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AND WE CAN

PROVE IT

Beautiful Hair At Small Cost.

WITHIN the last decade great and rapid strides have been made in Materia Medica. Many diseases that were considered incurable fifteen years ago are now cured in a few days, and in many cases prevented together. The scientists of late years have been delving for the cause, the foundation, the reason and the starting point of disease, fully realizing that the actual and true cause must be ascertained before the remedy can be located. Hair troubles, like many other diseases, have been wrongly diagnosed and altogether misunderstood. The hair itself is not the thing to be treated, for the reason that it is simply a product of the scalp, and wholly dependent upon its action. The scalp is the very soil in which the hair is produced, nurtured and grown, and it alone should receive the attention if results are to be expected. It would do no earthly good to treat the stem of a plant with a view of making it grow and become more beautiful—the soil in which the plant grows must be attended to. Therefore, the scalp in which the hair grows must receive the attention if you are to expect it to grow and become more beautiful.

Loss of hair is caused by the scalp drying up, or losing its supply of moisture or nutriment, and when baldness occurs the scalp has simply lost all of its nourishment, leaving nothing for the hair to feed upon (a plant or even a tree would die under similar conditions).

The natural and logical thing to do in either case is, feed and replenish the soil or scalp as the case may be, and your crop will grow and multiply as nature intended it should.

Dr. Knowlton's DANDERINE

is the only remedy for the hair ever discovered that is identical with the natural hair foods or liquids of the scalp. It feeds and nourishes the hair and does all the work originally carried on by the natural nutrients or life-giving juices generated by the scalp itself. It penetrates the pores of the scalp quickly and the hair soon shows the effects of its wonderfully exhilarating and life-producing qualities.

One twenty-five-cent bottle is enough to convince you of its great worth as a hair growing and hair beautifying remedy—try it and see for yourself. Now on sale at every drug and toilet store in the land. Three sizes, 25c, 50c and \$1.00.

FREE To show how quickly Danderine acts we will send a large sample free by return mail to any one who sends this advertisement to the Knowlton Danderine Co., Chicago, with their name and address and 10 cents in silver or stamps to pay postage.



MISS J. CARROLL
2807 Irving Ave., Chicago

Engineering Talent Versus Equestrianism.

The echoes of the great test ride continue to reverberate. The worst havoc occurred in the Engineer Corps. Some of those distinguished members have more use for a dolphin than a broncho. We refer to colonels who have charge of river and harbor works that are being pushed to completion under their personal direction. Boards of trade and the transportation associations are greatly concerned to see engineer officers who have been "on the job" for several years, to use a phrase universally understood, remain at their posts until a channel has been deepened or a harbor basin widened. To have them snatched away in the meridian of their usefulness would be a grievance not to be borne unprotestingly. But that is actually threatened by the drastic Army ride order.

In harbor work an engineer officer who is no longer young and no longer rides a horse in the performance of his duties has a tendency to take on flesh. For instance, there is Colonel William L. Marshall, who has been in charge of that imperative improvement the construction of the Ambrose Channel at New York. General Grant excused Colonel Marshall from galloping and riding fifteen miles on the back of a horse because he was too heavy for equestrian exercise, his weight having gone up to 300 pounds.

If the president obdurately stands upon the enforcement of his order to the letter in all cases, Col. Marshall must leave the service, although he is almost, if not quite, indispensable as the engineer in charge of New York harbor. The same fate impends over Colonel Chas. E. Davis, who is in charge of river and harbor improvements at Detroit, and who was excused from the test because he was physically incapable of taking the ride. Col. Davis' services have been of inestimable value to shipping on the lakes and he never misses a day from his duties. If the president insists on having engineer officers who can ride bucking bronchos on the New York and Detroit assignments, the harbor works may suffer, but a great principle will have triumphed. A sense of the fitness of things would seem to require in the case of Colonel Marshall and Davis the substitution of the deck of a tug boat for the back of a horse.—New York Sun.

Rheumatism.

When pains or irritation exist on any part of the body, the application of Ballard's Snow Liniment gives prompt relief. E. W. Sullivan, Prop. Sullivan House, El Reno, O. T., writes, June 6, 1902: "I take pleasure in recommending Ballard's Snow Liniment to all who are afflicted with rheumatism. It is the only remedy I have found that gives immediate relief." 25c, 50c and \$1.00. Sold by D. J. Fry.

Will Surprise the World.

San Francisco's new city directory indicates that the present population of that city is 480,635. The population of Oakland is estimated at 235,000, Berkeley at 36,000 and Alameda at 25,000. The total estimated population of the four bay cities is 775,635. Before the fire the estimated population of these cities was 645,000, showing an increase of 130,635 since the disaster.

San Francisco is going to surprise the world in the rapidity of its growth in population within the next few years. By the time the next federal census is taken it should be well up in rank. According to the federal census of 1900, San Francisco's population was 342,782 and it ranked ninth among the cities of the country. Its present population, according to the city directory estimate, would put it in seventh place, provided Cleveland and Buffalo have not grown more rapidly than San Francisco since 1900. There is good reason to believe that within the next few years San Francisco will leap to fourth place, and be exceeded in population by New York, Chicago and Philadelphia only.

The combined population of the four bay cities would outrank St. Louis and attain fourth place. It may be that, in the fullness of time, Oakland will decide to merge with San Francisco, which would give the combined cities approximately 1,000,000 population and give San Francisco fourth place in population.

The prospects of uninterrupted, speedy growth in San Francisco are very bright. A good government regime will enhance growth. As the earthquake scare fades away, there will be no obstacle to the city's development.—Pasadena Star.

Protected Against Gossip.

"Why did you marry such a bald man?"
"Oh, I wanted to be able to say my husband hadn't a jealous hair in his head."—Philadelphia Ledger.

MRS. ELLIS' BRILLIANT LECTURE

MRS. ELLIS,
Noted Phrenologist and Physiognomist Entertained Large Audience in Christian Church Last Night.

Jean Morris Ellis, one of the most noted phrenologists and physiognomists in the United States is in the city. Mrs. Ellis is not an entire stranger to the people of Salem, as this is not her first visit here. To those who have not had the pleasure of meeting her—I will say that she is a woman—and more a womanly woman with a personality which immediately upon being met melts the rifts of formality and while you are aware that you are in the presence of a master mind which can fathom the breadth and depth of character yet you are impressed by its simplicity and frankness. Mrs. Ellis is not the type which one ordinarily meets in the business world—cold, grasping and dignified—but her nature possesses a warmth of sympathy which enters into the interests of those with whom she comes in contact in a manner that strikes the chords of friendship and at once places one in the sunshine of old acquaintance.

Mrs. Ellis is a sister of Professor George Morris, the well-known phrenologist, and has been lecturing and teaching psychic science for the past 15 years. She was reared in a family of physiological students and has from infancy been developing an inherited love and an ability for the scientific delineation of the mind. She is a graduate of the New York institute with which institution Horace Greely was associated.

Mrs. Ellis last night delivered an interesting address before an appreciative audience in the First Christian church of this city and in her clear and simple yet far-reaching manner entertained all present by presenting the various types of character as especially portrayed in the child—the danger of over or under development of the various psychic centers and the manner and best method to cope with the objectionable features in such development.

Mrs. Ellis is not a palmist. She does not believe that the lines in the hand denote character so much as do the shape of the hand and the various measurements of the head. Taking the oblongata as a center, measurements are made to and around the many psychic centers which are each according to the reasoning of Mrs. Ellis capable of development. For says she "each message which is sent over the nerves to these centers accumulate strength and power in that center."

"I believe the world is growing better and the common cry that crime is increasing is the wall of the pessimist and is unfounded," said Mrs. Ellis last night and if more time was spent in the training and development of the child the sunshine of justice and right would soon melt the clouds of dissipation and give even the gloomier natures hope for the brightness of the future.

In speaking of the training of children, the speaker said, "We must look to the middle classes for the proper training of the child. The social whirl when it has finished caring for the country homes, the city mansions, the pet dogs and the fine horses has no time for the development of children and the result is a sad neglect." Mrs. Ellis says that certainly the characteristics of the parent are transmitted to the offspring. "The sin of a parent is visited upon the child even to the third or fourth generation and it takes constant watching and training to eliminate it." "That the soul rules the mind is evident," and it is well to keep before the child's vision his

weakness and tendencies and hold before him an ethical right and beauty which will teach the method of overcoming the objectionable and aspiring to the noble and truly great.

Mrs. Ellis defined the various development of the head and ended the instructive and entertaining lecture by measuring the heads of several children selected from the audience. To night the gifted woman will deliver an address and will select young men from the audience and after giving their characteristics will select young ladies who possess suitable temperments for their respective life partners.

Mrs. Ellis has organized a class in phrenology and will give readings at the church parlors between the hours of 10 a. m. and 6 p. m. daily during the coming week.



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