

The Advertisement of P. C. LAVEY & COMPANY

NOTICE THIS

The firm of P. C. Lavey & Company has leased the ground floor room in the United States National Bank Building for one year.

We desire to carry on a Real Estate Business that will be pointed to with pride by the citizens of Salem.

We will spare no expense in advertising your city and valley in a truthful, honest manner.

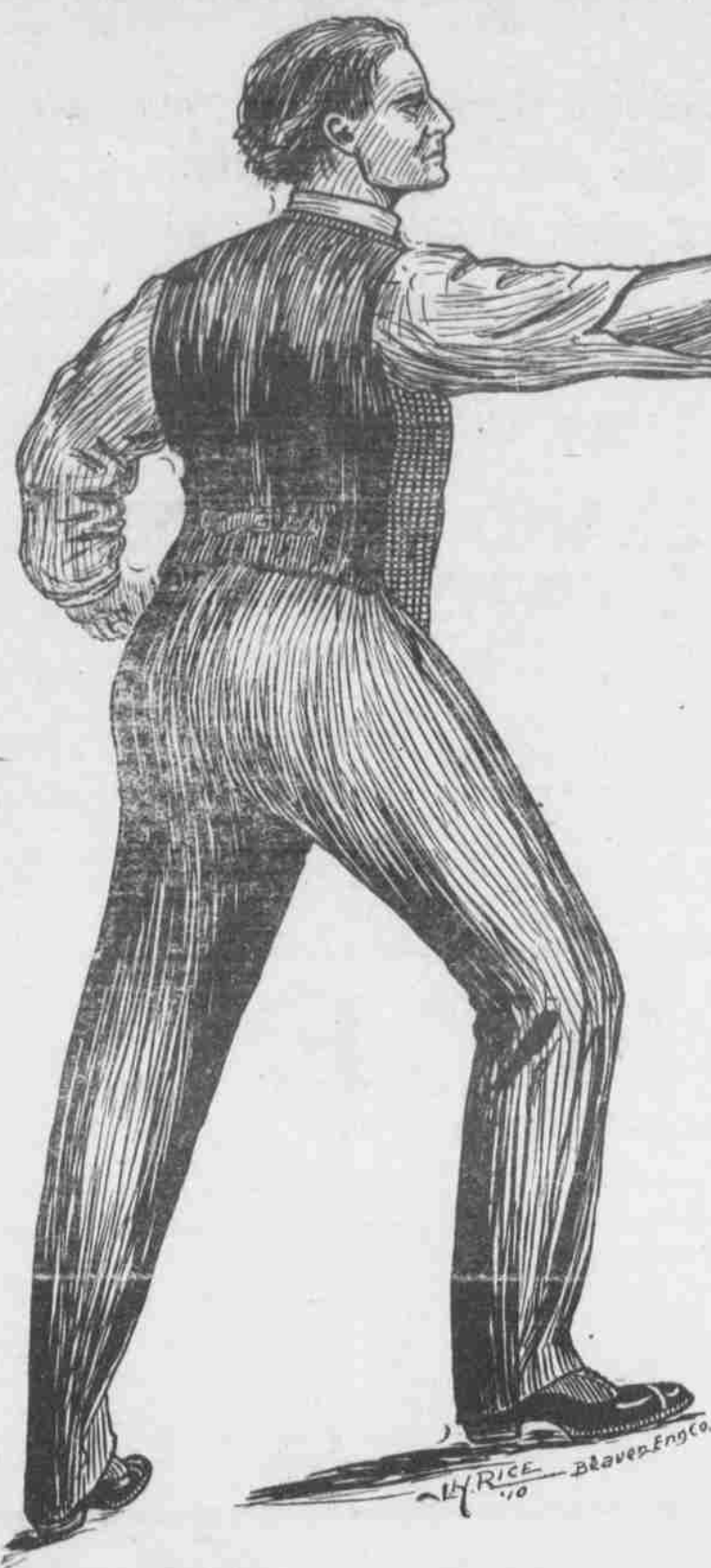
We want to co-operate with the other reliable realty firms of Salem, with those firms who believe in 1910 progress and advancement.

You are going to like us because we are going to do right all the time.

Very respectfully
P. C. LAVEY & COMPANY
By P. C. LAVEY, President.

Here's evidence to prove our claim, and we have more to offer later

Worden, Dorris and Mt. Hebron are all on the New Main Line between Portland and San Francisco. Not on a Dream Railway.



Here's Our Offer To You

We sell you three lots, one in each of these three towns, at from \$175.00 for the three up to \$500.00 for the three. Terms, 10 per cent down, balance about as you please to suit your purse. These prices will be advanced 25 per cent on the 15th day of March. This is not a bluff, but a fact; all you have to do to lose out is wait till the 16th of March, and then if these prices are not raised 25 per cent we will pay you \$1,000.00 in gold. You are dealing with a firm in this instance that does as it says it will do.

P. C. LAVEY & CO.

Worden, Oregon



ON THIS LINE

NOTICE THIS
We have just secured 500 fine lots in the great coming City of Klamath Falls, Oregon, "The Spokane of Oregon," and if you desire to buy lots in that city, see us FIRST. Our properties are all inside the city, near the central residence part, on high ground and with clear crystal water piped to the spot. No other firm has properties like these, and the prices and terms are right. Let this firm put you right before you make a mistake. Klamath Falls property is a gilt-edged investment, guaranteed.

A Citizen of Vancouver, Wash. A citizen of Vancouver, Washington, was sent by twenty-five lot purchasers, all acquaintances and friends of his, to inspect the towns of Worden, Dorris and Mt. Hebron, and report as to whether or not our representations were true. We will not use this gentleman's name in our advertising, because he does not desire his name in print, but we will furnish his name on request. At St. Elmo Hotel at Vancouver, this delegate reported that P. C. Lavey & Company had told the truth in their advertising. Over forty purchasers is the result of this investigation, and it was a close investigation, made by a man who had no irons in the fire further than to inspect our properties and report back to those who sent him. We defy any investigation by any one. We want more people to personally investigate.

Another Eye-Witness

Portland, Or., Feb. 26, 1910. This is to certify that I, Robert Callhan, a resident of the city of Portland, Oregon, 420 Jefferson street, have visited and inspected the townsites of Worden, Oregon; Dorris, California, and Mt. Hebron, California. I did so of my own free will, for the purpose of verifying statements made by P. C. Lavey & Company in their advertisements and with the view of investing in these properties.

HERE ARE THE MEN BEHIND P. C. LAVEY & CO.

In pushing these towns forward. The title is in their hands; see who they are, and their standing in the financial and business world:

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|---|--|---|--|
| MR. S. O. JOHNSON, SAN FRANCISCO
Klamath Development Company, President.
The S. S. Johnson Company, Director.
Weed Lumber Company, Director. | SAN FRANCISCO
Hot Springs Company, President.
Pacific Coast Redwood Company, Director.
Deschutes Lumber Company, President. | F. W. WENDLING, SAN FRANCISCO
Klamath Development Co., Vice President.
Weed Lumber Company, President.
California Pine Box & Lumber Company, President.
Wendling Lumber Co., Vice President.
Napa Lumber Company, President.
Stanislaus Lumber Co., Vice President. | SAN FRANCISCO
Big Basin Lumber Company, President.
Humboldt Savings Bank, Director.
California State Board of Trade.
Hot Springs Company, Vice President.
WM. S. WORDEN, Right-of-Way Agent S. P. R. R., Klamath Falls, Oregon. |
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I found that, instead of enlarging upon the facts, that P. C. Lavey & Company did not tell half the good there is in this proposition. The citizens of Dorris, California, with an hour's notice, filled the opera house and the leading citizens and business men told and convinced us that their town was progressive. I was surprised to find so many up-to-date business houses that would do credit to a town five times larger, a fine depot, churches, schools and residences. The land surrounding all three towns produces wonderful products, samples of which we saw at the Bank of Dorris. I firmly believe in the future of these three towns and take pleasure in stating that P. C. Lavey & Company's representations are true in every respect.

A Letter by Wm. S. Worden

Klamath Falls, Or., Feb. 20, 1910 To Whom This May Concern:
I searched this coast high and low for a firm that did things. We wanted such a firm to bring people to our three new townsites on the new line of the Southern Pacific in the great Klamath country of southern Oregon. I chose P. C. Lavey & Company, of Portland, because I, as well as every man on the coast, knows that P. C. Lavey, president of that company, ranks highest as a hard worker and as a progressive, aggressive builder of properties and result-getter. My judgment has

proven right, because his company has already accomplished more than all others who have ever tried in this field. I guarantee that the representations he has made of these three towns are true to the last word. Respectfully,
WM. S. WORDEN,
Assistant to the President.

And Here Is Further Evidence from Two Pioneers

Read This Sworn Statement of Daniel L. Gordon and H. F. Chapman, both well-known and respected pioneers of Klamath County:

Klamath Falls, Ore., June 23, 1909.

This is to certify that I, DANIEL L. GORDON, have lived in Klamath County, Oregon, on land part of which now constitutes the TOWN OF WORDEN, for the past twenty-eight (28) years, and have farmed said land each year during that time.

That I raised the following crops: Wheat, oats, barley, rye, timothy, clover, and all kinds of garden truck, potatoes, corn, beans, squashes, tomatoes, lettuce, onions, radishes, etc., watermelons, cucumbers, and on one 20-acre tract which I used particularly for potato crop I have raised as high as 165 bushels to the acre. I remember particularly one sack which was picked contained 31 potatoes, total

weight of sack being 104 pounds. This is a particularly well-adapted section for the growing of fruit. I have an orchard containing about 100 trees, bearing apples, plums, prunes, cherries and apricots, and my trees this year are loaded. Small fruits, such as currants, raspberries and gooseberries, do exceptionally well.

In fact, the section of the country immediately adjacent to the town of Worden is freest from frost of any place in Klamath County.

All of the above has been done without irrigation. With the advent of the new canal, survey for which runs through the town of Worden and through my adjacent land, the productivity of said lands will be greatly increased. DANIEL L. GORDON.

This is to certify that I, Henry F. Chapman, own 160 acres of land one mile west from the business part of said town of Worden; that I have resided there for the past fourteen (14) years, that I have read carefully Mr. Gordon's affidavit, and know the same to be true, and that I hereby wish further to state that I can and do raise the same crops on my lands each year.

H. F. CHAPMAN,
Subscribed and sworn to before me this 23d day of June, 1909.
Louise E. Sargent,
Notary Public of Oregon.

AND HERE ARE THEIR BANK REFERENCES

The very best financial indorsement we ever saw.

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| BANK REFERENCES BY PERMISSION | |
| Crocker National Bank, San Francisco, California. | Farmers and Merchants National Bank, Hanford, California. |
| Merchants National Bank, St. Paul, Minnesota. | Humboldt Savings Bank, San Francisco, California. |
| First National Bank of Minneapolis, Minnesota. | First National Bank, Fresno, California. |
| The Anglo & London, Paris National Bank, San Francisco, California. | First National Bank, Grants Pass, Oregon. |
| First National Bank, San Jose, California. | American Bank & Trust Co., Klamath Falls, Oregon. |
| BANKERS | |
| Crocker National Bank, San Francisco, California. | The Anglo & London, Paris National Bank, San Francisco, California. |
| Bank of California, San Francisco, California. | Merchants National Bank, St. Paul, Minnesota. |

Worden, Oregon



ON THIS LINE

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Dorris, Cal.



ON THIS LINE

WE WANT AGENTS IN EVERY CITY ON THE COAST

P. C. LAVEY & COMPANY

United States National Bank Building, Ground Floor. Corner Commercial and State Street, Salem. Main 715
Wholesale and Retail Real Estate. Backed by the largest money interest on the Coast