

# Annual Clearance AND January White Sale

JUST SO IT'S WHITE---10 PER CENT LESS

We Are Never Undersold, Even If We Must Sell At A Loss.

WOMEN'S RAIN COATS.	
\$18.00 values	..... \$9.00
\$16.00 values	..... \$8.00
\$15.00 values	..... \$7.50
\$ 7.50 values	..... \$3.75
\$ 4.00 Children's Rain Coats	..... \$2.00

SATURDAY ONLY EXTRA SPECIAL ON GINGHAM	
14 and 16 Gingham	..... 11 1/2c
12 1/2 Gingham	..... 9 1/2c
10 Gingham	..... 7 1/2c

Saturday Only, Limit 15 yard to a Customer.

HANDKERCHIEFS, 2 for 25c  
Cross-Bar Handkerchiefs, regular price 5c each, now 2 for 5c.

Women's Suits and Coats, 33-1-3 to 50 per cent less.



Men's and Boy's  
CLOTHING,  
SUITS

and  
O'COATS  
Reduced  
25 to 50%



Furs! Furs!

\$5.00 values	..... \$2.50
\$3.00 values	..... \$1.50
\$ 1.50 values	..... 75c

Values from \$5.00 to \$60.00

ONE-THIRD LESS

White Aprons

Tea and chafing dish aprons, 20 per cent less

Large Feather Pillows 49c each, Guaranteed all feathers.

Children's Coats  
ONE-THIRD  
LESS

Women's and Misses' Knit Underwear 20 per cent less.

SATURDAY ONLY--Remnants, 5 and 10c yard. These include silks, woolen goods, linings, etc. Sale begins at 9 a. m. Limit 10 yards to a customer.

# Stockton

Men's Shirt values to \$1.....6c  
See them in Court Street Window

Broken lines of shoes 20 per cent less

Men's Rain Coats 25c per cent less

## OREGON SCHOOL FOR DEAF THE BEST IN THE WEST

The Oregon School for Deaf is very favorably situated near the northern limits of the city, and on the Oregon Electric. The buildings are new, having been occupied less than two years and are thoroughly modern and conveniently planned on the modified cottage system, and are located on a tract of about fifty acres of land exceptionally well adapted to gardening and dairying. Over ninety thousand dollars has been expended on the present plant, and while much finishing work remains to be done, the material essentials have been provided for a thoroughly first-class modern school.

The legal name for the institution is the Oregon School for Deaf-Mutes, but in accordance with the practice and terminology throughout the country the word "mutes" is usually omitted. A great many deaf retain or are taught and acquire speech in varying

degrees, and reference to them as "mutes" is extremely distasteful. On the other hand, there is a considerable number of persons who are "mutes," being dumb but not deaf. Of these the great majority are feeble-minded. For this reason also the deaf prefer being called and classified as deaf rather than to be called "mutes."

The past year has been a very successful and prosperous one for the school. The attendance has increased about twenty per cent and the enrollment will probably reach 100 by the end of the term.

Many material improvements have been largely or wholly completed. Among these are putting down about 8000 feet of cement walks, 1200 feet square curb, excavating and graveling road way, clearing of brush and tile draining about thirty acres of choice land, particularly adapted for gardening purposes, construction of a modern dairy barn with cement floors, and patented steel stall, stanchion and manger, as adopted by twenty-five agricultural colleges; also concrete silo, completing additional dormitory space for forty pupils, completing outside construction of a brick isolation hospital, remodeling old frame building providing gymnasium 48x80 feet with 16-foot ceiling, and two other floors of corresponding size for shop purposes, and extending fair grounds sewer nearly a mile to the river with



Superintendent Thillingast

## WEATHER DELIGHTFUL IN WINTER

Statistics given out by M. P. Baldwin, in charge of the government station at the foot of Trade street, show that we have had ideal weather so far this winter, while our sister states on every side have been suffering in the grip of Jack Frost. Our coldest day was seven degrees warmer than the record made a few days ago in Los Angeles. Last month the average mean temperature was 46 degrees above zero, and with but another day to go this month, the average mean temperature is only 2 1/2 degrees colder. Our coldest day this year was the 4th of December, when the mercury registered 31. Even on this date the low mark was made by a rather sudden drop, and remained down but for a short time. The average maximum temperature for December has been 37.7, while the minimum is 46.3.

Sixteen days this month have been without one one-hundredth of one inch of rain, while in the preceding month the days were evenly divided between sunshine and showers, rain falling during parts of 15 days, the other 15 being absolutely free from rain. Last month the total rainfall was but 1.97 inches. This month about 2 1/2 inches have been registered, and nearly half of this amount fell on two stormy days. Several of these days, when tradition would have it raining, pitch forks, the sky was absolutely clear and the sun shone down as it does on a June day.

### OLD CLAIMS SHOULD BE REDEEMED

Tremendous sums of money were lost to merchants, manufacturers, and business men, throughout the country in 1911 by bad accounts. The majority of these past due accounts can and should be redeemed from the loss side of the ledger.

Suppose every merchant carried over his unsalable goods for five to 10 years as they now carry their slow and doubtful accounts, what a nice mess of unsalable stuff they would accumulate and what a loss they would sustain.

No up-to-date merchant would think of such folly but many of those same merchants will carry their old accounts for years and finally let them become outlawed.

Bad accounts should be disposed of in the same way as unsalable goods. Thousands of dollars are lost each year to business men who continue to carry these accounts on their ledgers. Ledger accounts help to make a rating with Dunn & Bradstreet, but cash in the bank enables you to take more discounts.

Go after your old accounts and collect them. If you cannot, you should not delay one moment after the first of the year, but turn them over to us for collection. We have a method of redeeming these claims and it doesn't cost you a cent to try it. Call on

THE SALEM MERCANTILE AGENCY  
201 U. S. Bank Bldg., Salem, Ore.

### Winn Fight for Life

It was a long and bloody battle for life that was waged by James B. Mer-shon, of Newark, N. J., of which he writes: "I had lost much blood from lung hemorrhages, and was very weak and run down. For eight months I was unable to work. Death seemed close on my heels, when I began, three weeks ago, to use Dr. King's New Discovery. But it has helped me greatly. It is doing all that you claim." For weak, sore lungs, obstinate coughs, stubborn colds, hoarseness, hiccups, asthma, hay-fever or any throat or lung trouble it's supreme. 50c and \$1.00. Trial bottle free. Guaranteed by J. C. Perry.

Independence had a couple of suffragettes Saturday last as a preliminary to the gladsome Christmas festivities.

Children Cry FOR FLETCHER'S CASTORIA

## SECRETARY OLCOTT IS BUSY MAN

SHOWING OF THE IMMENSE AMOUNT OF WORK OF THE OFFICE IS A REVELATION--IS HANDLED BY UP-TO-DATE METHODS.



Ben W. Olcott, Secretary of State.

The office of secretary of state is the great business office of the state government, and an unflinching barometer of the growth and development of the state in all its varied avenues of activity. Indeed, it is now generally conceded that on account of its wide ramifications which bring it in touch with all of the people of the state, the office of secretary of state is the most important of all the state offices to the taxpayer. The constitution of the state makes the secretary the auditor of all state accounts, and this is one of the most arduous and responsible duties devolving by law upon the official; also supplying one of the best and most conclusive evidences of the growth of the state. For the biennial period of 1899-1900 the total appropriations by the legislature were \$1,389,044.25. For the 1911-1912 biennial period the amount carried by the appropriation bills was \$5,087,595.25--every dollar of which is to be disbursed by warrants drawn by this office after the claims have been duly examined, audited and approved by the secretary of state. The magnitude of handling the claims covered by these biennial appropriations will be appreciated when it is known that the number of claims has grown from 19,612 in 1899-1900 to 17,842 in 1909-1910, and that there were the same system

primary and general elections all the blanks except the official ballots; also compile the votes cast for all state and district officers, receive and file all initiative and referendum petitions and all petitions of candidates for state and district offices. Also it is made the duty of the secretary of state to edit the official pamphlet and prior to the primaries send to each registered voter in the state a copy of the said voter's party pamphlet. Prior to the general election, the secretary must prepare a campaign book containing copies of all bills referred to the people, and this book must be mailed to each voter at his postoffice address, making a total of from 125,000 to 150,000 pieces of mail matter.

To handle the vast volume of work required of this office within the dates and times specified by law, it has been found necessary to adopt modern business methods and introduce labor-saving devices in many departments. For instance, there has just been installed a machine for photographing the records of the corporation department, which will cut the cost of this work to one-third the expense of recording with a typewriter. This is the first machine of its kind in use at any state capital in the country, but the device is quite generally used by the national government at Washington. Another innovation made necessary by the increase in population and the consequent increase in the work of sending out 1912 election matter, is the installation of the rapid addressing machine, which will greatly facilitate the work of mailing pamphlets to voters and reduce the cost to a very small percentage of what it has been in the past. This machine is used by the federal government and by many of the larger newspapers and periodicals.

In addition to his other troubles the secretary of state is required to handle the sales of session laws, codes and supreme court reports, compile the senate and house journals and answer an average of about 200 letters per day, dealing with every conceivable subject, and coming from every nook and corner of the United States and even from Canada and foreign countries.

While this is a very incomplete outline of the duties devolving upon the secretary of state, it will give some slight indication of the enormous growth of the state in the past few years. In this connection it may be out of place to mention the fact that the number of employees in this office has grown in the past eleven years from eight to twenty-two, and includes at the present time such men as Sam A. Koser, deputy secretary, who came to Salem with Secretary F. J. Dunbar in 1899, and who has been a valued attaché of the office since that time with the exception of about two years when he served as the first insurance commissioner of Oregon; C. D. Babcock, head of the corporation department, who has amply demonstrated his ability to cope with the difficult duties of his position; J. E. Allison and J. R. Young in the auditing department, both of whom are making good, the former having been an efficient employee of the state for thirteen years, and in charge of the complicated records of the auditing department since 1905; and N. J. Haas in charge of the notarial and supply department, for twenty years a faithful servant of the state.



## The Famous Rayo Lamp

The best part of the day is the evening, when the whole family is gathered together around the lamp. The old days of the smoky fireplace and the inconvenient oil lamp are gone. There are now the convenient oil lamps, more than 3,000,000 of these Rayo lamps, giving their clear, white light to over 12,000,000 homes. Other lamps cost more, but you cannot get a better light than the low-priced Rayo gives. It has become so popular we may almost call it "the official lamp of the American family."

The Rayo is made of solid brass, with lens--no cracked glass--no ornament anywhere. Ask your dealer for a Rayo lamp or write to descriptive circular to any office of the Standard Oil Company (Incorporated)

### BETTER THAN SPANKING

Spanking does not cure children of bad habits. There is a constitutional cause for this trouble. Mrs. M. Summers, Box W, Notre Dame, Ind., will send free to any mother her successful home treatment, with full instructions. Send no money, but write her today if your children trouble you in this way. Don't blame the child; the chances are it can't help it. This treatment also cures adults and aged people troubled with urine difficulties by day or night.

The foregoing comprises a brief outline of the scope of the work of the state department, and will doubtless tend to disabuse any general impression that public jobs are private snags.

Stayton is voting on a special road tax today.

### CARDUI WORKED LIKE A CHARM

After Operation Failed to Help, Cardui Worked Like a Charm.

Jonesville, S. C.--"I suffered with womanly trouble," writes Mrs. J. S. Kendrick, in a letter from this place, "and at times, I could not bear to stand on my feet. The doctor said I would never be any better, and that I would have to have an operation, or I would have a cancer. I went to the hospital, and they operated on me, but I got no better. They said medicines would do me no good, and I thought I would have to die. At last I tried Cardui, and began to improve, so I continued using it. Now, I am well, and can do my own work. I don't feel any pain. Cardui worked like a charm." There must be merit in this purely vegetable, tonic remedy, for womanly Cardui--for it has been in successful use for more than 60 years, for the treatment of womanly weakness and disease.

Please try it, for your troubles. N. B.--Write for Ladies' Advisory Dept., Chattanooga Medicine Co., Chattanooga, Tenn., for Special Instructions, and 64-page book, "Home Treatment for Women," sent in plain wrapper, on request.

### MOTHER GRAY'S SWEET POWDERS FOR CHILDREN

A Certain Relief for Feverishness, Constipation, Headaches, Stomach Troubles, Teething, Worms, and Eruptions. In 24 doses. At all Drugstores. Send for free sample. A. S. OLMSTED, Le Roy, N. Y.

### TYPEWRITERS

ALL MAKES Bought Sold Rented Repaired Ribbons Rollers Supplies

See Me Before You Do Anything  
C. M. LOCKWOOD  
Phone 968 Main  
214-16 N. Com St., Salem, O.

### YE LIBERTY WILL TREAT THE CHILDREN

On Monday afternoon at 2 o'clock Ye Liberty theater will give all the children in the city a free matinee entertainment, with popcorn crisps as a New Year's treat. Manager Stanley Morgan has a heart for the children, and wants to show his appreciation of the splendid patronage he has received during the past year at his fine show house. The program will be a delightful one from 2 to 4:30. Free to children under 12.

### CASTORIA For Infants and Children. The Kind You Have Always Bought

Bears the Signature of J. C. Perry

Children Cry FOR FLETCHER'S CASTORIA

# 1912

will see fulfilled all the  
Improvements  
promised in  
KINGWOOD  
PARK

In addition many new homes will be built.

Don't wait until the new bridge is started  
this Spring but buy a Home site in  
KINGWOOD PARK