

FINEST PIANOS SACRIFICED

CLOSING OUT ENTIRE SALEM STOCK

Going Out of Business--\$50 to \$150 Saved by Purchasing Now

We Prove It With Sample PRICES

\$85

BUYS AN OLD RELIABLE MATHU-
SIDE PIANO; TERMS

\$142

BUYS A HINZE PIANO; FORMERLY
SOLD HERE AT \$200.

\$167

BUYS AN ABOLIAN, MAHOGANY
SELF-PLAYING; PAYMENTS

\$195

BUYS A NEW STYLE KEMBLE-
WARDE & CO. PIANO; GUARAN-
TEED THE EQUAL OF ANY \$250
PIANO OFFERED.

\$228

BUYS A BEAUTIFUL SAMPLE BAY-
LEY PIANO; REGULAR \$400 VAL-
UE; LATEST FRENCH OIL FINISH



The Always Busy Corner

Eilers Piano House, Portland, Oregon

Wanted:

ONE ORGAN—MUST BE FIVE O-
TAVES, AND IN GOOD CONDITIO
CASE NOT TOO PLAIN, SALEAB
AT ABOUT \$75.

ONE PIANO—MUST BE A RE-
ABLE MAKE, GOOD CONDITIO
AND SALEABLE AT FROM \$175
\$200.

WE HAVE BUYERS FOR
ABOVE AND WILL ALLOW
VALUE IF TRADE IS MADE
SATURDAY, JANUARY 13TH.

Special

TWO SLIGHTLY USED PIANO
AT A BIG DISCOUNT. ONE AN
OLO, NEW, \$195. TERMS TO SU

The Entire Stock of the Salem Store to be Closed Out By JANUARY 31ST

EILERS PIANO HOUSE

Y. M. C. A. Building

F. N. SMITH, Special Salesman