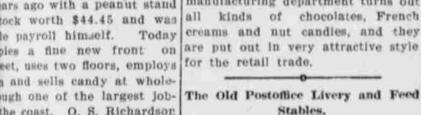
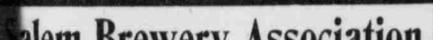


canut Stand to Manufactur-, soda water dispensaries, neat paronfectioner in Ten Years. lors and private apartments for serv-Zinn shows what a young ing creams, and all kinds of hot and do in this city. He started cold soft drinks in season. His ars ago with a peanut stand manufacturing department turns out reet, uses two floors, employs for the retail trade. n and sells candy at wholethe coast. O. S. Richardson arge of his manufacturing



Richard Westacott, more familiarwhich occupies the ly known ts "Dick" has leased the asement. Mr. Zinn's place old Postoffice Livery Stables just is fitted up with hot and west of the Willamette hotel for ter throughout, he has two five years and as sole proprietor so-







alem Brewery Association

Capital Stock \$200,000

RESIDENT F. M. KENNEY, Olympia, Wash. ICE PRESIDENT, F. G. DECKABACH, Salem, Ore. A. WILSON, SECRETARY, Salem Ore. HARLES SCHOLL, TREASURER, Salem, Ore.

IRECTORS, same as above, and KOLA NIES, Salem, Ore.

This enterprise is one of Salem's largest industries and very of our people have even a fair conception of the wonderful insion made by this firm in the brewery business in this city e it purchased the old plant about four years ago.

The Salem Brewery Association has \$200,00 capital invested he business, the greater portion of which is represented in the t in this city. About a year ago the Salem Company absorbed Albany Brewing Company, which latter company had a brewand ice plant in Albany, Ore.

The Salem plant is located in the half block directly south of Willamette Hotel. Aside from brewing beer it has also one he best equipped ice works in Oregon, manufacturing an absoy prue Hygeanic ice.

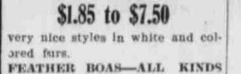
During the past year over \$50,000 was invested in the buildof one of the most modern bottling works on the Pacific coast the enlarging of the beer storage and ice machinery. Four s ago, Salem Beer was hardly known outside of Salem's city a; today it is considered one of the most popular beers of the and is sold all along the Coast from 'Frisco to Portland. conterprises advertise a city as thoroughly and as wide-spread. modern up-to-date brewery. Milwaukee and St. Paul are toknown more particularly on account of the beer product that anufactured in these cities, than of any other single industry. The many tens of thousands of bottles of Salem beer that thly are shipped from Salem to almost every city or town with-00 miles along this Coast have done much to make the name alem a familiar name among all the people of these respective

OREGON TODAY PRODUCES THE BEST HOPS IN THE UNI-STATES. THERE IS EVERY REASON TO BELIEVE THAT SOIL OF OREGON CAN PRODUCE THE VERY BEST BAR-UNDER SUCH CONDITIONS, WHY SHOULD NOT ORE-PRODUCE THE VERY BEST GRADE OF BEER?

BEER IS TODAY THE NATIONAL DRINK AND EVERY R FIXES MORE CERTAINLY THIS TITLE.

The prewery employs from 20 to 30 people and its annual ct sale during the past year will run close to \$300,000. Most money stays at home and is placed in circulation for maand wages.

This industry is still in its infancy and thereis every reason pe that in the near future it will assume much greater proms and will continue to be one of this city's most prominent in the upbuilding of a Greater Salem.



them in all grrdes.

\$3.98



Holiday Price \$29.00

PARTICULAR FELLOWS

who want just the right thing will find it in our Clothing de-We carry the best partment. makes in the country and price them reasonable to get more business.

We are agents for the famous



For Christmas

Now is the time to pick one out,

don't wait until picked over,

GORDON \$3.00 HATS.

The holiday styles are here and early choosing is advisable,

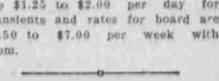
licits business in his line and it will for commercial travellers or for receive his personal conscientious transient or family trade, and sets attention in every instance. Ho was a good table. Mrs. Cook gives the born in 1859 in Salem, and is a son hotel her personal attention. Mr. of Lewis Westacott, a pioneer of and Mrs. Cook conducted the Flor-1852, who came around the Horn ence hotel near the Southern Pacito 'Frisco. He was a cabinet mak- fic depot for several years before er and married Mrs. Allen, a widow taking charge of the Salem. Their who came across the plains in the new hotel Las thirty rooms and large Geer party and located at Silverton, and convenient sample rooms, Rates Richard learned the Bakery bud- are \$1.25 to \$2.00 per day for ness and worked at it for many translents and rates for board are years. In 1886 he went into the \$5,50 to \$7,00 per week with

livery business and two years he room. conducted the soda water business which he sold out to G. Stolz, and has recently gone back into the livery business. Few men are better known among the horsemen and buyers of fine horses in western Oregon, and they also know that what-

New Proprietor of the Well Known medicine, that saved his life and Salem Hotel.

new ones every day.

J. Jay Cook is the new proprietor for coughs and colds, throat and of the well known Salem hotel, on lung troubles, by J. C. Perry, drug-State street, just opposite the Court gist. 50c and \$1.00. Trial bottle House. It is very centrally located free



A Real Wonderland.

South Dakota, with its rich sliver mines, bonanza farms, wide ranges and strange natural formations, is a ever is entrusted to Dick Westacoit veritable wonderland. At Mound will be looked after just as well as City, in the home of Mrs. E. D. if the owner was there to look after Clapp, a wonderful case of healing it himself. Owners of horses appra- has lately occurred. Her son seemclate this fact and Mr. Westacott ed near death with lung and throat keeps his customers and is gaining trouble. "Exhausting coughing spells occurred every five minutes," writes Mrs. Clapp, "when I began giving Dr. King's New Discovery, the great

Sec. 12.

USE. completely cured him." Guaranteed

FOR SALE

Two good houses in suburb of Salem, -ice orchard; also a good business a splondid blacksmith and wagon and paint shop, with a good business in full running order at the present time. The shop building is a strong frame building with concrete foundation and heavy frame well finished, and would be first class for a store building, or warehouse or factory, or good boat landing, and within one block of the new layed out railroad. One of the most beautiful homes and business ocations in Salem. Will take in exchange as part payment a good small farm. Will give easy terms and low interest for part. Farm to be in Willamette valley near Salem or Portland. Address correspondence to

DERBY & WILLSON or GEO. B. JACOBS, Salem, Ore. R. F. D. 8, Salem, Or.



For Eoston Brown Bread, Griddle C akes, Muffins and Plum Pudding. ALLEN'S B. B. B. FLOUR CO., INC., San Jose, Cal.