Issued every Thursday
Entered as Second Class Matter, Auguit 4, 1922 at th
Post Office at Vernonia, Oregon, under the

## THE OLD PARLOR

Somebody has waked up all at once the fact that the old parlor is gone. N
only here in America but in London an all over England and almost everywhe in the Weste $n$ world. And the queer thin
about it is that nobody seems to have see it go or going. Yesterday it was the cor the heart, the arcanum, the central sanc-
tum sanctorum of every full-fledged house Today it is no more. Along with the old room of sate, the company headquarters and stood the horsehair furniture around in every solemn posture of the very primmest propricty, there was the drawing
room, too. A parlor and drawing roon together lifted any house fortunate enough to possess t.iem clear out of the common
and gave them caste and rank and glory If so much architectural grandeur were
still further buttressed in relief by a sit ting room, dining room and perhaps first-floor cien, there was n
needed of mortal distinction.

Anw now, complain certain elderly ro mancers, dreaming of times past, parlo and drawing rooms have gone out and no body saw them go. Of course, the explana-
tion is very simple. In all the old houses where parlor and drawing room layou remains the same, a new fashion of use
and enjoyment has swept in and obliterated the old boundaries. Families gradually got to living all over the house instead o parts of it and barring the rest from use houses the parlor was simply forgotten and every room made for daily use
In the beginning the parlor was intend ed for use. It was the part of the house where the family was to have its private intrusion. Nobody has
it got away from that simple intention and stiff and forbidding thing it came to be. In these latter days it has succumbed for shrunk to the actual necessities, and th old-time spaciousness ministering to pride has been outlawed
omist nown as H.

## THE CHANCE GOES BY

A man does not always know his
chance when it comes to him, but if he lets it pass, he will learn in time that it
went by. Then, too late, he will overwhelm himsel ( with reproaches for not seizing the goiden opportunity.
Business men decry tardiness in those whom they employ, for that means not
simply the waste of time that should be spent in work, but the failure to be present
when opportunity, coming without warr when opportunity, coming wath peremptorily and, being unanswercd, summarily departs. Returning
belate, oné may listen eagerly for a repetition of that summons to rise and com fort Desiny face to face, but it does no
come. The great chance appeared unher alded and found us wanting and went away, loaving no
may conmunicate.
For our chances do not come with bras stealthily approach; they seldom advertise, The expect them least. "If only we had
wnown!" we cry with vain regrot. But they promptly
waiting for
our ow
might have
ferent is unavailing
What is luck? Most of the time it mean to be in the right place at the right moover one who is elswhere. And he who is
there must be present there must be present not simply in the physical sense; he must attend with al
his faculties. As Shakespeare reminds $v$ "their sense is shut." A sentinel may be sold to 10 times as many customers.
it is of no use to have our ey as England, produces 1

value of a name
What's in a name? The answer for gen rations back has been "nothing," True a
ose by any other name would smell as weet but try to sell it under a different
name if you would better estimate the
The name of Alexander, Hanniba The name of Alexander, Hannihy
Caesar and Napoleon evacuated walled cit es, turned whole amies into disastrous
etreat, and conquered empires. Those ames obtained their magic from the
leeds of their owners.
Because his name might have been Siecase would not have prevented Shake-
piare from writing his classc tragedie and in spite of their common names Geo
rye Washingto and Abraham Lincoln on immortal fame. Genius is as acciden And yet American manufacturers spend millions annually on names. For the pur-
pose of establishing a trade name business enterprises condiuct a trade name and ever vorld-wide advertising campaigns. many manufacturers the name of theh
product is their fortune, a fortune which could not be amassed without the aid o Modern business had learned that the ing are a worthy product, a trade-mark nd an adequate advertising campaign. ness as to the manufacture.

A hustler has no time for bad luck. The best nation in the world is explanaLots of girls th:n!s the dishes wash Lots of
hemselves
There may be safety in numbers, but not in auto numbers.
The United States, with seven times as industry capital invested in the electri


$\qquad$
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