

# Headache

Is one of the indications that eyeglasses are needed. A large percentage of all headaches are caused by eye strain, which can be relieved by wearing proper glasses.

We're an expert graduate optician who will examine your eyes without charge and tell you frankly whether you do or do not need glasses.

We fit eyes scientifically and accurately and fill oculists' prescriptions—all at moderate cost.

Our optical department is a distinct business—which we do as thoroughly as though it were the only business we had.



Cor. State and Liberty Sts. Salem, Ore.

### Startling Mortality.

Statistics show startling mortality, from appendicitis and peritonitis. To prevent and cure these awful diseases, there is just one reliable remedy, Dr. King's New Life Pills. M. Flannery, of 14 Custom House Place, Chicago, says: "They have no equal for constipation and biliousness." 25c at Dan'l J. Fry's drug store.

Women love a clear, healthy complexion. Pure blood makes it. Burdock Blood Bitters makes pure blood.

### WHITE BRONZE MONUMENTS

Never chip, crack, tarnish, moss or corrode. The only kind that never needs cleaning. For the front of the above see them in many of the country and all of the Salem cemeteries. Some of them have been here 19 years if you want the very best at living prices, call on or address T. B. WAIT, Salem, Or., 14 Mill St., Phone White 151.

### WALTER MORLEY

The Fence Man

has just received a car of woven wire fence and a car of hop wire. Another car of fencing to arrive March 20. Buy now at special price. A large stock of pickets, dressed and split posts, gates, gate hardware, shingles and all kinds of poultry fence. All at lowest prices.

### Salem Fence Works

60 Court St., Salem

### THE MARKETS.

LIVERPOOL, March 16.—May wheat 83 1/4.  
Chicago, March 16.—May wheat opened at \$1.12 1/2 @ 1.12 1/2 and closed at \$1.13 1/4.  
Barley, 43 @ 47.  
Flax, \$1.25.  
Northwestern, \$1.37.  
San Francisco, March 16.—Cash wheat, \$1.50 @ 1.55.  
Portland, March 16.—Wheat—Walla Walla, 85c; bluestem, 92c; valley, 87c.

### Local Markets.

Wheat—80 cents.  
Oats—40 to 41 cents.  
Hay—Cheat, \$11.50 to \$12; clover, \$11.50 to \$12; timothy, \$13 to \$14.  
Flour—\$4.40 per bbl. retail.  
Flour—City retail selling price, \$1.15 @ \$1.30 per sack.  
Mill Feed—Bran, \$22.50 per ton; shorts, \$25.  
Eggs—15 cents.  
Hens—10 cents.  
Butter—Country, 20 @ 25 cents.  
Ducks—12 1/2 cents.  
Pork—Fat hogs, 4 1/2 to 6c.  
Beef—Fat, steers, 1050 to 1250 lb. 3 1/2 to 4c; cows, 3 1/2 cents.  
Mutton—Choice wethers, 4 1/2 @ 4 3/4 c per lb.  
Veal—4 @ 6 1/2 cents.  
Apples—40 to 75c per bushel.  
Potatoes—40 cents per bushel.  
Hops—27c choice is offered. Growers refuse below 30c.

### BALFOUR, GUTHRIE & CO

BUYERS AND SHIPPERS OF

# GRAIN

DEALERS IN

### Hop Growers' Supplies

FARM LOANS

WAREHOUSES AT

TURNER, MACLEAY, PRATUM, BROOKS, SHAW, SALEM, SWITZERLAND

Manufacturers of "Royal" Flour.

### J. G. GRAHAM AGENT

207 Commercial Street, Salem

## IS UP TO OREGON

HOP GROWERS OF THIS STATE CONTROL MARKET PRICE JUST NOW.

With Washington and California Growers in Combination Against Selling at Low Prices, Growers Here Can Make Price Almost What They Wish.

A combination of hop growers having been effected in Washington and California not to dispose of their hops below 20 cents a pound, the price-setting of the market is wholly up to the Oregon grower. In his hand lies the balance of power just now and it remains to be seen what he will do with it.

There has been more or less talk of organizing a pool of the hop growing interests in this state, but the growers are rather slow in getting together. There seems to be a lack of leadership in the ranks and unless some one comes to the front shortly the proposition may fall through.

Conrad Krebs of the Krebs Brothers firm of this city, in an interview with a Statesman representative last night, had the following to say about the hop situation: "A combination has been formed by the leading hop firms of the East who have sold short to the extent of thousands of bales which they have not yet delivered and which they expect to secure at low prices after they have succeeded in scaring the growers of Oregon into dumping their hops on the market. They are going about it very cunningly. For example, one firm of the combination, represented by an agent in Oregon, has sold nearly all its holdings here, believing that would scare the growers to the extent that they would have to be carried in on a stretcher. Luckily the growers have more intelligence and common business sense than they are credited with by the bears, or short sellers."

"If we are not very much mistaken the bears will get a whipping before the season is over which they would like to forget but can't for years to come. There never was a condition in the United States which has been fought as desperately by the short sellers as the present."

"Not in the history of the hop business, during the past twenty years, have the hops been as scarce in the warehouses or dealers' hands in the East as at the present time. It is an undisputed fact that only a few hundred bales of coast hops remain unsold in the East. That is certainly a remarkable condition. The entire situation is in the hands of the Oregon growers, for the Washington and California growers have combined and are refusing to sell below 20 cents. If the growers on the coast, who are controlling the situation, would stand firm and refuse to sell for, say three months, hops would bring at the end of that time 50 cents. We know positively, having been in direct communication with the brewers, that many of the largest of these, not to speak of the numerous smaller ones, have not purchased this season's requirements. All admit that there are less hops in the United States today than there were in 1904. Consequently the market should be higher than it was at that time. It is only March 16 and in June, 1904, two months and a half later, we sold prime hops at 27 cents f. o. b. At that time there were more hops available in England and Germany. In July of the same year we sold hops to an English firm at 26 cents."

"What will the brewers do if England should step in and purchase, say an additional 5000 bales? We think they would find it very difficult to brew until the hops are ready for the next delivery. There is no question but that the pool which has been formed in England will sooner or later, affect the American market. In fact, there are inquiries for Pacific coast hops at the present time."

"The pool in England is entirely different from those formed in this country. The growers in England have transferred their hops, aggregating 26,000 pecks, and more are coming in daily, to a syndicate, composed of strong financiers and hop experts, who grade the hops and sell them for the growers. In other words, the pooled hops are entirely out of the growers' hands. For example, if the first lot is sold at 30 cents and the last lot at 60 cents, the grower of the first lot will receive his pro rata of the proceeds according to the quality of the hops he placed in the hands of the syndicate."

"We think every business man in Oregon is vitally interested in seeing the growers win out in this proposition, for, if manipulation by the short sellers, who have formed a conspiracy, can lower the market under the present existing conditions, then it is only a question of a few years when the hop industry in this state will be a thing of the past."

"We contend, and amply support it by statistics, that if England should not take another bale from America, and if America should produce the greatest crop in the history of the industry, there will be a famine in hops before the next crop can be delivered. The only firm that we know of in the United States that has had the audacity to claim a surplus, or enough hops to go around is the firm of Philip Wolf

## THIS REMEDY CATARRH

Is Sure to GIVE Satisfaction

Ely's Cream Balm Gives Relief at once. It cleanses, soothes and heals the diseased membrane. It cures catarrh and drives away a cold in the head quickly. It is absorbed and protects the membrane. Restores the Senses of Taste and Smell. Trial size 10c by mail. ELY BROTHERS, 25 Warren Street, New York.

## WILLAMETTE UNIVERSITY WILL PLACE FAST MEN IN FIELD THIS SEASON.

Coach Keller Highly Enthusiastic Over Outlook of Track Team for Year—Over Thirty Men in Training—Some of the Candidates Now at Work.

With a raft of timber that looks most promising under development and training, Willamette University will certainly be represented by a strong team in the track and field events of the coming season. Nearly thirty men have responded to the call for candidates issued by Manager Simpson, and are indulging in daily work under the direction of Coach Keller. The interest manifested by these men and the way in which they take hold of their work are powerful indications that lead color to the belief that Willamette will be in the running just a little bit this year. Moreover, the quality of the varsity has never had, and the quantity is in excess of that of previous years also.

Of the enthusiastic men at the university, none is more sanguine of winning honors for Willamette than Coach Keller. An athlete from his feet up, he knows another when he sees him and his good judgment tells him that in the string of men under his direction he has several first place artists. Now that the oval on the athletic field is in pretty good working shape the field of the candidates actively can be widened and the coach will be given a chance to get his finger on the ability of the men in this direction. The improved weather conditions will permit of much more outside work and from now on things will hum.

Some of the sprinters and distance men have already gotten into their spikes and have been jogging around the track. Forl, last year's crack quarter, took his first turn about the oval yesterday and showed something of the quality of which he is possessed. Fisher was also out and will probably be sent for the half mile distance. He is a well built chap and possesses stamina, and it is just possible that he may be shaped for the mile. Forbes is another distance man who is looked upon as a likely candidate for the half and the mile.

In the furlong Miller is the most promising candidate at hand at present. He has speed to burn and possesses powers of endurance that may bring him into the quarter class also. James, who has yet to come out for work, will probably do the century sprint, as he was Willamette's fast man in the dashes last year. James will probably go against the hurdles also. As a timber topper he showed good form last season and with careful training under Coach Keller he ought to be a top notcher this year. He is also slated for work with the hammer.

Lounsbury is showing splendid form in the weights and jumps. He is coming fast and is farther advanced in his training than any man on the squad. His work in topping the high jump is going to be in a championship form. The captain of the team is given. Rader, last year's tackle on the football team, will be included in the timber toppers. He has speed and knows how to take the wood, which is more than half the race. The hurdles are an admittedly weak spot in the track team, but with Rader and James to carry Willamette's colors they ought to be seen well up in front this season.

Nace is the surprise of the team in his work with the discs. He has been working only a short time but has done some promising stunts already. Beach, captain of last year's football team, is another strong candidate for the discus throw.

Captain Judd will be out for the mile and is expected to reel off the turns in fast time this season. The Long brothers are among the leading candidates for the sprints and the jumps.

Besides these there is a big bunch of talent who has yet to show its merit, but which already gives reason for most sanguinary speculation.

A Blow in the Back. An overcoat is a necessary nuisance and the tendency to take it off on warmist days in late autumn and winter is as strong as it is unwise. A treacherous wind hits you in the back and the next morning you have lumbago. Rub well and often with Perry Davis' Painkiller and you will be astonished to find how quickly all soreness is banished. There is but one Painkiller, Perry Davis'.

SILVERTON IS BUSY WIVE. SILVERTON, Or., March 16.—Mr. L. Loos is erecting a very beautiful six-room house on Liberty Hill.

Dr. Welsh has broken ground for a fine residence on Liberty Hill. It will be an ornament to the west side of town.

## A STRONG TEAM

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Prospects for several new buildings are good and they are needed. There is not an empty house in town, nor scarcely an idle man in town.

## THE RIGHT PLACE

STOP DRINKING!  
STOP CHEWING TOBACCO!  
STOP SMOKING!

These things are made easy if you really want to quit. If you have no desire to quit and abstain afterward, don't waste your money.

# TRIB

the great liquor and tobacco remedy, will take away from you all desire for the use of intoxicants or tobacco. You need not go away from home to use it. No expensive board bills to pay. The cure is quick and permanent.

Remember TRIB will cure you if you are sincere in a desire to be cured. It is only \$12.50 for a complete treatment. For sale by

## J. C. Perry's Drug Store

Salem, Oregon

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## A BOLD SWINDLE

FIVE SALEM LODGING HOUSE KEEPERS NEATLY BILKED BY TWO SMOOTH STRANGERS

Work Telephone and Express Package Game Upon Them Successfully to the Tune of \$13.80 and Make Their Escape—Warrant Sworn Out by Victim.

Notice: If the two parties who came into Salem yesterday morning, engaged lodgings at numerous places in the city and departed to parts unknown during the afternoon, about \$13.80 to the good, and leaving several parties more or less to the bad in small sums which went to make up that amount, will call at the police station any time today, or in the future, they will be well taken care of.

The above notice is not "paid matter," but it reveals, in substance, a neat and original buncombe trick which was played upon the landlords and landladies of the several lodging houses of this city yesterday afternoon to the tune of \$13.80 by two clever bunco artists who succeeded in getting out of the city without being caught or their identity established. A warrant is out for their arrest, but it is doubtful if they will be caught very soon, as they have probably managed to lay several miles between themselves and the Capital City of Oregon and the scene of their recent operations.

The scheme which they worked upon the unsuspecting proprietors of five of the lodging houses of Salem was shrewd and original, to say the least, and it worked so well that their victims never suspected that they had been bilked until they were well out of the way. Two strangers, about 5 feet 10 inches and 5 feet 8 1/2 inches, respectively, and one of whom wore a black mustache, put in an appearance here yesterday morning from some place at present unknown. They both had the appearance of laboring men, and carried a change of overalls with them, of the striped sort, which they wore at some places and took them off at others. They started in about 11 o'clock in the morning and worked their game until about 3 in the afternoon, and have not been seen since. They would call at the different lodging houses, represent that they were working for the telephone company,

and wanted to engage two rooms, saying that two of their friends and fellow workers would arrive and take the extra room later. After being shown the rooms and accepting them one of the men would ask if there was a telephone in the place, and, being answered in the affirmative, would step up and ring central and ask for the Wells, Fargo express office. He would, before the latter office had time to respond, ask if there was a package there for Mr. (giving name), He would pretend that he received an affirmative answer, and would inquire if there were any charges upon it. He would then repeat the supposed answer, which ranged from \$2.50 to \$3.50.

This done he would hang up the receiver, and, always in the presence of the proprietor or proprietress, as the case may be, turn to his partner and carry on a conversation, during which they would discuss means of securing their package, which was a valuable one, from the express office. They were broke, of course, and out of them, who wore a good gold ring, would turn to the keeper of the apartments and offer to pawn the ring for the amount of the charge upon the express package, pretending that it was very essential that it be gotten out and opened before their manager arrived, who "was coming on the afternoon train." The other one would interpose and tell his confederate that he did not think it necessary to pawn his ring, as, no doubt, the landlady would loan him the money to get his package until their manager arrived. In every case that it was tried, so far as reported to the police department, with two exceptions, the game worked out admirably, as the keeper of the rooms would be "only too glad to accommodate them."

So far as have been reported seven lodging houses were visited by these two wily crooks, and more may be reported today when the story gets out, and in all but two of them the scheme worked out successfully. The following is a list of those buncoed, together with the amount secured from each: Salem lodging house, \$2.50; Cottage Hotel, \$2.50; Mrs. Scott Ferguson, \$3.50; Mrs. Belle Keith, \$2.50; and Mrs. H. Weidensheim, \$2.50. They also tackled the Riverside house, conducted by Mrs. Leah Moyer, and asked for \$3.50, and Hotel Scott, A. Scott, proprietor, but failed to make their game work out at these places. The total amount secured was \$13.80. The complaint was made by Mrs. Ferguson, who swore out a warrant for the two unknown strangers before City Recorder Moores yesterday afternoon, but it was evidently too late, as the parties are supposed to have taken their departure on the northbound afternoon overland.

# Free Trip to Lewis & Clark Fair

Return transportation. Board and room at Portland Hotel and admission to grounds for one whole week. Why do I do this? Simply to further introduce my painless methods and high class work. And remember the same prices rule as before. Every dollar spent in my office gives you an opportunity to get this trip. Crowns \$5.00, Plates \$5.00, Fillings 50c, Examination Free.

## DR. B. E. WRIGHT The Painless Dentist

Hours: 8 a. m. to 5 p. m., 7 p. m. to 8 p. m.; Sundays, 11 a. m. to 12 m.