

VAUDEVILLE HURT THE SHOW BUSINESS

That the 10-cent vaudeville show houses have been "doing things" to the road shows during the past few months is a dead certainty, and the pocket book of many a manager has suffered through the many cheap, continuous performances.

This condition is true especially in cities like Portland, where the people were for a time vaudeville-mad, and where a dozen clean, respectable houses presented short acts at a short price.

A road manager recently in Salem, in talking of the condition prevalent on the coast this year, said: "The big strong companies had hard work making ends meet on the coast, and the Middle West was the only thing that saved them from bankruptcy. The musical shows cut into the business, and they left a pretty bare field for the legitimate drama. This, with the strong opposition from the vaudeville houses, where the people flocked, made the ground pretty slim picking for the companies with big payrolls."

"I remember down in Salt Lake, where I met one of the big companies, they played to the first good house in ten weeks, and were indeed happy. The actors were about to give up the ship, as the manager was two months back in pay, and had a severe attack of the blues." The next few days pulled him out of the hole, and saved the company, but other managers were not so fortunate, and there are ruins of

all kinds scattered throughout the West.

"The vaudeville business paid well for a time, but the novelty in the big cities is wearing off, and the owners of houses have to rack their brains to keep something before the public. Novelty is sought after, and the result is that the prices for such acts are going up to a point where it costs a lot of money to secure them. The show people think that vaudeville has had its run, and look forward to better times next year."

Where Doctors Agree.

When a patient is under the doctor's care for some months, with constantly varying symptoms, but ever increasing weakness from the loss of flesh and strength by the ravages of disease, all doctors will agree that the first gain of flesh indicates a change for the better. Weak, thin, fleshless people know they feel better as soon as they gain flesh. The best flesh and blood maker is Dr. Gunn's Blood and Nerve Tonic. For pimply, pale and sickly people, both old and young, a better medicine was never made. It turns the food you eat into strong, red blood, making solid flesh and muscle at the rate of 1 to 3 pounds per week. It is sold by all druggists for 75c per box, or 3 boxes for \$2. To overcome the effect of over-indulgence or dissipation use this medicine.

For sale by Dr. S. C. Stone, druggist.

FROM EFFETE EAST

Paper Tells How Money Goes to the Installment Man

Gets More Than His Share and Takes Many Dollars Each Month From Homes

(From the Conneaut, Ohio, Daily Post-Herald.)

The past few days there have been several appeals to the township trustees and to charitable societies for assistance for the poor, the question of the poor of the city of Conneaut came up among a party of men yesterday afternoon and some new lights were thrown on the subject. Some of the men in the little party happened to be so situated that they understood pretty thoroughly what they were talking about and some of the matters they referred to were quite surprising.

In the first place one man better versed on the subject than the others, made a statement that Conneaut in comparison with other cities of the size did not have many poor people. When considered, it was decided that the man was right. Then followed up his remarks by saying that the majority of people who are poor are chronic poor and would be so at any place or under any circumstances. While this remark was not doubted, he continued to explain. He said that there were some people who with any amount of money in their possession could not save it and in due time any fortune that they might possess would be foolishly spent and dwindle away. They never know that a tomorrow is coming and never believe that the proverbial rainy day will come to them. When it does come they are poverty stricken. The man cited several cases of them where there were children in the family and hence at a considerable expense. The husband and father earned good wages during the summer, but when winter came the families were in hard circumstances. The time comes when they need assistance. They manage with the aid given them by others to live through the winter and then the same thing happens again—plenty and even more during the summer and poverty again in the winter. The question arose as to what becomes of the earnings, and a dozen loop-holes through which it passes were mentioned.

The installment man. What a bane he puts upon a town. He is never able to do business with the well-to-do, but knows that he has an influence with the poorer class and here he works his graft. He is even unable to find much patronage among those of just fair circumstances, so pays but little attention to them. To the poorer ones he goes. He sells a clock, a rug, a piece of furniture, a neck-neck or something at a price anywhere from a few dollars to a goodly sum and comes around each month to get his dollar or two installment payment. In some cases it is quite a bit. In this way houses are furnished with articles that are not needed and in some cases not even wanted. The payment is a steady drain upon the exchequer. Thus the little sum that could be laid aside each month is gone and when winter comes there is no little store in the stocking to meet the needed expenses. The grocer is asked to carry the family till spring comes and by that time he goes busted. An examination of the modus operandi of these installment men. They sell a cheap line of goods and make a big profit. They must, because they are at a greater expense than a merchant. During the conversation cases were cited that were even amusing. One man knew a woman that paid \$13 for a clock that could be bought of any of the jewelers in the city for \$3. Another knew of a poor family that had their floors carpeted with rugs that cost \$3, \$4 and \$5 apiece and they could be purchased of the same merchant that was trusting the family for groceries for from \$1 to \$2. Thus it goes—mismanagement of affairs and the continual poverty of the family. A laughable case was cited by a merchant. He was trusting a family for groceries and each month they ran a little more behind in their bills. One month there was a show in the city and the woman wanted to go and had no money. She went to the grocer and ordered a large bill of goods. They were sent to her house and she had them delivered to the home of a neighbor. To the neighbor lady she sold them for about half what they cost her and got the cash for them and went to the show, taking the children. The grocer had to guarantee for the grocery bill. Thus it

goes and probably will so continue. There are poor people and always will be, but many of them who are so might by a little foresight avoid extreme need. In conclusion the little party that was discussing the matter came to the conclusion that the installment man was a bugbear to a city and its poorer classes and something should be done to rid a city of him. It was said, too, that there were cases where a family could not avoid being poor, but they were few.

Sure Cure for Piles.

Itching piles produce moisture and cause itching, this form, as well as Bleeding or Protruding Piles are cured by Dr. Bo-san-ko's Pile Remedy Stops itching and bleeding. Absorbs tumors. 50c a jar at druggist, or sent by mail. Treaties free. Write me about your case. Dr. Bo-sanko, Phila., Pa.

For sale by Dr. S. C. Stone, druggist.

A Business Change.

The Center saloon, which has been operated for several years at 221 Commercial street, has been bought by the undersigned, and will be conducted in first-class order. All old and new patrons made welcome.

2-14-35 RALPH SWARTS.

MARKET QUOTATIONS TODAY

"Make Salem a Good Home Market."

Poultry—at Steiner's Market.

Eggs—Per dozen, 14c.
Ducks—10@12c.
Chickens—9@10c.
Hens—10@12½c.
Turkeys—15c.

Harritt & Lawrence.

Eggs—Per dozen, 17c.
Fruits, Vegetables, Etc.
Potatoes—40c.
Potatoes, sweet, \$1.85.
Onions—c.
Apples—75@81.00.

Tropical Fruits.

Bananas—5½c lb.
Oranges—\$1.75@2.00.
Lemons—\$2.75@3.50.
Coconuts, \$1.00 per doz.
Wood, Fence Posts, Etc.
Second-growth—\$4.50.
Big fir—\$5.00.
Ash—\$5.00.
Oak posts—15c.
Cedar posts—10c.

Hides, Pelts and Furs.

Green Hides, No. 1—5c.
Green Hides, No. 2—4c.
C H Skins—4@5c.
Sheep—75c.
Goat Skins—75c to \$1.00
Grain, Hops and Flour.
Oats—Buying, \$1.40@1.50.
Barley—\$23@23.50.
Hops—27@31¼c.

Salem Flouring Mills.

Flour—\$4.40.
Wheat—80c.

Live Stock Market.

Steers—2@2¼c.
Cows—1@1¼c.
Sheep—\$1.50@2.00.
Dressed veal—4@5¼c.
Fat hogs—5@5½c.
Hay, Feed, Etc.
Boiled chest—\$11.00.
Boiled clover—\$11@12.
Beans—\$22.

Eggs, Butter and Cream.

By Commercial Cream Co.
Butter—27c.
Butter fat—27½c at station.

PORTLAND MARKET.

Wheat—Walla Walla, 85c.
Valley—87c.
Flour—Valley, straights, \$4.30@4.45; graham, \$4.00.
Oats—Choice white, \$1.32½@1.35.
Barley—Feed, \$22 per ton; rolled, \$24.50.
Millstuff—Bran, \$19.
Hay—Timothy, \$14.00@16.00.
Potatoes—60@75c.
Eggs—Oregon ranch, 28c.
Poultry—Chickens mixed, 11@11½c per pound; turkeys, live, 17@17½c; dressed, 17@18c.
Pork—Dressed, 6½@7c.
Beef—Dressed, 2¼@3c.
Veal—4@9c.
Mutton—Dressed, 5@7c.
Hops—1903 crop, 27@28c.
Wool—Valley, 19@20c; L—19@20c; Mohair, 25@26c.
Hides—dry, 16 pounds and upw 15@15½c.
Butter—Fancy creamery, 22¼@27½c.

Dr. Stone's Drug Store

does a strictly cash business; owes no one, and no one owes it; carries a large stock; its shelves, counters and show-cases are loaded with drugs, medicines, notions, toilet articles, wines and liquors of all kinds for medical purposes. Dr. Stone is a regular graduate in medicine and has had many years of experience in the practice. Consultations are free. Prescriptions are free, and only regular prices for medicine. Dr. Stone can be found at his drug store, Salem, Oregon, from 6 in the morning until 9 at night.

There is more Catarrh in this section of the country than all other diseases put together, and until the last few years was supposed to be incurable. For a great many years doctors pronounced it a local disease and prescribed local remedies, and by constantly failing to cure with local treatment, pronounced it incurable. Science has proven catarrh to be a constitutional disease and therefore requires constitutional treatment. Hall's Catarrh Cure, manufactured by F. J. Cheney & Co., Toledo, Ohio, is the only constitutional cure on the market. It is taken internally in doses from 10 drops to a teaspoonful. It acts directly on the blood and mucous surfaces of the system. They offer one hundred dollars for any case it fails to cure. Send for circulars and testimonials.

Address: F. J. CHENEY & Co., Toledo, Ohio.

Sold by Druggists, 75c.
Take Hall's Family Pills for constipation.

Spray Your Fruit Trees.

Persons having fruit trees and ornamental trees that, under the state law, are required to be sprayed at this season of the year, are requested to leave their orders at F. A. Wiggins' implement house or with the Oregon Nursery Company. The expense is very small, and the increase in fruit and quality will more than repay all cost to the owner. Or apply to E. C. Armstrong, manager of the city spraying outfit, who will at once attend to the matter.



Looking For Work?

Enroll in the I. C. S. and you will not have to look long. The demand for technically trained men is far in excess of the supply. Obtain the technical knowledge contained in one of our Courses and you will soon be one of the thousands that owe their success to our instruction. We can help you qualify at home, in spare time, and at small expense, for any of the following positions:

Mechanical, Electrical, Steam, Civil or Mining Engineer; Draftsman; Architect; Bookkeeper; Stenographer; Show-Care Writer; Window Greener; or Ad Writer.

Write TODAY, stating which position interests you, to

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Salem, Or., April 20, 1904.

International Correspondence

Gentlemen: In reply to your request asking for my opinion of your schools as a student,

will say I am well pleased with your methods of instruction,

and the faculty you have of making your lessons so plain and easily understood. Any person with a common school education cannot help but be benefited by pursuing a course in which he is interested.

In so far as I have pursued my course, could not suggest any way to improve your methods of instruction. I beg to remain,

Yours truly,

FRED A. LEGG,

Class I, A. C. 625,334

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We now have a full stock of Hyacinths, Tulips, Crocus, Narcissus, Snow Drops, Jonquils and a nice assortment of Chinese Sacred Lilies. Would be pleased to have the public call and inspect our stock at

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Three Trains to the East Daily.

Through Pullman standard and tourist sleeping cars daily to Omaha, Chicago, Spokane; tourist sleeping cars daily to Kansas City; through Pullman tourist sleeping cars (personally conducted) weekly to Chicago; reclining chair cars (seats free) to the East daily.

70 HOURS 70
PORTLAND TO CHICAGO
No Change of Cars

DEPART FOR	TIME SCHEDULES From Portland, Or.	ARRIVE FROM
Chicago Portland Special 9:15 a. m. via Huntington	Salt Lake, Denver, Ft. Worth, Omaha, Kansas City, St. Louis, Chicago and East.	8:30 p. m.
Atlantic Express 8:15 p. m. via Huntington	Salt Lake, Denver, Ft. Worth, Omaha, Kansas City, St. Louis, Chicago and East.	7:35 a. m.
St. Paul Fast Mail 6:17 a. m. via Spokane	Walla Walla, Lewiston, Spokane, Wallace, Pullman, Minneapolis, St. Paul, Duluth, Milwaukee, Chicago, and East.	8: a. m.

Ocean and River Schedule.
For San Francisco—Every five days at 8 p. m. For Astoria, way points and North Beach—Daily (except Sunday) at 8 p. m.; Saturday at 10 p. m. Daily service (water permitting) on Willamette and Yamhill rivers.

For fuller information ask or write your nearest ticket agent, or

A. L. CRAIG,
General Passenger Agent,
The Oregon Railroad & Navigation Co., Portland, Oregon.

TIME CARD NO. 26.

No. 2 for Yaquina—
Leaves Albany 12:45 P.M.
Leaves Corvallis 1:45 P.M.
Arrives Yaquina 5:40 P.M.

No. 1, Returning—
Leaves Yaquina 7:15 A.M.
Leaves Corvallis 11:30 A.M.
Arrives Albany 12:15 P.M.

No. 3 for Detroit—
Leave Albany 1:00 P.M.
Arrives Detroit 6:00 P.M.

No. 4 from Detroit
Leave Detroit 6:30 A.M.
Arrives Albany 11:15 A.M.

Train No. 1 arrives in Albany in time to connect with the S. P. south bound train, as well as giving two or three hours in Albany before departure of S. P. north bound train.

Train No. 2 connects with the S. P. trains at Corvallis and Albany giving direct service to Newport and adjacent beaches.

Train No. 3 for Detroit, Breitenbush and other mountain resorts leaves Albany at 1:00 p. m., reaching Detroit about 6:00 p. m.

For further information apply to EDWIN STONE, Manager.

T. COCKRELL, Agent, Albany.

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Night Gowns, Chemise, Drawers, Skirts, Corset Covers and Skirt Chemise. We have reduced the prices on all muslin wear, so as we now quote lower prices than at any other sale in Salem. Infant's Skirts, long or short Dresses and Robes. Reduced Prices, Woolen Underskirts, Dress Skirts and Waists. Woolen Gloves, Ice Wool Shawls, Lowest Prices.

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Popular Voting Contest

For Most Popular Lady School Teacher Now Teaching in Any Salem Public or Private School or College or University.

Check of Free Box at the presentation of "OTHELLO," Friday, March 3d, at the Grand Opera House, by Charles B. Hanford. Box with five seats worth \$7.50. Fill in the name of your choice on this coupon.

VOTING CONTEST COUPON

For Free Box to Othello, March 3rd.

GRAND OPERA HOUSE

MY CHOICE IS

The play of "Othello," by Shakespeare, is the fourth presentation from the greatest dramatist in the world by Mr. and Mrs. Hanford in this city. They have given "Taming of the Shrew," "Much Ado About Nothing," and "Richard III," and will now give "Othello" to our theatre-goers. All Shakespearean plays are educational, and The Journal has always fostered an interest in educational matters. Hence it takes this opportunity to compliment the ladies who give their life to the work of training our children, and hopes there will be a pleasant and friendly voting contest among the many popular teachers of this city.

Terms of the contest are simple. The contest closes at noon Friday, March 3d, and the result will be announced in The Journal of that evening. The teacher receiving the most votes will be entitled to the honor, and will occupy the free box with her party of friends. The votes will be received at any time after this date in a sealed box at The Journal office, and will be counted by a disinterested committee on Friday afternoon, March 3d. Votes can be cut out and cast by any person, whether a subscriber or not.

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