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CUSINESS LIFE A SCHOOL FOR GOOD churches of today were brought out TO THOSE WHO SO WILL IT.

God in a short time. There are so The Importance and Minute Ramifica-Hons of Trade-How the Dishonesty of many deep streams that are turning no One Man May Destroy Others-How will wheels and that are harnessed to to factory bands. Now, God demands Business Mon May Be Improved. the best lamb out of every flock. He

BROOKLYN, Dec. 20.-Any person demands the richest sheaf of every harneeking the secret of Dr. Talmage's vest. He demands the best men of marvelous popularity with the millions every generation. A cause in which may find a clew to it in the sermon he you and I can afford to toil in. preached at the Tabernacle this morn-

ing. It has nothing to do with ab- Christ and for more Christian workers, struse doctrines, but gives a clear view men who shall take the same energy of what may be termed applied Chris- that from Monday morning to Saturtlanity. His text was Proverbs ili, 6, day night they put forth for the achieve-"In all thy ways acknowledge him and he shall direct thy paths."

"A promise good enough for many life," says some business man : "the law | fire Lord. of supply and demand con als the any kind of honest business.

There is no war between religion and business, between ledgers and Bibles, between churches and counting houses, On the contrary, religion accelerates business, sharpens men's wits, sweetens of phlegmatics and throws more velocity into the wheels of hard work. It gives better balancing to the judgment. more strength to the will, more muscle to industry and throws into enthusiasm a more concentrated fire. You cannot in all the round of the world show me a man whose honest business has been despolled by religion.

The industrial classes are divided into three groups-producers, manufactur last farthing have gone for the building ers, traders. Producers, such as farmers of Christian Institutions and supporting and miners. Manufacturers, such as the church of God." Oh, if the same those who turn corn into food, and energy put forth for the world could be wool and flax into apparel. Traders, put forth for God! Oh, if a thousand such as make profit out of the transfer and exchange of all that which is produced and manufactured. A business duty to do all business for Christ and man may belong to any one or all of the alleviation of the world's suffering. these classes, and not one is independent of any other.

When the prince imperial of France fell on the Zulu battlefield because life how many things to annoy and to the strap fastening the stirrup to the disquiet! Bargains will rub. Comanddle broke as he clung to it, his mercial men will sometimes fail to meet comrades all escaping, but he falling their engagements. Cash book and under the lances of the savages, a great money drawer will sometimes quarrel. many people blamed the empress for Goods ordered for a special emergency allowing her son to go forth into that will come too late or be damaged in into a sharp corner and fleeced him. battlefield, and others blamed the Eng- the transportation. People intending lish government for accepting the sacri- no harm will go shopping without any

formation and use it for Jeans Christ. the oats, and the wheat sometimes are ! Can it he that you have been dealing tempted to think that grain merchants with foreign lands and never had the have an easy time and get their profits missionary spirit, wishing the selvation without giving any equivalent. of foreign people? Can it be that you Plato and Aristotle were so opposed have become acquainted with all the to merchandise that they declared comoutrages inflicted in business life and merce to be the curse of the nations, and that you have never tried to bring to they advised that eities be built at least bear that Gospel which is to extirpate ten miles from the seacoast. But you all ovil and correct all-wrongs and and I know that there are no more inillumine all darkness and lift up all dustrious or high minded men than wretchedness and save men for this those who move in the world of traffic. world and the world to come? Can it Some of them carry burdens heavier be that, understanding all the intri- than hods of brick, and are exposed to encies of business, you know nothing sharper things than the east wind, and about those things which will last after climb mountains higher than the Alps all bills of exchange and consignments or Himalayas, and if they are faithful and involces and rent rolls shall have Christ will at last say to them : "Well veloped for Christian work. If the unerumpled up and been consumed in the done, good and faithful servant; thou developed "talents in the Christian fires of the last great day? Can it be hast been faithful over a few things, that a man will be wise for time and a I will make thee ruler over many things. and thoroughly harnessed, I believe the fool for eternity? whole world would be converted to

that you might take that useful in- The farmers who raise the corn, and

I remark, also, that business life is a school for integrity. No man knows

had passed he had taken of the public-Oh, for fewer idlers in the cause of guished for crime after. You can call over the names of men just like that. ment of a livelihood or the gathering of forth to the advantage of Christ's confidence, but placed in certain crises it was for the best.

kinds of life, but not for my kind of kingdom and the bringing of men to of temptation they went overloard. Never so many temptations to scoundrelism as now. Not a law on the

Dr. Duff, in South Wales, saw a man business world." But I have reason to who had inherited a great fortune, statute book but has some back door say that it is a promise to all persons in The man said to him: "I had to be through which a miscreant can escape. very busy for many years of my life Ah! how many deceptions in the fabric throne of God this day in triumph who getting my livelihood. After awhile of goods; so much plundering in com- on earth were cheated out of everything his fortune came to me, and there has mercial life that if a man talk about but their coffin. They were sued, they been no necessity that I toil since. living a life of complete commercial ac- were imprisoned for debt, they were There came a time when I said to my- curacy there are those who ascribe it throttled by constables with a whole self, 'Shall I now retire from business, to greenness and lack of tact. More pack of writs, they were sold out by acerbity of disposition, fillips the blood or shall I go on and serve the Lord in need of honesty now than ever before; the sheriffs, they had no compromise my worldly occupation?" He said: tried honesty, complete honesty, more with their creditors, they had to make I resolved on the latter, and I have than in those times when business was assignments. Their dying hours were been more industrious in commercial a plain affair and woolens were wool- approved by the sharp ringing of the circles than I ever was before, and since lens and silks were silks and men were doorbell by some impetuous creditor that hour I have never kept a farth- men.

How many men do you suppose there are in commercial life who could ing for myself. I have thought it to be a great shame if I couldn't toil as hard say truthfully, "In all the sales I have for the Lord as I had toiled for myself. over made I have never overstated the and all the products of my factories and value of goods; in all the sales I have my commercial establishments to the imperfection in the fabrie; of all the thousands of dollars I have ever made I have not taken one dishonest farth- sometimes seen, for whom everything ing?" There are men, however, who can say it, hundreds who can say it, men in these great cities who have achieved a fortune could see it their more honest than when they sold their butter, because their honesty and in- is asked, "Who are they?" the angels tegrity have been tested, tried, and Again, I remark that business life is a came out triumphant. But they reschool of patience. In your everyday

member a time when they could have business trouble and had their robes with the funds of a bank, or sprung a of the Lamb." snap judgment, or made a false assignment, or borrowed illimitably without

their prayers without hearing the chink

Enter thou into the joy of thy Lord."

len

Six

THE MARTYRS OF BUSINESS.

We talk about the martyrs of the what he will do when he is tempted. Piedmont valley, and the martyrs There are thousands of men who have among the Scotch highlands, and the kept their integrity merely because martyrs at Oxford. There are just as they never have been tested. A man certainly martyrs of Wall street and was elected treasurer of the state of State street, martyrs of Fulton street Maine some years ago. He was dis and Broadway, martyrs of Atlantic of sermon heavers and sermon readers Newton and Locke and Mansfield toiled tinguished for his honesty, usefulness street and Chestnut street, going and uprightness, but before one year through hotter fires, or having their aecks under sharper axes. Then it befunds for his own private use and was hooves us to banish all fretfulness from hurled out of office in disgrace. Dis- our lives if this subject be true. We tinguished for virtue before; distin- look back to the time when we were at school, and we remember the rod and we remember the hard tasks and we fortune, and on Sabbath days put it in whose honesty you had complete complained grievously, but now we see

Business life is a school, and the tasks are hard, and the chastisements sometimes are very grievous; but do not complain. The hotter the lire the better the refining. There are men before the

who thought it was outrageous and imtime vesterday? pudent that a man should dare to die

before he paid the last three shillings and sixpence. went? I had a friend who had many mis-

fortunes. Everything went against ever made I have never covered up an him. He had good business quality and was of the best of morals, but he that is -Life. was one of those men, such as you have

seems to go wrong. His life became to him a plague. When I heard he was thousands who can say it. They are dead, I said, "Good, got rid of the Jones behind his back. sheriffs!" Who are those lustrous souls first tierce of rice, or their first firkin of before the throne? When the question

standing on' the sea of glass respond, Siftings. "These are they who came out of great robbed a partner, or have absconded washed and made white in the blood the flag that was wrapped about the

A man arose in Fulton street prayer first northern general to lose his life in meeting, and said: "I wish publicly to the civil war, when he was carried off any effort at payment, or got a man acknowledge the goodness of God. 1 the field. was in business trouble. 1 had money

But they never took one step on that to pay, and I had no means to pay it, pathway of hell fire. They can say and I was in utter despair of all human help, and I laid this matter before the Lord, and this morning I went down among some old business friends I had not seen in many years, just to make a call, and one said to me, 'Why, I am so glad to see you, walk in. We have some money on our books due you a good while, but we didn't know where you were, and therefore not having your address we could not send it. We What is are very glad you have come."" And the man standing in Fulton street It For? prayer meeting said, "The amount they paid me was six times what I ed boys. owed." You say it only happened so? point. You are an infidel. God answered that man's prayer. Oh, you want business crace. Commercial ethics, business honors, laws of trade, are all very good in their place, but there are times when you want something more than this world will give you. You want God. For the lack of him some that you have known have consented to forge, and to maltreat their friends, and to curse their enemies, and their names have been bulletined among scoundrels, and they have been ground to powder, while other men you have known have



their barbarism. The one most to stocks of goods and insisting that you blame was the harness maker who break the dozen. More bad debts on fashioned that strap of the stirrup out the ledger. More counterfeit bills in of shoddy and imperfect material, as it the drawer. More debts to pay for the custom house they kissed the was found to have been afterward. If other people. More meannesses on the the strap had held, the prince imperial part of partners in business. Annoywould probably have been alive today. ance after annoyance, vexation after out any flinching-that day when all But the strap broke. No prince independent of a harness maker!

High, low, wise, ignorant, you in one down or brighten you up. It is a school occupation, I in another, all bound to of patience. You have known men uncether. So that there must be one con- der the process to become petulant tinuous line of sympathy with each and choleric and angry and pugnaother's work. But whatever your vo- cious and cross and sour and queer, cation, if you have a multiplicity of en- and they lost their customers and their right shall leave them in the midst of gagements, if into your life there come name became a detestation. Other losses and annoyances and perturba- men have been brightened up under fool." tions as well as percentages and divi- the process. They were toughened by dends, if you are pursued from Monday the exposure. They were like rocks, morning until Saturday night, and all the more valuable for being blasted. from January to January by inexora- At first they had to choke down their ble obligation and duty, then you are wrath; at first they had to bite their lips; a business man or you are a business at first they thought of some stinging rewoman, and my subject is appropriate tort they would like to make; but they conquered their impatience. They have

to your case. We are under the impression that the kind words now for sareastic flings. moil and tug of business life are a prison They have gentle behavior now for uninto which a man is thrust or that it is mannerly customers. They are patient an unequal strife where unarmed a man now with unfortunate debtors. They goes forth to contend I shall show have Christian reflections now for sudyou that business life was intended of den reverses. Where did they get that God for grand and glorious education patience? By hearing a minister preach and discipline, and if I shall be helped concerning it on the Sabbath? Oh, no. to say what I want to say, I shall rub They got it just where you will get itsome of the wrinkles of care out of if you ever get it at all-selling hats, your brow and unstrap some of the discounting notes, turning banisters, burdens from your back. I am not plowing corn, tinning roofs, pleading talking to an abstraction. Though causes. Oh, that amid the turmoil and never having been in business life, I anxiety and exasperation of everyday life you might hear the voice of God know all about business men.

In my first parish at Bellville, New saying: "In patience possess your soul. Jersey, ten miles from New York, a Let patience have her perfect work." large portion of my audience was made | I remark again that business life is a up of New York merchants. Then 1 school of useful knowledge. Merchants went to Syracuse, a place of intense do not read many books and do not commercial activity, and then I went study lexicons. They do not dive into to Philadelphia and lived long among profounds of learning, and yet nearly the merchants of that city, than whom all through their occupations come to there are no better men on earth, and understand questions of finance and for more than twenty two years I have polities and geography and jurisprustood in this presence, Sabbath by Sab- dence and ethics. Business is a severe bath, preaching to audiences, the ma- schoolmistress. If pupils will not learn, fority of whom are business men and she strikes them over the head and the pusiness women. It is not an abstract heart with severe losses. You put tion to which I speak, but a reality \$5,000 into an enterprise. It is all gone. You say, "That is a dead loss." with which I am well acquainted.

THE CULTIVATION OF ENERGY. In the first place, I remark that busi- ing. That was only tuition-I told ness life was intended as a school of en- you it was a schoolmistress -- but it was ergy. God gives us a certain amount worth it. You learned things under of raw material out of which we are to that process you would not have learned hew our character. Our faculties are in any other way. Traders in grain come to know some Traders in grain come to know some Our young folks having graduated thing about foreign harvests; traders from school or college need a higher in fruit come to know something about education, that which the rasping and the prospects of tropical production; collision of everyday life alone can manufacturers of American goods come effect. Energy is wrought out only in to understand the tariff on imported a fire. After a man has been in busi articles; publishers of books must come ness activity ten, twenty, thirty years, to understand the new law of copyhis energy is not to be measured by right; owners of ships must come to weights or plaumets or ladders. There know winds and shoals and navigation ; is no height it cannot scale, and there and every bale of cotton, and every is no depth it cannot fathom, and there raisin cask, and every ten box, and

is no obstacle it cannot thrash. Now, my brother, why did God put you in that school of energy! Wus it brother, what are you going to do with merciy that you might be a yardistick to the intelligence! Do you suppose God put you in this school of information flourf Was it merely that you might have be that you might be sharper in a trade, that you might be more success ful as a worldling? Oh, no; it was

fice, and others blamed the Zulus for intention of purchase, overturning great of dishonest dollars. They can read their Bible without thinking of the time when, with a lie on their soul, in Book. They can think of death and the judgment that comes after it withcharlatans and cheats and jockeys and vexation, and loss after loss.

every cluster of bananas is so much lit

crature for a business man. Now, my

HOW PATTENCE IS CULTIVATED.

frauds shall be doubly damned. It All that process will either break you does not make their knees knock together, and it does not make their teeth chatter to read "as the partridge sitteth on eggs and hatcheth them not, so he that getteth riches and not by his days, and at his end shall be a THE SLAVE IN ALGIERS.

Oh, what a school of integrity business life is! If you have ever been tempted to let your integrity cringe before present advantage, if you have ever wakened up in some embarrassment and said, "Now, I'll step a little aside from the right path and no one will know it, and I'll come all right again; it is only once." Oh, that only once has ruined tens of thousands of

men for this life and blasted their souls for eternity. It is a tremendous school, business life, a school of integrity. A merchant in Liverpool got a five pound Bank of England note, and holding it up toward the light he saw some interlineations in what seemed red ink. He finally deciphered the letters, and

found out that the writing had been made by a slave in Algiers, saying in substance, "Whoever gets this banknote will please to inform my brother, John Dean, living near Carlisle, that I am a slave of the bey of Algiers." The merchant sent word, employed government officers and found who this man was spoken of in this bank bill. After awhile the man was rescued, who for eleven years had been a slave of the bey of Algiers. He was immediately emancipated, but was so worn out by

hardship and exposure he soon after died. Oh, if some of the bank bills that come through your hands could tell all the scenes through which they have passed, it would be a tragedy eclipsing any drama of Shokespeare, mightier than King Lear or Macbeth.

Oh, no. You are paying the schoolhaving more sympathy with business men. Is it not a shame that we in our pulpits do not oftener preach about their struggles, their trials and their temptations? Men who toil with the hand are not apt to be very sympathetic

with those who toll with the brain. rest.

Call and see W. W. Martin's Holiday Goods

eircumstances triumphant. There are men here today who fought the battle and gained the victory. People come out of that man's store, and they say, Well, if there ever was a Christian trader that is one." Integrity kept the books and waited on the customers. Light from the eternal world flashed through the show windows. Love to God and love to man presided in that storehouse.

gone through the very same stress of

Some day people going through the street notice that the shutters of the window are not down. The bar of that store door has not been removed. People say, "What is the matter?" You go up a little closer, and you see written on the card of that window, "Closed on account of the death of one of the firm." That day all through the circles of business there is talk about how a good man has gone. Boards of trade pass resolutious of sympathy, and churches of Christ pray, "Help, Lord, for the godly man ceaseth." He has made his last bargain, he has

As I go on in this subject I am im-pressed with the importance of our having more sympathy with business misfortune there be no dollars left they will have an estate of prayer and Christian example which will be everlasting. Heavenly rewards for earthly discipline. There "the wicked cease from troubling and the weary are at



Sold by D. J. Fry, druggist, Salem.

