



What's the Use Waiting For Cold Weather Before Buying Your Fall Suits

By getting it now you have longer wear for your money and a larger assortment to pick from. If you want something that will put you in a distinguished class by yourself, come here and walk off with a snappy suit of

"CORRECT CLOTHES"

Hand-tailored by SCHLOSS BROS. & CO.

The picture shows the reigning favorite in fall apparel. This is the natty suit the best-dressed young fellows in the big cities are now wearing. There is nothing in the style, fit, fabric or tailoring that would suggest the idea that it was "ready made." On the other hand, there is everything to indicate that the swellest merchant-tailor might have made it. He wouldn't think of charging you less than \$40 for it. We can fit you.

For So Little a Price As **\$12.50**

OUTFITTERS TO PARTICULAR PEOPLE.

A REAL

Why follow in the old beaten path of Christmas presents that do no service to the ones you would like to mind your friends and dear ones for them than a gift that carries greater satisfaction on earth? A present that means more than a gift that does not get something that carries the same time? The gift that preserves the love of those dear ones we can fit you out with the most substantial garments from



HOLIDAY SHOES

For several years we have handled these these famous shoes, and we have never failed to give satisfaction in style, fit and price. Best of all, they give better wear for the money than any other make on earth.



SANTA CLAUS SUGGESTIONS

Neckwear, Silk Suspenders, Fancy Hosiery, Handkerchiefs, silk and linen, all styles, Cuff and Collar Buttons, Elegant Pins and many little gem presents, Umbrellas.



G. W. JOHNSON

Salem's People

Our Record

After 22 years of continuous business in this line in Salem we feel a sense of pride in the fact that we now have the largest trade in our history. This speaks volumes, for it means that the public has great faith in our judgment and in our methods of doing business. It means that our customers have implicit confidence in our treatment of them.



We carry a line of shirts that is noted for its qualities as well as its neatness of design. Call on them.