

SALEM MANUFACTURING AND JOBBING HOUSES

MR. W. E. CHANCELLOR IN THE DELINEATOR GIVES SALEM A BOOST

In the April number of the Delineator, that great New York fashion journal which circulates the world over, appears a compliment for the city of Salem, such as it is the good fortune of very few localities ever to receive. In an article headed "Where Shall We Live," written by Mr. William Estabrook Chancellor, that gentleman discusses the advantages of soil, climate and location, which ought to be considered in the pursuit of health and happiness. He touches upon the advantages and disadvantages of many localities from the Atlantic to the Pacific, and gives some sane advice to those who don't know just where they want to locate. He discusses the problems of people with large means and small means and does it in an intelligent way which appeals to thousands of readers interested in having happy, permanent homes. In the course of this two-page article, which is beautifully illustrated, he prints several letters from anxious inquirers and answers them in a very practical manner, from among these we take pleasure in quoting. The compliment paid to Salem in this correspondence is cer-

tainly the highest that could come to any city in our class, whether in America or abroad. Here are the letters:

"Brooklyn, N. Y.

"Dear Mr. Chancellor, I am a widow with two little children. My husband died about a year ago, leaving only life insurance. Now that I am recovering from the blow I find it necessary either to help out the income from not much over ten thousand dollars by going out to some employment or else to move away from the city. I don't know where to move, and there is no kind of work that I know how to do. Perhaps I could get into the government service. Perhaps you know some place where I could live at home with my babies and not have to spend the capital I have left. I have traveled only a little. Are the civil service examinations hard?

"You know that I will take your advice, and that I shall eagerly await your answer. Very sincerely yours,

"SUSAN B. CHALMERS."

To this letter the following reply was sent:

"Dear Mrs. C.— I suppose that

if you studied for a half year hard, in some one definite line, you could prepare yourself to take an examination in that line and would pass. How soon you could then get an appointment would depend upon many circumstances, none of which you could control. After appointment you could earn perhaps eight hundred dollars, possibly one thousand dollars a year. But you would have no time for your children. There are hundreds of widows with children in the service here and elsewhere, but few of them have any such "wealth" as yours. There are several thousand villages in America with from one to five or six thousand population where ten thousand dollars for three people is a fortune. In one of those villages you will discover that your husband provided for you well. In most of them you would not care to live, but some are attractive, indeed delightful. Some of them have good schools, good churches, good climate and beautiful locations. You will find them in Connecticut, in New York, in Kansas, in Oregon and elsewhere. To which one of these many towns or villages you should go will depend somewhat upon whether your children are boys or girls and upon whether you have any relatives for whose sake you must stay in the east. You know that in several localities of the west you can invest your money in mortgages to pay seven and even eight per cent, safely. There are not a few villages and towns in which you can buy a good house with an acre or more for a garden at less than two thousand dollars. You can do that in the state capital of Oregon, the beautiful little city of Salem. And your house and your income will be as good there as the average of your neighbors.

"If you will write me again in detail, I will give you more specific information. With my regards and best wishes, believe me, faithfully yours,

"W. E. CHANCELLOR."

It is needless to say that Secretary Hofer of the Board of Trade has written both Mr. Chancellor and Mrs. Chalmers, and has sent them the beautiful souvenir booklet "The Cherry City of the World." He thanked Mr. Chancellor for his very kindly mention of the Capital City, and cordially invited Mrs. Chalmers to cast her lot among those happy denizens.

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Some people spend so much time in counting the mileposts they miss all the scenery.

A Religious Author's Statement.

Rev. Joseph H. Pesperman, Salisbury, N. C., who is the author of several books, writes: "For several years I was afflicted with kidney trouble and last winter I was suddenly stricken with a severe pain in my kidneys and was confined to bed eight days unable to get up without assistance. My urine contained a thick white sediment and I passed same frequently day and night. I commenced taking Foley's Kidney Remedy, and the pain gradually abated and finally ceased and my urine became normal. I cheerfully recommend Foley's Kidney Remedy." J. C. Perry.

CASTORIA.

Bears the Signature of *Chas. H. Fletcher*

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