# TILLAMOOK CATCH THE BOOSTING SPIRIT.

# Portland Business Men Visit Tillamook, the Best City in Western Oregon.

## DELIGHTED WITH THE COUNTY.

Tillamook Commercial Club Royally Entertain Visitors --- The Banquet, Lunch and Dinner of Home Products Proved Pleasing Features.

The Portland, get together, boosting spirit pervaded the whole of
Tillnmook County in anticipation of
a visit of business men who belong
to the Portland Commercial Club
this week, and when the large delegation of live wire boosters arrived
in this city on Tuesday evening,
they received a royal welcome and
the glad hand from the business
men and members of the Tillamook
Commercial Club. The Portlandwas Paget 66. Lane 3. Selling 18. Commercial Club. The Portlanders were a real live bunch, and strange to relate, out of the 90 who made up the delegation, 53 had never paid Tillamook County a visit before. For that reason, perhaps, the visit to this county and city was a revelation to them, as they had but a poor conception of this wonderful resourceful section of West-ern Oregon, and it is not strange that these wide-awake business men from Portland have gone back en-thused and delighted with every-thing they saw in Tillamook, for they never before fully realized the industrial and commercial business that will benefit the city of Portland by the development of this long bottled up section of Oregon. The timber resources, the splendid dairying country, the beautiful beach resorts, the scenery, and many other things, impressed them immensely, so much so that they showed their readiness to in vest in the building o' a new hotel in this city. We may state that in this city. We may state that while in Tillamook City, the Port land business men were not bored or induced to invest. It was a pleasant and an agreeable surprise to all the Tillamookers when the Portlanders offered of their own free will to give financial assistance for that enterprise.

The Tillamook Commercial Club it. was determined that the Portland business men should be royally entertained while in this city, and the entire management of the local affairs was left in the hands of the Enterminment Committee of the Club, which consists of Will Spald-ing, Fred C. Baker and Ira C. Smith. It was no small job to entertain lows: over two hundred persons to three C. W meals and find accommodations in private homes for the visitors, which kept the committee continually on the jump for over a week. One thing where the committee was fortunate, it was inducing Mr. W. H. Evans, proprietor of Rose City Hotel, on Garibaldi beach, to act as chef. We may state that credit and brought forth the praise of all those who partook of them.

#### The Excursion Train.

The "First Tillamook" boosters' train left Portland at nine o'clock on Tuesday with 90 in the delega-tion. Quite a number, who had intended taking the trip to Tilla-mook dropped out the last few days, but others were too glad to take their places, which gave the local ommittee considerable trouble in re-arranging the list. There was such a demand from the business men to take the trip into Tıllamook that another excursion had to be arranged for next month. Notwithstanding that the excursion was to be limited to 68, the local committee wired that they could accommodate 100, and with those who came in on the regular train, there were over 100 in the Portland delegation.

Weather indications did not look promising on Monday, for the rain that makes Tillamook famous came down in copious shower all night Monday. The heavy clouds rolled away on Tuesday morning, and it turned out an ideal Tillamook day as far as the weather was concerned, everything looking beautifully treash and green.

The serviced at the Life Saving States of President Shrode, Secretary Claussen, ex-President Holmes, Geo. Willett, H. T. Botts, F. R. Beals, Will Spalding, Fred C. Baker and Ira Smith.

As the train rolled along towards Milwaukie, a meeting was called in the forward coach, and the following gentlemen were elected chairmen of the various committees, after the election of B. S. Josseiyn ps general chairman of the excursion; O. M. Plummer, badges; C. B. Merrick, cigars; C. C. Chapman, entertainment, and Fred Lockley

Soon after passing Oswego, the first number of the excursion paper was issued, which was called The Portland Pilgrim, and frequent issues were turned out during the day. Mr. Lockley was the editor in chief of the publication, which claimed to have a "leaset wire" service and the largest circulation extant. Below we give a copy of one issue:

## The Portland Pilgrim.

Phe first daily paper ever printed in Tillamook County.

At Buxton, Mayor D. H. Stowell welcomed the excursion and made a hit with the party. S. C. Pier made a neat speech in response. Watch your purses-there are

politicians amongst us. Straw votes are now the order of

O. W. Plummer, the Pilgrim's popular candidate for School Di-rector, ran like a reindeer in a straw

and Harry Lane also ran. The vote was Paget 66, Lane 3, Selling 18. Contests on 18 of Setting's votes were immediately announced. L. A. Colton and Addison Bennett took the vote, while A. L. Finley was a watcher when the count was made.

SOME TREES!!! W C. Cone, of Bay City, on board our train, is one of the best timber authorities anywhere He has been closely connected with Oregon tim-He has been interests for 25 years, and started in the business in Saginaw, Mich., when he was 15. He is authority for the statement that Tillamook County has a green timber belt 50 by 3) miles in extent that contains forty billion feet, worth eighty billion dollars. This worth eighty billion dollars. is the most extensive and valuable of standing timber in the . This makes even us millionaire editors feel small.

FOUND. A Masonic Emblem Watch Charm was found in the Parlor Car by T. Townsend. Owner may have same by proving property and paying for this ad.

L. Samuel has given the Pilgrim an interesting statement. By but-tonholing everyone on hoard, he learned that of the 90 people on board, 53 have never been in mook before, while 37 have visited

Bay City extended the glad hand at Timber, when a delegation from the Bay City Commercial Club greeted the excursionists. J. O. Bozorth spoke a few words of wel-come and George M. Hyland responded in his own eloquent way.
The Bay City Committee is as follows: J. O. Bozorth, W. S. Cone,
C. W McIllyane, Dr. W. C. Hawk and George H. Root.

The Bay City and Tillamook papers say the excursionists represent \$2,000,000 per passenger. Chorus of Editors-Who's

Manager Chapman has an aneroid in his pocket. Consult him for altitude. This instrument show-ed 1870 feet at Summit, Frank A. Rowe brought greetings

from Nehalem, joining the train at

The Song Committee hereby tenders its thanks to B. Lee Paget for the loan of his pocket hymnal, from which the Beer, Beer, Beer Song was taken, and the Cheese, Cheese, Cheese song wrotten. Sing, brother, sing.

Tillam ook Delegation at Garibaldi After beholding one of the most scenic railroad over the Coast Range, the train arrived at Mohler, where the cheese factory was inspected. It was the intention of the Tillamook reception committee to meet the train here, but owing to wet weather, it was decided to go to the Life Saving

They arrived at the Life Saving Station a few minutes before the exsaving crew were waiting, and the visitors saw the life boat put to sea through the breakers and capsized several times when outside; shoot the line and other exhibitions of skill in their hazardous occupation The visitors gave as life savers. the boys several hearty cheers, and the life-savers expressed a hope that the Portlanders would lend their aid and help secure a motor boat for them.

Arrives at Tillamook City. It was 6:20 p.m. when the double It was 6:20 p.m. when the double header excursion train arrived in this city, which was the best equipped train thus far to come here over the P. R. & N. The Tillamook Cornet Band and a large crowd of citizens were present to welcome the visitors. The visitors were soon taken to private homes and hotels, and it was not long after that the and it was not long after that they were making themselves acquainted with the business men and

The Banquet The first event on the local program was a banquet at seven o'clock in the Tillamook Commercial Club and yellow. While the crowd was waiting for the banquet, the Portlanders amused themselves by rendering considering considerin dering popular airs, giving the Ore-gon yell and singing their original song to boost Tillamook Cheese. It was as follows:

TILLAMOOK CHEESE. (Air-Beer, Beer, Glorious Beer.) won't sing of apples or peaches Or cherries that grow upon trees, I won't sing of railroad or rainbows For this is a song about cheese. won't sing of rivers or harbors, won't sing of honey or bees, For here in old Tillamook County My subject is bound to be cheese. Cheese

Cheese Cheese

Cheese, Cheese, Tillamook Cheese, Fill yourself chock full of cheese.

Make a good meal of it, Boost for the sale of it, Tillamook, Tillamook Cheese.

Don't be afraid of it,

Boost for our Oregon cheese.

Eat all you can of it,

Boost every man for it,

Tillamook, Tillamook Cheese.

Another song was : BOOST FOR TILLAMOOK COUNTY. Air-Marching Through Georgia. Clear the way for boosting, boys, we'll sing a rousing song. Sing it with a spirit that will move

the state along, Boosting country districts is what makes the cities strong.

Boost for the Tillamook Country.

Hurrah! Hurrah! Hurrah for Till-Hurrah! Hurrah! We're here to

take a look. Boost for creamery cheese that's made in County Tillamook; Boost for the Tillamook Country.

Repeat Chorus. Let the call from Oregon be heard the world around,
Proclaim it as the state where
opportunities abound, Get busy, all you boosters, and the country's praises sound; Boost for the Tillamook Country.

#### The Menu.

The banquet proved to be one of the most unique affairs ever taken in hand in this city, and proved a decided success in every way. The Committee made it a point of providing home products, and this

#### BANQUET MENU

Netarts Oyster Cocktail Tillamook Bay Clam Chowder
Trask River Trout, Parsley Sauce
Bulls Head Brand
The Beer That Made Milwaukee Jealous
Neskowin Roast Chicken

Garibaldi Beach Cranberries Blue Ribbon Cheese Potatoes South Prairie May Peas Tillamook Famous Cheese Sturgeon Channel Crab Salad Biscuit and Nestucca Honey Tillamook "Mokatil" Ice Cream Cake

#### Committee Had a Good Stunt.

The committee pulled off a good stunt, which caused some amusement and fun. They had over 200 beer bottles filled with milk and put in the cold storage, the bottles being labeled "The beer that made Tillamook famous." that made Tillamook famous," a facsimile of which can be seen on another page. During the evening the waiters placed the bottles on the The Portlanders looked at Mr. W. H. Evans, proprietor of Rose City Hotel, on Garibaldi beach, to act as chef. We may state that Mr. Evans served a banquet a lunch and a dinner that did him Pathe's Weekly, filmed it and it tackled the job, so ne suspecting. will be shown everywhere. The that they might contain some find 200-foot flag pole at Timber also brand of beer or wine. The visitors showed that they had not forgotten what they were raised on, for the 200 bottles of ice cold milk disappeared in quick time. Some of the visitors stuck bottles in their pockets while others removed the labels from the bottles and carried them. them away as souvenirs

#### Address of Welcome

President D. I., Shrode acted as toastmaster, and he called upon Deputy District Attorney G. Willett to make the address of welcome. This was also unique and we give it in full, which was as follows :

In rising, Mr. Chairman, impromp-

After long days and nights of toi and stew This august body of men to salute, I feel it would take, pulled up by the root, The whole tree of knowledge, to

rightly reveal. The fullness of joy in the pleasure As round our banquet board we rub our noses

With master minds from the City

And each of them is, you'll see at a

glance,
"A Lyden jar, always full charged, Riccircal tingles of hit after hit."
In politics, transportation, finance,
In literature, art, the marts of trade,
Where ever fame is won or fortune

These, in senate, press, finance and And give us hopes that sweeten

Location? Nature? Yes, somewhat; But more. Strong virile men pushed Portland to the fore.

For forty years, like Isrealites of They've wandered in the desert

drear and cold, But now they've come, a band of hustling spies,
To view the Promised Land that at
their doorway lies. They'll carry

But voices that to action clear do What scenes: From Salmonberry's leaping way.
Roaring Nehalem falling to its bay.
Miami, Kilchis, Wilson, Tillamook,
Nestucca with its falls, Beaver,

persons, and it took five rows of tables to seat the crowd. The room rector, ran like a reindeer in a straw presented a pretty appearance, with testoons of electric lights, in green brook;

What sports await man, matron, child and maid: Oyster, and crab, and clam that wait the spade; The clean beach sand where children dig and run;

Ducks, geese, brant, snipe and deer for fowlers gun; Fish that off shore lie where the

deep seas roll; Trout for fly; leaping salmon for the troll; Auto trips where forests green the roadway arc; ea lions barking around Three-Arch Park,

From Neskowin, Netarts to Neah-Kah-Nie, Bayocean, Manhattan, Garibaldi, Beach Lots, multitudinous, high, Their voices lift in welcome cry :-"Sleck city lambs with fleeces yet

unshorn, Thank God, like teeming millions yet unborn, They come. In scriptural phrase, 'we take them in,'

Their satin skins we'll leave, but take their 'tin.'

No 'Stand and Hold' shall on their senses grate While these strangers from their gold we separate. We will transform, transmute their

sordid gold For them, to breeze, stiff, and salt, and cold; Surges roar; a strip of sand with

rippling wave;
Their swiftly flying auto's wheel to lave.
We'll give them air, sea, sky, sand We'll give them air, sea, sky, sand

and shore, Nature's gifts to all on which we've laid hand And fenced 'round with paper 'gainst God and man,

And views of hills and mountains feathered o'er
With forests. Thus Fancy will keen business ply
'Till in our hands their golden fleeces lie.

We welcome thee, Oh, Porland busi-Our thirsty soils? rejoice at such a ken, Partake of all the gods on us bestow.

But leave your coin of realm before you go. Hemlock, cedar, spruce and fir, vast of girth Before our Constitution had its

birth, Lift their giant arms in welcome sway, More than Forty Billion feet they To the keen, prophetic business

eye, These poles, straight, towering high and vast From ocean beach to Coast Range crest, forecast,

Precurse, prognosticate and prophesy

"Tall stacks with plums of smoke by day, and dark Li't with lurid streams of belching spark; The hiss and exhaust of escaping steam :

Machinery's whirrling sound; the loud shrill scream Of saw; the crunch of gang; the toil of hosts; The sweetly pungent aromatic odor Of stacks of lumber in serried

order : The ocean carriers gathering to our coasts. Twenty-five feet of water on our

From forest to mill, and vessel, and car; Panama complete; water trans portation The artery of commerce to all the Nation.

The Zenith City, is Tillamook's fate. From Columbia's Bar to the Golden We forests welcome you business

men bold To a share in the glories thus fore-From the blue Coast Range crest to

the tumbling sea, And from Neskowin to fair Neah-Kah-Nie. In punch, brewed by Nature's own

alchemy From clover, buttercup and timo-Tillamookers all, like lusty roosters, Greet the Portland Commercial Club Boosters.

#### The Dairy Industry,

The next local speaker was Mr. Charles Kunze, one of our practical and experienced dairymen. He

No doubt each and every one of us touch upon something or other which is out of our line of business as we go out of our line of business as we go along through life. I feel that I am out of my line of business trying to en-tertain a bunch of business men from Portland or elsewhere, for it is more than is usually expected from a com-mon farmer like myself. Therefore, I will not try to enter upon too deep will not try to enter upon too deep i subject.

subject.

If I understand it rightly, this trip you gentlemen are making into Tillamook is for the purpose of getting better acquainted with the past and the future, as well as with the people who reside in Tillamook at the present time. On this occasion we are only too

glad to meet you.

As I said before that I am only a dairyman, I will try to touch only upon subjects which lead along the dairy line. Just allow me to make this state-

Twenty-one years ago the 25th of this month I came a foot over the Yamhill stage road, not because I liked to walk, but I had an opportunity to save a five dollar bill that I was very much in need of in those days. buck, not clusters in need of in those days.

With my brother, who is now in Ida-With my brother, who is now in Idaho, I explored this county for about one week; then we bought a farm about 2½ miles east of town, with a certain sum paid down, agreeing to pay the former owner the additional amount of \$9,800 at the expiration of five years from date. We set our sail. At the end of our first year's dairy season I took all the butter produced to Portland and sold the same to Ogden & Townsend at the round sum of \$300.

This was practically the gross income

of the farm which was to pay the in-terest on the \$9,800 and lay by the gro-ceries and clothing for both my broth-

er's family and my own.

To keep afloat we had to borrow a certain amount of money and, staring the panic in the face, the following year things looked pretty blue to us, but, having a certain amount of knowledge in the dairy business and all the confidence in the world in "Old Bossy"—and thank Go! for thy good health—our success followed.

ur success followed. Now, gentlemen, I have outlined my own commencement in Tillamook coun-ty, and it will apply in some way or another to almost every family that has lived here on the farm as long as

In 1893 the farmers of Fair View.originated a co-operative creamery, and this original venture has developed into one of the greatest cheese produc-ing organizations, of the Pacific coaring organizations of the Pacific coast, not of the entire United States.

Now, gentlemen, you can often hear that the dairy business is only just in its infancy in Tillamook, which I do not dispute. But how to bring further

not dispute. But how to bring further development about is the great question that confronts us today.

The past success has been gained along the line of clearing our lands, which we performed with a good ax and saw, a strong muscle and a good will. By these means of adding room for cows, a good many of us have accomplished a substantial increase in our herds. herds.

What we have to solve at present is how to make the land produce better crops, and the following of a feeding method with our cows to produce more milk, in which method it is necessary

Reading a certain amount of dairy papers and bulletins which are given out by the agricultural colleges is of very little benefit, for it is generally supposed that the editors of these dairy papers write only of theory, and our agricultural colleges are largely supported by the state and are generally supposed to have money to feed to the chickens. Therefore, their practice is looked upon as not practicable for our

home farmering.

In regard to this great question, I have thought before now as to whether it would not be practicable to establish a farm for instructing the farmers in their home localities; this farm to be operated by some of the authorities from the state agricultural college for the purpose of assisting in bringing about the production of these great crops, which was figured out on a chart crops, which was figured out on a chart and talked upon by a professor at a meeting of the State Dairy Association in Portland last fall, and also teach us to practice a feeding method which will make the cow give upwards of 10,000 pounds of milk a year.

If such should be done by the state and worked at a profit and the farmer would follow suit and increase his proproduction it would have a great ten-

production, it would have a great dency of helping to solve the question which is much talked about and that which is much tarked about and call is the high cost of living, or in other words would help to solve the roat question which there is so much agitation about at the present time. In tation about at the present time. In my opinion the people are equally divided for and against the high taxes to be spent upon roads, but by establishing this farm of instruction to help increase the production in regard to both land and cattle it will give every farmer a chance to buy an automobile and have him boost for the roads instead of knocking them. Bettering will also have the tendency to start the immigration out of the city onto the farm which has been so much talked about during the last few years. Now gentlemen if you can be instru-mental and use your influence to bring

about such a farm of instruction in different localities of the state you will help to bring about a more pleasant condition on the farm than all the newspapers or bulletins from agricultural colleges will ever bring.

F. W. Christensen, Rollie W. Watson, James Walton, Mayor J. R. Harter, H. T. Botts and Frank Taylor were the other local speakers, all of whom discussed subjects concerning Tillamook City and

Amongst the Portlanders who spoke during the evening were Hon. Ben Selling, J. K. Gill, George W. Hyland, C. B. Merrick, C. C. Chapman and Fred Lockley,

The orchestra furnished splendid music, and every once in a while the visitors would sing a popular air, which enthused the Portland spirit in most everybody. Visits Cheese Factories and Dairy

Country. Wednesday morning was an ideal day for a trip into the country and a visit to the cheese factories The weather was perfectly delightful and everybody was feeling good after the banquet and a good night's sleep. At 9:30 a.m. the visitors boarded 23 automobiles and were taken first to the Maple Leaf Creamery, which is now re ceiving 23,000 pounds of milk daily and the output of cheese is 2,600 pounds. Mr. F. W. Christensen, the local inspector, explained the process of making cheese. Fairview Dairy Association and the Tillamook Creamery factories were also visited, but time did not permit of visiting Red Clover and South Prairie factories.

#### The Lunch Lunch was served at noon at the

Club rooms, and nearly 200 persons were present. A number of speech-es were made, but what surprised the Tillamookers most was when one after another the Portlanders signified their intention to help finance the new hotel proposition. Enthusiasus prevailed, so much so that President Shrode ca lead for these them. ed for three cheers for the Port-landers. This was responded to by three rousing cheers for the Tilla. mookers The amount of money subscribed was as follows:

subscribed was as follows:
E. J. Jaeger, Jaeger Bros... \$
W. G. McPherson, President,
W. G. McPherson Co...
E. L. Payne, Manager, Ray
Feed Co...
Hon. Ben Seilling, Republican Nominee U.S. Senator
B. S. Josselyn, President,
Portland Railway Light
and Power Co.
F. S. Stanley, President,
Stanley-Smith Lumber Co.

L, Chambers, First Na-Chas. Ray, Ray Feed Co L. Samuel, General Manager, Oregon Life Ins. Co. 100.00 Pacific Hardware & Steel Co. S. G. Cutting, Union Meat

J. Shell, Capitalist ..... George Lawrence Co.... Phil Metschan, Jr., Imperial 100.00

Hotel Co..... 100.00 Total.....\$3,450.00

Another Stunt.

During the lunch the committee had another stunt. They had made about a hundred small cheese that weighed six or seven ounces. They were put up round, with cheese cloth and parafined, bearing a small label 'Tillamook's Famous Cheese,' One of these novel cheese was presented to each of the visitors, who applauded the committee after the presentation of the souvenirs. There was quite a demand for these sonvenirs, the visitors wanting them to send to their friends, as well as the labels which were on the bottles, but what remained over went like

Launch Trip to the Bay.

Wednesday afternoon the launches, Henrietta and Frolic, were engaged for a trip to the bay, and both boats were well filled when they left here. As it was the desire of the visitors to take a look at Bayocean it was decided to make a Bayocean it was decided to make a stop there on the trip, which was done, the Portlanders being surprised at the large amount of work which had been done at this delightful resort. As there were several who were down the bay in the morning they were provided with autos in the afternoon for a run through the country. As Bay City had made arrangements for a had made arrangements for a banquet for that evening for 40; a special car was run down there, but most of those who intended going there were on the launches and were put off there.

#### The Dinner.

The dinner in the evening was another event in the program which the visitors were ready to partake of after their trip to the bay. It was a fried clam dinner, and every thing was dished up in excellent style. Several speeches were also made at this time.

Picture Show. The Gem Theatre was engaged for the picture show of Oregon views. C. C. Chapman was the lecturer and both proved entertaining.

The Return Trip.

The bulk of the visitors left this city on Thursday morning on the special. Before doing so the visitors expressed themselves as highly pleased with their visit, and what the Tillamook Commercial Club had done for their entertainment. Mr. J. K. Gill, one of the oldest gentlemen in the bunch, saying that it was two of the most enjoyable days he had ever spent in his life. They felt at home and in the hands of friends directly they arrived in the city, nor had they been bored in any way by those who had real estate to sell. C. C Chapman paid the committee a great compliment for the successful manner in which they had carried out their arrange ments, saying that it was one of the best committees he had met with in the many trips he had made.

The Portlanders, on their return, were given an opportunity to visit Bay City, 40 of them being enter-tained the previous evening, the Bay City Commercial Club serving banquet in honor of the visit,

which proved very successful. In the afternoon the Nehalem Commercial Club took the visitors in hand and showed them over that delightful and resourceful section of Tillamook County.

## Committee Appreciate Assistance.

The Reception Committee of the Tillamook Commercial Club, which had charge of the local arrangements for the entertainment of the Portland Business Men to this city, wish to thank the business men and others, for their hearty support, the ladies for rooms, for the use of the autos, the band, the high school boys and all others who helped to make the visit such a decided success. Also to the cheese factories for samples of cheese and to Chas. Kunze for the milk' he furnished the Portlanders when they took the

#### auto drive.

Best Town in Western Oregon. B. S. Josselyn, President of the Portland Railway Light and Power Co., who acted as toastmaster for the Portlanders, and who subscrib ed \$500 towards the new hotel, was engaged in the newspaper business a few years ago, consequently he had not forgotten how to set type Wanting to give his impression of Tillamook City, he composed the following paragraph while making the editor of the Headlight a call : This is the best town in Western Oregon. - B. S. Josselyn.

## For Sale or Trade.

Stallion, two years old, black weighs 1035, perfectly gentle, will guarantee him. Will sell cheap for cash, or will trade for town property. Vacantt lots preferred.—See Frank Hanenkratt.

#### For Sale or Rent.

60 acres bottom land, 22 miles from Tillamook. All clear, will cus 20 cows. Good house, two barns and fresh water on place, half mile from school, post office, store and cheese factory.—See M. R. Hanes-kratt.

#### Prices for Hogs.

150 lbs. to 200 lbs., 10n dressed. 200 lbs. to 250 lbs., 8½2 dressed. 300 pounds and over, 7½c, dressed. Tillamook Meat Company.