

Try Our  
**OYSTER**  
**COCKTAILS**  
They're the Kind  
That's Good  
FULLER & DOUGLAS,  
Salem's leading grocers, bakers and  
confectioners, 450-460, State street.  
New phone Main 182.

**SPECIAL**  
5 Volume  
Book Sets  
95c  
See West Window  
Display  
**PATTON'S**  
BOOK STORE

**New Studio**  
Mr. & Mrs. Francesco Seley  
Singing, Theory, Harmony,  
Public School Music, Accom-  
paniment Playing.  
Opera House Bldg., rooms 9 and 10.  
Hours, 9 to 12, 2 to 6.

**CHOP SUEY**  
at the  
**The Chinese**  
Restaurant  
153 High Street, Upstairs.  
First-class in all appointments. A  
place for ladies and gentlemen to get  
all kinds of Chinese dishes and the fa-  
mous Li Hung Chung Chop Suey, and  
Yakama.  
WUEY SEN LOW & CO., PROPS.



Get a  
**White**  
**Rotary**

And you'll be better pleased than you  
have ever been with any machine you  
have owned.  
Rotaries are right in principle.  
And the white is right in practice.

**The Non-**  
**Clogging Shuttle**

Of the White puts it away in advance  
of any rotary machine ever made. Every  
rotary machine yet produced has  
had this tendency, but the late style  
White.  
Call and see how it is done.  
Simple as A. B. C.  
Machines sold on easy installments.  
Old machines taken in exchange.  
New machines for rent.  
Needles for all machines.

**F. A. Wiggins'**

Implement House, 255-257 Liberty St.  
Farm Implements, Wheels, Automob-  
iles, Sewing Machines and Supplies.

Dance at M. B. A. Hall.  
One half mile west of Chemawa, Fri-  
day night. Ladies and gentlemen in-  
vited.

**Grand Opera House**  
JOHN F. CORDRAY, Mgr.  
Thursday, October 12  
**THE FAVORITE'S RETURN**  
Thirteenth annual tour of Jacob Litt's  
Incomparable Company in the Most  
Popular American Play Ever Writ-  
ten.  
**BIGGER**  
**BRIGHTER**  
**BETTER**  
**THAN EVER**

**In Old Kentucky**  
Written by C. T. Dazey  
An entirely new \$20,000 production  
built especially for this tour—the  
countless familiar entertaining fea-  
tures presented better than ever before.  
50 Rollicking, Frolicking Comical  
..... Pickaninnies, 6 Kentucky Thor-  
oughbred Horses, the Greatest of all  
Horse Races the Famous Pickaninny  
Brass Band, Madge's Thrilling Swing  
Across the Mighty Mountain Chasm.  
Watch for Street Parade  
PRICES, 35c, 50c, 75c, and \$1.00  
Owing to the length of the perform-  
ance, the curtain will rise at 7 o'clock  
sharp, as company leave on 10:56 train  
for San Francisco.

**Grand Opera House**  
JOHN F. CORDRAY, Mgr.  
Saturday, October 14.  
First Successful Season  
of  
The Prettiest of All  
Pastoral Plays,  
**YORKSTATEFOLKS**  
Direction of W. C. Cunningham.  
Prices—35c, 50c, 75c, \$1.00.  
Seat sale at box office Saturday, 9  
a. m.

**New Edison Theatre**  
C. A. WILSON, MGR.  
Salem, Oregon.  
Commencing Monday, October 9.  
Tip-Top Vaudeville Celebrities.  
**THE YALE TRIO,**  
Supreme Masters of Club Juggling in  
their astounding performance.  
**M. L. VIDA,**  
Character Change Artist on the Silver  
Wire.  
**MORRIS JONES, Comedian.**  
**HARRY MOYER, New Song Story.**  
Three nights only. Admission 10c.  
Reserved 30c extra. Matinee Satur-  
day, 3 p. m. Children 5c.  
THROUGH

**WILL**  
**CUT OUT**  
**GREEKS**

**Southern Pacific May Cut Out**  
**the Classical Element**  
**of its Laborers**

It is very probable that the South-  
ern Pacific will seek some other source  
of supply for grade and section labor-  
ers than the Greeks the corporation is  
employing so extensively at present.  
The trouble of the past few days at  
Glendale, near Roseburg, it is believed  
in local transportation circles, will  
lead the railroad company to change  
its class of laborers. Such a change  
will be urged on the company by many  
influences.

The Greek gang, whose disturbances  
resulted in military interference, is be-  
lieved by deputy sheriffs of this county  
to be the same that last spring was  
engaged in track renewing a few miles  
north of this city. Harry Minto, deputy  
sheriff, said this morning that he had  
several times seen this gang, and  
that they were not silk bound. He said  
he was not a bit surprised at the re-  
ports of the trouble.

What class of laborers the Southern  
Pacific will substitute for the Greeks,  
provided it decides to make the  
change, is still unknown. On practi-  
cally all the railroad systems of the  
country foreign laborers are employed  
for track and section work. The  
eastern roads mostly use Italians and  
Huns. Some years ago most of the  
northwestern roads used Japs, but  
lately they have fallen into disfavor.  
Only last year the Northern Pacific  
replaced all its Jap laborers with Ital-  
ians. This is the class of labor the  
Southern Pacific is expected to use  
entirely if it does away with the  
Greeks.

**"York State Folks"**  
"York State Folks," that most  
beautiful of all pastoral plays, comes  
to the Grand Opera House next Satur-  
day night with the entire original cast  
and the complete scenic production.  
The triumph of "York State Folks"  
in the large cities, like Chicago and  
Boston, Philadelphia and St. Louis,  
where it has played lengthy engage-



Simon Peters Martin in "York State  
Folks."

ments during the past year, has been  
remarkable. In both the former cities  
mentioned the demand for seats has  
been such that the orchestra had to  
be put under the stage before the end  
of the first week of the run, and re-  
mained there until the end. It will  
be seen here with the complete pro-  
duction used in the Chicago and Boston  
runs. The sale of seats will open Sat-  
urday morning at 9 o'clock.

**Wants His Board Bill.**  
Benjamin Haymond today made a  
second attempt to have allowed a  
claim of \$400, which he alleges is due  
him from the estate of John Ashmeal.  
Haymond is a resident of Rock Point,  
Jackson County, and in the court of  
that county last spring brought suit  
against Ashmeal's estate. His claim  
was disallowed and he appealed the  
case to the circuit court.

The case came to trial this morning  
before Judge Burnett. Haymond was  
represented by Attorney John A. Jef-  
frey. The Ashmeal estate was repre-  
sented by the administrator, W. T.  
Ritchie, and his attorney, A. O. Con-  
dit.

John Ashmeal died about two years  
ago, after a residence in the home of  
the claimant of over five years. He  
was a bachelor without near relatives.  
During his lifetime he paid Haymond  
\$100, which he said was to apply on  
his board. He died, neglecting to pay  
the balance of his board for five  
years, which Mr. Hammond claims is  
\$400, or \$100 for each year.

**Sues the Organization.**  
Mrs. W. S. Mott, wife of Dr. Mott,  
of this city, has brought suit against  
the Order of Washington to collect an  
amount alleged to be due upon an ac-  
cident policy. The complaint alleges  
that the plaintiff holds an accident  
policy in the defendant organization, and  
that she suffered a fracture of the leg,  
which caused her to be confined to her  
room from May 14 to July 23 of the  
present year. She claims that there is  
\$95 due her on account of the injury  
and sues to recover that amount.

**Mrs. Edna Moody McCormack.**  
At the residence of her parents,  
ex-Governor and Mrs. Z. F. Moody, on  
Court street, Salem, Oregon, at 4:45  
o'clock, a. m., 1905, Mrs. Edna Moody  
McCormack, aged thirty-six years, three  
months and four days.

Deceased was born at The Dalles,  
Oregon, July 8, 1869; was married to  
Hon. E. P. McCormack, October 26,  
1898, and has lived a good part of her  
life in Salem. Of a quiet and lovable  
disposition, she was loved by all, who  
knew her and will be greatly missed  
in Salem society.

Details of the funeral service, which  
is to be held at her parents' resi-  
dence on Sunday, will be announced  
later.

**Married.**  
Walker-Busick.—At the home of the  
bride's parents, Mr. and Mrs. J. L.  
Busick, Wednesday, Oct. 11, 1905,  
Miss Myrtle E. Busick to Mr. Newton  
Walker, Rev. P. S. night officiating.  
Only the immediate relatives and  
friends were present.

The young couple are well and fa-  
vorably known in this city, where they  
will reside. Mr. Walker is a son of J.  
L. Walker, the well known nurseryman.

**Married.**  
Peters-Branch.—At the home of the  
officiating clergyman, on East State  
street, Salem, Oregon, Wednesday,  
October 11, 1905, at 4 o'clock p. m.,  
Miss Dorotha W. Peters to Mr. Ar-  
thur Branch, Rev. F. Ed Culver of-  
ficiating.

The young couple are residents of  
the Union Hill neighborhood, where  
they will make their home.

Your appetite will be satisfied if you  
buy your meals at Farrington's.

**WATCH**  
**THEM**  
**KICK**

**Willamette to Meet Pullman**  
on the Gridiron Wed-  
nesday Next

A large number of students and citi-  
zens gather on the Willamette football  
field every evening to witness the pig-  
skin warriors going through their pre-  
liminary training for the big game  
with Pullman next Wednesday after-  
noon.

The work of the team last night was  
very satisfactory to Coach Bishop, and  
all concerned. For the first time in  
over two weeks O. B. Long, who plays  
right half, and who captained the  
team last year, was out in a suit. The  
other members of the team have great  
confidence in Long, and the very fact  
that he was there added fresh spirit  
to the work. He is always cheering  
the men on, and the plays go off with  
more snap and vim when he is in the  
game. As a player he is always sure  
of one or more end runs in every game,  
and his run of 30 yards against Mult-  
nomah last year will never be forgot-  
ten by those who saw it.

Curtis Coleman, who is playing left  
end, has certainly found the place  
where he belongs, for his playing last  
night showed that he will soon be in a  
class all to himself. He is a sure  
tackler, and nearly always carries his  
man back for a loss. Two of the pret-  
tiest tackles ever seen on the "varsity"  
field were made by him last night,  
when he brought down Coach Bishop,  
who was playing with the second team.

The team work now seems to be  
nearly perfect. Fumbling has been  
cut down to a minimum, and every man  
gets in to every play in the right way  
at the right time.

Patton is making good at quarter in  
a way to surprise the natives, while the  
playing of Rader behind the line gives  
Willamette a back field which is hard  
to beat on the coast, and there is cer-  
tainly none better in Oregon.

While the boys expect a hard game  
with Pullman next Wednesday, they are  
confident of winning. Pullman has a  
swift, heavy bunch of players, and  
will undoubtedly be champions of  
Washington for this season.

The Washington farmers will arrive  
in Salem Tuesday and will remain  
until Friday, when they go to Corvallis  
to meet the O. A. C. team. While here  
they will be granted the use of the  
Willamette gymnasium and baths as  
well as the field on which to practice.

**At the Old**  
**Standstill**



Some are born great, some have  
greatness thrust upon them—others ad-  
vertise. The merchant who sits down  
and waits for business to come to him  
will find himself among the left over  
baggage when the Empire State ex-  
press of business success pulls out.

**Business success needs three things—**  
**knowledge, cash and good adver-**  
**tising.**

Advertising isn't an art; it's just ap-  
plied common sense. Advertising is  
naturally a creative force. Since it  
has been applied to modern commerce  
there have been created dozens of com-  
modities and branches of trade that  
did not exist before its advent. The  
\$600,000,000 spent annually in this  
country for publicity has set many  
hundreds of millions of dollars running  
into wholly new channels.

**Business in warfare—in a sense, a**  
**hard, constant fight to the finish.**  
**Advertising is the business man's**  
**most modern, most effective, weapon.**

Once in awhile we hear some old fel-  
low saying, "I have never advertised  
and am still doing business at the old  
stand." He means that he is doing  
business at the old standstill—M. L.  
Corey in Retailer and Advertiser.

The most successful merchants in  
this town advertise regularly in this  
paper. The record is obvious.

**We**  
**Are**  
**The**  
**Leaders**  
**In**  
**Men's**  
**Wear**

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**MICHAELS-STERN**  
**FINE CLOTHING.**  
MICHAELS, STERN & CO.  
ROCHESTER, N. Y.

The new and up-to-date styles in Suits, Cravettes and Overcoats.  
Some specials we wish to call attention to. We carry the largest line  
of Boy's Woolen and Cotton Underwear.  
Waterproof Slickers—See our new line of crack-proof Slickers. A  
large assortment of Boys and Juvenile Sweaters at less than cost.

**Salem Woolen Mill Store.**  
C. P. BISHOP, PROPRIETOR.

**PERTINENT POINTS**  
**For ADVERTISERS**  
**By the Ad Man**

Advertising, to be "made to pay,"  
should be looked upon as a profitable  
investment, and not a mere expense.  
This is essential to advertising success.

Many merchants look upon it as an  
unproductive expense item, like book-  
keeping, lighting, heating, etc., and in  
so doing lose the point, given above,  
which is of such vital importance to all  
advertisers, or those contemplating ad-  
vertising.

Without advertising in some form no  
merchant could sell goods. When he  
hangs a few pairs of rubbers or shoes  
or a few bolts of calico outside his  
store; when he puts his sign over his  
door or windows, or over the walk;  
when he dresses his windows or coun-  
ters; when he is unusually accommo-  
dating to his customers or his sales-  
people; when he does any of these and  
many more, he is advertising, even  
though he has never a line in print in  
newspaper, booklet, circular or card.

But the methods he is using reach  
only the passersby, few of whom real-  
ly become his customers.  
Do you suppose that a woman who  
lives in another part of the town is  
going to come down and look over  
your windows or counters to find what  
she wants? She has not time to waste  
that way.

If she has got to find it in this fash-  
ion she will stop at the first store that  
has an attractive window display, and  
probably will never see your store at  
all.

And again, don't imagine, like a man  
I talked with the other day, that, be-  
cause you keep a dry goods store, for  
instance a woman will know that you  
keep the article she is looking for.

How is she to know that you keep  
K. & B. corsets or Onyx hosiery un-  
less you tell her?

If she does know that you keep  
them, how is she to know their superi-  
ority over another brand that she may  
be using, unless you tell her about  
them?

Can she really tell what you do han-  
dle unless you tell her?  
Do you suppose that she is coming  
to you for an article, uncertain  
whether or not you have it, when she  
knows from your rival's ad, that he  
has it?

No, she is going where she can get  
just what she wants, and that with the  
least expenditure of time, money and  
patience.

Will she know (without your telling  
her in your ads) that she can purchase  
an article at a great reduction by buy-  
ing of you tomorrow; will she know  
that you have just received a lot of  
new goods; will she who buys of your  
rival know that she is paying him a  
little more than she would have to  
pay you for the same article, or that  
you have a better article for the same  
money?

You will have to answer no to all  
these questions, and yet many suppo-  
sedly progressive business men do not  
believe in advertising.

It is a well-known fact among ad-  
vertising men that a merchant's ads,  
worded and displayed correctly, and  
held before the public continually, cre-  
ate confidence in that merchant and  
his goods. They show that his stock  
is continually changing, and that,  
therefore, one is sure of getting an  
article fresh and up-to-date.

Properly placed they reach out of  
town people who never heard or never  
traded at his store, and if properly  
worded, when they do come to town for  
that article they come to him.  
If a merchant "makes a bid" for  
business he is sure to get it; but if he  
sits down and waits for it to come to  
him he will have the privilege of see-  
ing it go to his rival who has "bid."

**SALEM SAW MILLS**  
**Now is the time to buy your Winter**  
**Slab Wood**

Single load .....	\$ 1.75
10 loads .....	16.50
Flooring, No. 1 .....	26.00
Flooring, No. 2 .....	23.50
Flooring, No. 3 .....	15.00

**The Chas. K. Spaulding Logging Co.**