

### A Sly Deceitful Pen

Did you ever know a Fountain Pen that seemed to have a mischievous, spiteful grudge against you—that would get clogged up and out of order just when you needed it most, and would run dry of ink and of course it would be in the most inopportune times and places. If you have been beset with any such sly, deceitful pen, you are exactly the person to do justice to the merits of the Conklin "the pen that fills itself;" the pen that gives the owner less bother and trouble and more comfort and satisfaction than any other that was ever invented.

A great many business men have thrown away their old, inconvenient fountain pens, and invested in a Conklin. If you would come in and let us explain exactly how easily it works we have no doubt you would do the same.



Corner of State and Liberty Streets, Salem, Oregon.

### MONEY MAKING MACHINE

#### Wonderful Cash Register That Prints Rebate Check

Regulates a Man's Business and Protects His Customers in Many Ways

During the past few weeks a couple more of Salem's enterprising business men have secured the newest style of cash registers, those four-story registers, that have a department for every clerk and not only count the proprietor's money, but earn him good interest on it every day. Messrs. Fuller & Douglas and C. M. Epley, two well-known State-street grocers are the fortunate investors. The greatest advantage of these machines over all others, is the fact, that they issue a rebate check with every purchase, which entitles the purchaser to a 5 per cent rebate. These checks are eagerly sought for, and when turned in, in any number, are as good as cash. Below we give a fac simile of the rebate check from one of these machines, which speaks for itself:



These machines are now used in Salem by the following named firms: D. J. Fry, Barr's jewelry store, C. M. Epley, Fuller & Douglas and M. Brodemier, and, aside from being a magnificent ornament, they are a convenience of many-sided usefulness. In the first place, they encourage cash purchases on the part of customers, as rebate checks insure the customers 5 per cent reduction on their goods and better service all around. Customers soon learn that this is not a rebate for a special day in the year or a special week, but applies on every purchase, whether made by a child or an adult.

From a merchant's point of view it insures him that every sale is "rung up." It systematizes his business in a hundred ways, and insures him against losses. It corrects errors, and records every transaction with infallible accuracy. It increases the cash business, and makes every customer help him watch his business. If there is such a thing as a dishonest clerk, this machine eventually cures him. It is an open book that not only protects the dealer, but his customers as well. It is really interesting to hear a representative of the cash register enumerate the many advantages which this wonderful machine insures to both seller and buyer, and it is no wonder that more and more of them are being introduced among wide-awake business men. The ordinary cash register, put out by the National Cash Register Company has, to a large extent, revolutionized business records, simplified the cares of the business man, and added cash to his bank account, but now comes this wonderful improvement, which takes care of the finer details of a large business, and makes the proprietor master of every situation.

#### Had a Close Call.

George Lattin, who has been delivering milk at North Bend for W. L. Walker, met with an accident while returning home Sunday morning. His boat, a sailboat, was capsized, the bay being unusually rough, and the seas running high. He righted the boat and was clinging to it when picked up. Lattin remained in the water about one and a half hours before assistance reached him. E. E. Riggs rescued the man with a gasoline launch.

Mr. Lattin was nearly exhausted from cold, and could not have lasted much longer, the water being extremely cold. He considers himself very lucky to be alive to tell his story.

Word was sent to Marshfield for aid, and Capt. Holland, Marshal Carter and George Boone left for the scene, and had gotten within 50 rods of him when the other launch reached him. The Marshfield launch picked up the sailboat and returned to North Bend with it. Those going from here said it was the roughest they had seen it in many a day, and the launch dipped water many times.

#### Georgia Minstrels.

The Georgia Minstrels at the opera house last evening met with a flattering reception. A good house greeted them, and the black-faced artists gave a very creditable performance, equal in many respects to white minstrel aggregations that come here. The singing and "funny work" were good, and the comedians attracted their share of the applause. Harry Kraton, the hoop juggler, is an artist, and his work was of the best ever seen in vaudeville here, while J. W. Cooper's ventriloquism was also of a high order of merit. The audience was kept amused and interested, and that is all any company can do, and in this far the production was a success.

#### Spring House Cleaning.

City Recorder Judah is having his private office, under the main steps of the city hall, renovated. The old matting that has been on the floor of this room for the past nine years, was this morning torn up, and the floor covered with a beautiful pattern of the best grade of linoleum, vastly improving the appearance of the office, and making it far more healthful, as the matting was a repository of filth, that could not be kept out of it. A prisoner in the city jail was pressed into service to help renovate the office, giving him a change, and something to occupy his mind and hands for a time.

#### W. C. T. U.

Oliver Stewart, national chairman of the Prohibition party, will give a lecture in the Methodist church tomorrow night. There will also be a Prohibition mass meeting held in the W. C. T. U. hall tomorrow afternoon.

#### The Missionary Society

Of the First Congregational church will meet tomorrow, Friday, afternoon, at 2:30 o'clock, at the residence of Mrs. J. B. T. Tutill, 406 Cottage street.

There are twenty different cinnamon barks, and they cost from 4 to 55c lb. This explains the market, all but one particular. Schilling's Best is the best with the coarser pieces picked-out; not thrown-away; oh no; they go to some less particular grinder.

### Coming

### Coming

Still more spring goods at the Hilke Millinery Parlors. All are invited to inspect them.

### Mrs. Cora Hilke.

Successor to Mrs. J. G. Hooker  
317 Commercial St.

### YES!

We Do Bicycle Repairing.

Salem Gun Store,  
Paul H. Hauser  
Prop.

### Made in Salem

EPPLEY'S PERFECTION  
A pure cream of tartar baking powder. Recommended and sold by  
Harrit & Lawrence,  
Fuller & Douglas,  
A. Daus,  
F. G. Bowersox.  
Your money back if you want it  
TRY ONE JAR.

## We Could Make a Big Fuss

### Over The Special Features of Our Clothing

We might go into details and tell what hair cloth, good linings, non-breakable fronts, thin edges, felled and padded collars and shaped shoulders meant, when spoken of in connection with clothing.

Every one of these fine points is a link in the chain that binds our large business together.

1 Today Thursday 1  
Our Special Sale Day, Our Large Line  
of Men's and Boys' Overalls at  
3 One-Third Off 3

## Salem Woolen Mill Store

C. P. BISHOP, Proprietor

#### Boat for the John Day.

Some enterprising people are thinking of putting a steamer on the John Day river to run a 15-mile stretch above Cooper's mill. It will be remembered that in 1891 Charley Clarno put a steamer on the John Day, and it was a paying investment. The smartest thing about that scheme rests in the fact that Charley built both the boat and the engine.—Dallas Chronicle.

Talk isn't so cheap when a man tells a girl he will marry her without meaning it.

### Have you enough Money to build you a house?

Then buy an acre-tract of land in Smith's Fruit Farms No. 2, and build you a house on it. You pay only \$5 a month for the land until paid for. This is cheaper than paying house rent. Then when you pay your installment, which is virtually house rent, it is money being put into your own home, not into some other person's pocket. Can you not see the great advantage of looking into this offer we are making you? Those tracts are only Three minutes from the cars, with a plank walk all the way.

Salem Abstract and Land Co.  
F. W. WATERS, Mgr.

GET BUSY.  
And attend our big book sale. Every book in stock has a price that is most pleasing—for instance, we offer you the ever-popular Elsie Books for 65c; Marion Harland's 35c gilt-top editions at 25c; Red Library at 15c per copy. Books in sets from 45c to \$3, all of which sell regularly for twice the price asked. This sale closes positively at 6 o'clock Saturday night. Another big sale next week. Look out for it.

Patton's Book Store.

## DON'T PAY

Extortionate Prices

for  
Portrait  
Frames

With Window Glass.

We sell a good

## OAK VENEER FRAME

16x20 Size

Either in black or Brown Finish, with gold trimmings, for

\$1.34

Including the best grade of German Picture Glass.

Buren & Hamilton  
HOUSE FURNISHERS

### PERSONALS

C. A. Trapp, of Seattle, is in the city.  
Mrs. A. McGill is in Portland for a few days visit.  
Chas. Winslow, of Aumsville, was in Salem yesterday.  
Mr. and Mrs. P. B. Atkins, of Springfield, Or., are in the city.  
C. M. McKillop, of Corvallis, is in the city for a visit with friends.  
Hon. E. T. Judd, of Aumsville, was in Salem last evening for a short stay.  
J. M. Lawrence went to Portland this morning for a short business visit.  
Mr. and Mrs. Thos. Fennel, of Independence, was a Salem visitor yesterday afternoon.  
Chas. Burggraf, manager of the Albany opera house, is in the city today for a short visit.  
Hon. J. K. Weatherford, of Albany, came down this morning on business before the supreme court.  
Peter Cooper, of Sidney, Oregon, was in the city today, on his way home from Chehalis, Wash.  
Mrs. Edward Baillie, of Rossland, B. C., is a visitor at the home of Mr. and Mrs. James and family.  
B. D. Smith came up from Portland last evening, to attend the funeral of his grandmother, Mrs. Precepta Smith, who died yesterday.  
Edwin Stone, manager of the Corvallis & Eastern railroad, came down from his home in Albany this morning.

having business before the county court.

Mr. J. Breitenstein, of Sublimity, was a Salem visitor today.

W. Calderwood, of North Yamhill, is in Salem today.

A. McFarlane, of Turner, was in the city this morning for a brief visit with his sons.

O. P. Coshaw, of Roseburg, was in the city this morning for a short stay. Sheriff E. L. Parrott was in the city this morning, having brought a patient to the asylum.

C. D. Crookham returned last evening from Portland, where he attended the sale of fine horses, conducted for the past few days by McCarthy & Son, the horsemen.

Mrs. P. H. Raymond has returned from a two-months visit to Oakland, where she visited her daughter, Myra. She left the daughter and the little grandchild in the best of health.

George Sparr, a resident of Southern California, arrived in Salem last evening for a visit to his brother, a farmer living about three miles from this city. The brothers have not met in 20 years.

Hon. F. X. Mathieu, of Champoux, one of the earliest and best-known pioneers of Oregon, is in Salem today on business at the court house. In spite of his 83 years, Mr. Mathieu is hale and hearty, and the indications are that he will live to see the century mark.

#### South Salem Personals.

Mr. John Kempfer, of Cape Girardeau, Mo., is visiting his grandfather, John Morelock, in South Salem.

Harold and Ralph Conn, of Portland, are visiting friends in South Salem.

### MENUS FOR MARCH

Thursday, March 3d.  
Breakfast.  
Fruit.  
Shredded Biscuit.  
Sugar and Cream.  
Panned Chops. Saratoga Potatoes  
Toast. Coffee.  
Lunch.  
Macaroni and Cheese.  
Evaporated Fruit. Cake. Tea.  
Dinner.  
Campbell's Mulligatawney Soup.  
Mutton Haricot with Vegetables.  
Beets.  
Lettuce French Dressing.  
Wafers. Cheese.  
Corn Starch. Blanc Mange.  
Coffee.

State Getting Money.  
State Treasurer Moore is in receipt of the first payment on account of Benton county's state taxes for this year, \$6500. For a number of years Benton county has been the first to pay its taxes, but this year Marion county came in first with a payment of \$20,000. The state treasurer also received \$1856.16, the amount of inheritance tax due from the estate of the late Lewis Love, of Portland. The estate was valued at \$334,000.

## Fine Clock Free

The following notice appears posted in the window of the Palace Pharmacy, at 118 State street, with a magnificent Dutch clock.

### This Clock

to be given away to the person guessing nearest to the time it stops. Every purchaser of 25c entitled to a guess. This clock will be started at 10 a. m., March 7th.

Step in and see this fine clock and note that we keep the most elegant line of drugs and specialties in the city.

J. M. Haberly.

Prop.

FANCY NAVAL ORANGES—They are too cheap to advertise. Call and see how cheap they are at  
ZINN'S 154 State St., Phone 2874 Main



### When Time is in Dispute

The watch from C. T. Pomeroy's always decides. A watch from there is reliable. The name itself is a guarantee. Every watch sent out of this store is accurately regulated and can always be depended upon. That's the only kind of a watch to carry. A big stock to select from. PRICES, silver watches \$2.50 to \$10; 20-year gold-filled, \$10 to \$30.

C. T. POMEROY  
Watchmaker and Optician,  
288 Commercial Street.