

SALEM BUILDING FASTER

WHAT ONE FIRM HAS ACCOMPLISHED

One firm in this city has set a good example in building a great many houses and in encouraging a great many other people to build, and before the year is up will have passed well along toward the record of having added 50 new homes to this city.

They have great faith in Salem's future, have Vogel Bros., and they are showing it in many ways. They have now completed plans and added departments to their business that makes them a regular department store where a home builder can go and stock up with all lines needed to build a complete home, hardware, lumber, mill stuff, trimmings and paint. They take contracts for the owner, furnish him a lot to build on, or build him a house complete, lot and all, and sell it to him, or let him have it on partial payments—any old plan that will get a family a home on the best terms they are capable of meeting.

Building Outlook Bright.
"Building prospects at Salem never were better," said a member of the firm of Vogel Bros., house builders. "We have all we can do and are enlarging our plant to meet the demands. We have put up nearly 22 buildings this year, and have just sold the last new one, and are building two more that will be ready soon. We have orders for others. We have the only complete house-building plant in the city and have just added a door and window frame department where we can make on short notice any size or order of frames. The sash and door factories have more than they can do and we are trying to help out the situation. We have also been compelled to add a stock of builders' hardware so that any one wishing to build a house can get everything of us from digging the basement to painting the building and all the material that lies between."

FACTORY-WORKERS ARE HUMAN BEINGS.

The New Kind of Manufacturer Counts Life in the Cost of His Product.

Time was when the manufacturer counted in the cost of his product only the materials and the making, says the September Delineator. What mattered it if men and women at their posts dropped one by one? There were always others. Time came when a few men, wiser than their fellows, counted in the cost of the finished product, materials plus making, plus suffering humanity, and decided that the cost was too high.

Then these few men, with the courage of their convictions began a new kind of factory, in which men and women are, first of all, human beings, and, secondly, necessary factors in production. The chimneys of the new factory were practically smokeless, trees and flowers grew in the surrounding yards; the air, untainted by germ-laden dust, came in through broad windows. At noon-time a moderate priced restaurant opened inviting doors; rest rooms for the men and women were placed in sunny corners. Better than all these the manufacturers themselves undertook the construction of the homes of their employees. Neat, sanitary, well-built cottages with large yards were put up and offered at modest rentals. And after ten years the manufacturers proudly produced an array of figures. Notwithstanding the initial expense, the new arrangement had already begun to pay! The working capacity of every member had increased almost fifty per cent, the work was better done, there were fewer changes and there was plenty of labor always at hand. And, above all, there was life and an activity and a purpose among the "hands."

The best thing that a factory can do for its employees is to take them from the great army of those who work because they must, and lift them to the ranks of those who work because they will to do so, and because they know that labor and the results of labor bring adequate compensation.

Mrs. T. J. Hopkins returned to Albany today, after visiting with relatives here for a few days.

Mr. and Mrs. S. J. Marvin left today for Portland to spend Sunday with friends and relatives.

James Colligan, of Marion, was in the city yesterday attending to business matters and visiting friends.

Ex-Governor Moody went to Portland this morning to visit for a few days with relatives and friends.

Fred Kress, of Portland, is visiting with his parents here for a short time. Fred was formerly a Salem boy.

Misses Matilda Eckerlin and Miss Clara Foster of the State House force have returned from a week spent on Puget Sound. They went as far as the Dominion cities of Victoria and Vancouver.

Miss Grace Bellinger was a passenger for Portland this morning, where she will visit for a few days, after which she will go to Seattle and Tacoma to visit friends and relatives.

The Newport passengers today were: Herbert Daue, Frank DeWitt, Oscar Rosenbaum, Fred Haas, Miss Bertha Martin, and Mrs. H. C. Callit of Brooks, Miss Francis Walling and Mr. Mabel Johnson.

A party consisting of Dr. E. E. Smith, Dr. D. M. Smith of Portland, J. M. Smith of the Capital Improvement Company, J. K. Smith of Kansas, and J. D. Sutherland left yesterday for a ten days' hunt at West Fork.

Dr. Elizabeth Gallimore, of San Jose, California, who has been visiting with Mrs. W. T. Perkins, of this city, has gone to La Grande for a visit with Mrs. Perkins' sister, Mrs. George Carpy. She was accompanied by Miss Helen Perkins, who spent a vacation of several days at Wallowa Lake.

HOP GROWERS TO

FIX PICKING PRICES

A meeting of the Hop Growers' Association was held in the city hall this afternoon to fix the price which will be paid for picking this season. On account of the low price of hops, the growers feel that they will not be able to pay 50 cents per box, which has been the prevailing price for the past several years. The matter of picking by weight, instead of by the box, is another question to be settled by the growers. According to the majority of the hop men picking by weight is much fairer, both to the grower and to the picker, than by the box. At the meeting this afternoon it was the general consensus of opinion that the price this year would be 80 cents per 100 pounds.

Melon Crop Poor.

(Dalles Chronicle.)
Adverse weather conditions, cut worms and other disagreeable features have conspired to reduce the melon crop of The Dalles and vicinity to probably not more than one-half that of last year. Those which are being marketed and those which will be marketed soon are, however, excellent, and the chief complaint of the growers is the fact that the quantity is short. Cantaloupes, for which this community is widely noted, have already been in the market for some time, and it is learned that their quality is equal if not superior to those of former years. Replanting, occasioned by the work of the cut-worms, was in some instances repeated several times, with the result that the crop is backward, and much smaller than usual.

The watermelon crop will be from two to four weeks later this year than common. Speaking of the difficulties encountered by the growers Roy Hill, who raises perhaps more watermelons than any other grower in the vicinity, declared his crop less than a half yield. "The quality is excellent, however," said Mr. Hill, "and we should be able to market some fancy melons this year. I had about 30 acres of melons at the first planting this spring, but because of the worms I had to replant three times in many places and now there are ten acres where there are but a few vines. The warm weather is bringing them out in good shape, and within the next fortnight I will be able to market some."

Racing Selections.

Seattle, Wash., Aug. 15.—Hall's selection at The Meadows, for Monday:

- First—St. Charles, Mondella, Metlakatla.
- Second—El Pavo, Hazlet, Pert.
- Third—Prestige, Complaint, El Ch'uahua.
- Fourth—Barney Oldfield, Hidden Hand, Pal.

Edith Ludwig, formerly of Morris, Illinois, but lately of Palo Alto, California, who was forcibly kept away from Professor Fred Fitzgerald, of Stanford University, to whom she was engaged, met her lover at Sacramento yesterday, and the pair was married.

Joe Meyers & Sons

NEGLIGEE

Shirts for Men at HALF PRICE

SUITS For Women at HALF PRICE

Dress Goods at Special Prices

- \$2.25 Fancy Imperial Sere, to clean up, yard . . . \$1.69
- \$1.65 Wool Suiting, to clean up, yard . . . \$1.23
- \$1.50 Broken Plaids, to clean up, yard . . . 50c
- \$1.25 Wool Striped Suiting, to clean up, yard . . . 89c
- 85c Fancy Panama, to clean up, yard . . . 63c

Muslin Underwear At Special Prices

Consisting of Corset Covers, Gowns, Drawers and Chemise

Black Silk Waists

\$5.00 values at \$3.65
\$6.00 values at \$3.98
\$6.50 values at \$4.38

New Silk Gloves 95c

The celebrated "Kayser" glove made with double tipped fingers, 12 and 16 button lengths, black, white and colors. Sold always at \$2.00. To clean up . . . 95c

Ladies' Sweaters

Made light, semi, and loose-fitting' white, red, and maroon. The ideal garment for coast or mountains.

\$3.00 to \$7.50

Ladies' Skirts

In fancy patterns. All this season's styles. Made plain gore and pleated

Less 1-3 and 1-2

THE LADIES' HOME JOURNAL PATTERNS

City News

Weather Forecast—

Fair tonight and Sunday.

Wilson's Place—

Eleven barber chairs. No waiting.

The Tendency—

Nowadays is to do away with handicaps in business—to quit employing unsuitable people merely to oblige friends, and to quit spending good advertising money on methods and mediums that merely appeal to your good nature, not to your business judgment.

The Business—

The "does not need advertising" is probably past the need of anything at all.

New Hours for Salem Barber Shops—

On and after August 17 the shops of Salem will open at 8 a. m.; close at 7 p. m., except Saturday, when they will close at 10 p. m. 8-14-21

Concert Tonight—

Get out your wife and babies or your best girl and hear the band concert tonight by the Salem Military Band at the corner of State and High streets.

Crawfish—

At the Elite Cafe this evening and Saturday. 8-14-21

Elite Bill of Fare—

Chicken three styles, oyster patties, and all the other delicacies of the season for the Sunday dinner at the Elite grill room. There are always a few German specialties to be had, and crawfish several days in the week. Salem's popular New York style dining place for ladies and gentlemen. Prices moderate.

Just Opened—

We have just opened a German lunch place in the Court resort, 257 State street. Frank H. Collins, proprietor. The lunch department is under the management of Mr. Towell Mason. Mr. Mason is an experienced lunch counter man. All kinds of German and French imported goods handled. 8-15-21

Incorporated—

Messrs. F. K. Lovell and R. M. Budlong, who recently purchased the Salem branch of the Capital Commission Company, have reincorporated under the name of Salem Commission Company, as successors to the said Capital Commission Company in Salem. The business will be carried on as usual at 247 Commercial street.

Extradition Papers—

Governor Chamberlain this morning issued an extradition upon the

governor of California for the extradition of Barney Lenahan, who is now in that state, and who is wanted by the authorities in Portland on the charge of forgery. He is accused of passing a bogus check for \$22.50 on the Securities Savings and Trust Company of Portland, on June 27, 1908.

It Pays—

To always look neat; bring your old clothes and hats to Johnson & Stege, next door to Journal office.

McDonald Remains—

Mr. McDonald will arrive at 9:15 this evening with the remains of Mrs. McDonald, who died in Los Angeles Thursday. The funeral will be held at 2:30 tomorrow, and the burial will take place in City View cemetery.

Delegates Named—

Governor Chamberlain yesterday appointed Dr. Annie Jeffreys-Meyers of Portland, and Mrs. S. L. Kline of Corvallis, delegates to the tuberculosis congress to be held at Washington, D. C., September 21 to October 12.

B. P. O. E.—

All Elks please assemble at Elks' hall tomorrow afternoon between 1:30 and 2 o'clock for the purpose of attending the funeral of W. L. West.

COMPLAINS AGAINST METHODS OF EXPRESS COMPANY

The first formal complaint to the Railroad Commission against the practice of the express companies of selling perishable produce, which has been refused by the consignee, in order to recover express charges, was made yesterday by Page & Sons, commission merchants, of Portland.

It has long been the habit of the Wells, Fargo, Express Company to disregard the notice of the shippers to the effect that if the goods are not accepted by the consignee, the shipper shall be notified of the fact immediately. Instead of notifying the shipper, the express company has sold the perishable stuff at a price sufficient to cover the express charges.

C. B. C. Graduate Party.

Miss Ruby Wilson and Miss Lou Goode entertained a number of the C. B. C. class of '08 on Friday evening, at the home of the later, in honor of Miss Emma Nerod, stenographer for the Booth-Kelly Co., of Eugene, and Theodore Osmond, stenographer for the U. S. master fish warden, of Portland. Most of the class were present, and the evening was very pleasantly spent, with cards and a jolly talk over old school days. Later in the evening the party adjourned to Bell's ice cream parlors, where light refreshments were served.

PERSONAL MENTION

And Movements of Salem People.

Tommy Dale, of Brooks, transacted business here today.

Elmer Reece made a business visit to Silverton yesterday.

Miss Hetrick is spending her vacation at Spokane, Wash.

Miss Emma Caldwell has returned from an outing at Newport.

Jacob Steves, of Albany, arrived today to transact business.

Miss Anna Bickers went to Cascadia today for a short outing.

Charley Biers has returned to Portland after a short visit here.

E. Ling, of Yreka, Cal., is here visiting his brother, Bennie Ling.

Carl Bruce, of Portland, will spend Sunday visiting with friends here.

Mayor Rodgers and family returned last evening from Newport.

Miss Minnetta Magers left today for Silverton to visit for a short time.

W. W. Ogilby, of Cottage Grove, is transacting business in this city.

Jay Sellwick, of Portland, is here visiting with friends for a few days.

George O'Brien has returned from a few days' business visit in Portland.

Miss Alice Gray returned this morning from a week's outing at Newport.

Henry Meyers has returned from a hunting and fishing trip in the mountains.

Mrs. Henry Stinson left today for Winlock, Wash., to visit friends and relatives.

Mr. and Mrs. I. M. Glen, of Eugene, were visiting with friends here yesterday.

County Assessor F. J. Rhee returned this morning from an outing at Cascadia.

Mr. and Mrs. L. Walert have returned from a pleasant outing at Newport.

Mrs. Henry Haas and Mrs. Ida Babcock have returned from a week's outing at Newport.

Paul Hauser, of the Salem Gun Store, has returned from a business visit to Portland.

Harry Wilson, of Cottage Grove, came down this morning to spend Sunday with friends.

Arch Graber, of Portland, is in the city visiting friends and transacting business.

C. C. Frederick and wife left for Seattle this morning to visit relatives for a few weeks.

E. H. Moser, a local tailor, left today for Oregon City to visit with relatives for a few days.

Mr. and Mrs. E. J. Swafford have left for Cornucopia, Union county, for an outing.

Mr. and Mrs. Laud Hamilton have returned from Newport, where they spent a pleasant outing.

Wm. West has arrived from San Francisco to attend the funeral of his brother, Webb West.