

RAILROAD OFFICIALS ASK ASSISTANCE TO OVERCOME TIEUP

LOCAL SOUTHERN PACIFIC STATION AGENT MAKES STATEMENT TO PUBLIC

50 PERCENT OF WESTERN FRUIT WASTED
CO-OPERATION OF SHIPPERS NEEDED TO AVOID DELAYS

Ray Grate, local agent for the Southern Pacific company, this week received the following telegram from the headquarters of the company regarding the shortage of freight cars for shipping:

"A car shortage is confronting us that promises to be the most serious for many years and it becomes necessary that we appeal to the shippers to assist us. It should be made clear to them that by double loading prompt release of cars, by expediting unloading and quick loading, they will be rendering valuable assistance to, not only the railroad, but to the country at large. Every day they hold a car is not only a loss to the railroads but contributes to the car shortage everywhere. In this acute situation shippers should disregard the free time limit, or there will soon be no cars on which the free time can be allowed. Wish that you would endeavor to get the newspapers in your locality interested and ask them to help us by appealing to the shippers come to our aid, you should also take up with shippers personally and put the situation before them and ask for their co-operation. You should also watch the situation at your station, and if any shippers show an inclination to be slow in loading or unloading, let me know at once by wire, giving full details. Close attention must also be given blind sidings, if cars are held with loads, or loading, get in touch with shipper by quickest means and find out what the trouble is, arrange immediate handling if car is empty, and advise your chief dispatcher."

"I cannot too strongly put this matter to you," said Mr. Grate Saturday, "that it is a serious condition that the mills and others face here is probably very apparent to you. I only need to call your attention to the newspaper reports of the fact that approximately 50 per cent of fruit crops of the western states will not be shipped for the reason that there are no cars available. Lack of cars means financial ruin to the saw mills who have had the toughest kind of sledding for the past three years. It means much to Tillamook county to keep these mills going."

"Demurrage rules permit two free days time for unloading a car," continued Agent Grate. "Every shipper should see that all cars are unloaded the same day that they are received. I propose to call personally on all shippers here, bringing constantly to their mind the necessity of releasing all cars. Particular emphasis should be placed on loading all cars full, getting every pound into them that they will hold. In cases of carload shipments with a small minimum they should be double loaded, that is two cartloads to each car."

CREAMERY ASS'N SECRETARY BACK FROM WISCONSIN TRIP

(Continued from page 1)
the land to also build, own and operate the different factories.
"We spent some time with the members of the Wisconsin cheese Federation, which is selling the cheese made at 175 factories this year. Last year their sales totaled about 15,000,000 lbs., but they expect to handle close to 18,000,000 this year. The federation is purely a selling organization. As such it naturally enters into competition with the various cheese buyers throughout Wisconsin. They do not keep the books nor do the book-keeping for the various factories as we do here. No individual farmers accounts are kept, no milk sheets added, nor any of the numerous things we do in our office. In fact they deal only with the various cheese factories, paying such cheese factory for cheese delivered, and each factory in turn employs its own bookkeeper to tabulate the money received for cheese. In most cases the cheese makers do this work. From what I could learn of

their system, I think it would be best to do all of the office work in connection with the business as we do here, rather than have the work done by the various cheese makers.

"We wanted to find out just what competition we many expect in the future from the Wisconsin cheese producers, and under the following propositions; if they remain unorganized as they are, what the future development of the industry might be without proper development and leadership, and what the development and consequent standardization might bring about if after standardization and advertisement Wisconsin cheese might come into such a position in the markets of the country as Tillamook is now in on this Coast. If Wisconsin continues as it is, i. e., produces as much cheese as she does and with no standardization or organization controlling the markets, we may expect to see markets decline to a point below cost of production every year during the flush season of production. No effort is now generally made to maintain prices. We attended the call board at Plymouth, at which cheese is auctioned off every week to the highest bidder. No method ever heard of can bring prices down lower than when an article is auctioned off weekly, especially during slack demand. At the Farmers' Call Board meetings the cheese makers offer the cheese and bids are made by various buyers. The farmers, the ones vitally interested, are not on hand, nor have they any voice in making prices. The cheese makers principal proposition is to obtain their cost of making and quick returns. The average paid cheese makers now is 2 1/2-2c per pound for cheese made and about thirty per cent of what the whey cream brings. Many skim the whey at so much per 100 lbs. whey or milk. Very little cheese is paraffined at the various factories, cheese being hauled to central points and there unpacked, paraffined, stored and sold to various parts of the country. No effort is being made to standardize production in the various factories, although through the State Bureau of Markets, compulsory grading is being placed in effect. It would appear that instead of compulsory grading, some system which would make it a privilege to stamp cheese according to grade and with the State Brands placed on cheese, would show better results."

"The Wisconsin people have been considering some advertising method for some time. I called on Mr. Pullcher, who has lately been elected President of the American Bankers Association and also on Mr. Bartlett, secretary of the Wisconsin State Bankers Association, both living in Milwaukee. Their State bankers have been trying to get the farmers to donate one or two days milk per year for advertising, which would make a fund of half a million dollars per year, this to be used in advertising Wisconsin dairy products. It should be remembered that Wisconsin produces 70 per cent of the nation's cheese, or over 300,000,000 lbs. yearly, and that only one-fourth of their milk is made into cheese. The value of dairy products last year was over two hundred million dollars. There are now 2,807 cheese factories, 72 milk condensers and some 667 cream receiving stations in Wisconsin, so it can be seen that their competition is very formidable. Our cheese section could be tucked away in most any corner of their dairy section, but we have

now what they lack, co-operation of the farmers and cheese-makers and consequent fine quality cheese, and a fine marketing organization.

"It is of course difficult to state just what would be the result of bringing the dairy industry of Wisconsin up to our standard as far as their making more cheese is concerned. Any improvement in their quality and selling organization would bring about an increased production and also higher prices would result. It would seem that proper advertising would greatly increase the game between the Pacific University Freshmen and Tillamook, their demand. Wisconsin is also a great manufacturing state, large factories being located in various parts of the state. However, dairying seems to be the principal business of the rural sections and from appearances of their meadows and pastures is destined to remain so. The land west of Lake Michigan seems peculiarly adapted to producing fine grass, although other groups are also produced. I understand that this section of Wisconsin produces a large part of the canned peas produced in this country, Sheboygan county, the principal dairy section, alone having seven large pea canneries."

"Wisconsin cheese today is selling at 25c Wisconsin points, while our prices range from 5c to 6c higher. It should be understood, however, that this is for their finest current cheese, large quantities of held or storage stocks being constantly offered for less money. It should again be said that anything that can be done to improve the quality of cheese and bring about modern selling methods, cannot help but assist us in maintaining asking prices that will show us cost of production and it is believed that the visit to the various cheese producing sections of the country will bring about a better understanding of our marketing problems."

TILLAMOOK SCORES OVER PACIFIC 'U' BY 13-12 DECISION

WINNER IN DOUBT DOWN TO LAST MINUTE OF PLAY

DEBATE TRYOUT IS HELD ON TUESDAY

GYMNASIUM STAIRWAY REMODELED AT SUGGESTION OF STATE INSPECTOR

held here Friday, October 20, was a very fast game, and ended in the favor of Tillamook. The score was 13 to 12, for which a hard fight was put up by both sides. There was much yelling and excitement at the very last as the score would have been tied if Pacific had kicked the goal, as a touchdown was made by them in the last few minutes.

The debate tryout was held on Thursday, October 19. The judges were Miss Brakel, Rev. McRae, and Rev. Lienkaemper, with Miss Romona Haltom as chairman. Those who were successful in making the team were: Carlyle Stranahan, Hon. Noah Richards, Beryle Turner, Ruth Gould and Rowena Hanson. From these, two teams will be formed, one affirmative, and one negative. Ro-

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wena Hanson will act as chairman.

By order of the State Fire Inspector, a straight stairway has been installed in the gymnasium in place of the winding stairway, also a ticket office was installed at the same time to accommodate selling of tickets. A basement has been put under the stage for the convenience of Company K. This is paid for by the board but one year's rent from the Company will more than pay for it. This will be a fine addition to the gymnasium for a dressing room when Company K has no further use of it.

A panic exit lock has been placed on the front door of the grade building. This lock will do away with the danger of the door sticking at time of fire, as a slight pressure on the door will readily open it. If this lock proves successful it will be installed on other doors in the school buildings.

REPUBLICAN MEETINGS DURING COMING WEEK

Congressman W. C. Hawley will speak at the City Hall next Wednesday evening, and as he has just returned from Washington and being a most interesting talker, all are kindly invited to attend. Mayor Moulton will introduce the speakers.

State Senator I. S. Smith of Marshfield, Ore., who is also a most interesting speaker will address meetings at the following places:

Garibaldi, Monday, Oct. 30.
Cloverdale, Tuesday, Oct. 31.
Camp 4, Wednesday, Nov. 1.
Nehalem, Thursday, Nov. 2.
Wheeler, Friday, Nov. 3.
Brighton, Saturday, Nov. 4.

Vanity, apparently, can live on less than any other thing.

CHURCH ANNOUNCEMENTS

REFORMED CHURCH
The annual Harvest Home and Missionary Sunday will be observed at this church on the coming Sunday.

Sunday School at 10 A. M. Harvest Home services at 11. Subject: "Stewardship; In What Does It Consist?"

At the evening services, 8 o'clock, the Sunday School will present a Missionary Episode entitled "In As Much," showing the people the great need of missions and how they may help in the work. There will be special music by the choir and male quartette. You are cordially invited to these services.
W. G. LIENKAEMPER, Pastor.

UNITED BROTHERS

Preaching services both morning and evening.
Sunday School 10 A. M.
Are you in the dumps? Do you want a touch of high life? Would you like to renew your youth? Would you like to get acquainted with a worth while friend? Rain or shine attend the Sunday services and read it: Philippians 4:19.

PRESBYTERIAN

Sunday School, 10 A. M.
Morning Worship, 11 A. M. Subject: "Fighting Against God."
Evening Worship, 7:30 P. M. Subject: "Jesus at the Door."
A warm welcome to all.
ALLAN A. McREA, Minister.

Victor White went to Portland Friday to visit his brother, returning Sunday.

Cause and Effect

Taste is a matter of tobacco quality

"We state it as our honest belief that the tobaccos used in Chesterfield are of finer quality (and hence of better taste) than in any other cigarette at the price."
Liggett & Myers Tobacco Co.

Chesterfield CIGARETTES
They Satisfy

Ford

THE UNIVERSAL CAR

New reduced prices on Ford car, effective at once

F. O. B. Detroit	
Chassis, regular	\$335.00
Chassis, starter	305.00
Chassis, starter, demountable rims	330.00
Roadster, regular	269.00
Roadster, starter	339.00
Roadster, starter, demountable rims	364.00
Touring, regular	298.00
Touring, starter	368.00
Touring, starter, demountable rims	393.00
Sedan	595.00
Coupe	526.00

THESE ARE THE LOWEST PRICES OFFERED IN THE HISTORY OF THE FORD CARS. "BUY A FORD AND SPEND THE DIFFERENCE."

TILLAMOOK GARAGE

A NATION-WIDE INSTITUTION -

J.C. Penney Co.

Incorporated
371 DEPARTMENT STORES
TILLAMOOK, OREGON

OPPOSITE SUNSET GARAGE

Here Are Values That Mean Economy!

Typical savings, all of them! Quality is what you would have it and prices that are extremely attractive. Investigate now by making comparisons!

Blankets and Comforters

Our Own Representative Values

Direct mill shipments, eliminating middlemen profits, afford you these important savings.

Nice weight cotton blankets, 54x74.	\$1.39	Heavy cotton filled silklike covered comforters, 72x78.	\$2.49
Warm Cotton blankets, 60x76.	\$1.69	Good weight cotton filled silklike comforters, 72x84.	\$2.98
Very heavy wool finished blankets, (all cotton) 66x80.	\$2.98	Real-satine covered cotton filled comforters.	\$4.49
Extra weight wool finished all cotton blankets, 66x80.	\$3.49	Fine satene lovely patterned and stitched comforters, 72x84.	\$4.98
All wool genuine Pendleton Indian blankets.	\$8.90	A fine soft silk covered, comfort size 72x84.	\$5.90

Hand-Bags—New Styles!

An Interesting Presentation

The collection embraces Bags of sheepskin, goatskin, cowhide, calfskin, pin seal in tool leather, new "radio" leather and suede. Many are fitted. Some hand laced styles. You will approve of the values at

98c to \$4.98

Men's Smart Brown Shoes

For Dress Wear

Our stock is full of a varied number of latest shoe models. Whatever your choice, find it here. The J. C. Penney Co. high standard of quality is in every pair.

Calfskin shoes, illustrated, rope stitched, whole quarter bal. tip, all rubber heel, heavy single welt sole.

\$4.98

Compulsory School Legislation

Arthur L. Veazie

REPRESENTING

Non-Sectarian and Protestant Bureau

Will speak against the so-called Compulsory School Bill at the following meetings:

WHEELER, VOSBURG HALL, FRIDAY, OCT. 27, AT 8:00 P. M.

CLOVERDALE, SCHOOL HOUSE SATURDAY, OCT. 28, AT 2:00 P. M.

TILLAMOOK, CITY HALL, SATURDAY, OCT. 28, AT 8:00 P. M.