

KNOWLEDGE COMPETITION

(Continued from page three.)

ships and management? Also give his location. Three experienced shoe men are concerned in its management and the business is incorporated. In men's shoes they have the Howard & Foster, Johnson & Murphy, Stonefield-Evans and Dr. A. Reed's Cushion shoes—shoes that have low price, considering the quality. For the women they have the C. P. Ford, Harney Bros. and Green-Wheeler—excellent in style and finish. Their slogan is "The sign of better shoes." They also have a modern shoe repairing department, where work is turned out rapidly and in the most approved style of workmanship. This has become the popular shoe store of the city. It is right in the center of the shopping district.

45. Ye Boot Shop, 326 State.

NUMBER 46—Who is the name of "the only complete family table supply house in Salem?" The bill of fare is groceries, fresh and cured meats, fish, poultry, and delicacies of all kinds. This store was further down on State street up four years ago and until it came into the present stand it was simply a meat market. But now you can purchase almost anything here that is good to eat. He appeals to the trade of all classes but makes a specialty of figuring on "quantity orders." This firm has a very large country trade. It is a modern market where one's purchases for the table can be "bunched" to save time and money. Give the name and location.

46. F. P. Farrington, 426 State.

NUMBER 47—There are probably more grocery stores in this block than in any other city block in Salem, but this one can be picked out from all the others because it is different. They do not make a specialty of things "in season." It is their specialty to have things out of season. They make an effort to have many things not found in the ordinary grocery. Here are a few of their many exclusive specialties: Chase & Sanborn's coffees and teas that have a reputation for excellence; Golden Gate coffee; Bluebonnet Club Goodens; Frou-Frou Wafers; Educator Crackers; the Beachnut goods in glass cans; S. & W. canned goods; Antonini's Olive Oil, Royal Bakery bread, etc. You can not get all these things in any other grocery store. They also have a most excellent delicatessen and bakery in connection, where fresh cakes, cookies, pies, doughnuts, salads, etc., find many satisfied buyers. You are to give the name and location of this modern store.

47. Roth Grocery Co., 410 State.

NUMBER 48—Who is the live realty firm that is pushing the sale of the Laurel Springs Fruit tract, one of the choicest of all the many suburban tracts around the city? This firm has recently taken in a new member into the firm making three live boosters that will help put Salem up to the 75,000 mark. They do a general real estate business, having farm and city property of all kinds for sale, many of which are very desirable. They keep an automobile and other vehicles to convey their respective patrons to the Laurel Springs tract and other points in which they may show an interest. It will pay you to get in touch, and to keep in touch with this firm, for they are the men who have the bargains.

48. Hopkins, Imus & Copley, 385 State street.

NUMBER 49—Will it be difficult for you to locate the leading vaudeville and picture show of the city? The standard of this theater is a reason for lovers of amusement, fills the whole city with pride. The best talent on the stage is being called into play to make the films which are shown on the canvas for the entertainment of the multitude. They make use of the whole theatrical show of high class. This theater differs from others here in its excellent vaudeville programs. Pictures are changed two times a week, and vaudeville attractions twice a week. Give the name and location of this popular theater.

49. Bly's, 401 State street.

NUMBER 50—A millinery store on the ground floor, conducted by three ladies who are bound together by the ties of companionship, is one of the most modern in the city. It is one of those exclusive places where the latest creations from the great fashion centers of the world are assembled and sold at more reasonable prices than are ordinarily encountered in shops that make a specialty of hats. This place has done much toward supplying the styles that make the ladies of the Capital city and surrounding country look so pretty and handsomely dressed. They are getting ready for the fall opening soon. Give name and location.

50. McNeel Sisters, 421 Court.

Who are the "sparkers" who are authority on all matters electrical around Salem and where is their place of business? Here you will find a most elegant line of electrical fixtures and electrical appliances of all kinds. This company has been doing business here several years, doing both a wholesale and retail business. They also do manufacturing. Any designer you may have in mind they will assist you in completing the details and will manufacture same to order. They do all kinds of electrical contract work. So many new things are constantly coming out in "electrics" that you will pay you to call at this store occasionally just to see how far behind the times you have lapsed. Give name and location of this enterprising company.

51. Western Electric & Manufacturing Co., 245 North Liberty street.

NUMBER 52—This is an important problem with most people is not so much where they will spend eternity as where they can find the best to eat. The writer made the discovery recently to his own satisfaction. We don't mind giving you a hint. It is very close to the electric trains. It has a name like something good to eat. And it has all home cooking, every-

thing the very best and served in good style. They serve hot orders at all hours and a splendid 25-cent dinner. If you get a seat at noon you should not loiter on the way. It is worth walking several blocks to get to eat at this dining room. What is the name and location?

52. Cherry City Cafe, 166 South High street.

NUMBER 53—This is a sheet metal works. It had its beginning away back 23 years ago. They make everything in tin, copper, brass, zinc and sheet iron. If you wish it made out of metal this is distinctly the place to get it. The men behind the shears here know the business from "A to Z," and you can wager your last dollar that when the job is finished, it will be done right. They make a specialty of hot air heating and furnace work. This work is not in the experimental stage with them. They have become experts, performing every job on a scientific plan that is bound to bring perfect satisfaction to their patrons. This place has just changed hands and will be found on a street that wears a Philadelphia name. What is the name and location?

53. Budestocker & Fuller, 188 South High street.

NUMBER 54—In what drug store in Salem do you find the "Resall" Remedies? Where is this drug store located? This is a store you will find here, but it is one of the things that you will not be able to find elsewhere. These remedies are put up to meet the requirements of nearly every ailment, and they are up to most scientific by one of the largest chemical companies in the United States. At this store will be found a very large stock of pure drugs and chemicals of all kinds, perfumeries, cosmetics, soaps, brushes, combs, and a large assortment of sundries. They are known for accuracy in filling prescriptions.

54. J. C. Perry, 115 South Commercial street.

NUMBER 55—Who is the man who writes the signs of a town in almost as many important a personage as the man who writes the signs of the times. The old-fashioned sign with a period or a comma between each word has gone out of business. The signs in this firm there are three men—all wearing the same name. There is no real estate firm in the city which has a better general and specific knowledge of the character and resources of the valley, its adaptability for varied cultivation, and its land value. Home-seekers can get reliable information here. They have a "Cherry Orchard" tract west of the river which they are selling on easy terms. Also write fire insurance. Local agents for the Oregon Fire Relief Association of McMinnville, also for the Bankers and Merchants' Mutual Fire Relief. Give name and location of this firm.

55. Lee & Gilbert, 333 State.

NUMBER 56—When you want something which for the moment puzzles you to buy just where to go to find it, what store immediately comes into your mind as the proper place to go? This is the store where there is always something doing—never a dull minute. It was started seven years ago. What do they keep? It would be easier to take the catalogue of human wants and check off the little articles they have not in stock. It is the place where you can bunch all those little things you want and after paying for them have more money left than if you had gone the other way. One of the things here is never by anything that is not a big bargain. Anybody can buy goods regular. This store buys their irregular, at odd times, odd places, job lots, under the hammer, any old way so they are bargains. They are constantly laying in big gains and when they have produced them they "cackle" and tell the people all about them. Nothing over 15c. Give the name and location.

56. G. W. Hobson, 5, 10 and 10c Store, 254 North Commercial street.

NUMBER 57—Mention hardware and farm machinery in the presence of a couple men in Salem and eleven of them will straightway give the name of this house. The terms are almost synonymous. If you have ever had any correspondence with them you will have noticed on one corner of their letter head "Established 1865." This tells the story—and it is an old one. Some of their exclusive specialties are mentioned here and when you have found these you will have found the answer to this number: Oliver Chilled and Steel plows, Rushford wagons, Clark and Michigan bugles, Deering harvest-machinery, Monarch, Majestic, Rival City and Union City ranges. Full line of hardware in all lines, and every piece of merchandise that goes out from this house will be found reliable. Give name and location.

57. Wade, Pearce & Co., 204 North Commercial street.

NUMBER 58—This is the shoe store on Commercial street which carries the biggest line of loggers' and drivers' shoes in the city. The same store has a general line of footwear for every member of the family, from baby to grandma. The same store has a fine repair department. The same store has been doing business in this city for ten years and their word on the quality of this or that shoe has been found to be good. The same store has a big stock of the Oregon City Capon shoe, a product that has merit for the price asked. This same store has a big stock and a big line. The proprietor's name has only four letters in it, and he considers this enough name for any store. Give name and location.

58. Jacob Vogt, 220 North Commercial street.

NUMBER 59—From the name of the institution, you would think its business was to sell meat and cold cuts, and they do sell them, lots of them, their own special brands that have found a foot hold in the homes of the people of Salem and all the surrounding country. But they have ten times as much value in beautiful crockery, china, silverware, etc. On these they have a large trade. A peep into their little cut glass palace in the rear will fill you with admiration if you are a lover of the beautiful. They have a large store, 20x100 and it is filled with a beautiful array of these articles, crockery and china, a name supplier of all kinds. They sell them very cheap and give tickets

with sales of coffee, tea, extract, spices, etc. What is the name and location of this enterprising store?

59. Yokohama Tea Co., 174-176 North Commercial street.

NUMBER 60—Any sort of a portrayal of the business interests of Salem without mention of this institution would be incomplete. It was established a good many years ago and has under its present excellent management for years, it gives constant employment to fifty people. The "know how" is everything in this business—as much or more so than in any other line. All you have to do is to "put your duds in our hands" and they come out white and clean. Have your money ready in about three days and the transaction is complete. It will be strange indeed if you can not give the name and location of this institution.

60. Salem Laundry Co., 136-166 South Liberty street.

NUMBER 61—You are asked to name and locate a leading jeweler of Salem. There may be larger jewelry stores in Oregon but none more tastefully fitted. It has beautiful tile floor, lovely fixtures and an elegant stock of diamonds, watches, silverware, cut glass, and a varied assortment of jewelry and precious stones of all kinds. They are also opticians here, thoroughly certificated and competent to fit lenses to the eye scientifically. The owner of this store also owns the building. His name is found in bold relief in the tile entrance. He has never existed in Salem twenty years. He has been twenty years in this building. Was formerly on Commercial street in a building which he still owns. The purchaser of goods in this line is almost dependent upon the reputation of the dealer, therefore it is worth something to have these years of experience behind the goods one buys.

61. S. W. Thopson & Co., 372 State street.

NUMBER 62—Twenty-one years in the real estate business in Salem. That is the record of the senior in this firm. In that time he has put many a man in the way of getting rich from the rich lands of the Willamette valley. There are still opportunities open, just as good as have ever existed. In this firm there are three men—all wearing the same name. There is no real estate firm in the city which has a better general and specific knowledge of the character and resources of the valley, its adaptability for varied cultivation, and its land value. Home-seekers can get reliable information here. They have a "Cherry Orchard" tract west of the river which they are selling on easy terms. Also write fire insurance. Local agents for the Oregon Fire Relief Association of McMinnville, also for the Bankers and Merchants' Mutual Fire Relief. Give name and location of this firm.

62. H. A. Johnson & Co., 388 State street.

NUMBER 63—Where is located and what is the name of the big cash store where you get the Brown Shoe Co.'s White House shoes for men and women? This is only one of their many specialties. They make a specialty of men's wear of all kinds—clothing and furnishing goods of all kinds. And on the other side they outfit the women. They are outfitters for the whole family. It matters not what size the man, the boy, the woman, or the girl, they will fit you handsomely and very cheap indeed for the cash—cash—cash—that one little article which makes the whole world go round. This store is on a corner which once fronted a bank.

63. Barnes' Cash Store, 286-294 North Commercial street.

NUMBER 64—The blacksmith shop we are parading before you has been on this corner so long that were it to move the spooks would still hammer away. We are not going to tell you how long it has been here, but one of this firm has been pounding away here for eight years, the other only one year. The shop is always crowded with work, which is always ready that people like their "style." They do general blacksmithing and wood work, horseshoeing in the most approved fashion. They are on Commercial street. Give the firm name and number.

64. Gosser & Bahite, 302, North Commercial street.

NUMBER 65—A new jewelry store and optical parlor forms the subject of this number. The new goods are just arriving. In the front is a good stock of jewelry, watches, clocks, etc., and in the rear is an optical parlor of excellent appointments. He is a thorough optician and a first-class watchmaker and jeweler. He is a graduate of the Peoria Watchmaker's school and also of the Northern Illinois Optical college. He has had experience in every detail and offers to the public the very best service. Repair work left with him will receive the attention of the highest skill. He has the exclusive handling in this city of Fry's cut glass, a product that has many points of excellence. You are invited to see his selection. Give the name and location.

65. Alvin T. Powers, 247 N. Commercial street.

NUMBER 66—Talk about automobiles and garages, who was the first man to own an automobile in Salem? It was one of the owners of this garage—and the machine was an Oldsmobile, a merry one. He has been following up the business ever since. Around this garage there is always something doing, so much so they have been almost crowded out of house and home. But they will soon be fixed. Their new garage will be ready for them in about one month. It will be 33x100, solid cement and fire proof. This automobile business is the coming business and they are concentrating their men in it in these parts. They are agents for the Buick and other standard machines, and they are selling them rapidly. Better get your order in quick. Give the name of this firm, present location, and location of new garage.

66. G. J. Wilson, Wilson & Manser, 236 N. Commercial St., New Garage, Cor. Commercial and Center.

NUMBER 67—This is one of the large and enterprising clothing houses in the capital city which has been doing business here six years. Its slogan is business is "if it's correct the ——— has it; if it's ——— has it, it's correct." The David Adler tailor made garments are found here, and no where else in the city. Also the Ed. V. Price merchant tailor goods—large line to select from; also the Men's Everwear Guaranteed hosiery, the Knox hats, the Kaiser neckwear, the Florshelm shoe, "for men who care." They have many exclusive features for smart dressers. It is a modern clothing and gent's furnishing goods store. It is the one that requires the double "g" right in the middle of the name. Give its name and location.

67. The Toggery, 167 N. Commercial street.

NUMBER 68—This is one of Salem's busiest shoe stores. It is on Commercial street, and it has been running one year. At this store they have the exclusive sale of the Gotzian shoe, one of the best that is made. He carries an excellent line in all grades and sizes for men, women and children. He can fit every member of the family at a little expense as any man who has tried to give the name, which you are to give, and also give the name of the proprietor and the location. In giving the latter name you spell two letters of the name, then rest, and begin again with a capital letter.

68. The Leader Shoe Store, A. C. DeVoe, 263 N. Commercial St.

NUMBER 69—This name represents a woman's store. Of course there are some men who have some style about them, but they are so few that they are almost out of the equation. This store began business after the new year. They have toilet goods, millinery, hair goods, suits and cloaks, ladies' made to measure. They have every thing for the lady who wants to keep up with the fashions. It is fast becoming a meeting place for the ladies of class. They are preparing for a large business for the season. They are anxious to enter. What is the suggestive name, and location of this up-to-date store?

69. The Style Craft Shop, 279 N. Commercial street.

NUMBER 70—This store could not be classed as a furniture store nor a hardware store, yet it has some of both. House furnishings about hits the market in a going institution. He has here since 1903. He carries a full line of builders' hardware, including nails. It is the store where you get the Great Western and Charter Oak stoves and ranges, and it is the only store in town that keeps these. He has a local agency, there are none better. He makes very close prices. You are to give his name and location.

70. J. A. Patterson, 285 N. Commercial street.

NUMBER 71—What lumber company is it which gives you always that prompt delivery when it is so much desired? They have been associated with the building of this city for years. They are manufacturers of lumber in all dimensions, having extensive mills at a point which to give the name would disclose the identity. They are also dealers in shingles, doors, windows, and mouldings of every kind in wood, cement, wood, coal, etc. They have every facility for bringing lumber to the consumer at the lowest possible cost. Give the name of this company and the location of their city yards.

71. Falls City Lumber Co., Fourteenth & Oak streets, and West Salem.

NUMBER 72—What is the name and location of the candy store which has the shortest name and has been a going institution under the same management for the longest period of time, in Salem? They manufacture all their own candies and their own ice cream. They have been doing this same thing for twenty years. Every day they come up with fresh goods, the most delicious that it is possible to produce. This is the sweetest story ever told. They are right in the center of the city. They have a beautiful soda fountain and splendid modern fixtures throughout. Every day factory in the rear, ice cream parlor with electric piano, etc. They wholesale their excellent ice cream to families, to committees and to others. It is in great demand.

72. The Spa, 382 State street.

NUMBER 73—A general store is the one that is before you for identification. A great many people are discovering that it is not necessary to gravitate to the business center to get their supplies. As a matter of fact many have discovered that they can save money by avoiding the high rents of the downtown districts of the city. This store carries everything just as good—and sometimes a little better—than the downtown stores, and still its place of business is considerably east of the business center. They have been selling goods here for several years, and they operate a large store, where can be purchased grain, hay, mill feed and grass seeds at the lowest prices. Delivery to all parts of the city. What is the name and location of this firm?

73. C. E. Lobold & Co., 1144 and 1160 State street.

NUMBER 74—This number represents one of the industries of Salem about which there has not been much said but which puts out about 2,500 to 3,000 fine angora rugs each year, and these are scattered all over the country. They do a wholesale business. They have been running this industry six years. They also have fancy fur, wool rugs and leathers. Also deal in hides, peltries, tallow and sal soda, and manufacture soap. Their brands of soap are Savon, Jumbo and Pride of Oregon. Their Angora rugs is the largest item of their business and they are presently doing a business of 200,000. Give the name and location of this firm.

74. C. Laehle & Co., 3230 Perry street.

NUMBER 75—This number is to represent an architect who has made the Capital City his home since 1903. He is a "holmes and kemp" dealer in grain, hay, mill feed, rolled oats, rolled barley, alfalfa meal, etc. He has a large feed mill and manufactures his own feed and does custom grinding. He has been doing business here for six years. His establishment is very complete. He keeps grinding all the time and does a big business. The farmers for many miles around the Capital City are his customers, and his trade with everybody who uses these staples is extensive. What is his name and location?

75. W. F. Buchner, 887 S. Commercial street.

by the epileptic. Everything served by first-class, and it is always nicely served. Good rooms at this hotel, also, always clean and well kept, nicely furnished and always a joy to the traveler. This house does a large commercial business and no one ever departs with a "grouch." Right on the car line, and to get the car to stop it is not necessary to pull the bell. The electric trains are also very handy to this hotel.

83. Hotel Salem, corner State and High streets.

NUMBER 84—Fresh and cured meats are the bill of fare at this wide-awake market which is located in one of Salem's outlying business centers. The market has had an existence two years but on the first of March this year it came under new management. A new citizen from the Hawkeyes state, in Oregon one year, took hold, and he is having a fine trade. He is a butcher who knows his business and he is meeting with flattering success. If you are in Salem's business center you will have to cross the bridge to find this market. Give his name and location.

84. J. B. Graetinger, 1101 S. Commercial street.

NUMBER 85—This is one of Salem's live big smiths. He came to this city last fall, bought a fine property on Commercial street, 75x80, blacksmith shop on the corner and residence next door. He is doing a good business, and those who have become his patrons are glad he came. He is a thorough workman and turns his work out in the best style known to the true mechanic. He is also a farrrier of good reputation, and he does a whole lot of horse-shoeing. Give the name and location.

85. W. A. Powell, corner S. Commercial and Bush streets.

NUMBER 86—What is the name of the bank which recently began on its second 25-year charter. It began business in 1885, with a capital of \$75,000, recently increased to \$100,000.00 national bank and has circulating notes amounting to \$53,400. The deposits in this bank aggregated \$973,243.78, according to its official report to the Controller of Currency made at the close of business June 30, 1910. The total resources of this bank are put down at \$1,144,613.27. They occupy a splendid stone building of their own, admirably fitted for their business, from the front window of which peers out one of those large spheroidal burglar proof safes. The directorate of this bank is one of the strongest in the city and the bank is one of the soundest and best managed on the coast. Its business is rapidly expanding.

86. Capital National Bank of Salem, Oregon.

NUMBER 87—A ladies' store managed by ladies two who have many things to show to you.

They have all kinds of notions, up-to-date, and novelties that are really very late.

The only place where you can buy three things recommended very high; One is the "Oregon Wonder Washer" great. When to dirt a deathly fate. The latest and best the ladies ever knew. The other is "Columbia Records Indestructible". Which to your purse is not corruptible.

87. The Golden Rule Bazaar, Mrs. B. T. Swart, 271 N. Commercial street.

NUMBER 88—What is the name of the firm in Salem who have the agency for the best line of pianos and interior player-pianos? They have the Hal Bros., the Chrisman, the Foster, the Armstrong, the Pease, the Shoninger, the Becker Bros., and others. They have been selling pianos in Salem for twelve years. Many a home has been made happy by their efforts, and the happiness thus purchased paid for in small installments. You don't have to wait till you get enough money to buy a piano. Pay for it while you are using it. The firm also handles the Columbia Talking Machines and records. Give their name and location.

88. Wenger & Cherrington, 217 N. Commercial street.

Who are the diamond specialists of this city? They have been established here for a quarter of a century, being the oldest jewelry store in the city. In that time they have acquired the reputation of being thoroughly reliable. This is an important consideration in selecting a diamond or other precious stone, as the average person is dependent upon the counsel of the seller. At this store you will find reliable watches, clocks, and jewelry of all kinds. They also have a beautiful line of cut glass, silverware, and many beautiful specialties. They also do manufacturing and repairing in all its branches. The "W-W-W" set rings come from this store—the sets are guaranteed never to come out. Give the name and location of this prominent institution.

89. Dr. D. B. Irvin, 352 Chemeketa street.

NUMBER 81—There is a live grocery firm on the south side which is doing a thriving business. They started in business a year ago last May, and they have been gathering force ever since, until now their trade is very prosperous. They are out of the district of high rents and are able to sell on very close margins. They have a large trade with the farmers as well as with the people of that section of the city. Their Magnolia Blend of coffee at 25 cents is said to be the equal of many blends that sell at 35c. Their Diamond W steel cut coffee at 40 cents, 3 pounds for 75c, is a perfect coffee. Give the name and location of this enterprising firm.

81. Poisal & Shaw, corner Commercial and Miller streets.

NUMBER 82—All men who have grain and hay and feed, either to sell or to buy, will know this institution readily. He is a wholesaler and retail dealer in grain, hay, mill feed, rolled oats, rolled barley, alfalfa meal, etc. He has a large feed mill and manufactures his own feed and does custom grinding. He has been doing business here for six years. His establishment is very complete. He keeps grinding all the time and does a big business. The farmers for many miles around the Capital City are his customers, and his trade with everybody who uses these staples is extensive. What is his name and location?

82. W. F. Buchner, 887 S. Commercial street.

NUMBER 83—What is the name and location of the popular hotel of the Capital City? Where they please you with the best meals in the city for the price. Breakfast, dinner and supper come each time as a pleasant surprise to the appetite, in such a home-like way, going unobtrusively to the hungry spot with that delight so much appreciated

89. John C. Barr Company, corner State and Liberty streets.

NUMBER 90—There is no mercantile institution which presents a more pleasing aspect than an up-to-date harness and leather goods store, and there is no name better identified with that line than this one. This institution has been a going institution here for forty-one years. It was established in its present location in 1869. The man at the head of this house has the largest continuous record in this business of any man on this coast. He is the pioneer business man of Salem. Everything that is needed to complete the wardrobe of the horse is here found—and then some. All kinds of leather goods, suit cases, purses, gloves, saddles, whips, robes, and turf goods of every description. They are heavy manufacturers at this store, working three men all the time. They manufacture all their harness, being fully equipped for that purpose. The store is under the same management now as at the beginning. Give its name and location.

90. E. S. Lampert Saddle Co., 210 N. Commercial street.

NUMBER 91—This company said let there be light and there was light—in a good many places over the Willamette valley. They are sole distributors for Oregon for the Acetylene gas lighting plants, the Gloria Instantaneous Gasoline Lighting system and the Ideal Incandescent Oil Burner. These are all valuable additions to the comforts and pleasures of life, especially for the electric lights. Indeed for reasons of economy they have been adopted in many places where the electric lights have been displaced. Give the name and location of this company and call and learn something about the subject of "light."

91. Instantaneous Light Co., 385 State street.

NUMBER 92—This is the sweetest story ever told. This big candy store and factory is before you for identification. It is the place where they have the seats that look like a Mission school and serve the most delicious ice cream and frozen delights of all kinds, summer drinks in great variety, candies that are pure and fresh, made every day. They will treat you nicely here. You are always welcome to enter. The candies made by this institution have a reputation throughout the valley as being the best that are made. A large lively business is done. The name of the proprietor sounds like Christmas times the year around. Give name and location.

92. Claude S. Belle, 233 N. Commercial street.

NUMBER 93—One of the most active real estate agencies in the city has commodious offices on the second floor over a prominent department store. They list, sell and purchase all kinds of city and farm property, and make a specialty of subdividing large farms and selling them in small tracts on easy terms. They also make a specialty of loaning money for residents and non-residents on first mortgages. This agency has been doing business in Salem for 18 months and recently was incorporated and placed on a footing to do business on a larger and better scale. They represent the Equitable Savings and Loan Association of Portland. What is the name and location of this company?

93. John H. Scott Co., upstairs, corner Commercial and Court streets.

Now Is the Time to Commence. Your kidney trouble may be of long standing, it may be either acute or chronic, but whatever it is Foley's Kidney Remedy will aid you to get rid of it quickly and restore your natural health and vigor. "One bottle of Foley's Kidney Remedy made me well," said J. Sibbald of Grand View, Wis. It will cure your kidney and bladder disease, and restore your natural strength and vigor. Commence taking it and more vigorous than before, now.—Red Cross Pharmacy, H. Jermain, prop.

Could Worry Johnson.

New York, Sept. 8.—Sam Langford can make Jack Johnson go some, in the opinion of Referee Charlie White, who officiated at the recent unpleasantness with Joe Jeantette in Boston. "I don't say that Sam could whip Johnson," said White, who returned to New York today, "but he certainly can make the champion extend himself. I never saw such punching as Sam's. He's a marvel."

Saved a Soldier's Life.

Facing death from shot and shell in the civil war was more agreeable to A. Stone, of Kemp, Tex., than facing it from what doctors said was consumption. "I contracted a tubercular cold," he writes, "that developed a cough that stuck to me in spite of all remedies for years. My weight ran down to 130 pounds. Then I began to use Dr. King's New Discovery, which completely cured me. I now weigh 178 pounds." For

REGISTER REGISTER

The books close for registration for the primaries September 13, 11 days before the primary election. If you register otherwise than as a Republican or Democrat, you lose your vote, as there are no candidates at the primaries other than Republicans and Democrats and a



man registered Independent cannot vote at the primaries. At the general election however, you can vote at you please, but the big battle will be fought at the primaries, so get out and register. Do not delay, as the last day for registration before the primaries is September 13.

"IF YOU WANT TO PLEASE A MAN feed the brute" is an old saying. If you want to put your husband in such good humor that he will stand for his new dress or bonnet, set before him a piece of our choice tender roast beef. We never knew a man who could refuse anything his wife wanted after eating such delicious meats. Worth a trial any way.

E. C. CROSS