

# THE HOP MARKET IS FIRM

Dealers are Paying Two Bits for Choice Goods

The Movement of the Crop Is Light, Growers Holding for an Advance

The hop market is firm, but there are few deals of any importance being made, owing to the reluctance of the growers of hops to let go their holdings at prevailing prices. There are many sales made, of course, but some of the dealers say that not more than 10,000 bales have thus far left the state, while others contend that, including those contracted, fully half the Oregon crop is now out of the growers' hands, so far as ownership is concerned, though many of these hops are still in the possession of the grower. In the next two weeks growers will begin to bring in the contract hops, as nearly all of these are to be delivered to dealers by October 15th, according to the terms of the contracts.

The market quotation for the strictly choice grades is 25 cents a pound, and a few good lots have changed hands at that figure. H. J. Ottenheimer has purchased several good lots at 25 cents, and Jack Carmichael has also paid that price for some good crops. Catlin & Linn yesterday secured 165 bales of choice hops in Polk county for 25 cents, and other similar sales are reported. Charles Livesley has bought in quite a few hops this season, and his purchases are said to be nearly 1000 bales. He began on the Early Fuggies, at 22 cents, and this week he bought two lots of prime hops at 23 cents. One was the crop of D. P. Allen, 27 bales, and the other that of John Goodknecht, 45 bales, both in the Silverton neighborhood.

Some of the dealers here have made good money by purchasing yards about to be abandoned by growers on account of mold, or because pickers could not be secured, and by harvesting these abandoned yards have secured good crops. In one instance, a dealer bought a yard left unpicked, and secured 60 bales of hops. He paid 10 cents a pound for the crop, and after all expense of harvesting the hops and preparing them for market, a profit of several cents a pound was secured for the season's speculation. The hops thus secured were not choice, but they had a marketable value.

The Waterville (N. Y.) Times, in its issue of last Saturday, says of the hop market in that state:

The market has struck 30 cents, good and strong, and while a number of growers have sold at that price, there are others who will not accept 30 cents. In one or two instances, it is claimed, that 30 cents has been bettered a fraction in order to secure the lot desired. Certain it is that growers are firm, and thus far the market appears to be with them. How long it will last is one of the problems connected with the always uncertain hop market. What may look most favorable for the holder today may change tomorrow. This has been proven time and time again. Growers, therefore,

## NERVES GAVE WAY— PE-RU-NA CURED



Mrs. X. Schneider, 2400 Thirty-seventh Place, Chicago, Ill., writes:

"After taking several remedies without result, I began in January, 1902, to take your valuable remedy, Peruna. I was a complete wreck. Had palpitation of the heart, cold hands and feet, female weakness, no appetite, trembling, sinking feeling nearly all the time. You said I was suffering with systemic catarrh, and I believe that I received your help in the nick of time. I followed your directions carefully and can say to-day that I am well again. I cannot thank you enough for my cure. I will always be your debtor. I have already recommended Peruna to my friends and neighbors and they all praise it. I wish that all suffering women would try it. I testify this according to the truth."—Mrs. X. Schneider.

Mrs. Fanny Klavatscher, of Summitville, N. Y., writes as follows:

"For three months I suffered with pain in the back and in the region of the kidneys, and a dull, pressing sensation in the abdomen, and other symptoms of pelvic catarrh."

"But after taking two bottles of Peruna I am entirely well, better than I ever was."—Mrs. Fanny Klavatscher.

Send for "Health and Beauty," written especially for women by Dr. S. B. Hartman, President Hartman Sanitarium, Columbus, Ohio.

when offered a good price should carefully consider.

Our Madison correspondent, under date of September 24th, says: Our hop market is active on the best grades at 30 cents. We estimate that about one-half of the hops grown in this town this year have been sold. Among our large growers who have recently sold at the above price are: George Edward, Duane Neff, Curtis & Hart, G. Parker, Kirk Livermore, John Phelps, Charles Welch, Henry Fredericks, C. Burton, P. Clifford, C. J. Elliott and George Scott.

Cooperstown Farmer, September 18th: The local market is in very firm condition, but the amount of business actually done is small. We learn of the purchase of 75 bales at 25 cents, or slightly less. Offers of 30 cents have been freely made and not taken. Growers are not ready to sell at figures offered. The quality of the new crop is quite uneven, but there appears to be more good samples than was expected a few weeks before picking began. It is now estimated that this county's crop will be 25 per cent more than last year in the number of boxes. It is certain, however, that the weight per box will be less than last year, when the average ran nearly 20 pounds.

Malone Gazette, September 18th: Nearly all of our local growers have finished harvesting their crops, and it is certain that the crop was never put under cover in better condition. The quality is gilt-edged and dealers will have no occasion to find fault with samples this year. It is probable that the yield in this county will be about what it was last year.

Cobbleskill Times, September 17th: The hop crop of 1903 is gathered, and now comes the query, what will it bring? We hear of a small sale at Howes Cave at 27 cents, and of offers for larger crops of 30 cents. Schoharie county has first-class hops this year, and her growers are justified in demanding a top figure. The yield, on the whole, is about the same as last year. The shortage in some sections is made good by an increase in others. And from every direction comes the same story—the hops are good. Dealers are gathering in samples, but buying is not really begun. They are waiting advices from New York and other places before they really begin work. Probably the market will remain quiet until after the fair.

English Markets, Crops. (Kentish Observer, Sept. 3d.)

Kent—The highest estimate of the hop crop at the commencement of the general gathering was 425,000 cwts., and the lowest 350,000 cwts. It will probably come out at about 290,000 cwts., which will be, in round numbers, 80,000 cwts. more than last year.

Ashford—The hops go off too fast, and it seems likely that the crop will not be equal to the estimates formed just before picking commenced. Mould is spreading very rapidly in places, and the pickers are not able to keep pace with the work. In some neigh-

boring parishes there are grounds that will not yield more than 4 or 5 cwt. to the acre, and the best will probably not exceed half a ton. A terrific gale raged throughout Tuesday night, inflicting serious damage on the hops.

Maldstone and district—The cooler weather suits the hops better than the heat of last week, and they are found to be keeping very well. The Maldstone plantations are giving excellent results, and in most adjoining parishes the yields are largely in excess of those of last year, while the quality is very good on the whole. At the Farleighs, however, the crop proves to be lighter than had been expected, and the quality varies considerably. A later message states that a furious gale raged over the district Tuesday night and yesterday morning, and it is feared that a considerable amount of damage has been done among the hops, especially those on high, exposed lands.

Canterbury and district—Picking is making good progress, but growers are unable to secure a sufficient number of pickers. They are anxious to get the hops down quickly before they deteriorate in quality, there being some evidence of red mold. The average yield will be larger than that of last year, but, generally speaking, the hops come down lighter than had been anticipated.

Sturry—Picking has generally been begun in this district, and, to the disappointment of the growers, the crop is coming down much lighter than was expected. Grave fears are entertained that the crop will not keep sufficiently well to enable the planters to pick them all. Strong winds on Tuesday night caused a great deal of damage at places.

Hops Injured in England.

The Maldstone, Eng., Gazette of September 15th, has the following concerning the disastrous storm and its effects on hops:

There is apparently an unpleasant fatality attached to the magic 10th of September, which sets entirely at naught the calculations of the most experienced hop grower, and goes far to nullify his careful calculations. Last year, on that date, there swept through the valley of the Medway a hailstorm tropical in violence and positively disastrous in effect, both to hops and fruit. And this year, curiously enough, the same day in the calendar brought a veritable hurricane and a deluge of rain which, if less serious, have, notwithstanding, caused incalculable harm. There was neither hail nor lightning this year, but great-

er discomfiture was occasioned to the pickers by reason of the fact that the storm was nocturnal in its visit, whereas twelve months ago the damage was local, on Thursday it was, alas, general, none but sheltered gardens escaping the ruthless wind and the pitiless rain.

The net result of nature's violence on Thursday at present apparent, is a

reduction of two or three cwts. per acre on this year's crop, which, looking regard to the low stock now in hand, and the nature of the Continental reports, is most serious indeed. And this may by no means be the end of the evil, for in their present battered state the hops will be painfully susceptible to discoloration. Indeed those on the edge of the gardens have,

even thus early, gone off, and should there be a warm day during the picking the effect in this direction will be bad to a distressing degree. Unhappily, scarcely a quarter of the hops have been picked, and the condition of the fields on Friday morning was lamentable. The ground was covered with vine and hops, and acres upon

(Continued on fifth page.)

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# School Begins

This week or next in most of our public schools this means that if not already attended to, it is now high time to

FIT OUT THE BOYS

Ready for the Work of the Year

In fact we are fitting out scores of sturdy youngsters, who will each in a few days be found pouring over his books in the "old schoolhouse." The teacher, as well as the parent, who understands the youthful mind, knows that to be neatly clad adds a hundred per cent to the boy's self-respect, as well as to the estimate others place upon him and, to tell the truth, without this self-respect, what is there left to any man? In the matter of a suit for the boy we are prepared with a finer assortment than ever before, and in double the quantity ever before purchased. Don't take our word for it, but come and see for your self, our splendid lot of little men's suits. We have two-piece suits, and three-piece suits, and Norfolk suits, without sailor collars, and in prices all the way up to \$7.50.



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New Fall Styles  
Sizes 12 to 14  
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Ages 4 to 11  
45c to 65c



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to Salem of several hundred students to attend our University, also of over 200 ministers to attend Conference. Many of these will desire to fit themselves out for the year as economically as possible. Our reputation is well known for furnishing reliable merchandise at reasonable prices, whether it be a suit, hat, shirt or what not. Every one who enters our store will be treated courteously whether wishing to buy or not. Money back if you want it for any article purchased here.

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