

Metropolitan Life Insurance Co.

"The Company OF the People, BY the People, FOR the People."

Review of 1906 and Announcement for 1907

To the Field Force.

One other element goes into the construction of the tables of benefits; and that is the maturity of the policies. When we made up our present table we were convinced that the public was enamoured of

Our Adult tables show an increase of benefits for the same premium bases as the increase is 12 1/4 per cent of mortality. At age 20 the increase is 12 1/4 per cent over our present Life table and nearly 18 per cent over our Increasing Life and Endowment table. At age 40 the increase is over nine per cent over the present Life table, and over 13 per cent over the Increasing Life and Endowment table respectively; at age 60 the increase is nearly six per cent and nearly 10 per cent respectively; at age 80 the increase is two per cent respectively; and over 13 per cent respectively, and so on. And

Our new policies will be found most attractive form and even more attractive in substance. They contain all of the advantages and concessions which we can afford to give and which the public have

We are proud of this record and we are grateful to you for your generous response. We cannot say more than to wish for you and yours the happiest and most prosperous year of your lives in 1967!

Very sincerely yours,

PRESIDENT

law. Abundant evidence, it is stated, will be given to show that Mr. Harman and his associates have succeeded in stifling all competition between the two roads. Among those in attendance to give evidence on the subject is Mr. J. C. Stubbs, director of traffic and control of the rail lines, who, it is stated, dictated the distributed traffic business in which he received a salary of \$5,000 a year. A very large number of witnesses will be examined for the sides and it is expected that the commission will not be in a position to submit its report before two months, at least.