

NEW GROCERY STORE

AT THE FAMILIAR OLD GROCERY CORNER, NO. 203 COMMERCIAL STREET, CORNER COURT STREET, WE CARRY A FULL AND COMPLETE LINE OF STAPLE AND FANCY GROCERIES.

Store Open Tomorrow April 10

WITH THE BEST EQUIPPED AND FINEST GROCERY STOCK IN SALEM. WE WANT YOU TO CALL AND GET ACQUAINTED. SEE WHAT WE HAVE GOT. SATISFACTION GUARANTEED OR MONEY REFUNDED. HIGHEST MARKET PRICES PAID FOR PRODUCE.

W. A. IRVIN & CO

Salem, Oregon

JOURNAL IS BALL BEARING

If Runs Smoothly and Gets Your Ads Before the People Without a Jar

Salem merchants are beginning to realize the fact that it pays to hold special sales, and to advertise them. The Journal is interested in the prosperity and business interests of this city, and when a conspicuous success is made it is always glad to chronicle it. A few weeks ago the furniture house of Buren & Hamilton inaugurated a series of Saturday specials, and these have proven very successful. Each week has shown better results. Last Saturday this firm offered curtain stretchers as a leader, and the stock was nearly sold before the heads of the firm reached the store, and before 10 o'clock every stretcher had been sold. A number of people who were too late to get them gave orders to be filled when a new stock is secured. Another firm that is realizing big results from its advertising is the Chicago store, whose page advertisement in Saturday's Journal attracted much attention.

There are two instances of many that could be quoted to show how advertising reaches the people. Buren & Hamilton's sale was advertised in the local columns of The Journal, and it was Journal readers who were on hand early Saturday morning. It is a pleasure for The Journal advertising man to go among the merchants, because he is constantly hearing good things about the paper and its readers, the merchants freely expressing their belief in its value as an advertising medium. This is especially true of the Saturday issue, which is always increased in size to 12 pages, or 72 columns. Last Saturday's issue contained the advertisements of nearly all the important business houses of Salem, several of them taking largely increased space. The Journal believes in patronizing home merchants. A careful comparison of prices charged by Salem stores with those asked for the same goods in other and larger cities shows that the Salemite gets his goods just as cheaply at

home, besides saving the expense of railway fare and freight, should they buy in Portland or the East.

It is said that there are a number of people in Marion county who send to the large department stores of Chicago for goods. If such is the case it is evident that these buyers have not taken the trouble to compare the cost of the goods with that of similar quality in Salem. It can easily be shown that either the quality of the Chicago goods is inferior, or else the cost is greater. The catalogue price may appear lower, but the freight, that must be paid by the purchaser, materially adds to the first cost. The local dealer, buying in large quantities, can sell a better article at a smaller price, because of the lower freight he pays. The Journal would advise its readers to take their "catalogue houses" catalogues to any one of the larger merchants of Salem and show him the prices quoted by the Eastern Concern, and in 99 cases out of 100 the local merchant will be able to sell the same article at a lower price, freight considered, than it can be purchased for in Chicago.

Then there is another way of looking at it. The home merchant is helping to keep up the improvements in the city and county. He helps the farmer and laborer to pay the taxes. If the local merchant loses the trade that should be his, he cannot keep so large a stock, cannot be assessed on as high a valuation, or be asked to pay as large a proportion of the necessary expenses of government. Every dollar's worth of supplies bought in another city adds just so much to the amount of taxes the buyer and his neighbor have to pay for local improvements and cost of government, in addition to the extra cost of the goods bought.

"Bill Smith's Philosophy," written for a city in the Middle West, applies very forcibly in this connection, so we quote it, substituting the name of our city for the one mentioned:

A dry goods merchant told me an incident the other day that illustrates a mighty strong point in this "trade-at-home movement." He said a lady came into his store soliciting funds for certain relief work, and during her conversation incidentally called his attention to her suit, which she proudly admitted was a creation of one of Portland's best stores. When they got back to the matter of the subscription, the merchant put on his glasses and scrutinized her list very carefully. "Madame," he said, "I fail to find Mr. —, the Portland suitmaker, on your list of patrons to this worthy charity. Would it not be well to have them represented on your list before you ask us?"

A Pleasant Way to Travel.

The above is the usual verdict of the traveler using the Missouri Pacific railway between the Pacific coast and the east, and we believe that the service and accommodations given merit this statement. From Denver, Colorado Springs and Denver there are two through trains daily to Kansas City and St. Louis, carrying Pullman's latest standard electric-lighted sleeping cars, chair cars and up-to-date dining cars. The same excellent service is operated from Kansas City and St. Louis to Memphis, Little Rock and Hot Springs. If you are going east or south, write for particulars and full information.

W. C. McBRIDE, Gen. Agt., 124 Third St., Portland, Ore.

The People of Salem.

The people of Salem can have the best in drama and music. The way is easy. Patronize and encourage the good to come, and when the good companies have dubbed Salem a good town, they will hasten to save a date for it. More pioneer work in building up the musical standard in Salem has been done the last year than for a long time. Prof. Drew of the University faculty, was the means of bringing the Gabel Concert Company, which was thoroughly enjoyed by all who attended, and which was educational. Now Mr. Wm. Wallace Graham, violinist, pupil of Joachim, the greatest living violinist, is continuing the pioneer work by bringing the Graham string quartet for the first Chamber music evening ever given in Salem. The quartet will be assisted by Hallie Parrish-Hinges, and will also be highly enjoyable and educational. Besides the quartet work there will be some excellent solos. Remember the place, the date, the hour, the opportunity, at Willamette University chapel, Wednesday, April 11th, at 8:15 p. m.

Human Blood Merks.

A tale of horror was told by marks of human blood in the home of J. H. Williams, a well known merchant of Buc, Ky. He writes: "Twenty years ago I had severe hemorrhages of the lungs, and was near death when I began taking Dr. King's New Discovery. It completely cured me and I have remained well ever since." It cures Hemorrhages, Chronic Coughs, Settled Colds, and Bronchitis, and is the only known cure for Weak Lungs. Every bottle guaranteed by J. C. Perry, druggist. 50c and \$1. Trial bottle free.

More Store Improvements.

Oscar Johnson, of the Plymouth Clothing House, has improved his store by the rearrangement of the front, and now has two display windows that are a credit to the establishment. The windows are finished with panels of carved leather, surrounded by green burlap, and the effect of the combination of brown and green gives a rich tone, and makes a splendid background for the display of the fine stock of clothing and men's furnishings which Mr. Johnson carries.

The Limit.

"Talking about college spirit," said the first fair co-ed. "Sophie Moore carries it to extremes." "Really?" "Yes; she won't ever eat any ice cream but strawberry and vanilla because red and white are the college colors."

Ballard's Horehound Syrup.

Immediately relieves hoarse, croupy cough; oppressed, rattling, rasping and difficult breathing. Henry C. Stearns, druggist, Shullsburg, Wis., writes, May 20, 1902: "I have been selling Ballard's Horehound Syrup for two years, and have never had a preparation that has given better satisfaction. I notice that when I sell a bottle they come back for more. I can honestly recommend it." 25c, 50c and \$1. Sold by D. J. Fry.

He Needed Them.

Jack Joker (to the village idiot)—Here, Joe, go over to the drug store and ask for 5 cents' worth of brains. Joe—All right, sir; shall I tell them it is for you?—Translated for Tales from Famine Journal.

HONORED SUSAN B. ANTHONY

Rev. Anna B. Shaw Was Introduced by Gov. Geer

Rev. Errett, of the First Christian church, presided at a meeting at the First M. E. church, Sunday, held in honor of the late Susan B. Anthony, the world-famous advocate of woman suffrage. He introduced Miss Laura Clay of Kentucky, who spoke briefly, and then Ex-Governor Geer was introduced. He said if he ever needed any conversion to the doctrine of woman suffrage, that had been accomplished at the lecture Friday evening, by Miss Shaw. He delivered a brief eulogy of Susan B. Anthony, and told a story to illustrate the fallacy that women had not time to vote. He said it took about five minutes to cast a ballot, and if a woman could not spare that much time out of two years domestic duties, it was strange. He told how a lady with a baby at Denver stepped up to the ballot box to vote and a man kindly held her baby for her. Another came and voted and the same man held her baby. Asked who that was, some one said it was the candidate the women were voting for. He thought at any polling place in Oregon there would be found enough men to hold the babies while the women voted, and neither the men nor the women nor the babies would be hurt by it. He introduced Miss Anna Shaw.

Roasts the Horse Editor.

Miss Anna Shaw delivered the eulogy for Miss Anthony, and introduced the only living sister of Susan Anthony, who read an extract from one of her addresses. Miss Shaw grew eloquent over the late suffragist leader and at times had her audience in tears. Then she played on the brighter side of things, and had them laughing. The Capital Journal horse editor came in for a good natured roast for what he said about the childless woman suffragist and all she wanted to do for children. The horse editor really enabled her to make the most telling point of the afternoon, for which all were duly thankful. At the close of the meeting many went up and were introduced to Miss Shaw.

Is the Moon Inhabited?

Science has proven that the moon has an atmosphere, which makes life in some form possible on that satellite; but not for human beings who have a hard enough time on this earth of ours; especially those who don't know that Electric Bitters cure headache, biliousness, malaria, chills and fever, jaundice, dyspepsia, dizziness, torpid liver, kidney complaints, general debility and female weakness. Unequaled as a general tonic and appetizer for weak persons, especially for the aged. It induces sound sleep. Fully guaranteed by J. C. Perry, Druggist. Price only 50c.

Improvement League.

The North Salem Improvement League cordially invites all citizens of North Salem to be present at their next meeting, as business of special importance will come before the meeting. Ladies are also invited to attend. The meeting will be held in the North Salem African church Tuesday, April 17th, at 8 o'clock.

Smiles

As Governors Chamberlain and Geer have now both presided at woman suffrage meetings, honors are even.

A political meeting at the Methodist church where The Capital Journal don't come in for a roast would be something strange. Sunday was no exception.

In the Same Boat.

Customer (to porter)—I told you to go over to the saloon across the street and get me a glass of beer, and gave you a 20-mark piece, and here you come back without a cent of change!

Porter—Yes, sir; you see I owed the saloon-keeper 20 marks and he refused to give me any change. Now, if you'll come over and tell him it was your 20 marks—

"But, you fool, I can't do that. I owe the man 20 marks myself."—Translated from Tales from Meggen-dorfer Blatter.

CASTORIA For Infants and Children.

The Kind You Have Always Bought

Bears the Signature of *Wm. D. Hooper*

Our Repair Department

Is just aching to get a chance to be of service to you. We repair the highest grades of watches that are made, with a perfect knowledge of the care they should receive. We repair glasses, no matter what the break or part missing may be.

Chas. H. Hinges

New Jewelry and Optical Store
123 Commercial St. Next to Capital National Bank

FRENCH RAILROAD MANAGEMENT

In view of the congressional struggle over the railroad rate bill, which is creating so much agitation in the United States, the principles which govern the management of railroads in other countries are of timely interest. In France the railroads, whether the property of the government or of corporations, are subjected to the same national supervision. When a company obtains the right to build and operate a railroad conditions are imposed under which the property may at some future time be acquired by the nation.

The management of national control, under the laws of 1851, in the operation of every great railway system of France is intrusted to inspectors general of roads and bridges, or of mines, residing in Paris, who have seats in the councils and committees instituted by the minister of public works. These inspectors are invested with the authority to consult the books and papers and reports of the railway company to which they are assigned, as well as all documents necessary to reveal the actual condition of the company and the exactness of the receipts and expenditures. The inspector general assists or is represented at all the meetings of the shareholders of the company, and has under his control the railway track and buildings and the technical and commercial operation of the railway. He is assisted by a chief engineer of roads and bridges, several ordinary engineers and a staff of clerks.

The control of the technical working of the line comprises the supervision of the motive power, the rolling stock and the workshops. That of the commercial operation embraces the study of rates and all commercial questions interesting the railway system, the examination of the budget of the company and the verification of accounts. The salary of a government director is \$3000, and he is, by right of office, a member of the consulting committee of railroads, and can assist at any of the railway directors' meetings of the line, as well as the general assembly of the shareholders. He must examine with care all propositions to change transport rates, and report thereon to the minister of public works. No new rates of any kind can be imposed by the railway companies until they have been authorized by the minister of public works. Before applying any new tariff or rates the companies must draw up a list or schedule of the prices they propose to charge for the transport of merchandise, passengers, cattle and other objects. Copies of this are transmitted to the minister, the prefect of the department, crossed by the railway and to the control service. These schedules, when approved, are posted prominently in the station for the public information, and at the end of a month after the posting of the schedule the new rates go into effect. The companies are bound to transport with exactitude, celerity and without favoritism, merchandise, cattle and all other objects intrusted to them.

Any private agreement to grant a rebate to any shipper is strictly forbidden by the law. In addition, if a company knowingly and willingly underrates any merchandise, it is obliged to apply that rate to the same kind of merchandise of all other shippers for a period of three years. It is needless to say that such errors or expedients are of rare occurrence.

In addition to the strict supervision which is exercised over rates and rebates, the French government pays close attention to the management of the roads in all particulars. It directs just how every train shall be made up; what precautions shall be taken to insure the safety of passengers and crews; determines the speed which shall be maintained over different sections of the road and insists that at certain portions of the road locomotives, with steam up, shall be held in reserve, to be used in case of accident. In fact, the entire control of the road is under government supervision, and, in comparison with the rate bill now under discussion in congress, the French law governing railroads is a very drastic measure.—New York Tribune.



BE JOLLY But don't be JOLLY

You are jolly when you buy and use the kind of PRINTING THAT BRINGS RESULTS. You are jolly when you are led to believe that poor printing is cheap printing, and that printing Elliott does is good printing, because it is good printing and CHEAP.

ELLIOTT 228 South Commercial Phone Main 1243

STATE NEWS

Joe Knapp, a prominent athlete of Purdue University, has been named to coach the U. of O. baseball team.

Daniel Caldwell, one of the prominent men of Jackson county, Georgia, home Saturday evening, in Mad, heart failure.

The Linn county council, Patrick Husbandry, met at Albany Saturday and several important discussions were held on questions to be answered by the candidates.

One of the largest and most important real estate deals ever made in Eugene was completed Saturday, when H. Gordon, the Eugene furniture dealer, sold his brick block on West Eighth street to Eli Bangs, a pioneer lumber man of that place, for \$25,000.

The young men of Dallas have organized a baseball team which will be known as the "Tribunes." They are arranged a schedule of 12 games, to be played with different valley towns.

Two Pendleton men have been arrested for killing deer out of season. W. L. Veatch, of Cottage Grove, killed five pigs at that place last week, which, when dressed, weighed pounds, an average of 102 pounds.

The Gamma Alpha Chapter of the Kappa Sigma, one of the prominent "frats" of the U. of O., gave their annual dance Saturday evening, which was one of the brilliant events of the season, and brought in close to the different towns of the valley of the University, as a great many of town guests were present.

Halsey Man Dies.

W. B. Power died at Halsey Thursday, aged 80 years. He was from Minnesota about 40 years ago, leaves a wife and four sons, E. L. Power, of Dayton, Wash.; Alex. Power of Halsey; Frank Power, of Salem; and Mr. Power of Portland.

Mr. Power lived in Salem for a number of years.

The funeral services were held at Halsey Saturday.

A Fraternal Visit.

At the session of the Aurora K. of P. on Friday night, George Miller, Southern Pacific agent at that place, was initiated. A number of knights from the Salem lodge, including E. W. Hazard, H. A. Johnson, E. Will, Frank T. Wrightman and A. Hughes, were present.

SPRING TIME

Brings many ailments, especially when the system is overloaded with impurities. You suffer from Spring Fever, Aching Bones, Headache, General Weakness and Impure Blood. To stimulate the liver, stimulate the digestive organs and overcome that tired feeling you'll find

HOSTETTER'S

STOMACH BITTERS

Excellent. Then it also cures Appetite, Flatulency, Dyspepsia, Indigestion, Constipation, Female Ills, Laxia, Fever and Ague. Try it.

Salem State Bank

L. K. PAGE, President
E. W. HAZARD, Cashier