SHOE, made in Portland, Oregon

621 Thurman Street

LOOK FOR KNIGHT'S PICKLES

ASSORTED PICKLES

EXPERIENCED TO CARRY THE NATIONAL TRADE MARK

KNIGHT PICKLING CO.
PORTLAND OREGON

THIS LABEL

THE BEST Produced here or anywhere

Columbia BRAND

Hams Bacon Lard UNION MEAT CO.
PIONEER PACKERS OF THE PACIFIC

Call For **LIBERTY SODAS** "Made in Oregon"

By the **INDEPENDENT CRACKER CO.** Portland Oregon

United States Cashier Company
PORTLAND, OREGON
Office: 708 Lewis Building
Factory: Kenton

Manufacturers of Automatic Computing Change-Making Recording and Adding Coin-Paying Machines

CENDOR PAINT

ASK FOR **Albany Chairs and Rockers**

SEVENTY DESIGNS "MADE IN OREGON"

R. Veal & Son
ALBANY, OREGON

MADE IN OREGON

CROWN FLOUR
Latest—Best

CROWN MILLS
Portland, Oregon

OREGON CHAIR CO.
Line guaranteed by Manufacturer
Ask Dealers for This Line CHAIRS

All Oak used in King's Oak line grows in Northern Oregon where winters are cold which is necessary to highest class Oak. King's Oak is branded into the wood of this line and is a guarantee of the Oak's Superiority of Quality, Workmanship and absolute Satisfaction.

OREGON CHAIR CO.
Portland, Ore.

Columbia Milling Co.
PORTLAND, OREGON

"White Mountain" Flour

"Morning Glory" Wheat Flakes

ARE BEST OF ALL

"MADE IN OREGON"

Carman Manufacturing Company
Manufacturers of all kinds of FURNITURE

Eighteenth and Upshur Streets
PORTLAND, OREGON

DRINK **R-PORTER**

TRUE FRUIT FLAVOR

See that Trade Mark is on Bottle A Pure, Delicious, Soft Drink A Sure Thirst Queller Made in Oregon

PURITAN MFG. CO.
851-853 East Pine Street, Portland

Western Clay Co.
Portland, Oregon

Manufacturers **VITRIFIED SEWER PIPE**

WEINHARD'S Columbia
The Beer Without a Peer

The choicest hops and the finest barley malt, brewed scientifically in just the right way, are responsible for its absolute purity and excellence. Mail us your orders.

Henry Weinhard Brewery
PORTLAND, OREGON

We design and make the celebrated **Eilers Music House**

ALSO **PIPE ORGANS**

At our Portland Factory, 15th and 16th and Pettysgrove streets

America's Largest Music House

EILERS MUSIC HOUSE
General Offices: Eilers Building
Alder Street at Seventh, Portland, Ore.
FORTY STORES

ORWOOD Shingle Stains

Lice Killer, Sheep and Cattle Dip
Wood Preservative
Rust Resisting, Damp Proof Concrete Paint

Barn and Roof Paint, House Paint
Floor Paint, Varnishes
Paints, Oils, Etc.

Oregon Wood Distilling Co.
Portland, Or. Works at Linton

Willamette Roll News

IS MADE AT **Oregon City, Oregon**

"LIONITE" STUMPING AND ROCK POWDER

MADE IN OREGON

CALLAN & KASER
Selling Agents
722 Yeon Building, Portland, Ore.
Main 1633 Main 1700

Characteristics of Live Oregon Men and Women as Chronicled at Portland

(Editorial Correspondence of The Daily Capital Journal.)

It is a long time since T. T. Geer has written a piece for the editorial page of the Oregonian. His name at the end of a political article was once a familiar intellectual landmark in Oregon journalism. He has been writing a book of personal reminiscences that ought to find a big sale. For dearth of a subject he might write a poem on who prayed for Teddy in Oregon.

The Oregon delegation to the national Republican convention is to be stamped to a dark horse. Not being able to get Taft, the machine will try to unload another unknown political disappointment on the people, but who in the end will prove of inestimable value to the interests. Will the "ten little Indians" from Oregon fall for putting the republican party on the defensive with the voters who get nothing out of politics but taxes?

P. W. Gelsner, a Portland man, is putting in a new electric flouring mill plant at Salem, on the Southern Pacific tracks. He is a brother of Mr. Gelsner, the real estate man who offices with Florian Fuchs at 450 Chamber of Commerce, and a man who thoroughly understands his business and will build up a fine business at Salem. Florian Fuchs was formerly a miller and has sold and resold about half the flouring mills in Oregon. What Fuchs does not know about milling property is not worth much as general information.

Ben F. Greene, president of the Schwab Printing company, has been in the printing business at Portland from the early eighties. He is one of

the pioneer job printers of the Pacific coast. I found to my sorrow that he is a pretty good billiard player in an encounter I had with him at the Commercial club. It is a pleasure to meet one of those old-time printers. It always seemed to me they put more quality into their work than is done by many following the craft nowadays.

The Olds, Wortman & King department store is making prominent in some of its advertisements Made in Oregon products. The other day the Dwight Edwards Dependable coffee and the Union Meat Company hams, bacon and lard were given liberal spaces. This is a commendable practice, and in contrast with the talk put up by a buyer for another department store, who said it was nothing to their firm where products were made. It was solely a question of cutting prices with them and not of giving any preference to the home manufacturer. The wise policy of the Olds Wortman & King firm in giving some space to the home industry products will prove popular even with the department stores. The custom of putting on an annual exhibit of Made in Oregon products for a week each year is one that should be extended.

Few people know that in the person of Jos. Sappie Portland has a ship-builder who is probably the greatest in his line on the Willamette river, employing thirty to forty men, and who has a plant and a business worth half a million. He is a thirty-third degree Mason, and landed on the east bank of the river without a toothpick or money enough to buy a chew of tobacco if it had been selling for six bits a carload. His work stood the

test, and now he takes almost exclusively government jobs.

William R. James is manager of the American Brush and Broom company at 369 East Washington, and they are building up a fine trade and getting the recognition of the jobbers. It is a mystery to me why jobbers and distributors are so indifferent to the home industry in many lines. They seem to follow the policy of pitting the whole world against the home manufacturer and instead of helping him onto his feet force him to build up his trade in spite of their manifest indifference.

Harrison Allen has joined the law firm of Griffith & Lefter. Mr. Allen is one of the strong men in the legal profession and Griffith, Lefter & Allen, as the new firm will be known, will handle about the biggest line of legal business in the state. They have, besides the Portland Railway, Light & Power Co., the Oregon City Manufacturing Co., the Oregon City paper and pulp mills, and other large corporations and property clients. Harrison Allen was district attorney of the Clatsop-Columbia-Clackamas-Washington district. He has been with Carey and Kerr handling the Oregon Electric interests. His pleasing personality is backed by considerable experience and wide practice in the courts of this state. When Oregon Electric right of way matters were badly tangled at Salem it was Harrison Allen who came up and straightened them all out. That kind of a man is valuable to any large

concern that has to deal with the public, because mistakes of judgment in dealing with men are very expensive when the individual can always fall back upon the prejudice that is always in existence against corporations. On the other hand, the people will meet fair counsel more than half way.

The consolidation of the Portland Commercial club and the Chamber of Commerce has not materialized. The conference between President Piper of the Commercial club and F. C. Knapp of the Chamber of Commerce has resulted in a better understanding of the functions of both, and there will be less duplicating of efforts. The big growing organization of the city of Portland is the Manufacturers association. Under the leadership of President McMonies and Secretary Vincent the membership is being rapidly increased, and the Made in Oregon campaign is being pushed in many different ways. The Manufacturers association can be made the big thing in Oregon commercial organizations. It represents the bone and sinew of the community. Its members have more money invested, employ more labor and add more to the wealth of the state than any other body of group of citizens. They are also the largest single group of taxpayers, and when fully aroused can accomplish a great deal in the line of promotion and development work. They occupy a distinct field that does not conflict with the Commercial club or the Chamber of Commerce. They labor for direct results in a direct way for the entire state.

E. R. Piper is making a success as president of the Commercial club. The cuisine has improved under him as has the service at the hands of employees from bell-boys to elevator movements. The club was never so popular since its organization. It is still a little difficult to get an Oregon-made cigar, or a bottle of beer or mineral water Made-in-Oregon. There should also be Oregon prunes and Oregon baked ap-

ples on the tables, as well as Oregon-made pickles and preserves.

Dr. W. B. Hinson is informed by an eminent Portland doctor that he will suffer a nervous breakdown, that it is now overdue and he may prepare to retire. This is rough on the servant of the Lord who dispenses theology at the White Temple. He is a man of great ability and it seems a poor reward to break him down in his prime for serving God. What a concept of a reward for serving a God of Love who is called an ever-present helper in trouble? As the sturdy advance agent of the undertakers, some doctors are a marked success.

The coming of a big circus is always one of those features in the news of the day which cannot be very well crowded out of the papers, and so it is when Walter Murphy, general contracting agent for the Sells Floto Circus arrived this morning and announced that the big show would visit here on May 30, all the young people, and not a few of the older ones sat up and began to take notice.

It will perhaps be remembered that last season, and for the first time in the history of big tented attractions, the people of the Northwest were privileged to see the Sells Floto Cir-

cus at a nominal figure, which at first, and until the big show itself arrived, was hardly to be credited, considering the fact that even the smallest and most insignificant animal and Wild West shows tilt their prices, after crossing the Canadian border.

Mr. Murphy assures us that this season the policy of the cut-rate price still prevails and that the circus will come back to us enlarged and beautified in many respects. How these people give such a magnificent performance for the money is one of the modern wonders of the show business, but the fact that they still adhere to it, is proof positive that they have found it eminently successful.

The date for the annual meeting will be announced by the board of directors as soon as a convenient time can be agreed upon, when the necessary invitations will be issued and a program prepared for the occasion.

Pats End to Bad Habit. Things never look bright to one with "the blues." Ten to one the trouble is a sluggish liver, filling the system with bilious poison, that Dr. King's New Life Pills would expel. Try them. Let the joy of better feeling end "the blues." Best for stomach, liver and kidneys, 25c at J. C. Perry.

Two school children living four miles from Enterprise, have walked 800 miles each to attend school since January 1. Eight miles a day.

Protect Yourself!
AT FOUNTAINS, HOTELS, OR ELSEWHERE
Get the Original and Genuine **HORLICK'S Malted Milk**

"Others are Imitations"
The Food Drink for All Ages
SICK MIX, MALT GRAIN EXTRACT, IN POWDER
Not in any Milk Trust
Insist on "HORLICK'S"
Take a package home

Gentle and Sure

You, also, should give approval to this efficient family remedy—your bowels will be regulated so surely and safely; your liver stimulated; your digestion so improved by **BEECHAM'S PILLS**

Sold everywhere In boxes 10c, 25c.

NOTRE DAME LADY'S APPEAL.

To all knowing sufferers of rheumatism, whether muscular or of the joints, sciatica, lumbago, headache, pain in the kidneys or neuritis, please, write to her for a home treatment which has repeatedly cured all of these tortures. She feels it her duty to send it to all sufferers FREE. You cure yourself at home as thousands will testify—no change of climate being necessary. This simple discovery includes safe acid from the blood, restores the stiffened joints, purifies the blood, and brightens the eyes, giving elasticity and tone to the entire system. If the above interests you, for speed address: Mrs. M. J. Anderson, Box B, Notre Dame, Ind.

THE ANNUAL MEETING OF AUTO CLUB

BIG CIRCUS IS COMING TO SALEM