

**PROFITFUL MERCHANT
SQUETS EMPLOYES**

Eight years ago next week L. Stockton moved from his old home to this city and opened a merchandise business in a room where Rostein & Co. are now doing business. He bought out the Thos. Holbrook of dry goods, and the year absorbed the Dairyman of dry goods and clothing. Years later bought out his partner A. Dinsmore, who is still man and advertising man. The store well known as a landmark of the Capital Old White Corner. This store is well-maintained and has a large force of employees. It is the annual custom of Stockton to give his people a party and tonight they dine at the Willamette on the best in the city and there will be music and dancing at the expense of the proprietor. Col. Stockton has been in the council for two years and elected from the largest ward in the city by an overwhelming vote years more. He has made many improvements for street improvements himself on his fine residence on Winter street and his fine roadsters, the best in the city. Stockton is a man of independent mind, and the man who stands for a Greater

a half year, and is a well known young man about town, having been a student at the high school and Capital business college. The shop will be remodeled in the near future.

**P. E. FULLERTON PALACE OF
AMERICAN AND PARISIAN
MILLINERY ART.**

When Mrs. P. E. Fullerton established a temple of millinery art in this city two years ago it was soon evident that a leader had entered this field and that hereafter the Capital City would have headquarters for ladies who wanted a chance to see the latest creations at first hands from the large centers. Today Mr. Fullerton is in Chicago and will go on to New York to extend the service which the requirements of their splendid trade has made necessary. He will arrange with a firm in each of those cities to make weekly shipments during the season of the latest decrees of fashion direct from the Parisian and American manufacturers. By this means, the trade in Salem will be supplied at all times with the freshest and best productions, and they may know that they are receiving the best that the market affords for their money. The Fullerton Millinery Parlors in the First National bank building are beautifully fitted up and contain among other attractions for the buyers a French room, where the most ravishing inventions in the shape of headwear, many of them direct importations, may be inspected by purchasers. It may be laid down as a maxim for the millinery trade of this city, what you do not see at the Fullertons' is not to be seen anywhere, and more and more are buyers of the different seasons of the year acting upon this principle and saving time and money by so doing. Remember, ladies, Mr. Fullerton is now in the east in your interest, and his arrangements will cover the winter, spring and summer season.

**PROGRESSIVE METHODS
OF BREWER DRUG CO.**

This establishment is located on Court street in the finest business and residence portion of the city, and has by modern methods built up the finest drug trade in the city. All the departments of a modern drug store are fully represented, from a careful and scientific pharmacist in charge of the prescriptions to the latest toilet and society preparations for the ladies. No drug store in the city keeps a more complete stock of patent medicines than the Brewer Company, and none of the small tricks of substitution of things "just as good" are practiced. This is the only cut-rate drug store in the city, and the people appreciate the savings that this store enables them to make on articles of luxury and daily use. During the past year this store has enjoyed great prosperity, and the management can be relied on for progressive policies, that shall make the Greater Salem.

This Is Worth Reading.
Leo F. Zelinsky, of 65 Gibson street, Buffalo, N. Y., says: "I cured the most annoying cold sore I ever had, with Bucklen's Arnica Salve. I applied this salve once a day for two days, when every trace of the sore was gone." Heals all sores. Sold under guarantee at J. C. Perry's drug store, 25c.

W. W. ZINN

One of Salem's successful business men, has been in business now more than 20 years, starting with a boot-black stand in 1888 and in 1897 with E. Ellis purchased the old Armory Candy Store, a very small place, Mr. Ellis retiring in January 1902. He has continually added to it



until now he has the largest and best equipped candy factory in the state outside of Portland, manufacturing about 200 kinds of candy from plain mixed to the finest milk coated chocolate creams. He has continually pressed forward from the very start, always adding late ideas as well as machinery to his plant. Not long ago he added a complete electric light plant to his store. He has been led to say that when installed "Zinn's" will be the most handsomely lighted store in Salem. Located at 414 State St.

The New and Enlarged Hotel Oregon

**Most Popular Hotel in the Northwest Located at
Portland, Owned by the Wright-Dickenson Hotel Co.**



This hotel with its annex just completed and opened to the public has 250 rooms and work will begin with the new year on a seven-story steel frame building on the portion of the lot now covered with a three-story structure. This also will be absolutely fire-proof as is the main part of the hotel and the annex. The hotel is a just source of pride for all true Oregonians, and it enjoys a very large patronage of the best people in the Willamette valley and the whole interior of the state. The Rathskeller grill is without doubt the finest served dining room in the Northwest and has a Hawaiian orchestra and they sing their native songs.

**SEVERAL GENERATIONS
OF MEAT BUSINESS**

Year's day, Curtis B. Cross owner of a half interest in the Cross meat market and plant on State street. Ed. Cross is familiarly known, and his interest in the firm but from active participation in the business. He succeeded his father, Cross, who conducted a meat market for many years at corner of State and Center streets. The market has been successfully operated by E. C. Cross from 1884. His son Curtis has been with the shop for two and

**For
Christmas
Dinner**

selecting of rare goods of exceptional choice quality should receive first consideration!

S & W.

CANNED GOODS: test for quality, by actual competitive test, than any brand on the market.

"S & W" PEACHES, in cardboard, are large, thoroughly ripened, hand packed.

"S & W" PINEAPPLES, are packed in the orchard where grown, in natural juice, better than the fresh fruit.

"S & W" CORN, Peas, Beets, Escarotash and String Beans, are tender, melting vegetables, matured for flavor.

"S & W" TOMATOES are packed in sanitary, enamel lined cans, from rich red-ripe fruit, solid packed.

"S & W" SALAD DRESSING something new and delicious!

"S & W" ASPARAGUS TIPS, simply melt in ones mouth! There are a few of the many reasonable novelties that should be on every table!

"S & W" HONEY; "MAJOR GRAY,"

"S & W" RANGOS; STUFFED,

"S & W" MIENTOS; MARCONNES.

Choice

Mixed Nuts

OUR PRICE

1 lb for . . . \$1

**JOHN HUGHES
COMPANY**

46-474 State Street
Phone 99

**OREGON ASYLUM
FOR THE INSANE**

The greatest state institution in Oregon is the Hospital for the Insane located at this city, where 1540 patients are cared for in the most humane and public spirited manner of any state in the Union. Oregon has but one such institution, although for some years the tendency has been to segregate them and as a result there are the asylum cottage farms for convalescents, the institution for the feeble-minded and epileptics, and another branch is to be established for the tuberculous.

A new wing was completed for this institution the past year, the upper ward of which is devoted to the criminal insane. The new wing is a fine specimen of modern fire-proof building. A roof house was also constructed to store vegetables and tubers, 30x100, two stories, the lower story concrete and the upper brick. Open-air pavilions have been built for thirty-two patients. A pathologist has been added, and a microscope and bacteriological laboratory.

In the way of sanitary improvement a great deal of drain tile has been laid and a large drainage ditch constructed. Supt. Steiner believes in putting in more flowers and shutting out more curiosity seekers.

Buildings and Improvements.
The new wing, for which an appropriation was made by the last legislature, was completed early on account of the urgent necessity for more room. It is fire-proof, being built of brick, steel and concrete, with raeolith floors, and is now fully occupied.

Three new lavatories were built, completing the remodeling of the old water closets and bath rooms.

The east walls of the main building have been painted, as have also the chapel, kitchen, engine room and laundry, giving the rear of the building a more tidy and finished appearance.

A fire sprinkler system has been installed in the engine room, laundry, chapel, sewing room and center building. This system should be extended so as to protect all of the attics and the basement throughout the buildings.

The unfinished half of the past house was built and proved very useful during an outbreak of diphtheria.

A vegetable house, with sufficient capacity for storing all vegetables green fruit, has been completed, enabling us to do away with the unsanitary bins in the basement under the wards, that have been used for this purpose in the past.

The additions to the infirmary wards, designed for the care and treatment of the tubercular, are nearing completion and will be ready for occupancy soon.

A ditch, eight feet wide at the top and four feet at the bottom, extending from the low ground between the asylum and penitentiary, through Englewood districts, to the Southern Pacific railroad bridge on Twelfth street, where it empties into North Mill creek, has been dug. Acknowledgment is due the officers of the penitentiary, who supplied a gang of convicts to assist in this work, also to the Salem city government, who paid the wages of the guards required to look after the convicts.

The commissary department has been moved into the basement under the new wing, which has been celled and cemented, and is proving well situated for this purpose. The old quarters were inadequate and otherwise unsuitable.

At the cottage farm the outside walls of all of the buildings, excepting the barns and ward No. 24, have been painted; a physician's cottage has been built and furnished; the springs cemented and covered by a suitable building, and almost half a mile of good road has been built.

For that Dull Feeling After Eating.
I have used Chamberlain's Stomach and Liver Tablets for some time, and can testify that they have done me more good than any tablets I have ever used. My trouble was a heavy dull feeling after eating. — David Freeman, Kemp, Nova Scotia. These tablets strengthen the stomach and improve the digestion. They also regulate the liver and bowels. They are far superior to pills but cost no more. Get a free sample at Dr. Stone's drug store and see what a splendid medicine it is.

**Largest Automobile
Co. Praises Hassam**

R. M. Beck, chief engineer of the Pope Manufacturing Company, says: "My experience with this paving has been in the Pope factory's yard, and surrounding in the roadways leading into other factory where, of course, the principal work coming upon the pavement was that of automobiles, consequently, much gasoline got onto the pavements from the autos. This was one of the strong points that governed us in adopting the pavement as we felt sure it would be gasoline proof. Instead of the gasoline soaking in, there are enough frequent rains to wash it off. There is no slipping of the tires even when the pavements are wet, as it is just like a piece of sand paper. Instead of the pavement wearing into holes, it simply wears down the top finish. We run five and ten-ton trucks over it and there is no indication where the pavement has run away from such surface; whereas with other pavements the heavy loads will grind the surface right out. We have passing over those same pavements and road, large trucks with iron tires carrying anywhere from six to eight tons of steel and heavy metals, turning around in the yards, backing up and saw-sawing as is usual with such heavy teams under such duty. The pavement where the heavy work occurs and where the heavy drafting is done, has practically shown no wear during the past two seasons it has been in service. From the writer's knowledge of some asphalt pavements, holes will wear into it much more rapidly than into the Hassam. On personal inquiry of the drivers of the teams, they say they would rather get on to that pavement with their horses than any pavement they know, and that the horses seem to know when they get on to the Hassam pavement, consequently they get a grip on the pavement with the whole shoe instead of on the calks, to do their work; whereas, on the ordinary street they are bound to use the calks more."

HASSAM

**The Standard of Pavement
Excellence**

- A COMPRESSED CEMENT CONCRETE,** laid under 250 pounds per square inch pressure.
- PRONOUNCED BY ENGINEERS** to be at least four times stronger than ordinary concrete.
- SHOWN BY EXPERIENCE** to be practically indestructible.
- STREETS SUSTAINING THE HEAVIEST** travel for 15 and 20 years show no appreciable wear, and have required no repair.
- FIRST COST REDUCED TO A MINIMUM** and cost of maintenance absolutely abolished.

Oregon Hassam Paving Co.
805-7 Board of Trade Bldg., Portland Ore.