

# Today Only

WEDNESDAY SPECIAL NO. 358  
For today's selling we offer a fine lot of NEW

## UMBRELLAS

With natural wood princess handles—Paragon frame with steel rod—merceroized rainproof covers—now's the time to prepare for the wet weather coming. Regular \$1.25 values. No telephone orders will be received. Special.

# 78c

## Children's and Misses COATS

A fine showing of children's and misses' coats of gray striped mixtures trimmed with brown and gray velvet and self material collars—full box backs—A very serviceable coat for general wear. Regular \$5 and \$6 values. Special. \$3.90

### Skating weather's Coming soon; Can't wear clothes You wore last June



A FULL DESCRIPTION OF THE BEAUTY, THE STYLE AND THE VALUE IN OUR STOCK OF OUTER-WEAR FOR WOMEN WOULD BE OUT OF QUESTION IN A NEWSPAPER. THE BEST WE CAN DO IS TO ASK YOU IN TO SEE WHAT WONDERFUL VALUES WE ARE OFFERING.

# Jos. Meyers & Sons

INCORPORATED  
**GOOD GOODS**

## COATS

AT LESS PRICE  
We have placed a rack full of Coats in cloth and rainproofs cravenetted in medium and dark mixtures that we offer as follows

\$9.00 values, Special.....	\$6.00
\$15.00 values, Special.....	\$10.00
\$16.50 values, Special.....	\$11.00
\$28.50 values, Special.....	\$19.00

## Hosiery

No woman ever had too many pairs of stockings. Perhaps you need a few pairs to last out the season—ones that you will like, yet not pay a big price for. We are offering a big special in our hosiery section in fancy black hose with dainty designs embroidered on them.

65c and 75c values, a great special at..... 48c

## Spool Cotton

We have secured a quantity of Merrick's brand of spool cotton—warranted 200 yards to spool which we offer at

6 Spools for 25c

## TOWHEAD BOY WINS BATTLE

How a Large Industry Grew From Small Beginnings in Country Home.

(American Farmer.)

Once there was a boy who, to outward appearances, did not differ from others of his kind. He was just an ordinary every day towheaded boy such as may be seen on every farm and street of the country. There was one difference apparent, however, only to close observers. This boy had the commercial instinct in unusually strong development. He was always swapping knives, trading toys, playing marbles for keeps. As many other boys have possessed these characteristics, our particular towhead would not have been especially notable from the common herd if his repertoire had closed at that point. It was his love for catsup, usually called "câteup," that differentiated him from most boys and was destined to send him on the road to fame and fortune. It is not probable that the brand of catsup made by this boy's mother was any better than that put up by thousands of other mothers, but her boy thought so, doubtless for the reason that he had never tasted any other. At any rate something remarkable sprang from his inordinate fondness for catsup, combined with his trading instincts. It occurred to him that others might like to have some of this good thing, so he induced his mother to put him up a few bottles. Then he went to the stores and sold or traded to individuals or households in the neighborhood. Then he went to the stores and disposed of small stocks. Later he visited surrounding towns and made contracts with grocers to buy or sell on commission the "best catsup ever," a delicacy made by mother.

It was not long until the solitary maker at the boy's home was unable to supply the demand. It was necessary to increase facilities and workers so a small factory was erected. But the catsup was made by mother's recipe, put up in improved receptacles and sealed hermetically instead of by the old fashioned methods. The little factory grew, was soon replaced by a larger one, the supply of catsup increased apace and eventually its fame began to spread over a wide area. More factories and larger ones were the result until the towheaded boy, now grown to a man, found himself the proprietor of a great establishment. He was making money hand over fist, getting rich in fact, and developing rapidly into a captain of industry. The taste for his catsup increased as it spread until no hotel or restaurant table was regarded as equipped until it could produce this particular brand. At present the boy who began by peddling a few bottles, is worth over \$2,000,000, all made out of catsup.

By reason of this boy's industry and quick wit thousands of farmers are now cultivating vast acreages of tomatoes where before only enough were grown to supply the home table. Many hundreds of boys and girls get wages picking these tomatoes, other hundreds are well paid for the various kinds of work incidental to the making and bottling, while the originator of the plant has not, we hope, forgotten to bless his old mother for starting him on the right road to fortune. It is her recipe that has done the business, brought out, of course, by the energy and enterprise of the boy she brought into the world and contributed as an object lesson to show what might be done by the prowess of the poor if the right sort

## Bring Me Your Old Gold Jewelry

And exchange for new sparkling pieces. We will allow you the value. Our goods are marked plain figures, and in boxes that will be made. This is a good time to select choice pieces for the coming holidays also. You pay a deposit, and we will lay it out for you.

## CHAS. H. HINGE

Leading Jeweler and Optician  
123 Commercial street. The  
One on This Street.

of spirit be present. There is a farm boy in a family who reads a paper who may not accomplish anything similar, as the opportunities in this vast country are boundless. It is by using the common things, paying attention to details, finding what people like and want and selling to these that many of the great fortunes have been made. They come in by pennies, and within a time accumulate into millions.

### Twisted Tree Trunks

Curious twists are observed in many tree trunks, and the fact just begun in Europe suggests a surprising conclusion that they are produced by the earth's rotation. The twists of storms and the wind seen in water. Van den Broek, a Belgian geologist, points out the conditions of growth were the cause of the torsion should follow the apparent path. In at least 100,000 of 1,000 trees the reverse is true. It may be that the twist is caused by the left in the northern hemisphere and to the right in the southern hemisphere, like the turn of the cyclones and water vortices. The inference is due to the earth's rotation. Jean Brunhes notes that it was some years ago that the wind to the earth's motion blew away at a season when vegetation is green and sensitive, and a slight continuous bending and turning of the would be likely to affect the permanently.—New Orleans Democrat.

## STARR PIANO

HIGH CLASS GOVERNMENT  
GEO. C. WILL

## Norwich Union Fire Insurance

Frank Meredith, Resident Agent  
Office with Wm. Brown & Co.,  
29 Commercial street.

## MONEY TO LOAN

Over Ladd & Bush's Bank, 11-12-13

## NEW TODAY

For Sale—A nice driving and riding horse. Enquire of A. Duse at 11-12-13 on South Commercial street.

For Sale—Or will trade for property twenty acres of land, school and railroad station. Will take span of horses as part payment. Rooms 9 and 10 No. 442 South Commercial street.

For Rent—40-acre farm, including good hop yard, farming land and pasture. Located half mile from new electric car line. For particulars inquire at 444 Western street or phone Farmer 24. 11-12-13

# E. O. MOLL'S

Pure Country Sausage, Link and Bulk.  
Tenderloin and Spare Ribs.  
The supply is limited and the demand is great so we advise you to order early.

## Moir Grocery Co.

456 STATE ST. PHONE 182

## CITY NEWS

A Collection of Important Paragraphs for Your Consideration

Post Card Hall—  
New subjects daily.

### Busy All the Time

This is the condition at the corner of Court and Liberty streets, where Steusloff Bros. serve their customers. Many new people are finding their store, as the new pavement attracts them to Court street. The sanitary market and the best meats combine to hold them.

### Chicken Pie Supper

Given by the Ladies' Aid Society of Central Congregational church Wednesday evening, in the church parlors, from 5 to 9 o'clock.  
11-12-21

### More Machinery Installed

The Salem Steam Laundry, on Liberty street, has installed a new silk washing machine and boiler feed pump at a cost of \$250. This up-to-date machinery will add greatly to the capacity of the establishment, and enable the management to handle silks and fabrics at the lowest possible expense to the patrons.

### Dr. Will Skiff & Son

Dentists, Steusloff building, Phone 206.

### Keep the Bin Full

Of Wild Rose flour and you will always have good bread. Every good cook praises it.

### Valuable Premiums

With teas, coffees, spices, baking powder and extracts at Yokohama Tea Co.

### Thanksgiving Groceries

The Thanksgiving season is coming. J. M. Lawrence has been stocking up with seasonable groceries, and they make a fine showing.

### For 35 Cents

A 50-cent can of Cream Tartar Baking Powder, at Yokohama Tea Co.

### Salem Mills Running

Many of the saw mills throughout the Willamette valley have shut down owing to the recent financial troubles, but the Spaulding Logging company, by the liberal patronage which it has received, has been enabled to run with about the usual force, which Mr. Spaulding expects to continue to do. The Spaulding Logging Co. is one of Salem's leading industries and has always been ready to offer its patrons every courtesy and to work for the general welfare of the community.

### It Is Better Than Ever

Our 25c Porto Rico Blend Coffee, Yokohama Tea Co.

### Receives Fine Instruments

R. V. Ellis, the well known musician and clerk at the Hughes grocery store, has received a new set of low pitched clarinets. The clarinets were manufactured by the C. G. Conn factory and are a valuable acquisition to the fine set of band and orchestra instruments of the city. Mr. Ellis is a member of the Salem Military band

and is a musician of ability. He moved to Salem recently with his father, Dr. Ellis, who is fast becoming one of the leading physicians of the city.

### If You Are Thinking

Of using any kind of decorative woodwork in your house, see A. M. Hansen.

### Board of Trade Displays

The exhibits in the board of trade rooms are becoming equal to many county fairs and in quality the displays cannot be excelled anywhere. One of the latest acquisitions to the fine lot of vegetables shown is a potato weighing eight pounds. The spud was grown by C. Kurtz and is probably the largest specimen that has been brought to the trade rooms. Mr. Kurtz also has on exhibition some fine apples of the Red Delaware, the Twig and the Arkansas Black variety.

R. E. Stiner, of Pratum, recently brought in a squash which measures forty inches in length.

A fine display of apples was donated by A. Vercler. The varieties being Wagner, Northern Spy, Jonathan and British Columbia.

The apple show now on exhibit in the trade rooms is excellent and should not only be seen by visitors but by every citizen of Marion county.

### November Peaches

William Egan, of Brooks, brought in a box of fine peaches a few days ago. The fruit was grown on his farm north of this city, where any visitor can see peaches on the trees until the tenth or fifteenth of November.

### We Have

Roche Harbor lime and a very fine grade of sulphur. Both of these materials are kinds best suited for spraying. Capital Improvement Co. Phone 14.

### Chemical

The State Capitol Commissioners this afternoon conducted a thorough test of the new chemical fire apparatus that has been installed by A. G. Long, of Portland, who was present. Fire Chief Campbell was present from the big city, and made an examination of the whole system of fire protection at the state house, which has been very much improved under the direction of Secretary of State Benson, who is custodian of the state house.

### Board of Trade Meeting

The regular meeting of the Board of Trade will be held this evening at their rooms at 8 o'clock. Important business will be discussed.

### State Teachers' Examination

The executive committee of the State Teachers' association met at the state superintendent's office, and there were present J. H. Ackerman, President Robinson and City Superintendent Powers, of Salem. It was decided to hold the next state teachers' association for western Oregon at Eugene June 25, 26 and 27. Three lines of discussion will be taken up—"School Finance," "Industrial Education" and "English." President Campbell of the university, County Superintendent Dillard and City Superintendent Alderman, of Eugene,

were appointed as a local committee on entertainment arrangements. A special feature of the coming convention will be addresses containing the best thought of experts on the three great lines of educational work outlined in the above. One of the greatest problems in this state is providing schools for the small districts that have but a small taxable property, and result is but three months of school. Other small districts have a large valuation, but a small school population and have more funds than they can use to advantage. The small district with but eight to twelve children needs a school just as badly as the larger district.

### Notice

Holders of exchangeable tickets for the Olive Mead concert will have first choice of seats by applying at the box office Friday morning, November 15, between the hours of 9 and 10 a. m.

### Remember

The Library Site benefit Friday night.

### Will Speak in Shedd's

Superintendent J. H. Ackerman left this morning for Shedd's, where he will speak this evening on "Public Schools and Good Citizenship." The topic for the week's rally which is being held in Shedd's, under the auspices of the Presbyterian church is "Good Citizenship," and the various addresses which have been given have shown the relation of the respective themes to good citizenship.

### Every Family

In town should be represented at the Olive Mead quartet concert Friday night.

### Prominent Y. W. C. A. Worker

Miss Ross, secretary of the Y. W. C. A., of Portland, arrived in the city this morning, and will assist the Y. W. C. A. organizations of this city during the coming week. Miss Ross is well known by many in Salem as an earnest and able worker, and her visit here will doubtless be very profitable to the local associations.

### Pushing Paving Here

W. L. Archambeau, of the Warren Bitulithic Paving Co., is in the city today, and says Portland bank conditions will not interfere with the contracts his company have taken. They have abundance of funds and their securities are better than the banks themselves, in some respects, as they are backed by all the property and taxing power of communities in which they are putting down streets.

### Card of Thanks

Mrs. W. H. Rider and family desire to thank those who so kindly rendered their assistance during the sickness and death of their beloved husband and father, and wish to thank especially the singers and G. A. R.

### Paper Houses Failed

Cincinnati, Nov. 13.—A petition for a receiver for the Friend Paper Company, the Siebert Company and two other concerns were filed today. The petition says that the liabilities are \$1,500,000, and that assets are insufficient to meet them.

## PERSONAL MENTION

Mr. and Mrs. Herbert Junk and little daughter, of Prairie City, are in Salem visiting relatives and friends.

Geo. W. Johnson, the well-known merchant, will leave this afternoon for Portland on a pleasure trip. As a diversion he will transact a little business relative to his first-class clothing establishment of this city.

Arthur W. Woods, a Los Angeles musician, and brother-in-law of ex-State Printer Whitney, is visiting H. N. Stoudenmeyer.

Mr. and Mrs. Jay Mason and little son, from Idaho Falls, arrived in the city this morning for a visit with their old Iowa friends, Hofer brothers, and their families. Mr. Mason has been a successful business man in Iowa and Idaho, and may locate in Oregon. He is the kind of young business men who are welcome in the Willamette valley.

### RANCHERS AIM IS DEADLY.

### Two Men Shot Dead by Carlisle Brothers and Third Seriously Wounded—Arrests Follow.

Roseburg special: What may be termed the bloodiest battle in Southern Oregon since the days of the Indian wars occurred on Yellow creek, 20 miles northwest of Oakland, yesterday, in which two men, Hiram Shook and Manse Kincaide, are dead and Louis Pichette is under the care of relatives with a bullet wound in the shoulder.

Two Carlisle brothers held a claim on Yellow creek on which others looked with covetous eyes. Hiram Shook, Manse Kincaide and Louis Pichette desired to drive the Carlisles out of that part of the country, presumably to get their possessions, and the aggressors yesterday went to the place. The Carlisle brothers, seeing them coming, secreted themselves and allowed the attacking party to come within 25 feet of the cabin, when they ordered them to stop. Shook, it is reported, opened fire, to which one of the Carlisles responded, killing Shook on first fire. Kincaide then picked up an ax and started toward the Carlisles, when a bullet from their guns killed him. In the melee Louis Pichette was wounded, but not dangerously.

The Carlisle boys went to Oakland and surrendered themselves to the authorities, and have since been brought to Roseburg, and are now in jail. District Attorney Brown and Coroner Himmette are now at Oakland investigating the bloody affair.

Bad blood has existed between the parties for some time, and trouble has been feared.

Kincaide was a brother of Alfred Kincaide, who was murdered by Sam Brown at Oakland 12 years ago. Shook was shot in the shoulder near Comstock eight years ago while resisting a hold-up. His brother shot and killed two men and then committed suicide, following a domestic quarrel at Elkton in 1905.

Now that Secretary Cortelyou has discharged the obligation, will Chairman Cortelyou please come through with the facts about those campaign contributions?