

# THE CAPITAL JOURNAL

E. HOFER, Editor and Proprietor. R. M. HOFER, Manager

Independent News Paper Devoted to American Principles and the Progress and Development of All Oregon  
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FULL LEASED WIRE TELEGRAPH REPORT



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\* There may be such a thing as too much conscience, but \*  
\* there is no such thing as too much common sense. \*  
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### MR. FACING-BOTH WAYS.

Woodrow Wilson should kill off the manager of one of his press bureaus.

His agents represent him as a progressive who would get the votes of Republican reactionaries.

What a combination of intellect to imagine he can fool the people in that way.

A Democratic progressive who would depend for his election on the Grover Cleveland Republicans.

### SMITH NOT A RAINMAKER.

The Portland papers try to rob a Salem man of the glory of being the rainmaker.

The Salem man cares nothing for the title, but wishes to point out a distinction.

It is claimed for Gypsy Smith that he stopped the storm at Portland the other night with prayer.

There may have been such a coincidence in his behalf and in behalf of his work in that wicked city.

But it is quite another thing to secure the rain when there is a long period of drouth and crops are suffering.

That is all the Salem man claims to have done—broken the drouth and made the state go wet in time of need.

He did not do the praying himself, but acted as a promoter of a public prayer meeting that brought the rain.

It is a little tough to bring a man all the way from London at a fifteen-thousand-dollar salary to take away the glory of a citizen of Oregon, but we will have to stand for it.

Gypsy Smith can have the title of rainmaker, or even Colonel, if he will do ever so little to improve the morals of Portland.

### MAKING MERCHANDISE OF SACRED THINGS.

The editor of this paper cannot see why men who are holding high offices in the gift of the people shall make merchandise of them.

When the Saviour was on earth he drove the money changers and those doing business in the temple out upon the streets with whips.

But the man who gets a high office, goes upon a salary for the people who pay him, thinks nothing of selling his services over again.

Senators, governors, congressmen and other public officials on big salaries write books, lecture for lyceums and state fairs, for big pay.

Their fame and reputation came from the suffrages of the people, with whom they enter into a contract and take an oath to serve.

They no more than get into the office when they begin to take the people's time and money and start another campaign for higher office.

They not only use the time they have sold to the people, but use the office room the people have put them into and the stationery and the office help the people pay for to run another campaign.

On top of this they will sell their time over again to lecture bureaus and go around and talk to other people about honesty and reforms.

Other statesmen write books and edit magazines on the time they have sold to the people, and instead of serving their constituents.

The worst of it all is they are considered reformers, and held up as better men than those who do not do these things, as a rule.

They are about as honest as the hired man would be when employed by the rancher who would take another job clearing land for another man.

If the hired man, in addition to his monthly salary, would once in a while take a day off and sell a load of wood or hay and pocket the money, he would be just about as honest.

But the rancher would not stand for that and would discharge the hired man, but we rather applaud the hired man of the people who takes his salary and then goes to making money on the side.

We dub him a great reformer.

### NEWPORT IS PROGRESSIVE.

The Newport city council has given the port commission three hundred feet of water front for city docks. Also a deed in escrow for 300 feet more.

R. A. Bensell, who has been mayor of Newport for three terms, and has given the city a splendid system of mountain water supply, has been asked to take the office again.

The city of Newport is taking steps to put in a sewer system, and keep up the sanitary conditions of that delightful summer resort.

## THE RAILROAD COMMISSION DOES GOOD WORK

HAS SURVEYED LINES AND MADE FARES CONFORM TO THEM—AND CUT OFF TOLLS FOR CROSSING BRIDGES INTO PORTLAND.

That the railroad commission is doing great work for the people of Oregon cannot be denied by even the most radical. Every day cases are coming up in which the commission stands between the private shipper and large corporations. Evils which have been going on for 25 years are being rectified and justice is being impartially extended to all. This is not a board that glories in formalities. Any one with a grievance can get before it without first taking a college course in law, or expending big sums to retain counsel.

In regard to the adjustment of railroad fares, which the commission is taking up in a quiet and friendly manner with the S. P., Hon. Frank J. Miller, one of the most conscientious members of the board said:

"When the O. R. & N. built the big bridge across the Willamette about 25 years ago, it added to every fare, both coming out of and going into Portland, a five-cent bonus. When the S. P. came in they also added this rate. So that everyone that has either gone into Portland or left that city over these lines has paid the company five cents more than the regular mileage fare. It is estimated that this bridge has paid for itself many times over in this manner. Some time ago this privilege was taken from the O. W. R. & N., but not until the last few weeks have the S. P. people agreed to amend this practice.

"The matter of readjusting the passenger tariffs all along the S. P. lines has been going on for some time. We have surveyed the entire road, and fares have been made to conform to these surveys. Not only this, but where the railroad goes into the same city over different routes the short route has been made to determine the fare to that city on both lines. Fares have also been made more convenient by having the road given even change. This works out in this manner. Where the fare is, say \$1.03, the road is allowed to charge \$1.05, and where the actual fare is, say \$1.02 the fare will be but \$1.00. In other words, the split will be made on 2 1/2 cents. All above that amount going to the road, all below being in favor of the traveler.

"Several important cases will be up before the commission on the 15, 16 and 17, and it is probable that at that time the decision of this body will be given on several important matters."

### HOW'S THIS!

We offer One Hundred Dollars Reward for any case of Catarrh that cannot be cured by Hall's Catarrh Cure. F. J. CHENEY & CO., Toledo, O. We, the undersigned, have known F. J. Cheney for the last 15 years, and believe him perfectly honorable in all business transactions, and financially able to carry out any obligations made by his firm.

Walding, Kinnan & Marvin, Wholesale Druggists, Toledo, O. Hall's Catarrh Cure is taken internally, acting directly upon the blood and mucous surfaces of the system. Testimonials sent free. Price, 75c per bottle. Sold by all druggists. Take Hall's Family Pills for constipation.

Don't waste your money buying strengthening plasters. Chamberlain's Liniment is cheaper and better. Dampen a piece of flannel with it and bind it over the affected parts and it will relieve the pain and soreness. For sale by all dealers.

### Children Cry FOR FLETCHER'S CASTORIA



Celebrated Lennox Furnace.

### The Best Heater

It will save you money every day you own it. I will sell and install the best. Let me give you figures.

### See Me

About an individual lighting plant for your home. The best thing in the market for cooking and lighting.

### A. L. Frasier

Phone 135. 263 State Street.

### Two Holes in the Household Purse

If you use butter otherwise than as a spread for bread you are wasting money, because Cottolene will make just as light cake and pastries as you ever made from butter, and it can be bought for about the price you pay for lard. One-third less Cottolene, moreover, is required than of either butter or lard. With Cottolene you save in another way. Lard-cooked food leads to indigestion, and indigestion sooner or later lands you into the hands of the doctor. Use Cottolene and your bills will be less both with your grocer and with your family doctor.

### Notice of Intention to Construct a Sewer To Be Known as "Lateral Sewer District No. 5."

Notice is hereby given that the common council of the city of Salem, Oregon, deems and considers it necessary and expedient and proposes to construct a sewer to be known as "Lateral Sewer District No. 5", and that there shall be laid eight-inch vitrified or concrete sewer pipe commencing at a point 50 feet from the north line of block 71, North Salem; thence southerly through the center of said block extending through an unnumbered block to Market street; thence to a manhole in the Oaks Addition sewer in the city of Salem, Oregon. Also, commencing at a point 50 feet from the north line of block 72, North Salem; thence southerly through center of said block and extending through an unnumbered block to Market street; thence to a manhole in the sewer in Oaks Addition to the city of Salem, Oregon; said sewer shall be constructed at the expense of the property directly benefited and according to the maps, plans and specifications adopted for the same and on file at the office of the city recorder, which said plans and specifications are hereby referred to for a more detailed description of said sewer.

This notice is published for ten (10) days by order of the common council of the city of Salem, Oregon, and the date of the first publication thereof is the 8th day of November, 1911.

CHAS. F. ELGIN,

City Recorder.

### A Mail Carrier's Load.

Seems heavier when he has a weak back and kidney trouble. Fred Duehren, mail carrier at Aetehison, Kas., says: "I have been bothered with kidney and bladder trouble and had a severe pain across my back. Whenever I carried a heavy load of mail, my kidney trouble increased. Some time ago, I started taking Foley Kidney Pills and since taking them I have gotten entirely rid of all my kidney trouble and am as sound now as ever." Foley Kidney Pills are tonic in action, and quick in results. Try them. Red Cross Pharmacy (H. Jerman).

### A Household Medicine.

That stops coughs quickly and cures colds is Foley's Honey and Tar Compound. Mrs. Anna Pelser, 2528 Jefferson street, So. Omaha, Neb., says: "I can recommend Foley's Honey and Tar Compound as a sure cure for coughs and colds. It cured my daughter of a bad cold and my neighbor, Mrs. Benson, cured herself and her whole family with Foley's Honey and Tar Compound. Everyone in our neighborhood speaks highly of it." For night coughing, dryness and tickling in the throat, hoarseness and all coughs and colds, take Foley's Honey and Tar Compound. Contains no opiates. Always in a yellow package.

Journal Want Ads Bring Results

### Great Chinese Doctor L. M. Hum

Has medicine which will cure any known disease. He makes a specialty of and guarantees to cure, catarrh, asthma, lung, throat, rheumatism, debility, stomach, liver, kidney troubles, also any blackened or swollen soreness, broken limbs; smallpox epidemic; all kinds of boils, lost manhood, female weakness, hernia troubles and paralysis. Consultation free. Care of Yick Se Tong Co., Chinese drugs and herbs. Office hours from 10 to 12 a. m. and 1 to 7 p. m. Office open Sundays, 153 High street, upstairs, Salem.

### Gold Dust Flour

Made by the SYDNEY POWER COMPANY, Sydney, Oregon. Made for Family Use.

Ask your grocer for H. Bran and Shorts always on hand.

P. B. WALLACE, Agt.

### SALEM BANK & TRUST CO.

GENERAL BANKING AND TRUST BUSINESS

With our assurance that we are able and willing to take care of it, we solicit your Banking Business. Open an account with us, and we will extend you every favor consistent with good banking principles.

WE PAY FOUR PER CENT ON SAVINGS

Liberty Street, Just off State

J. L. AHLERS, President,

W. G. EAST, Cashier,

S. S. EAST, Vice-Pres.

DR. L. B. STEEVES,

L. H. ROBERTS, Directors.

# WHAT WE DO

## CHAPTER 11 - Scientific Farm and Orchard Management

Many farmers in their dairy herds have cows which do not pay for what they eat. The farmer does not realize it, because he does not test the milk in order that he may know of a certainty which cow does pay. There are also farmers who can tell you all about their cows, but who cannot tell you whether they are making or losing money on their other farm products. This, then, is the point at which Scientific Management comes in, or possibly a better term would be Business Management. We want to say, however, that we do on a large scale what may not always be practicable on a small scale, because the comparative cost on a small scale is greater than on a large one, although if one works out a system, 10 to 15 minutes a day ought to keep the records. Any man who expects an expanding business can afford that much time.

We know to a certainty our cost of operations, as well as incomes on our different products. For illustration, on all our farms, the milk, cream and butter used on the table is charged to the board account and dairy products account credited. Likewise all vegetables from the garden, poultry products, etc., are charged to the board account, and proper credit therefor made in the various accounts. Up to October 1st of this season, the average cost per meal on one farm was 13c, and on two others 16c. This may seem high to this who do their own work, but figure your own time, or hire a cook, and see if you can beat it. We also keep an accurate record of what is fed to the livestock, as well as income. This is carried on to include cost of production of the different farm crops and income therefrom. In other words, we have as complete a cost system as any factory. The practical value is hard to estimate, because it affects the dividends of the stockholders as well as the salaries of the managers and laborers. It affects dividends to the stockholders, because we know just about what our costs and yield should be. If managers costs are high, we tell him he has got to reduce them or lose their job. This saves money for the stockholders. On the other hand, it helps the manager, because his salary is based on the average cost of farm work. If his costs go below that average, we give him a fair proportion of the saving, thus increasing his profit, as well as the stockholders'. You will also see how accounting saves money on the board account. If a cook knows a job will not last if the meal costs are too high, he is naturally not so wasteful. On the other hand, it helps the cook, because if he can put up good meals and save us money over the average cook we pay him more salary.

The foregoing illustrations are simple, but explain to you how our Scientific Business System extends to the smallest detail of the business. They also illustrate how the system puts a premium on ability and thorough work, by sharing with the laborers some of the profit accrued to us by his skill. It brings to us the very best laborers.

The cost system carried out on our large farms are carried out in our orchard work. We know the cost of the work on each tract. Not only that, in our commercial orchards a record will be kept of the yield of each tree. Trees have individual characteristics the same as cows, so if we find some that are not returning the yields we naturally expect, we will either put new ones in their place or graft in new productive branches by using grafts from our most profitable trees. We know how to get the maximum yields and profits, and are going to do it.

## The A. C. Bohrnstedt Co.

316-17 U. S. Nat'l. Bank Bldg., SALEM, OREGON

Other Offices--

Creswell, Oregon.  
917 Andrus Bldg.,  
Minneapolis, Minn.

Orchards At  
Waldo Hills, 7 miles east of Salem,  
Oregon.

Creswell, Oregon.

Wheat Lands in Lethbridge District,  
Southern Alberta, Canada.



### You Realize Comfort

in your Collars and Shirts when you get in the habit of sending them to us to be Laundered. We "do them up" properly, carefully, cleanly, and with perfect satisfaction to those who have to wear them. Let us have your Laundry work for a week or two and you will be so satisfied with the results that you will always send it here afterwards.

SALEM STEAM LAUNDRY  
136-166 South Liberty Street