

**Canvas Gloves
Leather Gloves** All Sizes

Canvas Drilling and Duck at Low Prices

Pearl Buttons, 2 dozen for... 5¢
Cotton Blankets... 50¢ a pair
Extra Large Cotton Blankets... \$1.00 pair
Mercerized Prints... 6¢ yard

TOWELS... 5¢	HAMILTON & BROWN SHOES
TOWELING... 5¢ yd	BEST FOR WEAR
OUTING FLANNEL... 5¢ yd	ALL LEATHER
HEAVY GRAY HOSE... 12¢ pr	ALL KINDS
LADIES' VESTS... 10¢	ALL SIZES
LADIES' RUBBERS... 50¢ pr	MEN'S RUBBERS 60¢

Boys' Suits, extra good values... \$2.00
Men's Suits, \$6.50 to \$12.00, best values. Ladies' Coats, new stock just in.

ROSTEIN & GREENBAUM, 240 and 246 Commercial Street, Salem, Oregon

**SALEM'S
BIG THREE
HUNDRED
THAT NUMBER OF
HOUSES**

At the regular meeting of the Board of Trade Wednesday evening Secretary Hofer gave out some information that was a revelation to many of the members present. It was a partial list of new comers, giving with each name the amount so far invested in property. The list gave the name of only 35 of Salem's new settlers and the aggregate of their investments amounted to \$125,000 in round numbers. This, of course, as everyone knows, cannot include all of the business brought to Salem during the past season. In fact, it is only a portion of it. Many of the new comers, who have made investment, are hardly known and the facts cannot be obtained. Hence, the list presented is entirely inadequate. It serves more, however, to illustrate what is being done. If 35 families of new comers invest \$125,000, on an average of nearly \$4000 each, our community can certainly well afford to keep up its efforts to secure the location of as many as possible. Among those enumerated, it is learned that some have as yet only invested a small part of their capital, only a small part of their immediate families have come, and the great work of inducing their friends and former neighbors to follow in their wake, has not yet begun. It is undoubtedly safe to say that these 35 families have brought a quarter of a million dollars in wealth with them, to say nothing of what they will produce in this wonderful western country. Furthermore, it is a well known fact that several hundred families have come here, who are not listed and whose investments are practically unknown. Such are invited to make themselves known and give a statement to the Board of Trade.

Hundreds of new houses and improvements have gone up on small tracts, all of which has made business for lumber dealers, planing mills, material men, hardware men, and most of all, labor or mechanics. Early last spring, it will be remembered, there was a great demand for more houses in Salem. Scores of new families were coming in with no place to house them. After hunting the town over and enlisting every real estate man and each wide-awake citizen to find places for the new-comers, Secretary Hofer finally applied to the body of the Board of Trade to have a wide-awake committee to canvass the town and induce property owners to build houses, both for rent and for sale. This was done in a systematic and thorough manner. Something over a hundred houses were pledged and the matter became contagious. The good work has gone on until nearly 300 new homes are the result of this year's work. This has made business for all the material dealers and for the mechanics as well. No doubt many more houses will be built, as new ones are being started nearly every day, but the demand now is even greater than last spring, notwithstanding all the new buildings in existence. People come to the Board of Trade rooms every day, looking for cottages to rent or purchase on the installment plan. The fall season is upon us, and, as is customary, many families will be coming in for the winter school work, and they ought to be provided for in some manner. The question now is, shall another house building campaign be started? The Board of Trade committee will probably take this matter up in the near future and submit it to the property owners of the city.

**A VERY COSTLY
PIECE OF MACHINERY**
Consul John N. McCunn, in his annual report covering DuPont mine, furnishes the following description of the Scotch manufacture of linoleum:
Inlaid linoleum is making rapid strides in public favor. It is more expensive, as the colors are not merely printed on the surface of the fabric, but are solid all through. Under the original patent it was manufactured by means of stencils. The fabric which was placed on the canvas foundation was a mixture of oxide linseed oil and ground cork, and to this mixture was added the desired color. By means of a stencil apparatus the black colors or a pattern were laid down on the canvas; thereafter the red parts were also laid down, and so on, and after the pattern had been completed the whole was subjected to hydraulic pressure and then dried.
This patent has expired, but a new process has been introduced in which each color is manufactured in sheets. A sheet is passed through a cylinder having knives which cut out the required parts of the color for making the pattern, and the machine deposits these parts on the canvas in the appropriate places.
Each successive color is dealt with in this way, and after all the colors have been laid on the whole is subjected to heavy pressure. The benefit of this new patent, which has not expired, is that the division lines between the different colors are much more clearly cut at the joinings. The machinery for this new patent is very elaborate, the works being about 120 feet high, while the machine itself is nearly 110 feet high; the building and equipment cost about \$346,625, and there are some fifteen flights of steel stairs built into the machine.

SEPT. 14-19 Salem, Ore. EXCURSION TRAINS and Special Rates SEPT. 14-19 Salem, Ore.

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**WE ARE GROWING
GROW WITH US**

We want your account—want to make ourselves useful to you in any thing pertaining to finance—and we can handle it with profit to you and to ourselves.

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WHY NOT BUY**

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Made of Filtered Water and strictly in accordance with the Pure Food Law Salem Beer is the best mild beverage offered the public.

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