

ARE RE-ELECTED

OFFICERS OF GREATER SALEM COMMERCIAL CLUB TO SERVE ANOTHER YEAR.

President Hofer Submit His Annual Report In Which He Reviews Work of the Club Since Its Organization—Matters of Importance Acted Upon.

(From Sunday's Daily.)

At the annual election of the Greater Salem Commercial Club held last evening Col. E. Hofer was unanimously re-elected president, R. J. Hendricks vice president and John M. Alberts treasurer. The choosing of a secretary was left to the executive committee. The following were elected members of that committee:

F. N. Derby, H. D. Patton, J. H. McNary and H. B. Thielson.

Before electing officers President Hofer offered his annual report, which is given below in full. A committee, consisting of A. W. Prescott, Mayor F. W. Waters, and Geo. E. Rodgers, was appointed to prepare a resolution showing the appreciation of the club of the services rendered by President Hofer in writing the article on Oregon, which won the medal offered by the Portland Commercial Club for the best article on Oregon to be published in a newspaper outside of the state.

The following resolution was introduced and unanimously adopted:

"Whereas, the Willamette river is a great public highway in the state of Oregon, and has been navigated by steam vessels ever since the settlement of this country, and

Whereas, for years the Government of the United States has assumed jurisdiction over the same and appropriated money for the improvement thereof, and

Whereas, the locks at the falls of the Willamette at Oregon City are owned by a private corporation and tolls are charged all vessels for the freight and passengers carried by them through the same, which is a great embargo upon the commerce of the Willamette valley, and

Whereas, it has been the policy of the Government to make all navigable rivers free,

"Now, therefore, be it Resolved, by the Greater Salem Commercial Club, that our Senators and Representatives in Congress be requested to use all honorable means in their power to secure an appropriation to either purchase or acquire by condemnation the said locks at Oregon City, and thereafter maintain and operate the same, so that no charge shall be made vessels or produce passing through said locks, and be it further Resolved, that a copy of these resolutions be sent to our delegation in Congress."

Geo. P. Rodgers, F. A. Wiggins and Hon. D. M. C. Gault were appointed a committee to confer with the officials of the Southern Pacific Company with reference to the matter of improvements in and around the passenger de-

pot in this city. In connection with the same subject a resolution to the city council was passed, asking that an arc lamp be established at the intersection of State and Twelfth streets.

A committee composed of F. N. Derby, Mayor Waters, and H. B. Thielson, was appointed to look into the matter of securing reduced railroad rates between Salem and Portland during the Lewis and Clark Fair. President Hofer was chosen as commissioner to the Exposition to represent the club.

A vote of thanks was tendered to B. Frank Meredith for his valuable services to the club during the absence of Hon. J. G. Gigham, the regular secretary.

which asked that the club take up the matter of relief for the shippers from car shortage and proposed advance in lumber rates that would leave many Oregon industries practically without any but the home market. This club received statements from hundreds of shippers, sawmills, produce dealers and others, showing the actual losses suffered and the effect the advance in lumber rates would have on the lumber industry in the interior of the state. These communications were sent in confidence to the Commercial Club and were never surrendered to the corporation complained of. The result was a conference of the traffic managers after extended correspondence, and the restoration of the old rates on lumber, and a revival of business in Western Oregon. The co-operation of the commercial clubs at Eugene, Portland, Cottage Grove, and other places proves the value of these modern business guilds.

Another matter that has been pressed by this club has been the improvement of the upper Willamette river, and especially the Salem harbor. Recently the club has secured the attention of the engineering department to the danger of a new channel cutting through the river opposite this city, and the promise of a recommendation for a re-vestment of the west bank. Scores of occasions call for the assistance of a commercial club, an organization that stands guard of every interest of the community that affects the business and enterprise of the citizen or the aggregate. Not meddling with religious, political or moral controversies, it yet stands ready to help any and all situations in which the progress, prosperity or development of the municipal life are involved. Good roads and a Marion county exhibit are especially dear to this club. The promotion of attendance at the State Fair has been successfully taken up each year in emphasizing the value of Salem day and Portland day. For two years the club undertook to raise purses of \$1,000 each for special state races. Last year the club confined itself to a guaranty that the races would fill, which they never failed to do. Last year the club appointed a special committee to secure the establishment or purchase of a suitable residence for the Governor and his family in this city. The appropriations committee recommended the purchase of the historic E. N. Cooke mansion, and the bill passed both houses.

President Hofer's Report.

The president of the Greater Salem Commercial Club of Salem, Col. E. Hofer, submitted his annual report as follows:

"The work of this organization the past year has been one of organization and preparation for the greatest event in the history of Oregon—the Lewis and Clark Centennial, and looking forward to the incoming tides of immigration and tourist travel that will come to the Pacific coast in larger numbers next year than ever before. The officers of this commercial organization have realized that a great responsibility rested upon their shoulders in representing the interests of the community in a multiplicity of matters that seem to devolve upon no public official and are not always given the attention of private citizens which they surely deserve.

A commercial club, acting through its officers and standing special committees, can arouse public interest and awaken public spirit, where the newspapers, even, fail to accomplish results. One of the first tasks that devolved upon this club was the condition hinted at by the report of the retiring president last year, but finally went down under a veto, not on account of the merits or demerits of that proposition, but because the item was sandwiched in with some other charges against the state which the Governor did not approve. The club is urged to again press the purchase of an executive mansion. Once accomplished it will be considered an appropriate achievement for any public spirited commonwealth. July 12th this club held the first State Development League mass meeting in the city hall, which was addressed by Tom Richardson and other Portland men. Large delegations were sent to the state convention held in Portland in August, and as a result a Correspondence Committee has been organized in harmony with the plan being pursued by about fifty similar clubs in the state. Letters have been written by members of this club to eastern papers to advertise Oregon and some of them are being given wide circulation, one letter winning the first prize offered by the Portland Commercial Club. By the joint efforts of the club and the city council a census board was organized last April and the first official census of Greater Salem was taken under its direction, showing the seven wards of the city to have a population of 13,287. But for this work the city would have had no official census until 1910.

The Salem Commercial Club has at present 203 members and subscribers to its correspondence fund and a net revenue of about \$1,000 per annum. It closes the work of the present year with all outstanding bills provided for and a cash surplus in the treasury. Dues are payable monthly and business men in this community prefer to pay them monthly. The officials for the ensuing year should make provision for prompt collection of monthly dues as the club loses both members and dues by failure to collect. By sacrifices of time on the part of the Executive Committee the work of the club has been brought into perfect business order. A first class executive committee is indispensable to the success of the organization. It is the soul and life of the club. It plans work, supplies defects in the officials themselves, inspires confidence among the rank and file and overcomes selfishness and apathy in the citizens of the community. The executive committee

are the generals without whom no victory for the development of any city can be won. A successful commercial club should have a permanent headquarters at a central and accessible location with opportunity for the display of a local exhibit, such as will interest visitors, and a supply of literature and advertising matter. Public meetings should be held several times each year at which the whole business community should be present. These rallies bring new blood into the organization and develop better methods of work and new sources of revenue. The executive of this club has held several sessions with special classes of citizens, and very recently met with the real estate dealers of this city in a friendly conference, explaining its methods of work and asking their co-operation in sending abroad advertising matter through their wide correspondence. The committee is planning to meet other classes of business men and will endeavor to secure co-operation with them along the line of their special interest. This club has a number of the ministers of the city among its members, and will attempt to enlist their co-operation in promoting immigration and the general development of the community. Many of these ministers would make useful workers by sending letters about our country to their church papers in the East, and thus swelling their organizations with new people from the East instead of depending upon the slower processes of accretion in population. If all professions would unite with the newspapers through a commercial club in uniformly sounding the praises of the community, great good would result to themselves and the city in which they reside.

"The educational institutions of a city can be made one of the greatest means of advertising. Our University, our business colleges, and normal schools, law schools and colleges of medicine, our academy, and the public schools themselves should become enlisted in the fight to make this a greater city. Their teachers and even the scholars can become an organized factor for spreading the reputation of the city as the most desirable and popular home and residence city in the West. After the harmonious co-operation of all the professions, churches, fraternal orders and schools has been assured, under the lead of a good commercial organization, there is no limit can be placed upon the development of the community. The correspondence committee of one thousand should include all the brainy and thinking citizenship that has the good of the community at heart, and can look beyond the selfishness of mere individual success at the expense of public spirit and the absence of public enterprise. The commercial club, properly understood and well managed, must include every other live and helpful organization that hopes to see industries multiplied and population increased. This organization seeks to overcome that indifference and inertia which seems satisfied with the processes of growth exemplified by the annual ring of fibre added to the slow-growing oak. We look forward to the time when our fair metropolis of the agricultural belt of Western Oregon will be a city of 20,000 people. This can be accomplished within five years if

we work for it with true Western grit and courage. The spirit of expansion is upon our people as never before. This is the sole object of the existence of the Commercial Club.

"In conclusion, let this report review the past achievements of the Commercial Club. One of its first labors, and in fact the incentive to both of the organization, was the creation of a charter board, composed of five members of this club and five members of the city council. That charter was enacted to equalize the burdens of taxation and give better sanitary and police protection to the city and suburbs, and especially to include all territory properly belonging to the city within its legal boundaries. That charter was supplemented and transferred to Portland. The Japanese exhibits at the Lewis and Clark Exposition will include nearly everything manufactured and produced in fair Japan. Some exhibits will consist of only one article, while others will number many hundreds. Some of the articles are worth only a few cents, while the value of others can be reckoned only in the thousands of dollars. There will be exhibits from the farm, orchard, forest, stream and mine. In the manufacture department there will be many varieties of exhibits. Here will be shown fans, paper umbrellas, toilet articles, satchels, matting and carpets, straw work, bamboo furniture and hundreds of other articles for household and industrial uses.

"Fine Japanese silk of every color and texture, in its raw state and made into beautiful kimonos and other garments, will be shown in the textile section. Waterproof clothing and fabrics of various kinds will be included in this display, showing the superior quality of Japanese weaving and the patience required in the making of garments worn by the subjects of the Mikado.

Rare bits of cloisonne art, embracing delicately made vases and other ornaments, priceless in value, that required years of artistic labor to perfect, will be included in the display. There will also be various specimens of porcelain articles and lacquered wares.

The beautiful grounds of the Lewis and Clark Exposition, which include hill and dale, forest and plain, and a natural lake, provide an excellent setting for the Japanese tea gardens. Here in dainty pavilions on the shore of the lake, Japanese gifts dressed in their native garb will serve different kinds of the beverage that is always associated with Japan. Of course the tea exhibits will be one of the features of the Japanese display. And Russia will run the Yankee of the Orient a close race in this classification, for Russia tea is equally as famous as that of Japan.

Russia has not yet announced the plan and scope of her exhibit, but with the formidable array already planned by her adversary, it is apparent that the czar's display must be a comprehensive one to successfully cope with Japan for the grand prizes and the gold medals of award. The world will await the outcome of the battle for supremacy in peaceful pursuits as it is now awaiting the result of the bloody war for superiority in the Orient.

TACOMA WINS GAME. LOS ANGELES, Dec. 12.—At the close of the base ball game here today the score stood, Los Angeles, 4; Tacoma, 5.

Representative Hermann Says He Must Look After Business at Washington—May Not Come.

WASHINGTON, Dec. 9.—Representative Hermann this morning said he had received no subpoena to appear in Portland as a witness in the land fraud case. He is not prepared to say whether or not he will respond, but significantly adds that at no time is it more important for representatives from Oregon to be looking after business in Washington than right now. He will finally decide what to do when the subpoena arrives.

CLASSIFIED ADS IN STATESMAN BRING RESULTS.

Another great achievement of the Commercial Club was the establishment at this city of the flax fibre industry. Hundreds of acres of flax are now being grown and a number of spinning plants have been established, while a linen mill is still counted among the possibilities of the not far distant future.

Another war between Japan and Russia.

Victories of Peace Will Be Sought at the Lewis and Clark Exposition.

By Frank L. Merrick.

In the midst of a disastrous war, with Port Arthur her last hope threatening to fall any day, Russia has announced her intention to officially participate at the Lewis and Clark Exposition, next summer, opening June 1st and closing October 15th.

Although the czar's treasury has been under a tremendous strain during the past year, the autocrat of all the Russias is fully aware of the great benefits to be derived from an exhibit at the Western World's Fair, and his empire will spend a large sum in an attempt to win victories of peace over other nations.

And the Russian Bear's present enemy, little Japan, will also be his foe at this peaceful assemblage where the products of the world will be entered in competition. Many months ago the Mikado's subjects announced their intention of entering the lists.

Russia accepted the invitation to participate at the Lewis and Clark Exposition through a cablegram from the czar's Councillor of Commerce, Edward Grunwaldt. The acceptance came somewhat as a surprise, as Russia did not officially participate at the World's Fair at St. Louis, and as the Empire has its hands full at present in the Orient, it was hardly expected. But the Bear has bravely borne the brunt of battle and will now demonstrate to the world the status of its peaceful industries.

An extensive exhibit will be installed in nearly every department at the Coast Show. Whether a building will be erected is yet to be decided. A Russian building was in course of construction at the St. Louis World's Fair when a cablegram announcing the withdrawal of government participation was re-

ceived. It was then that the Japanese made application for all of Russia's abandoned space, nearly all of which was awarded to them and was eventually filled with the now famous interesting display.

Russia was not altogether without representation at St. Louis. The art societies of the large cities of the country on their own account made an exhibit of many creditable paintings and sculptural works by famous Russian section of the Art Palace was greatly admired. This exhibit will probably be transferred to the Lewis and Clark Exposition.

Japan, with her extensive exhibit at St. Louis, opened the eyes of the world, and the dream of that display will be supplemented and transferred to Portland. The Japanese exhibits at the Lewis and Clark Exposition will include nearly everything manufactured and produced in fair Japan. Some exhibits will consist of only one article, while others will number many hundreds. Some of the articles are worth only a few cents, while the value of others can be reckoned only in the thousands of dollars. There will be exhibits from the farm, orchard, forest, stream and mine. In the manufacture department there will be many varieties of exhibits. Here will be shown fans, paper umbrellas, toilet articles, satchels, matting and carpets, straw work, bamboo furniture and hundreds of other articles for household and industrial uses.

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Decides to Withdraw His Contest, and to Submit to the Will of the People as Expressed at the Polls, Although by But Eight Majority.

Yesterday morning it became generally rumored about the streets that James L. Skipton, the late independent candidate for city marshal, had decided to give up the fight and contest against the seating of Thomas E. Cornelius, who had eight more votes majority in the count of the votes after the election, and who has been recognized by the city council as the marshal-elect.

Mr. Skipton made a trip to Washington county after evidence proving that Mr. Cornelius was a resident of that county, but whether he found the evidence he wanted, or not, on his return here he decided to act on the advice of his friends and withdraw from the contest. There were heard expressions of approval of this course on every side yesterday, and no doubt exists that Mr. Skipton has made friends by ceasing from his attack on Mr. Cornelius.

Mr. Cornelius was seen in relation to the matter and said that, while he had no fear at all of the result of a trial of the case, before a competent tribunal, he was glad Mr. Skipton had finally seen fit to withdraw.

"I could have easily proven all that I have claimed about residence here," said Mr. Cornelius, "and my friends would have been satisfied that I had told them nothing but the truth in relation thereto. However, I have no quarrel with Mr. Skipton. He and I have always been good friends, and I hope may continue so. Mr. Skipton did what he thought was in his party's interest, no doubt, but I am very glad indeed that he has stopped the contest."

This means that Mr. Cornelius will be sworn in as city marshal early in January, and will serve in that position if nothing unforeseen happens for the coming two years. Mr. Skipton, it is said on the street, intends going to Seattle to go into business.

HE IS NEEDED THERE.

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GIVES IT UP

JAS. L. SKIPTON SEES NO GREAT GAIN IN FURTHER FIGHTING MARSHALSHIP CASE.

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OIL = COAL = TOWNSITE

We have something to say to you that will interest you if you will read carefully this ad.

The Alaska Petroleum & Coal Co.
Is a corporation organized under the Laws of the State of Washington, Stock fully paid and non-assessable, with head office in the New York Block, Seattle, Washington.

OFFICERS AND DIRECTORS.

Thos. S. Lippy - - - - - President
Clark Davis - Vice Pres. and Gen'l Manager
F. R. Harriman - - - - - Secretary
John Schram - - - - - Treasurer
Geo. F. Cotterell - - - - - Consulting Engineer
R. J. Mahoney - - - - - Trustee
O. E. Sauter - - - - - Trustee

These men are all successful business men and every man on the Board is personally interested in the rapid development of these great properties.

Their names are a guarantee that every dollar entrusted to them will be honestly expended and the interests of every stockholder carefully guarded.

REFERENCES.

Dexter Horton & Co. Bank, First National, London & San Francisco and Washington Trust Company; all of Seattle.

We beg to quote the following letter from Mr. N. H. Latimer, manager of the Dexter Horton Bank at Seattle:

Dexter Horton Bank
Bankers
Seattle, Wash., April 7, 1904.

To Whom It May Concern:

While not in a position to speak of the property of the Alaska Petroleum and Coal Company, we can say of the

owners of the said company who consist of Mr. T. S. Lippy president; Mr. Clark Davis, vice president; Mr. John Schram, treasurer; Mr. George Cotterell, engineer; H. R. Harriman, secretary; that all the said gentlemen stand high in our community as men of honor and integrity; we feel that any statement made by them would be relied upon, and we feel certain that they would not allow their names to be associated with any enterprise which they do not firmly believe to be all right.

Yours very truly,
N. H. Latimer,
Manager.

Location of Properties
Controllers Bay in Southern Alaska; twenty miles east of the mouth of Copper River and three hundred miles west and north of Sitka.

Our first oil well is 800 yards from tide-water and 2640 feet from the English Co's. famous gusher.

Climate We have an open harbor the year round. The coldest the thermometer registered last winter was two degrees below zero.

Properties

Oil Lands	- - - -	11,600 Acres
Coal Lands	- - - -	1,920 Acres
Town Site of Catala	- - - -	80 Acres

Two complete drilling outfits on the ground; tug, small boats and lighter; office building and 15 other buildings on various properties. The Company owns SIX miles of water front. The coal lies just back of the oil field. The following is the analysis of the oil:

Gasoline and Benzine	- - - -	37.2
Kerosene	- - - -	37.2
Yellow Oil	- - - -	10.5
Cylinder Oil	- - - -	8
Specific Gravity	- - - -	45 B

The oil is paraffine base and superior to any other oils produced in U. S.

The following is what Dr. G. C. Martin, Expert of U. S. Geological Survey, says of coal taken from a tunnel on our property:

"The 20-foot seam now exposed in the tunnel on Carbon Creek is the most promising coal seen by the writer. It not only possesses the greatest thickness and is entirely free from bands of shale and other impurities, but as the above table shows, it is the purest coal and has the highest heating power. Its composition shows it to be semi-anthracite, or of the same composition as the coal of the Bernice Basin in Pennsylvania. Although it is purer and has a higher heating power than that coal. It differs from the anthracite of Pennsylvania and Wales in having more volatile matter in proportion to the amount of fixed carbon. In the ratio of fixed carbon to volatile matter it is nearer to the Bernice Basin coal than to any other coal that reaches the general market. In heating power as well as in the low amount of impurities, it is almost identical with the Pocahontas steam coal of West Virginia, but excels this coal by having higher proportion of fixed carbon. There is no other coal with which it is likely to come into general competition with which it is to be compared, for it is far higher in heating power and in purity than any coal that is mined upon the Pacific coast, either in the United States, Canada or Australia."

Over 40 Veins of Coal.

Show on our property, 12 of which are over 16 feet thick. One 25 foot vein is uncovered for a distance of 1 1/2 miles. The largest vein is 38 feet in thickness.

CLEAN, HARD, FINE COAL.

Much more we can tell you about this wonderful property if you will call at our office, 112 COURT STREET, SALEM, OREGON. Entrance on sidewalk.

A noted geologist of Boston, who recently visited that district, says: "Fifteen million dollars have been invested in coal properties on my recommendation in the past five years. There is more coal on the Alaska Petroleum and Coal Company's property and the adjoining property than on all the properties sold on my recommendation for fifteen million dollars."

PEOPLE WHO BOUGHT STOCK IN THE ADJOINING PROPERTY IN 1897 FOR 15 CENTS HAVE SOLD THEIR HOLDINGS FOR \$10, \$15, \$20 AND SOME OF THEM FOR \$30 PER SHARE, AND THESE 15-CENT SHARES ARE NOW WORTH \$50. HOW IS THAT FOR MAKING MONEY?

The company is capitalized for 5,000,000 shares, par value one dollar. 3,000,000 shares are treasury stock. 50,000 shares are set aside for this market.

The price of these shares for this week only, is 15 cents.

When you buy stock you have an interest in everything the company owns.

OIL, COAL, TOWNSITE. ETC.

Mr. Davis, Vice President of the company, and Mr. Moomaw, Special Agent for the company, can be seen at 112 Court St., Salem, Oregon, any time from 9 a. m. to 6 p. m. Appointments can be made for evenings.

They will be glad to furnish information in regard to Alaska Petroleum & Coal Co. and its properties. Certificates of stocks furnished on receipt of money. Send all money by P. O. Money Order or Registered Letter.

Alaska Petroleum & Coal Co.
McCornack Bldg., 112 Court St. A. W. LISTON'S OFFICE Telephone 2656. SALEM, OREGON.