



A Determination Sale

Ever hear of one?
We call it a Determination Sale because we are determined to carry over no winter goods, if cut prices will move them. Profit is lost sight of. This is your month—you get the profits. Don't think about this sale too long—we can keep it going but a short time.

A Thrifty Man's Opportunity

Cut prices on all suits and overcoats and we are determined, fully determined, that Winter wearables must go. Come, get your share of the good things.

Great Inventory Sale

will continue until Dec. 28. Of course you can stay from this sale if you want to, but you will lose money if you do. Note a few of our prices. Everything CUT.

- \$10 Suits or Overcoats reduced to \$ 7.00
- 12.50 Suits or Overcoats reduced to 8.00
- 15.00 Suits or Overcoats reduced to 10.00
- 17.50 Suits or Overcoats reduced to 12.50
- 20.00 Suits or Overcoats reduced to 15.00
- 25.00 Suits or Overcoats reduced to 16.50

Remember you have the largest stock in Salem to select from. Don't miss this opportunity.

G. W. Johnson & Co.

257 Commercial St.

this commercial club are based upon the proposition that our interests are in common with those of the people of Western Oregon. That while we may have been more favorably situated in some respects, the interests of the farmers and the grain-buyers throughout the valley are our interests, and it was the condition of things that has prevailed within the last three or four months with the warehousemen in this county that interested us, and interested our secretary, Mr. Graham, who has been a lifelong employe of Balfour, Guthrie & Co., and is thoroughly experienced in this matter of shipping, and it cannot be said that we are prejudiced in this report that we have made. It cannot be said that we have gone out of our way to gather this information. Mr. Graham, as secretary of this club, under the direction of the executive committee, sent out circulars during the past week, and secured replies from some of the most prominent shippers in this state. We have those letters, some 54 of the largest shippers of Western Oregon, including some of the largest shippers at Portland, although not all of them.

Letters Reveal Remarkable Conditions.

These letters reveal a condition of things that is remarkable, to say the least; and the fact that the legislature is in session now hearing the arguments of the railroad men in favor of the service which they have been furnishing, and in explanation of that service is a remarkable coincidence, that we are here investigating this same subject, and when I read the extracts from these letters, you gentlemen will realize that the people and business men of Oregon are up against a hard proposition.

I wish to say further that these letters were sent to us in confidence, by men of large property interests, and who do not wish their names disclosed; and it is only just to the large shippers and proprietors of sawmills and warehouses who have dealings all the year around with the big corporations like the Harriman syndicate, that they should be protected, and that is the intention of this club in this matter. We expect to protect in these proceedings the men with whom we have had any correspondence. The letters which I shall read, and the originals, which are in the hands of the secretary, are not to be given to the press, and will not be given to the legislative committee. The facts may be given, however, and it is the facts that we want to get before the public.

Extracts from the Letters.

Now I will read a few extracts from these letters without disclosing the names of the writers, but we are prepared to give this information to a legislative committee, or to any public official under oath that they will not be used against the men who gave the information, but for the benefit of the public, and we think we can do this without violating any confidence or rule of business propriety; because we believe that a commercial organization should hold sacred the honor and interests of the business men with whom it has anything to do. And so as I read from these letters I have no intention of disclosing the names of any of the business men who have furnished this information, but we do wish to disclose the facts.

Let the Facts Go to the Public.

We wish to let the facts go to the public, and let the public judge whether this defective service that has been furnished to the people of Oregon has been just and reasonable, or whether it has been at all adequate to the needs of the shippers and producers.

I wish also to add that I believe these letters disclose that the local agents of the railroad companies and agents and local traffic managers in the state of Oregon have done everything in their power to overcome this car shortage. In fact, I believe that we have had faithful, and very efficient service at the hands of these gentlemen, so far as they were able to control these matters, and it is with the feeling of the deepest regret, and the utmost consideration for the difficulties under which they labored that we entered into this matter.

There is some great defect in the railroad transportation system, as now managed, from which our people are suffering, and I doubt whether any action by the legislature will remedy

(Continued on Fourth Page.)

A SEVERE COLD

Is nearly always followed by serious complications. Protect the system from sudden Colds, Chills or attacks of Malaria, Fever and Ague by taking Hostetter's Stomach Bitters. It is the best safe guard in existence and at this season of the year no home should be without it. It will also cure Dyspepsia, Indigestion, Troubles. Be sure to try it. Ask your druggist for our 1904 Almanac.

HOSTETTER'S STOMACH BITTERS

Ayer's Pills
The dose is one, just one pill at bedtime. Sugar-coated, mild, certain. They cure indigestion, biliousness.

Millionaire's Poor Stomach.

The worn-out stomach of the overfed millionaire is often paraded in the public prints as a horrible example of the evils attendant on the possession of great wealth. But millionaires are not the only ones who are afflicted with bad stomachs. The proportion is far greater among the toilers. Dyspepsia and indigestion are rampant among these people, and they suffer far worse tortures than the millionaire unless they avail themselves of a standard medicine like Green's August Flower, which has been a favorite household remedy for all stomach troubles for over 35 years. August Flower rouses the torpid liver, thus creating appetite and insuring perfect digestion. It tones and vitalizes the entire system, and makes life worth living, no matter what your station. Trial bottle, 25c; regular size, 75c. At all druggists. At Dr. Stone's drug stores.

Tammany Wins.
Windsor, Eng., Dec. 23.—The Christmas maiden plate was won here today by Richard Croker's St. Patrick's Day.

A Few Pointers.
The recent statistics of the number of deaths show that the large majority die with consumption. This disease may commence with an apparently harmless cough which can be cured instantly by Kemp's Balsam for the throat and lungs, which is guaranteed to cure and relieve all cases. Price 25c and 50 cents. For sale by all druggists.

Branson & Ragan.
Keep all kinds of groceries, and they are the best that can be found in the city. You don't know it until you have tried them.

CASTORIA.
The Kind You Have Always Bought
Beware the Imitation
Solely by
J. C. Ayer & Co., Lowell, Mass.

How About Hay?

We have all varieties for the cow or horse. Can give you cheat, clover, oat, wheat or vetch hay, and it is GOOD hay. Also have oats and wheat straw. Quality considered, you will find our prices are right. FREE DELIVERY.

D. A. White & Son

Feedmen and Seedsmen
301 Com'l St. Phone 1781

JO. MILLER, PETER HOCH.

German Market

Just opened, next door to Harritt & Lawrence's grocery store, a clean, new market, where all kinds of meat can be had. Low prices and prompt delivery our motto. We make a specialty of fine German sausage of all kinds. Give us a call.

Lots of New Goods for Christmas Trade

In addition to our regular Dry Goods we have Real China, Toys, Cut Glass, Dolls, Fine Umbrellas, Table Covers, a thousand useful articles to choose from.

Doll Hats 25c Each

Rostein & Greenbaum

302 Commercial Street.

The Entire Stock

Of Boots and Shoes and Rubbers

We have purchased of Jacob Vogt must be sold at a sacrifice. Come early and get the bargains.

P. MANFRED

Successor to Jacob Vogt. 265 Commercial Street

AGENCY OF

BALFOUR, GUTHRIE & CO.

GRAIN BUYERS AND SHIPPERS OF GRAIN

Oats For Sale.

HOP GROWERS SUPPLIES. Crude and stick Sulphur.

J. G. Graham, Agent, 207 Commercial St., Salem, Ore.

D. S. BENTLEY.

Wholesale and Retail.

Roche Harbor Lime, Alsen Cement, Lath and Shingles, Sand and Gravel

And all kinds of Building Material. All kinds of Heavy Hauling and Transfer Work done on short notice. 181-183 Commercial Street.

THE DAILY JOURNAL

Scripts News Association Telegrams.

BY HOFER BROTHERS.

Daily One Year, \$4.00 in Advance.
Daily Three Months, \$1.00 in Advance.
Daily by Carrier, 50 Cents Per Month.
Weekly One Year, \$1.00 in Advance.

JOURNAL SPECIAL DELIVERY.

One Week \$ 1.10
One Month \$ 3.35
Three Months \$10.00

At Gause's Grocery, South Salem.
At Bowersox Grocery, Yew Park.
At Asylum Avenue Grocery Store.
Electric Grocery, East State St.



OREGON COMING EVENTS.

Poultry and pet stock show, Salem, December 17-18.
Special session of the legislature, Salem, December 21.
National livestock convention, Portland, January 12-15.
Angora goat show, Dallas, January 14-15.

The Weather.

Tonight and Thursday, partly cloudy.

WILL BETRAY OREGON INTERESTS.

If this legislative session adjourns without making every possible provision for the protection of these shippers against continuance of the car shortage evil, and without doing all that is needful to insure the construction of the canal and the portage at The Dalles, it will have betrayed the interests of the business men and producers of Oregon. This is a plain statement, but every member that cares to investigate can know that it is the truth.

The United States now has millions of citizens who live upon trees.

BIG CORPORATIONS FIGHTING

(Continued from first page.)

We have confined ourselves in making the investigation to the shippers in and about Salem, and have made our report on the facts as we found them.

Each member of the committee took it upon himself to call and see the different shippers individually, and the complaints that we heard are principally from the grain and flour dealers in this section. Of course, we did not consider that we had authority to go out and investigate the matter throughout the state, and as we were aware of the fact that the secretary of the club has sent out printed letters asking for reports from different sections, we did not take any steps only so far as the local conditions were concerned.

Salem Car Shortage Report.

Your committee appointed by the president pursuant to a motion made and carried at a meeting of the club during last month to consider and formulate resolutions on the subject of shortage of cars and the status of transportation facilities on the Southern Pacific railroad, and its branches, beg to report as follows:

First. Your committee has made inquiries among local shippers and persons interested in the subject in hand, and find that there has been considerable complaint amongst dealers in lumber, grain and flour in getting cars for shipments to, and from local points. This trouble is not so great at present as it was in the early part of the season, but it has been stated by some shippers that the shortage in this respect has been growing each year. In some instances shippers have had to wait for cars until they were unable to fulfill their contracts, and have thereby sustained loss. It would seem that the railroad company has not kept pace with the increased demand for the local transportation of the products named, and that some relief should be afforded.

Respectfully submitted,
JAMES M. KYLE,
P. W. STEUSLOFF,
JOHN BAYNE

Remarks of the President.

Col. E. Hofer, president of the Greater Salem Commercial Club, said:

Gentlemen: I want to take your time for a little while to give you the facts upon which the executive committee based its report.

I want to say personally that I have only the friendliest feeling for the Southern Pacific Railroad Company; in fact for any corporation that is transacting business as a common carrier. I have for five or six years advocated giving them the greatest amount of liberty to serve the people in this state. I favored abolishing the railroad commission five or six years ago and have considered that they were trying to do the best possible for the development of our industries, and to bring immigration into Oregon. That was their representation to us, and, in keeping with that, this commercial club printed 100,000 pamphlets and donated them to the immigration bureau of the Harriman syndicate. We have had many meetings with these gentlemen, and everything has been in the most friendly spirit on our part, and I regret extremely that our commercial club has been compelled to take notice of this matter of car shortage.

The out-going president, Mr. Thielson, referred to the matter in his report, and said that it was of such importance that a committee should be appointed to investigate the matter, and that was done.

Local Officials Very Vigilant.

In the course of the local investigation it appeared that the Salem agent of the Southern Pacific Company has been unusually vigilant in protecting the shippers at this point. He is an experienced railroad man of long service, and he knows how to get cars, when many agents at other points have been unable to get them; and for that reason shippers at Salem have had comparatively little complaint to make, although several of them have quite serious complaints.

I want to add that all the actions of