

# DEVELOPMENT LEAGUE PROGRAM GENUINE BOOSTERS TO BE THERE

## A THREE DAYS SESSION OF OREGON WIDE-AWAKES FOR OREGON'S BETTERMENT

Nearly Every City in the State Will Be Represented, and the Whole Time Will Be Devoted to Matters Tending to Show the World the Unequaled Advantages in All Lines Offered by the Greatest State in Natural Resources in the Union--The Most Important Gathering of the Year.

MONDAY, NOVEMBER 28, 1910.

**Morning Session, 11 a. m.**  
Called to order by Thomas B. Kay, president Salem Board of Trade. Address of welcome, George F. Rodgers, mayor of Salem. President's address, Theodore B. Wilcox, president Oregon Development League. Luncheon by Salem Board of Trade. Informal talks by visiting delegates.

**Afternoon Session, 2:30.**

General Subject—"Organization of Commercial Clubs". Addresses by: Tom Richardson, founder, Oregon Development League. C. C. Chapman, secretary Oregon Development League. J. E. Barnes, secretary Southwest Washington Development Association. C. A. Malboeuf, manager, Medford Commercial Club. J. S. Van Winkle, secretary Albany Commercial Club. A. S. Ashley, secretary Baker City Commercial Club. H. L. Andrews, secretary Grants Commercial Club. B. F. Crawshaw, secretary Astoria Chamber of Commerce. General Discussion, by delegates. Address by Hon. Oswald West, Governor-elect of Oregon.

**Evening Session, 8 O'clock.**

General Subject—"Commercial Club Methods". Addresses by: Francis Hope, chief of Bureau of Information and Exhibits, California

Development Board, San Francisco.

R. J. Maclean, secretary, Spokane Chamber of Commerce. A. L. Sommers, secretary, Tacoma Chamber of Commerce. R. W. Raymond, manager, industrial Bureau, Portland Commercial Club. E. C. Giltner, secretary, Portland Chamber of Commerce. J. S. Dellinger, proprietor Astorian, Astoria, Oregon. Moving Pictures as Advertising, M. C. Wenstock, People's Amusement Co. Land Shows--Conference on Oregon's plans for representation at the big land show next year. Oregon Day at Chicago Land Show--Greetings by Telegraph.

**Tuesday, November 29, 1910.**

**Morning Session, 9:30.**  
General Subject—"Pacific Coast Publications"--How to use them for Community and Colonization Advertising and how communities can cooperate with them and obtain the advantage of liberal publicity; discussion of regular and special editions of monthly, weekly and daily publications; how local publishers and commercial clubs can co-operate. Addresses by: O. C. Leiter, News Editor, The Oregonian. E. H. Shepard, editor Better Fruit. Fred Lockley, Manager, The Pacific Monthly. K. J. Hendricks, Publisher, Salem Statesman and Pacific Homestead. E. G. Eubanks, president, Ashland Commercial Club. A. B. Bailey, Southwest Washington Editor Tacoma Ledger. John E. Gracke, Publisher, Astoria Budget. William Bittle Wells, Northwest Manager, Sunset Magazine. E. Hofer, Publisher, Salem Daily Capital Journal.

**Evening Session, 8 O'clock.**

General Subject—"Community Advertising by Railroads"--How communities can obtain benefit from railroad colonization methods, exhibit work and exploitation. Addresses by: Howard Elliott, president Northern Pacific Railroad. R. B. Miller, general traffic manager O. R. & N. and S. P. Co.'s. M. J. Costello, assistant traffic manager Great Northern Railroad. G. F. Johnson, chairman Promotion Committee, Portland Commercial Club.

**Remarks By:**

Thomas Cooper, Land Commissioner and Assistant to President Northern Pacific Railroad. George T. Slade, third vice-president, N. P. Ry. Co. H. C. Hunt, fourth vice-president, Northern Pacific Railway Co. A. D. Charlton, A. G. P. A., S. P. Ry., Portland, Oregon. H. A. Jackson, assistant G. F. & P. A., Great Northern Ry., Portland.

**A Man Wants to Die.**

Only when a lazy liver and sluggish bowels cause frightful despondency. But Dr. King's New Life Pills expel poisons from the system; bring hope and courage; cure all liver, stomach and kidney troubles; impart health and vigor to the weak, nervous and ailing. 25c at J. C. Perry.

Although these birdmen have acquired the wings of a dove, they cannot fly away and be at rest.

General Discussion.

Wednesday, November 30.

**Morning Session, 9 O'clock.**  
Excursion in automobiles, courtesy Salem Board of Trade, visiting state institutions and farm and orchard country near Salem.

**Afternoon Session 2 O'clock.**

General Subject—"Special Development Methods." Addresses by: W. J. Kerr, president Oregon Agricultural College, Corvallis. Charles H. Carey, general counsel Northern Pacific Railroad. Miss Essie Bannard, president Women's Auxiliary, Grants Pass. Dr. J. R. Weatherbee, ex-president Portland Commercial Club. Col. J. C. Cooper, secretary McMinnville Commercial Club. Chas. L. Dfck, manager Salem Fruit Union.

R. W. Raymond, manager, industrial Bureau, Portland Commercial Club. E. C. Giltner, secretary, Portland Chamber of Commerce. J. S. Dellinger, proprietor Astorian, Astoria, Oregon. Moving Pictures as Advertising, M. C. Wenstock, People's Amusement Co. Land Shows--Conference on Oregon's plans for representation at the big land show next year. Oregon Day at Chicago Land Show--Greetings by Telegraph.

**Evening 6:30 O'clock.**

Banquet to Visit - Delegates, by Salem Board of Trade. Principal speaker, James J. Hill.

**Afternoon Session, 2 O'clock.**

General Subject—"Eastern and National Publications"--How to use them profitably for Community Advertising; which publications are the best; large display advertisements; small advertisements; classified advertisements; cost of inquiries and methods of follow up. Addresses by: F. E. Morrison, secretary and advertising director, Success Magazine, New York City. Parke West, editor Country Lands Dept., Chicago Record-Herald. W. A. Whitney, treasurer Phelps Publishing Co., Springfield, Mass. W. L. Crissey, chief of Inquiry Bureau, Portland Commercial Club. G. P. Schlosser, secretary, Roseburg Commercial Club. A. F. Hofer, secretary, Salem Board of Trade. D. C. Freeman, manager, Eugene Commercial Club.

**General Discussion.**

**Evening Session, 8 O'clock.**

General Subject—"Community Advertising by Railroads"--How communities can obtain benefit from railroad colonization methods, exhibit work and exploitation. Addresses by: Howard Elliott, president Northern Pacific Railroad. R. B. Miller, general traffic manager O. R. & N. and S. P. Co.'s. M. J. Costello, assistant traffic manager Great Northern Railroad. G. F. Johnson, chairman Promotion Committee, Portland Commercial Club.

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# FIGMAN AT THE GRAND TONIGHT

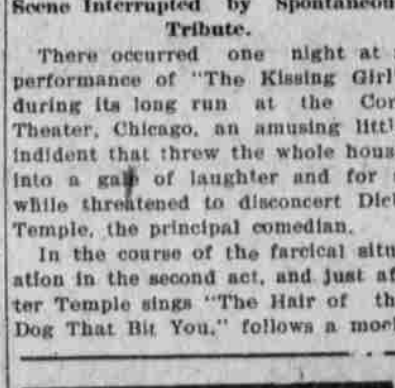
BACKED BY A STRONG COMPANY THIS VERSATILE ACTOR PRESENTS THE BEAUTIFUL PLAY "MARY JANE'S PA" AT THE GRAND TONIGHT.

The most notable dramatic event of the season here will be the appearance of that fascinating comedian, Max Figman, in his latest triumph the big New York comedy-drama success, "Mary Jane's Pa," by Edith Ellis. It was a clever coup on Manager John Cort's part to secure this play for his brilliant star and in the language of the stage, Figman has made "the hit of his life." During his engagement here at the Grand Opera House on Saturday, November 26, Mr. Figman will present the complete original production, with the original company, including Miss Helen Lackaye, little Dorothy McKay, who almost shares the honors with the star, the Misses Dorothy Phillips, Helen Hartley, Nina Ainscoe, and Messrs. Edwin Chapman, Tony West, Fredrick Smith, Raymond Walburn, J. H. Huntley, Charles Merriwell, A. O. Hullin and Edwin Chapman, Jr. The sale will commence at the box office Friday. Prices: 50c, 75c, \$1.00 and \$1.50.

The character of Hiram Perkins, which Max Figman plays in his new big comedy drama production, "Mary Jane's Pa," is one of the most lovable on the stage. He starts off badly, because it develops that he has deserted his wife and children for 11 years, but when he returns and reveals the hold the wanderlust has had upon him and how it has broadened his nature and filled him with philosophy and a wish for better things, you begin to like him better, and by the time he helps his wife get out the political edition of her paper, even when he knows by so doing it may mean the success of his rival and the eternal separation of himself and wife, he has a firm hold on the sympathies. And when in the last act, he prepares to leave home and the children he loves, but who do not know him, there is many a sympathetic tear shed for him. Mr. Figman's date will be Saturday, November 26. Prices: 50c, 75c, \$1.00 and \$1.50.

## "THE KISSING GIRL"

Scene Interrupted by Spontaneous Tribute.  
There occurred one night at a performance of "The Kissing Girl" during its long run at the Cort Theater, Chicago, an amusing little incident that threw the whole house into a gasp of laughter and for a while threatened to disconcert Dick Temple, the principal comedian. In the course of the farcical situation in the second act, and just after Temple sings "The Hair of the Dog That Bit You," follows a mock



Harry Hermonson with "The Kissing Girl".



Max Figman in "Mary Jane's Pa," Grand Opera House, November 26.

rehearsal of the "business" that is to furnish cause for the divorce of Fritz Kobus (Mr. Temple) and Christas Mueller (Miss Venita). Temple goes into a scene of mock heroics and denunciation of his faithful wife, reading the lines from a novel.

At the finish of this excellent bit of melodramatic gush, he turns to the other three of the quartet of principals and in a self-laudatory way says, "How's that?"

A beautifully dressed girl, seated in the front row of the orchestra, carried away with Temple's delivery speech the other night, quite unconsciously cried out, "Splendid! Great!" and threw on the stage a single rose, the color of which matched in crimson the blushes that spread over her face. Mortified beyond reason, for the act was unconscious, she hid her face in her hands while the house exploded with the keenest of laughter. It was some few minutes before Temple, Miss Venita and Louis London, the tenor, recovered from their confusion.

## GRAND OPERA HOUSE

John F. Cordray, Mgr.

Saturday, Nov. 26

John Cort presents

Max Figman.

In his greatest success--the delightful Comedy-Drama by Edith Ellis.

## MARY JANE'S PA

SAME GREAT COMPANY

SAME GREAT PRODUCTION

As Seen Here Last Season

THE PLAY THAT ALL AMERICA WANTS TO SEE

IT MEANS HAPPINESS

Prices: 50c, 75c, \$1.00, \$1.50

Seat Sale at Box Office Friday, Nov. 25, 9:00 a. m.

## Cheerfulness

pays and cheerfulness replaces grouch when stomach, liver, kidneys and bowels are helped naturally to do their duty by



Try a Journal Want ad.

Sealed Proposals for Wood. Sealed proposals will be received by the undersigned, supply committee of School District No. 24, for furnishing wood to the various schools of said district as follows: High School, 110 cords fir, large second-growth. East School, 110 cords fir, large second-growth. Garfield School, 60 cords fir, large second-growth. Englewood School, 60 cords fir, large second-growth. Park School, 60 cords fir, large second-growth. Lincoln School, 60 cords fir, large second-growth. Lincoln School, 10 cords oak. Grant School, 50 cords fir, large second-growth. Grant School, 5 cords oak. A certified check of 5 per cent of amount bid, payable to clerk of the district, must accompany proposals. Wood must all be delivered by September 1, 1911. Bids will be opened at office of school clerk on Wednesday, December 7th, at 7 p. m. The right is reserved to reject any and all bids. A. N. MOORES. E. B. MILLARD. Supply Committee 11-23-24k

## SHAKE INTO YOUR SHOES

Allen's Foot-Ease, the anti-septic powder. It cures painful, smarting, nervous feet, and instantly takes the sting out of corns and bunions. It's the greatest comfort discovery of the age. Allen's Foot-Ease makes tight or new shoes feel easy. It is a certain cure for sweating, callous, swollen, tired, aching feet. Always use it to break in new shoes. Try it today. Sold everywhere. By mail 25c in stamps. Don't accept any substitute. For free trial package address Allen S. Olmsted, Le Roy, N. Y.

## GRAND OPERA HOUSE

John F. Cordray, Mgr.

Monday, November 28.

JOHN B. SLOCUM OFFERS THE NEW VIENNESE COMIC OPERA SUCCESS.

## "THE KISSING GIRL"

Melting With Melodious Melod

With Miss Texas Guinan and All Star Cast and Chorus of 70

"Not a risque line or suggestive situation."--Chicago Journal.

"Brightly staged and blithely performed."--Chicago Tribune.

DIRECT FROM 250 NIGHTS--CORT'S THEATRE, CHICAGO.

Prices 50c, \$1.00, \$1.50 SEAT SALE SATURDAY 9 A. M.

## You Can Work Near a Window



in winter when you have a Perfection Oil Heater. It is a portable radiator which can be moved to any part of a room, or to any room in a house. When you have a



Absolutely smokeless and odorless

you do not have to work close to the stove, which is usually far from the window. You can work where you wish, and be warm. You can work on dull winter days in the full light near the window, without being chilled to the bone.

The Perfection Oil Heater quickly gives heat, and with one filling of the font burns steadily for nine hours, without smoke or smell. An indicator always shows the amount of oil in the font. The filler-cap, put in like a cork in a bottle, is attached by a chain. This heater has a cool handle and a damper top.

The Perfection Oil Heater has an automatic-locking flame spreader, which prevents the wick from being turned high enough to smoke, and is easy to remove and drop back, so the wick can be quickly cleaned. The burner body or gallery cannot become wedged and can be unscrewed in an instant for reworking. The Perfection Oil Heater is finished in japan or nickel, is strong, durable, well-made, built for service, and yet light and ornamental.

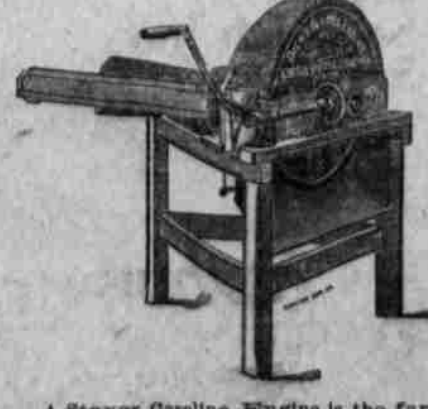
Standard Oil Company (Incorporated)

## PROPER EQUIPMENT

Means Money to You

Proper preparation of feed for your stock is a guarantee of prosperity. We have the feed cutter, feed roller and grain roller, in both hand and power, that is a time and labor saver.

Don't waste time hauling your grain to the mill. You need this machinery, and it is not very expensive. Call and see us.



A Staver Gasoline Engine is the farmer's friend. We have them from one horse power to fifty horse power. A good gasoline engine, with shaft equipment and necessary machinery will be an added asset to your farm.



Mitchell, Lewis & Staver, Salem, Ore.



## Special Attention

Should be given your automobile at this time of the year. A car that has been used hard all summer will need a general overhauling. Every bearing and joint will probably need tightening and a thorough cleaning.

Don't expect your automobile to be in good serviceable condition if it has not been given proper attention; it is cheaper in the long run to give it a periodical overhauling that will offset depreciation.

We have the equipment to completely rebuild your car if necessary, and in addition we have the workmen who can do the work. Don't allow some inexperienced hand to experiment on your machine, it will be costly to you in the end.

## Salem Auto Garage

Phone 386. 246 State Street