

# TILLAMOOK COUNTY CREAMERY ASSN.

## REPORTS FROM TWENTY-FIVE CHEESE FACTORIES FOR 1923

### REPORT OF THE SECRETARY OF THE TILLAMOOK COUNTY CREAMERY ASSOCIATION, FEBRUARY 20, 1924

Following is my report as Secretary of your association for the year 1923, together with statements showing in detail items as production, sale, financial condition of the factories, the feed business, and other work.

Total receipts of milk in the county for 1923 were 63,877,049 lbs. This was a gain of 4,446,756 lbs. over the previous year, or 7 1-2 per cent.

Total receipts of cheese were 7,076 lbs. A gain of 497, 119 lbs., or 7 1-2 per cent, over the previous year.

Total sales amounted to \$1,927,392. A gain of \$135,872.20, or 7 1-2 per cent over 1922.

The average price received for cheese was 26 1-2 cents Tillamook.

We have just shipped the last of 1923 cheese from Tillamook and storage stock in San Francisco and Los Angeles does not exceed 1000 lbs.

We made two trips to California last year, the first one in April and the second in November.

We placed considerable cheese in storage during the earlier part of the summer when our market dropped to 23 cents and again during July and August and in October and November. The market dropped lower than the year before and also earlier.

The 30 cent price was maintained for two weeks. The market is today lower than it was a year ago, due to the fact that Wisconsin is producing 20 1-2 cents as against 23 1-2 cents and 24 1-2 cents a year ago.

The last year has seen a near revolution in styles of cheese made in Tillamook County, as many small cheeses were made as there were plates. We are, today, prepared to make 2100 Loaf cheese a day, but, due to the smaller amounts of milk saved at some of the factories, we are not making that many Loaf a day.

2100 Loaf hoops would take care of 100,000 lbs. of milk a day, and we will be making that much milk into Loaf considerable of time this summer. This will have the effect of taking care of a large part of our surplus milk, i. e., the surplus that we are not needed to take care of the winter demand for Triples.

We are now making only the two leading styles of cheese in Tillamook, namely, Triples and Loaf. The latter has largely displaced the Longhorns, and we do not contemplate making Longhorns this year. We have still to overcome the matter of the Loaf being made, but believe that we will largely do this the coming summer by putting dividers between the loaves, especially those intended for export.

On account of the large amount of cheese made and fed by the dairymen last year, the milk has been somewhat different than heretofore, and extra care has to be exercised by the dairymen with the milk. We are usually impressing this upon the dairymen, and he in turn upon the farmers, and I know that they are trying to get the farmers to take better care of the milk so as to keep the standard of the cheese.

While the spread between Wisconsin and Tillamook was not as great this year as before, this was due to the fact that the Wisconsin price was considerably higher than in 1922, and we did not feel that we could put our price so high that the summer would cease buying. With the becoming a great factor in the cheese market in California, it means that we have their price competition before us, and I have said that they have sold cheese recently at as low as 20 cents Los Angeles. In order for us to meet this competition, it will be necessary to put out an extra good quality of cheese, otherwise we cannot maintain our standard that we are expecting to.

There were two declining and five advancing in our market during 1923. A large hay and feed business was maintained by us during 1923. The following shows in detail the business done.

Merchandise on hand January 1, 1923 \$ 14,971.92

Goods bought 175,382.35

Buyer's bought 79,885.13

Total \$272,039.40

January 1, 1924 34,218.41

Total \$237,820.99

Expense items 19,479.52

Total \$257,300.51

### GAIN \$666.65

Total sales \$260,836.14

A total of 5,427 tons of feed was bought, considerable of which was resold before bringing to Tillamook and upon which the Association received the profits.

During the year we bought lots one, two, three, and four of block two of the original town of Lincoln, now Tillamook City, for a consideration of \$12,221.86, and referee tide lots five, six, seven, and eight, Tillamook, Oregon, for a consideration of \$4,000.00.

We also, erected a warehouse 100 by 210 ft. on the first named lots at a cost of \$8,928.72, and bought equipment totaling \$655.10. As you all know, we are now well equipped to take care of all feed and hay business offered, and we think we are doing considerable over one-half of the feed business of the county.

I am including herewith reports showing comparative factory statements for last year, a statement of the condition of the Tillamook County Creamery Association as of January 1, 1924, an analysis of the receipts and expenditures for last year, and a summary showing the totals for 1923, all of which will be of interest to the dairymen. We have made arrangements to have these published and will mail one to each patron whose name appears upon the milk sheets.

In conclusion, I wish to state that the relations between the office, the directors, and the various factories have been extremely pleasant the past year. The work of the office has been in increasing right along and this has necessitated the installation of such labor-saving devices as an electric adding machine and an electric multiplying machine.

1924 is beginning to show a considerable increase in production over last year, in fact, several of the factories are, today, receiving 50 percent more milk than they were a year ago. January showed an increase of 34 percent over last year. The condition of the cheese market is good as far as we are concerned, but it will probably be necessary to decline the price again when we get further along toward the maximum in production. On the whole, cheese prices this year should be as good as they were last, and hay and feed prices are considerably less than they were a year ago.

Alfalfa hay is, to day, selling at \$17.00 to \$19.00 Tillamook, which is \$10.00 to \$12.00 less than a year ago, and all feeds are considerably less than a year ago. On the whole, prospects are fine for a good 1924 for the farmers of Tillamook county.

ANNUAL REPORT OF DEPUTY DAIRY AND FOOD COMMISSION

The work of dairy inspector in Tillamook county, the banner cheese section of the west, has been very encouraging the past year, considering the unusual warm weather that prevailed during a good portion of the summer when a few dairymen without a good cooling system had some trouble in producing the quality of milk that is necessary in the manufacturing of Tillamook's famous cheese.

In the County we have 29 cheese factories, of which 25 are under the direct supervision of the Tillamook County Creamery Association, the other 4 are small individual plants where the dairymen make up their own product, owing to the fact that they are out of reach of a co-operative factory.

There are 784 dairies in the County, of which 718 are patrons of Association factories, these dairies vary in production from a few pounds to more than a ton of milk per day.

1183 inspections were made during the year, dairies scored show an average of 71.3, which is considered a good average dairy score, and compared with 62.4 made in 1921, shows a steady advancement of sanitation in and around the dairies.

397 condemnations were made during the year as follows: barns 5, milk houses 7, milking machines 10, milk cans 291, milk pails 47, and strainers 31.

62 lactometer tests were run and in no instance did milk show adulteration. Sediment tests have also shown a decided improvement as to cleanliness of milk delivered at the factories.

The compulsory cooling of all evening milk adopted by the Association will no doubt eliminate most of the gassy, off flavored milk that the cheese maker has had to contend with in the past. Prompt cooling and cleanliness are the outstanding factors in the production of good milk.

The advancement of the dairy industry depends not only upon improving the dairy herds so as to get

the highest producing cows, but also upon improvements on the methods employed in caring for the cows, barns, utensils, and milk.

A successful dairymen not only aims at increased production, but at all times strives to improve the quality of the product, and the dairymen of Tillamook County deserve to be commended on the reputation they have made and hold as good careful dairymen, the cheese makers equal praise in making a product on which the Association is proud to put its trade mark "TILLAMOOK".

Respectfully submitted, DOLPH TINNERSTET, Deputy Dairy & Food Comm.

### ALDER VALE CREAMERY

The factory received during the year 1,082,043 lbs. of milk. There were 42,675.45 lbs. of butterfat in the milk, an average test of 3.94 per cent.

113,736 lbs. of cheese were manufactured, making 2,188 boxes. The average yield was 10.44 lbs. of cheese per 100 lbs. of milk, or 2.64 lbs. of cheese per lb. of butterfat.

Cheese sold for \$30,248.20. The average price was 26.77 cents Tillamook.

The factory received for making during the year \$5,648.70. Expenses for the year were \$6,233.21.

Following is a statement of the financial condition of the company as of January 1, 1924:

Assets: Building, ground, equip. \$6,678.61

Supplies 551.85

Capital stock, Creamery Assn. 1,000.00

Accounts receivable 450.59

Advanced to patrons 77.56

December making account 226.50

1924 expenses paid 144.33

Cash in bank 1,851.37

Liabilities: Capital stock account 889.00

Notes payable 6,966.07

Accounts payable 36.24

December cheese paid 140.00

Surplus 2,949.50

UPPER NESTUCA CHEESE FACTORY

The factory received during the year 567,713 lbs. of milk. There were 22,023.98 lbs. of butterfat in the milk, an average test of 3.87 per cent.

61,314 lbs. of cheese were manufactured, making 1,226 boxes. The average yield was 10.80 lbs. of cheese per 100 lbs. of milk, or 2.78 lbs. of cheese per lb. of butterfat.

Cheese sold for \$16,030.36. The average price was 26.13 cents Tillamook.

The factory received for making during the year \$3,066.35. Expenses for the year were \$3,588.14.

Following is a statement of the financial condition of the company as of January 1, 1924:

Assets: Building, ground and equipment \$2,672.07

Supplies 461.35

Capital stock, Creamery Assn. 1,000.00

Accounts receivable 481.86

Advanced to patrons 58.05

1924 expenses paid 124.16

Cash in bank 95.99

December making account 56.00

Liabilities: Capital stock account 900.00

Notes payable 1,500.00

Accounts payable 8.96

Surplus 2,540.52

EAST BEAVER CHEESE COMPANY

The factory received during the year 1,288,588 lbs. of milk. There were 57,151.27 lbs. of butterfat in the milk, an average test of 4.43 per cent.

144,550 lbs. of cheese were manufactured, making 2,395 boxes. The average yield was 11.21 lbs. of cheese per 100 lbs. of milk, or 2.52 lbs. of cheese per lb. of butterfat.

Cheese sold for \$38,213.86. The average price was 26.44 cents Tillamook. Whey cream separated contained 2,377.47 lbs. of butterfat and sold for \$1088.35.

The factory received for making during the year \$6,208.45. Expenses for the year amounted to \$6,079.75.

Following is a statement of the financial condition of the company as of January 1, 1924:

Assets: Building, ground and equipment \$2,923.26

Supplies on hand 570.75

Capital stock, Creamery Assn. 1,000.00

Accounts receivable 2,598.77

Parrott & Co. 882.26

December making account 222.65

Advanced to patrons 515.04

Cash in bank 1,177.70

Liabilities: Capital stock account 500.00

Notes payable 2,000.00

Accounts payable 100.94

Due patrons for Nov. milk 1,708.78

December cheese paid 65.37

Surplus 5,515.34

MEDA CREAMERY COMPANY

The factory received during the year 1,420,229 lbs. of milk. There were 62,543.58 lbs. of butterfat in the milk, an average test of 4.40 per cent.

160,558 lbs. of cheese were manufactured, making 2,640 boxes. The average yield was 11.30 lbs. of cheese per 100 lbs. of milk, or 2.56 lbs. of cheese per lb. of butterfat.

Cheese sold for \$41,714.05. The average price was 25.98 cents Tillamook.

The factory received for making during the year \$6,888.00. Expenses for the year were \$8,063.19.

Following is a statement of the financial condition of the company as of January 1, 1924:

Assets: Building, ground and equipment \$7,390.55

Supplies on hand 477.25

Capital stock, Creamery Assn. 1,000.00

Accounts receivable 5,512.70

Parrott & Co. 287.36

Advanced to Patrons 397.13

December making account 89.24

Cash in bank 1,190.89

Liabilities: Capital stock account \$1,500.00

Notes payable 8,000.00

Accounts payable 85.25

Due patrons (Nov. milk account) 1,894.35

Surplus 4,865.52

SOUTH PRAIRIE CREAMERY COMPANY

The factory received during the year 4,740,664 lbs. of milk. There were 192,633.87 lbs. of butterfat in the milk, an average test of 4.06 per cent.

536,983 lbs. of cheese were manufactured, making 9,012 boxes. The average yield was 11.31 lbs. of cheese per 100 lbs. of milk, or 2.78 lbs. of cheese per lb. of butterfat.

Cheese sold for \$140,691.59. The average price was 26.22 cents Tillamook. Whey cream separated contained 11,266.34 lbs. of butterfat and sold for \$4,971.24.

The factory received for making during the year \$18,933.85. Expenses for the year were \$19,032.94.

Following is a statement of the financial condition of the company as of January 1, 1924:

Assets: Building, ground and equipment \$2,672.07

Supplies 461.35

Capital stock, Creamery Assn. 1,000.00

Accounts receivable 481.86

Advanced to patrons 58.05

1924 expenses paid 124.16

Cash in bank 95.99

December making account 56.00

Liabilities: Capital stock account 900.00

Notes payable 1,500.00

Accounts payable 8.96

Surplus 2,540.52

LONG PRAIRIE CREAMERY COMPANY

The factory received during the year 2,283,266 lbs. of milk. There were 92,659.74 lbs. of butterfat in the milk, an average test of 4.05 per cent.

255,791 lbs. of cheese were manufactured, making 5,219 boxes. The average yield was 11.20 lbs. of cheese per 100 lbs. of milk, or 2.76 lbs. of cheese per lb. of butterfat.

Cheese sold for \$67,422.84. The average price was 26.36 cents Tillamook. Whey cream separated contained 3,629.86 lbs. of butterfat and sold for \$1,594.58.

The factory received for making during the year \$10,230.81. Expenses for the year

### Capital Stock, Creamery Assn.

Accounts receivable 1,000.00

Parrott & Co. 2,598.77

December making account 882.26

Advanced to patrons 515.04

Cash in bank 1,177.70

Liabilities: Capital stock account 500.00

Notes payable 2,000.00

Accounts payable 100.94

Due patrons for Nov. milk 1,708.78

December cheese paid 65.37

Surplus 5,515.34

Building, ground and equipment \$11,997.33

Supplies 1,724.30

Capital stock, Creamery Assn. 1,000.00

Accounts receivable 5,086.85

Parrott & Co. 348.00

Advanced to patrons 549.74

December making account 290.00

Liabilities: Capital stock account 675.00

Notes payable 8,500.00

Accounts payable 165.90

December cheese paid 56.27

New building account 5,707.01

Overdraft 762.72

Surplus 5,128.82

CLOVER LEAF CREAMERY COMPANY

The factory received during the year 3,002,772 lbs. of milk. There were 128,479.60 lbs. of butterfat in the milk, an average test of 4.27 per cent.

331,747 lbs. of cheese were manufactured, making 5,626 boxes. The average yield was 11.04 lbs. of cheese per 100 lbs. of milk, or 2.58 lbs. of cheese per lb. of butterfat.

Cheese sold for \$8,162.71. The average price was 26.57 cents Tillamook. Whey cream separated contained 5,184.19 lbs. of butterfat and sold for \$2,268.39.

The factory received for making during the year \$13,097.20. Expenses for the year were \$10,962.86.

Following is a statement of the financial condition of the company as of January 1, 1924:

Assets: Building, ground and equipment \$4,774.26

Supplies on hand 1,611.25

Capital stock, Creamery Assn. 1,000.00

Accounts receivable 4,973.88

Parrot & Co. 426.08

Advanced to patrons 1,256.07

Nov. and Dec. making 1,280.32

1924 expenses paid 185.55

Kilches River Water Co. 600.00

Liabilities: Capital stock account 590.00

Notes payable 5,200.00

Accounts payable 244.06

Overdraft 38.13

Surplus 10,035.20

MAPLE LEAF CREAMERY ASSN.