

Think Of It!!

Think of buying a LUDWIG piano on easy terms and getting it for the same price the country dealer would have to pay for it.

Is Not The Proposition Attractive To You

We have one of Ludwig's latest art designs on sale for a mere fraction of its real worth. It is a perfect beauty in mahogany, of Queen Ann design. This is, without question, the most exclusive design ever brought to Salem, and would grace the most exclusive home in the land.

This Big Sale Of Ours

of much importance to every piano needing some within reach of Salem.

Every Piano Offered Is A Bargain

Open Evenings

Allen & Gilbert-Mamaker Co.

Best, Largest, Strongest Piano and Organ House in the Pacific Northwest.

Salem Branch 299 Commercial St.

HOW TO DOUBLE TRADE

A Salem Business Man Reveals Secrets of His Success

One Salem business man is truly an optimist. He has been here 10 years, and has doubled his business every year since coming to Oregon's capital city. Reference is here made to C. H. Hinges, the State-street jeweler, and he makes it clear to any thinking person that these statements are correct. To start with he admits that he commenced with a very modest beginning, a small stock and small trade. He started out to do certain things, and he made his point every time by close attention to business. He does not claim to be smarter than other business men, but rather adheres to the homely axioms of the old-fashioned, self-made man who worked his way up.

To start with Mr. Hinges is a finished mechanic of the old school, who knows how to make anything in his line from the raw material. This enables him to do what many others dare not attempt. In short, he is a master of his trade, and that gives him a solid foundation to build upon.

Mr. Hinges has been in business for 25 years, and says that one of the strongest reasons for his success is his strict adherence to the fundamental fact that he has pushed popular prices from the start. He has held down his profits, and always marked his goods in plain figures, and these facts appeal to the average thinking person.

Mr. Hinges today has one of the most complete stocks in his line on the Pacific coast. It is not the largest stock, but it contains a rare variety of the newest and most practical things on the market. For instance, instead of wading through a stock of several hundred pieces of cut-glass, which contains only a limited number of the newest designs, you find only the latter in his stock. Thus you are saved time in making selections, and no additional profits are required to pay for carrying dead stock. Thus it is with his other lines, such as jewelry, watches, silverware and novelties. He only carries the most desirable articles, and, as a result, can carry on his business with the smallest profits. Just test his stock and see for yourselves.

Baby Farmer Condemned to Death.
Berlin, Nov. 1.—The Hamburg baby farmer, Elizabeth Wise, has been found guilty of the murder of five infants and a long series of other grave

A FULL STOCK

We now have a full stock of Hyacinths, Tulips, Crocus, Narcissus, Snow Drops, Jonquils and a nice assortment of Chinese Sacred Lilies. Would be pleased to have the public call and inspect our stock at

Savage & Fletcher
322-324 Commercial St.

Bicycle Repairing

We are fitting quite a number of bicycles with

STEEL RIMS

Now for winter riding. Let us put a pair on your wheel.

Salem Gun Store,
Paul H. Hauser, Prop.

crimes. In accordance with German law she has been sentenced five times to death, once for each murder. For perjury and forgery she has been sentenced to six years' penal servitude. Another curious pendant to her sentence was the loss of honor for the remainder of her natural life. The details of the trial were revolting in the extreme, proving the woman to be a monster of iniquity.

The story of her career is one of the most revolting in the criminal annals of the empire. It appeared from the evidence given at the trial that she was born in Hanover, in 1859, her maiden name being Berkefeld. After a somewhat checkered career in her native province, where several prosecutions and imprisonments for illegal operations and imposture had rendered it impossible for her to carry on her calling of midwife, she moved to Hamburg, renting an expensive residence in one of the fashionable thoroughfares. Here she established herself as a professional foster-mother.

Her method of procedure was to insert in both German and foreign papers prominent advertisements, in which the adoption of children born out of wedlock was promised in return for a single monetary payment. These notices brought her many clients from the fashionable, as well as from the humble, ranks of society. For instance, it is stated that for taking over a child whose parents belonged to the highest circles of the town of Hanover she received a fee of \$1000 in addition to \$250 as hush money. At the same time she inserted in the papers other advertisements to the effect that a "young and beautiful girl" appealed to noble-minded gentlemen for temporary pecuniary assistance, and forced her own illegitimate daughter, Paula, into improper relationship with the men who replied to these thinly-veiled enticements. She visited London, and the names of persons said to be resident in the English metropolis were mentioned in the course of the trial just closed.

It was further alleged against her, though on this count she has been acquitted, that she attempted to poison her husband, who found her proceedings not to his liking. One of the children adopted by her is said to have been the child of an English woman of title. Of the children whom she was paid to take those whose age made the proceeding profitable were corrupted. Others she poisoned with morphine, throwing their bodies into the Elbe, or burning them in her kitchen fireplace. The crime of infanticide was brought home to her in no fewer than five specific cases, and how far that number was from completing the gruesome tale of her iniquities there is no means of knowing. A dramatic feature of the trial was the appearance of the woman's husband and daughter as witnesses against her.

Home Treatment.

We have a medicine for such troubles as are caused by stomach disorders, resulting in dyspepsia, sick headache and general weakness, that will put the organs of digestion in first-class working condition. Eat wholesome food, have it properly digested, and you have taken away the cause of more than half the ills of life. This medicine is called Dr. Gunn's Improved Liver Pills. Sold by all druggists for 25c per box. Only one for a dose. They do not digest the food you eat, but do the very best possible thing, put the stomach in condition so that the food you eat is turned into strong rich blood, driving out and preventing disease. Women write us that they use nothing else for the complexion. They keep the skin clear, preventing pimples and liver spots from appearing on the face, and purify the blood. For sale by Dr. S. C. Stone, druggist.

Coopers Meet in Detroit.
Detroit, Mich., Nov. 1.—The National Slack Cooperage Manufacturers' association began its annual convention here today and will remain in session two days. A number of matters of importance to the trade are to be discussed.

Sure Cure for Piles.
Itching piles produce moisture and cause itching, this form, as well as Bling, Bleeding or Protruding Piles are cured by Dr. Bo-sank's Pile Remedy Stops itching and bleeding. Absorbs tumors. 50c a jar at druggist, or sent by mail. Treaties free. Write me about your case. Dr. Bo-sanko, Phila., Pa. For sale by Dr. S. C. Stone, druggist.

Foundry Company Closes.
Jefferson, Ind., Nov. 1.—The local plant of the American Car and Foundry company was closed today for an indefinite period. About three hundred men are made idle by the shut-down.

A Runaway Bicycle.
Terminated with an ugly cut on the leg of J. B. Orner, Franklin Grove, Ill. It developed a stubborn ulcer unyielding to doctors and remedies for four years. It's just as good for burns, scalds, skin eruptions and piles. 25c at J. C. Ferry's drug store.



"All roads lead to Fame," said Golden Gate, "but I shall meet queer people as I go. **"Not everyone cares for high-grade coffee; some prefer the cheap, rank kinds. Some dealers prefer to handle bulk goods instead of coffee packed in aroma tight tins.**

"I'm uniform in quality; I was aged in my native country; I'm smooth drinking—rich—aromatic; I'm full weight (honest). With all this in my favor I cannot fail to please. "I'm 'sold on merit,' merit will win!"

Nothing does with GOLDEN GATE COFFEE but satisfaction. No prizes—no coupons—no crockery. 1 and 2 lb. aroma-tight tins. Never sold in bulk.

J. A. Folger & Co.
Established half a Century
San Francisco

College Presidents Confer.

Des Moines, Iowa, Nov. 1.—The association of land grant colleges of the United States began a three-days' conference in Des Moines today. Nearly two score institutions located in all parts of the country are represented.

Among the subjects scheduled for discussion are the expansion of the field of the agricultural college, the length of courses, the extent to which electives should govern, the influence of football and other sports on study, the co-operation of secondary schools with colleges in boosting the preparatory requirements for admission to colleges and universities, and the elevation of requirements for graduation and degrees.

CASTORIA.
Bears the Signature of *Chas. H. Fletcher*
The Kind You Have Always Bought

The Reason So Many People Poor

is because they never tried to be anything else. Call to mind all the people you know who are enjoying prosperity—who have money to get the things they want. Quite likely you'll find that you'll find that every one of them started a bank account years ago and kept adding to it little at a time.

That's one sure way of becoming independent. One dollar opens an account here. Interest compounded semiannually.

SAVINGS BANK DEPARTMENT.

Capital National Bank,
SALEM, OREGON.

Closing Out Sale

Millinery at 309 Commercial Street
The Misses Goode's Millinery Store has been so'd to Rostein & Greenbaum. The new proprietors will dispose of the stock at greatly reduced prices

Fine Hats, Velvet Plumes, Buckles, Ribbons, Silks, Etc. All at Reduced Prices

Fine Property at a Bargain

Choice piece residence property on principal street within three blocks business part of city. Nice large, modern home, about one acre of ground near school and car line, all kinds of fruit, beautiful shrubbery, etc. All modern conveniences. These are both extra choice buys for homes or investments.

DERBY & WILSON,
244 Commercial St. Salem, Oregon

WATT SHIPP, The Bicycle Man

Is the greatest "Center Rush" the town has ever had, when it comes to his line of business. There are no "fumbles" when any repair work is entrusted to him. Sporting Goods, Bike Repairs. Headquarters for Football Goods. Umbrellas repaired and recovered.

WATT SHIPP THE BICYCLE MAN

We Don't Have 'Old Prices' nor 'Cut Prices'

But our every day prices are always as low or a trifle lower than the so-called cut prices

R. M. WADE & CO., Salem, Ore.
RELIABLE HARDWARE DEALERS

Harritt & Lawrence

Have You Ever Ordered Your Groceries from
If not, you are away behind the times. However, they are always glad to see new patrons, and if you call on them, you will be more than pleased. You will find them at the corner of Commercial and Ferry streets.

Wholesale and Retail Family Liquor Store
E. ECKERLEN, 258 Commercial Street. Full line of liquors and wines. Cedarbrook whisky—formerly the McBrier brand—the best for family use. All orders filled and delivered in the city limits. Phone Main 1151.