

When the Hair Falls

Stop it! And why not? Falling hair is a disease, a regular germ disease; and

Ayer's Hair Vigor

NEW IMPROVED FORMULA

quickly and completely destroys these germs. The hair stops falling out, grows more rapidly, and dandruff disappears. An entirely new preparation.

The New Kind

Does not change the color of the hair

J. C. AYER CO., Manufacturing Chemists, Lowell, Mass.

DEVELOP INTERNAL RESOURCES

Waterways Are the Channels of Home Commerce

Washington, Jan. 19.—Following close on Secretary Root's recent appeal to commercial America to foster trade relations with the countries to the south of the United States, comes the report of the department of commerce and labor showing how the United States is being outstripped by Great Britain and Germany in markets that lie at the doors of this country. Considering the three nations' geographical relationship to Latin-America, it is remarkable that the United States has permitted its foreign trade rivals to wrest from it such a valuable market. In the fiscal year ending June 30, 1906, the country exported into the Argentine republic goods to the value of \$32,673,400. For the calendar year of 1905 Great Britain's imports to that country reached the total of \$45,122,500, or nearly three times that of the United States. Into Brazil in the same periods the United States imported \$14,500,000 while Great Britain's imports were more than \$23,500,000; this country's imports to Chile totaled \$8,677,000, while Great Britain's reached more than \$23,000,000. The discrepancy was even greater in the imports of Uruguay, the United States furnishing goods to the value of \$2,905,000,

while British merchants shipped into that country goods to the valuation of more than \$10,000,000. Relatively large gains in the German trade are noted over the trade of the United States. In seeking for the cause of this peculiar condition of affairs, it has been discovered that both England and Germany hold the trade advantage in South America because of their admirably developed waterways at home. Germany is enabled to load her ships directly at her cities of manufacture and carry these shipments half way round the world at low transportation rates. England, by reason of her canals and splendid harbors, is enabled to do the same thing. Under present conditions the United States is forced to ship great distances by rail to ports on her seaboard, with the result that when the goods are transferred from freight car to ship, their value has been greatly enhanced by reason of heavy land transportation tolls. In other words, it is practically impossible at the present time for the middle west to compete with foreign nations in the South American markets. This unhappy and illogical condition in the country's export trade has stimulated in a great degree the interest aroused here in the movement to develop the interior waterways of the United States. If the great rivers of the country were made navigable it would be possible for manufacturers to ship entirely by water and meet the stiffest competition of British or German manufacturers. It would also open up for American wheat and other grains a market which now is practically dominated by the German growers. The National Rivers and Harbors congress, which includes in its membership individuals and organizations

In nearly every state in the Union, is wrking to bring this condition of affairs about. Members of congress have received from its secretary, J. F. Ellison, of Cincinnati, Ohio, a call that has been sent out broadcast, inviting every organization and commercial body and every firm and individual in every state in the union to join in the movement. Before the sixtieth congress convenes it is very probable that such a tide of public sentiment in favor of waterway development will sweep the country, that the federal government will be compelled to take action and develop the internal resources of the United States as they should be developed.

Yachting News.

Sir Thomas Lipton's cup for the Jamestown exposition will be worth \$1000. It will be for a large class of sloops, forty foot and above to be raced for in one class on full time allowance.

Lewis Herzog, of the New York Y. C., is having a fast open launch built for use on the Maine coast at North Haven. She will be over 50 feet and will have a speed of 21 knots.

A new 45 foot sloop rigged auxiliary launch built for Vincent E. Hubbell, of the Larchmont Yacht Club and thirty-six foot one built for L. G. Jones of the N. Y. Y. C., have arrived at Miami, Florida, where they will be used during the season.

F. W. Hoyt has purchased the schooner yacht Amarita which was built in 1895 for W. W. Brockaw and for several seasons has been the fastest schooner of her size. Among other rich prizes that she captured was the Astor cup.

Cured of Lung Trouble.

"It is now eleven years since I had a narrow escape from consumption," writes C. O. Floyd, a leading business man of Kershaw, S. C. "I had run down in weight to 135 pounds, and coughing was constant both by day and by night. Finally I began taking Dr. King's New Discovery, and continued this for about six months, when my cough and lung trouble were entirely gone and I was restored to my normal weight, 170 pounds." Thousands of persons healed every year. Guaranteed at J. C. Peery's drug store; 50c and \$1.00. Trial bottle free.

Pugilism Notes.

Jimmy Britt, the famous light weight and Champion Joe Gans have signed articles for a fight for the light weight championship of the world and a \$25,000 purse at Tonopah, Nev., on March 17.

A Michigan A. C. is arranging a match between Mike Schreck and Marvin R. Hart for ten rounds for a purse of \$2000 and a Colorado club wants him to fight John Wile, of Chicago, on the same conditions.

Jack Cox, the Australian middle-weight, who recently arrived at Los Angeles has been matched to fight Jim Tremble, the colored fighter, for ten rounds. The fight will take place January 18.

Another Australian pugilist, Chas. West, a light weight, is after a bout with Jimmy Ford, Frank Paul or Phil McGovern. He has great confidence in himself and guarantees to put his man out within the limit.

The benefit to Terry McGovern in Philadelphia was a huge success. All the leading "sports" in the country were present. The physician in the sanitarium in Stamford, Conn., where Terry is confined states that there is little chance he will ever recover his mind.

Bog Fitzsimmons offers to tackle James J. Jefferies again for \$50,000 of which \$10,000 would go to charity has no foundation, but in the fertile brain of a sporting editor.

Change of Sentiment.

The Corvallis Gazette has this to say on Japanese labor sentiment:

It is hard to tell which way the wind blows in California on some problems. Of late there has been great agitation in our sister state regarding the exclusion of the Chinese and Japanese, particularly the latter. From what has been given out the impression likely to be established in the minds of persons not versed in California affairs would be that the people of that state were almost a unit against Asiatics. Such views is discredited by the action of the State Federation of Labor in session last week in Stockton, California. The Federation refused to endorse the action of the Humboldt county boycotters against Japanese and Koreans and all persons who employ them. Another resolution commending the actions of labor unions in Humboldt county in driving out Chinese who had been shipped in also was voted down. This shows a somewhat strange change in the sentiment of the California Federation of Labor.

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WILD ROSE FLOUR

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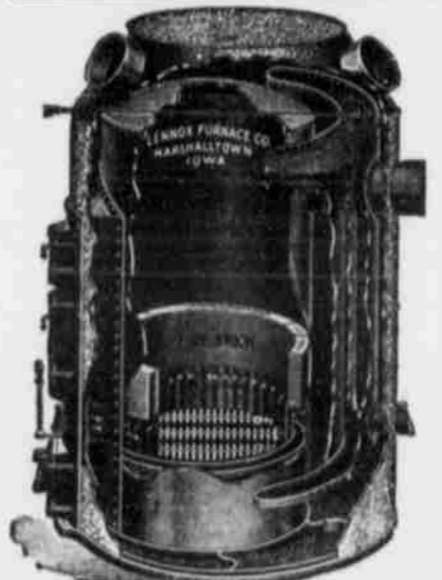
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A Busy Medicine for Busy People. Brings Quicker Health and Renewed Vigor. A specific for Constipation, Indigestion, Liver and Kidney Troubles, Nipples, Eczema, Impure Blood, Bad Breath, Rheumatic Bowels, Headache and Backache. It's Rocky Mountain Tea in tablet form. 25 cents a box. Genuine made by HOLLISTER DRUG COMPANY, Madison, Wis. HOLDEN NUGGETS FOR SAILOR PEOPLE

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That science has persuaded to lay seven times her own weight in eggs a year. The average hen lays only 60 eggs in a year. But now comes the scientific mixed feed that will keep her in perfect health and make her produce seven times her weight in eggs every year. Coulson's Improved Mash Food will do it. Coulson's No. 3 Condition Powders for poultry also keeps them in good health. For circular and full explanation call on

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