

# THE MADE IN OREGON CAMPAIGN GAINING HEADWAY RAPIDLY

### GIANT POWDER BEING MANUFACTURED IN OREGON—ON AN ISLAND IN THE COLUMBIA RIVER—OREGON WOOLEN GOODS BEGIN TO INTEREST THE TAILORS—ANNUAL BANQUET OF THE MANUFACTURERS' ASSOCIATION TO BE HELD AT PORTLAND MARCH 5.

Oregon First Consumers League.  
The undersigned is hereby enrolled as a Charter Member of the Oregon First Consumers' League, and agree to give preference in all purchases, price and quality being the same, to the Products of Oregon Labor, Oregon Industries and Oregon Capital.  
Signed \_\_\_\_\_  
P. O. \_\_\_\_\_

The campaign for "Made in Oregon" products is going right along and many of the wide-awake Commercial clubs in the state are planning meetings to encourage home manufacturers. The Oregon First Consumers League that are being organized consist of patriotic public-spirited citizens who sign the pledge and then proceed to act upon it. This movement is for the education of the retailer and the consumer to give preference to the products of the home payrolls and thus encourage capital to engage in establishing new industries and enlarge the ones already in existence. It is estimated that with some of the best and largest furniture factories in the United States located in Oregon, the amount of "Made in Oregon" furniture sold in the state is only about five per cent of the whole amount sold. It is estimated that twenty million dollars worth of furniture is sold annually in Oregon, and only one million dollar's worth is made in Oregon factories.

There are 15 to 20 carloads of giant powder sold at Salem every year, and there has never been a factory in this state until recently. With railroad construction, road building, clearing lands, and extension of orchard work, there will be an enormous demand for this article in the near future. About 85 per cent of the giant powder is used by the farmers in clearing land. R. W. Raymond, the manager of the Lionite powder made at Portland, is coming to Salem as soon as he can make arrangements to make some demonstrations in the use of this article. He was for some time in the Commercial Club work at Portland and is a man of great organizing ability. He did all the detail work of handling the big state Development League convention at Salem last year, and the company is lucky to get such a man to push their product into general use in the state.

Mr. Raymond says this in a letter about the new Oregon-made explosive: Lionite is the new explosive, and the only explosive, manufactured in

## YOU WILL SLEEP SOUND, EAT HEARTY AND FEEL MUCH BETTER

The rush and hustle of American life is a constant strain on both mind and body. Gradually the human machine wears out under this unnatural strain and nervous debility results. Statistics show that half the people of the United States are in a run-down, nervous condition. A man or woman in this condition can get little happiness or success out of life. They feel tired all the time, have no energy or ambition and are gloomy, timid and dependent. They do not sleep well or eat well or feel well and life instead of being a pleasure, seems more like a burden. Are you one of these half-sick,

Histone, nervous people? If so, do now being sold that has brought back the old energy and pleasure in life to thousands who have tried it! The name of the medicine is Cooper's New Discovery. It has been pronounced the greatest medicine ever before sold to the public. In each city there is an agent for Cooper's New Discovery who will refund the purchase price if it fails to give you complete and entire satisfaction. Let Cooper's New Discovery build you up and bring back your strength and vitality. You will be astonished how quickly it acts. The very first dose will convince you what a great medicine it is. J. C. Perry has it. You know that there is a medicine

### List Your Property with



## OWL REAL ESTATE COMPANY

158 Commercial Street. Phone M. 204

We are in touch with eastern buyers.

satisfactory service in the filling of orders."

Ray Barkhurst, doing a large tailoring business at Portland, writes: "I am very much pleased to receive your letter in accord with your views in boosting Oregon Made products. It is certainly the most valuable movement to assist in building up our state and industries that has ever been brought to my notice, and you surely deserve the support of every merchant in the state. "As to my particular line of business—merchant tailoring—I am pleased to say that I am in a position to promote this movement by handling Oregon Made woollens, and am now in a position to accommodate you and your friends with Oregon Made cloths that I consider are equal to any of the foreign or domestic manufacture."

Every week we are besieged by salesmen for eastern printing offices for orders for calendars and various kinds of printing. One would not think they would walk right into a printing office and try to get orders for eastern firms, but they do. Here is a loose-leaf book-keeping firm in Chicago that has headquarters in Portland, asking us to buy blank-books of them. They are made on a large scale in Portland and in Salem and can be supplied as good and as cheaply by a dozen firms employing labor and paying taxes here as from any place in the east.

The Mason Sherrin Company, at Portland send the Made in Oregon editor a polite invitation to buy some Don Casa cigars "Made in Tampa", Florida. They did not send a sample of the cigars and got a letter in reply saying that so long as we could get good cigars made here at home, none of our good money was going to Tampa, Florida. We sent him a copy of the statement of the Baker City manufacturer, showing that about 40 well paid workmen would be employed in that town if the cigars sold there could be made there. That is too much to expect and we only mention this to emphasize the fact that there is a fine opportunity for some big Portland distributor to build up a big trade on the home-made product.

The annual banquet of the Oregon Manufacturer's Association will be held on the night of March 5th at the new Multnomah hotel. It will be fine affairs and some of the biggest employers in the city will be on the program as speakers. The "Made in Oregon" campaign will be presented on that occasion and there will be a general boost all along the line for the home industries. President McMonie and Secretary Vincent are entitled to all the co-operation possible in making it a great affair, worthy of the dignity and the importance of the captains of commerce.

It is not generally appreciated that the Dwight Edwards Company are direct importers of coffee from all the principal coffee-growing countries of the world. They get cargoes from Brazil, Java, and Central America. Mr. Edwards is an expert in his line, and one of the most progressive and public-spirited men in Portland. Their Dependable brands of coffee are sold in many of the stores of this city, and any man ought to feel good to start off the day's work on a cup of coffee that has been roasted, browned, ground and packed by Oregon labor.

Few people realize what a manufacturing district is springing up at Kenton, a suburb of Portland on the Columbia peninsula. There is an investment of about a million dollars and payrolls from two to three hundred men at the Kenton industries. First, there is the Kenton Sheet Metal Works, a fine growing business. Then there is the Durable Roofing Manufacturing Company, making tarred and felt building and roofing papers. The Multnomah Lumber and Box Company. The Multnomah Trunk and Bag Company. The Pacific Safe and Vault Company, now the manufacturing department of the Norris Safe and Lock Company. The Westrumite Paving Company. The Nicolai Door Manufacturing Company. The Nicolai Door Manufacturing Company. The Ajax Auto Traction Manufacturing Company. The United States Cashier Company. The Pacific Tank and Pipe Company. Portland Glazed Cement Pipe Company. Two more plants are about to be located. Daniel O'Connell lively who is also manager of the Union Stock Yards Company is in charge of the development of this district. He is building a little manufacturing city at Kenton, and the place is wonderfully adapted to the establishment of industries. They have a large water front and railroad transportation, streetcar lines to the city and cheap building lots, offering every inducement for resident working people to make homes. Persons wishing to engage in manufacturing should look up the offers made by the Kenton manufacturing district. The products of these factories should find their way into the markets of every city and town in Oregon.

Journal Want Ads Bring Results

## Women Appreciate

the value of good looks—of a fine complexion, a skin free from blemishes, bright eyes and a cheerful demeanor. Many of them know, also, what it means to be free from headaches, backaches, lassitude and extreme nervousness, because many have learned the value of

## BEECHAM'S PILLS

as the most reliable aid to better physical condition. Beecham's Pills have an unequalled reputation because they act so mildly, but so certainly and so beneficially. By clearing the system, regulating the bowels and liver, they tone the stomach and improve the digestion. Better feelings, better looks, better spirits follow the use of Beecham's Pills so noted the world over

## For Their Good Effects

Sold everywhere, 10c., 25c. Women especially should read the directions with every box.

## AUTO DEALERS ORGANIZE A SOCIAL CLUB

Yesterday evening the local automobile dealers met in the salesroom of the E. M. F. Motor Company and perfected an organization to be known as the Salem Automobile Dealers' Social club. The primary object of this club is for social purposes, where all the dealers can come together once a month or oftener, get acquainted and have a little dinner. Trips will be planned to the surrounding towns and the automobiles of the dealers will carry Salem. On such trips, the vacant pennants showing that they are from seats in the machines will be filled with some fortunate friend of a dealer.

Nearly every auto dealer in Salem was present, those who were absent being detained by business.

Those present were: W. S. Pills, M. Pearce, representing Otto Wilson; R. S. Kreson, of the Simonton Motor Co.; Wm. Cook, E. H. Whiteside, S. F. Anderson, Geo. W. Willis, D. McHenry, Chas. Vick, John Maurer, C. L. Rose, H. S. Pelle.

The following officers were elected: C. L. Rose, president; E. H. Whiteside, vice president; John Maurer, treasurer.

At the suggestion of the members, R. M. Hofer was made a committee of one to handle the publicity end of the Dealers' Social club and served as temporary chairman, a permanent chairman to be elected at the next meeting.

The following committee was appointed to draft by-laws and a constitution: R. S. Kreson, Otto Wilson, D. McHenry, Chas. Vick.

An entertainment committee was appointed as follows: H. S. Belle, W. Cook, W. S. Pitts, G. W. Willis, P. Simonton, S. F. Anderson, Mr. Wilkinson and A. J. Eoff.

The meeting was a great success and much enthusiasm prevailed. It is to be predicted that many a pleasant trip will be taken by the dealers, their families and their friends this summer.

## TO ENJOY BUILDING OF ELECTRIC SPUR

Growing out of the controversy over the rights of the property-owners on Front street and the franchise granted to the Oregon Electric Railway company by the city council, Marcus & Shand, doing business under the trade name of the Salem Iron Works, yesterday filed an injunction against the Oregon Electric Railway company, praying for a temporary injunction restraining and preventing the said railway company from constructing and maintaining a spur switch in front of their property on the west side of Front street at the northwest corner of State street and Front street.

In their complaint they allege, among other things, that for the convenient use and occupation of their premises and successful operation of their plant on their premises, it is necessary to have free access to said premises from Front street, in the city of Salem, Marion county, state of Oregon, for teams, wagons and other vehicles used by persons patronizing their place of business, and that the spur would interfere with their right to have access to the street. They ask a perpetual injunction.

In the absence of Judge Galloway, Judge Bushey granted the temporary injunction prayed for. Thomas Brown of the law firm of

# THE CHICAGO STORE HOUSE OF BARGAINS

## ONLY SEVEN MORE DAYS of the WHITE TAG SALE

You who have not attended this Gigantic Bargain Event take advantage of the remaining days and do so. The Biggest Money Saving Sale of Years. Come and lay in a supply now.

# FREE

Your choice of Dress Pattern of Dress Goods value up to \$1.00 yard The first 200 persons who enter our doors after they open Thursday, Feb. 22 will each receive a ticket bearing a number, you don't have to buy a cent's worth, just walk in and get a ticket Remember They are Free

## Suits Coats Dresses

Many women, no doubt, will wonder why we make such radical reductions on these beautiful garments. It is not a matter of sentiment, but of good business judgment. Following are a few items only, others, just as big bargains, we have not the space to quote. Dainty Cream Serge Dress Messaline Waist, trimmed with just a touch of trimming here and there—a transparent button sewed here and there with colored thread—\$20 value for \$9.90



## Lace Curtains

A new shipment just arrived—in both Ecru and White:

75c values for	49c
\$1.00 values for	85c
\$1.50 values for	\$1.25
\$1.75 values for	\$1.50
\$2.00 values for	\$1.75
\$2.25 values for	\$1.98
\$2.50 values for	\$2.25

## SILK MULL

with pretty shaded dots in Blue, White, Pink and Yellow. Regular 35c values for 25c yd

20c value Ladies' Hose	10c
Sunbonnets	5c
Petticoats, black	49c
Corset Covers	25c
Bed Spread	98c
15c Gingham	12 1/2 c
\$1.00 Lawn Waists	69c

Carson & Brown, is attorney for Marcus & Shand.

## Flying Men Fall

victims to stomach, liver and kidney troubles just like other people, with like results in loss of appetite, backache, nervousness, headache, and tired, listless, run-down feeling. But there's no need to feel like that as T. D. Peables, Henry, Tenn., proved. "Six bottles of Electric Bitters," he writes, "did more to give me new strength and good appetite than all other stomach

remedies I used." So they help every body. It's folly to suffer from the great remedy will help you from the first dose. Try it. Only 50 cents. J. C. Perry.

It requires large bodies of men and very costly methods to make laws that often one official easily destroys.

# SPRING ARRIVALS OF BABY

# CARRIAGES AND GO-CARTS

We are agents in Salem and vicinity for the famous Whitney Baby Carriages and Go Carts and have just received the new patterns for this season. We have many novelties never shown in this city and ask your inspection of them.

## Prices from \$3.00 to \$35.00

# THE Imperial Furniture Company

177 North Liberty Street, Salem, Oregon