

# STATEMENT BY MR. DYER

My attention has been called to a recent article in a New York daily newspaper, which has been widely copied, and wherein it is stated that the future of the phonograph was not very bright. The article is entirely misleading, and does not accord in any way with the views of myself or any one connected with the Edison companies. The future of the phonograph was never so bright as at the present time; in fact I feel that the surface has hardly been scratched. Orders are coming in so rapidly at the present time that we are not able to fill them properly, and the sales are entirely satisfactory. The fact that we are just starting in with the Amberola and a full line of grand opera records is certainly an indication that, so far as we are concerned, the future does not have to be questioned. If any one of us had the slightest doubt as to the future of the business, why should we be spending hundreds of thousands of dollars each year in advertising and a corresponding amount in the development of new lines and in experimental work.

In connection with the very article under consideration, it is interesting to inquire why, if Mr. Edison has any doubt as to the future of the business, he should be willing to spend \$155,000 in cash to acquire a minority stock interest? The whole transaction was simply this, that in the early days of the phonograph business this particular minority block of stock of the Edison Phonograph Works was acquired by outside interests, and was later put up as collateral to secure the issue of bonds for another independent company (not controlled by Mr. Edison); having rights in certain foreign countries, and on which the interest payments were defaulted. These bondholders were anxious to realize something from their investment, and Mr. Edison was willing to buy the stock, so that the transaction was consummated.

The Edison Phonograph Works, as persons familiar with the business know, is a separate company located at Orange, and engaged only in the manufacture of machines, which are turned over to and distributed by the National Phonograph Company. The National Company manufactures all Edison records and sells directly to the trade. The National Company, in assets, property and amount of business done, is immeasurably larger than Edison Phonograph Works. The purchase of this block of stock by Mr. Edison was a personal matter, and has no direct bearing on the future of the phonograph business, other than showing his confidence and a desire to withdraw the stock from litigation.

## CANDIDATE NELSON DECLARES PRINCIPLES

Polk County, Ore., Feb. 17.—Fellow citizens: Being an aspirant for governor of the progressive state of Oregon, and having announced my platform, which is summed up in the emphatic words: "Equal rights, equal laws and equal justice to every citizen." I do not wish to declare to any party, yet, I shall be governor of this state or remain a private citizen according as you vindicate this motto: Rise or fall, sink or swim, the flag of our country shall never be lowered, nor this summary of principles dishonored or repudiated by your humble servant. I propose to reach the house of destiny by honorable means, not at a sacrifice of the people's rights. Were I a candidate for president of the United States these words would adorn the masthead, just beneath the Stars and Stripes. I love my country, and, with all due respect for the opinions of others, I propose to live or die with honor.  
N. F. NELSON.

### HOW'S THIS?

We offer One Hundred Dollars reward for any case of catarrh that cannot be cured by Hall's Catarrh Cure. F. J. CHENEY & CO., Toledo, O.

We, the undersigned, have known F. J. Cheney for the last 15 years, and believe him perfectly honorable in all business transactions, and financially able to carry out any obligations made by his firm.

WALDING, KINNAN & MARVIN, Wholesale Druggists, Toledo, O. Hall's Catarrh Cure is taken internally, acting directly upon the blood and mucous surfaces of the system. Testimonials sent free. Price, 75c per bottle. Sold by all druggists. Take Hall's Family Pills for constipation.



# Who Wants a Piano?

## We'll Send One Free

A great special sale and advertising test at the same time.

### Dozens of the Finest New Pianos to be Delivered to So Many Homes Within Three Weeks

No cash payment required—A most extraordinary undertaking. The greatest distribution of fine pianos ever witnessed in Salem.



We've recently received the greatest single shipment of pianos ever brought to Salem. It was the largest order yet placed by us and the factories from whom we purchased agreed, on account of the size of the order, to make us a particularly low price on these instruments. This saving we're going to pass on to our patrons. We're constantly on the lookout for bargains and we saw in this an opportunity to secure these pianos and in turn sell them to retail buyers at practically wholesale cost. In fact, many small dealers cannot purchase pianos at wholesale at as low prices as we are offering you right on our own floor—quality considered.

We're going to secure dozens of loyal friends during this sale and at the same time we are going to try to gather some valuable statistics.

A modern piano business must be well advertised. Not only must it offer the best in musical instrument manufacture upon most advantageous terms of purchase, but it must make itself known. A piano, a good piano of Wenger & Cherrington, lasts a lifetime. New buyers must be found, and particularly in this growing west it is necessary for a business such as "high-class piano" to keep itself constantly before the public.

In disposing of this large stock we see an opportunity to find out definitely as to which method of advertising is most effective, such as the use of newspaper space, circulars, personal letters or weekly or periodical publications.

For this reason we publish an advertising test certificate. It calls for \$30.00. It is good for so much actual cash. It will be accepted by us as the first payment for any piano in this sale. Select your piano now, present your certificate, arrange for payment of balance as best suits your convenience, and the piano is yours.

But even this is not all the inducements we now have to offer. If you choose to make a further payment when you select your piano, we pay a premium of \$1 for every dollar up to the amount of the certificate that you pay us at the time you select your instrument. We publish below the certificate a schedule showing exactly what these certificates will amount to.

CUT THIS OUT—WORTH \$30.



Daily Capital Journal. Bring this Advertising Test Certificate with you—select any piano in our stock. We will accept this certificate as first payment on the piano. You make your next payment one month later.

\$2.00 for \$1.00. Should you desire to pay any cash, in addition to this certificate, we will give you a receipt for \$2 for every dollar you pay up to \$30.

**EXAMPLE**

Present this Certificate and get receipt for . . . . .	\$30.00
Present this Certificate and pay \$5 in cash and get a receipt for . . . . .	\$40.00
Present this Certificate and pay \$10 in cash and get a receipt for . . . . .	\$50.00
Present this Certificate and pay \$15 in cash and get a receipt for . . . . .	\$60.00
Present this Certificate and pay \$20 in cash and get a receipt for . . . . .	\$70.00
Present this Certificate and pay \$25 in cash and get a receipt for . . . . .	\$80.00
Present this Certificate and pay \$30 in cash and get a receipt for . . . . .	\$90.00

Bear in mind that the piano prices are reduced to about wholesale. Bear in mind that you need no cash payment other than

an advertising test certificate when you select your piano.

Bear in mind, too, that the balance remaining unpaid, can be settled in monthly payments of \$12, \$10, \$8, yes, even \$6.

All instruments in this sale will be plainly marked at the reduced lowest cash price. Those buying on time will secure the same cash prices, but will pay simple interest on deferred payments. Bear in mind that these pianos are the latest, choicest, brand new, especially selected instruments from the foremost greatest and most trustworthy American piano makers. Each and every instrument is unconditionally warranted in every respect.

Included are such well known makes as Crown, the famous Kimball, Ellers, Hallet & Davis, Lester, Kohler & Campbell, Whitney, Schilling, Autopiano and other well known and thoroughly desirable makes.

No more beautiful pianos have ever been received in Salem, no greater assortment has ever been shown at any one time anywhere than we present.

We want the least possible delay in disposing of this large shipment of pianos, and we want thereby to secure that many additional enthusiastic and loyal friends for Wenger & Cherrington.

For \$148 you will secure pianos which have never been sold for less than \$215 heretofore; \$167 and \$198 will secure such grades as are never to be obtained elsewhere for less than \$250 and \$300.

Ask particularly to see some magnificent \$400 styles now \$274, and the plainer cases, same make, \$225; \$3 a month buys them, while the less expensive styles go at \$6 and \$5 a month.

Sale prices on the very fanciest of \$450 and \$500 style, are now \$298, \$307 and \$328. Terms as best suits your convenience.

Again we repeat, no cash payment is necessary; cut out the coupon, which will be taken at its face value as the first payment.



Remember, sale began this morning, February 14. If you have no piano, come at once. We have been able in the past to present money-saving opportunities to the piano buyer, but never heretofore have such tremendous reductions been possible. First come, first served, of course, so it's to your interest to come in as soon as possible.

### Store open evenings

## Wenger & Cherrington

### 247 No. Com'l St. Salem, Oregon



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\* **INCORPORATIONS.** \*  
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Articles of incorporation filed in the office of the secretary of state, February 16, 1910, as follows:  
Colton Creamery Company; principal office, Colton; capital stock, \$1,000; incorporators, N. P. Hult, David E. Lofgren and Philip Hult.  
Barretts; principal office, Portland; capital stock, \$10,000; incorporators, Alex T. Samuels, Wm. W. Sansom and H. S. McCutchan.  
Drain Sate Bank; principal office, Drain; capital stock, \$15,000; incorporators, N. D. Cool, E. R. Applegate and R. C. Hill.  
The First Methodist Episcopal Church of Talent, Oregon; principal office, Talent; incorporators, J. J. Lane, W. F. Dunn and D. A. Forbes.  
Lakin Automatic Indicator and Display Company; principal office, Portland; capital stock, \$50,000; incorporators, W. E. Lakin, C. L. Rortmund and S. H. Haines.  
T. B. Potter Realty Company;

principal office, Portland; capital stock, \$250,000. Incorporators, T. B. Potter, E. L. Deering and John K. Kollock.  
**WORN OUT**  
That's the way you feel about the lungs when you have a hacking cough. It's foolishness to let it go on and trust to luck to get over it, when Ballard's Horehound Syrup will stop the cough and heal the lungs.  
Price 25c, 50c and \$1.00 per bottle. All dealers.  
Even in India a bill has been passed to suppress the dissemination of anarchistic literature.  
**Sore Lungs and Raw Lungs.**  
Most people know the feeling, and the miserable state of ill health it indicates. All people should know that Foley's Honey and Tar, the greatest throat and lung remedy, quickly cure the soreness and cough and restore a normal condition. Ask for Foley's Honey and Tar. For sale by J. C. Perry.

The following notarial commissions were issued yesterday: S. S. Start, Sumpter; Theo. N. Falangus, Clifton; W. M. Van Dusen, Astoria; E. J. Clough, Arlington; John Mathers, Wendling; J. S. Winchester, and L. R. McGee, Portland; and M. A. Barnett, Wasco.  
If you would have a safe yet certain Cough Remedy in the home, try Dr. Shoop's—at least once. It is thoroughly unlike any other cough preparations. Its taste will be entirely new to you—unless it is already your favorite cough remedy. No opium, chloroform, or any other stupefying ingredients are used. The tender leaves of a harmless lung-healing mountainous shrub give to Dr. Shoop's Cough Remedy its wonderful curative properties. It is truly a most certain and trustworthy prescription. Sold by Capital Drug Store.  
Because a man is a good listener isn't the only reason the woman wants him. There are others too numerous to mention.

Monte Attel is now training at his quarters in Los Angeles for his 45 round bout with Frank Conely at the Vernon Arena, February 22. He is looking well—is in the best of spirits and expects to tuck away Conely inside of 20 rounds. Conely is also in the pink of condition and equally confident of scoring a victory.  
**The Best Hour of Life**  
is when you do some great deed or discover some wonderful fact. This hour came to J. K. Pitt, of Rocky Mt., N. C., when he was suffering intensely, as he says, "from the worst cold I ever had, I then proved to my great satisfaction, what a wonderful cold and cough cure Dr. King's New Discovery is. For, after taking one bottle, I was entirely cured. You can't say anything too good of a medicine like that." Its the surest and best remedy for diseased lungs, Hemorrhages, La-Grippe, Asthma, Hay Fever—any throat or lung trouble. 50c, \$1.00 Trial bottle free. Guaranteed by J. C. Perry.

John Lemm, the Swiss wrestler, will meet Zbyske in a finish bout in Buffalo, February 22.

**MADAME DEAN'S FRENCH FEMALE PILLS.**  
A Safe, Certain Remedy for Pimples, Bores, Acne, etc. NEVER KNOWS TO FAIL. Safe! Pure! Speedy! Reliable! Guaranteed or Money Refunded. Best prepared for \$2.00 per box. Will send 10c on trial, to be paid for when returned. Sample Free. If your Druggist does not have them send your orders to the UNITED MEDICAL CO., BOX 74, LANCASTER, PA.  
Sold in Salem by Dr. S. C. Stone

**Gold Dust Flour**  
Made by the SYDNEY POWER COMPANY, Sydney, Oregon. Made for Family Use.  
Ask your grocer for it. Bran and Shorts always on hand.  
P. B. WALLACE, Agt.