

The advanced Piano selling methods originated in Tillamook by the store of Jones & Knudson makes a big saving in the price of a Piano to each customer, because we save them the Portland jobber's profit and fell the Scottish crown jewels while he BIG AGENT'S COMMISSION. Besides there is ottar castle. This stronghold was be

# An Actual Added Advantage the commander of the beleaguered cas

In dealing with your own home merchant, whose latter were buried under the pulpit in rord regarding the quality of the Piano he is selling the parish church and lay there till ou can be safely taken in perference to an agent's tatement, who perhaps you will never see again. We the place where the jewels were hidistribute direct

# FROM { FACTORY TO HOME MAKER TO USER.

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A new pearl in the crown of the world's best ianos is the reliable S. W. MILLER, the most desired all good home Pianos. The S. W. Miller Pianos and superstitions that we gain any nd Piano Players represent a

# Typical Tone Triumph

For their manufacturers, distributors and purhasers, as like a good violin they mellow and improve they do, not knowing that their ancesith age and there is a complete absence of that tinny, tors thought it a sure way of keeping netallic tone so often found in the class of Pianos other custom often noticeable in counsually sold by traveling agents. The much talked of try parishes, is the reluctance to bury

## S. W. Miller Pianos

Are the envy of agents who are trying to compete ith us, but on the other hand the S. W. MILLER IANO is the pride of every owner.

# DON'T FOOL YOURSELF

### Tillamook Headlight, March 7, 1912.

In Japan the Rich Pay Mure.

on complaint made by tour ists in Japan is that they are obliged to pay for everything far higher prices than the natives are charged, or, in other words, that because they are foreigners they are being fleeced, but a glance at the social conditions by which the people have been educated would reveal the curious fact that throughout Japan's long period of isolation it was an accepted principle that the rich must live for the sake of the poor, and prices have always been based upon the purchaser's rank in society or upon his presumed ability to pay. This understanding remains largely in force today, being fully recognized and acted upon by all favored classes throughout the empire.

The occidental, coming from lands where the reverse practically holds good-the poor living for the sake of the rich-naturally complains of being robbed, as from his point of view he really is, but it is not because he is a foreigner, but because, being a tourist, he is presumably wealthy.-Arthur May Knapp in the Atlantic.

Saved the Crown Jewels. very romantic adventure once be they were deposited for safety in Dunsleged by Cromwell so hotly that the little garrison decided to surrender. On the eve of yielding the wife of Oglivie, tle, managed, with the aid of the wife of the local minister, to elude the beslegers and get the fewels away. The

the restoration, though the minister and his wife were tortured to disclose den. Ogilvie was afterward rewarded with a baronetcy, and Keith, who

stoutly declared he had seen them in the possession of the exiled King Charles II., was made an earl. But the faithful minister and his wife went unrewarded.

### Old Superstitions.

It is only when we begin to investigate the origin of certain old customs real idea, of how deeply rooted in men's minds during the dark and middle uges was the fear of the supernatural and particularly of evil spirits. To this day in a certain country the cottagers after the Saturday morning scrubbing take a piece of chalk and draw a rough geometrical pattern round the edge of the threshold stone. This the devil from entering the house. An-

the dead on the north side, of the churchyard. This is because evil spirits were always supposed to lurk on that side of the church precincts .-London Spectator.

The Gentle Sex. An eminent English statistician has calculated that of two children. a boy and a girl, born on the same day the boy will have only seventeen chances against eleven of living one year. while the girl will have twenty-one chances against eleven. From five to fifteen and equipped for battle and ordered on a long, weary march more men, says this authority, would probably reach their destination, while more women would be found exhausted, but more

### The Island of St. Helena.

St. Helenn nas been an island of tragedles-tragedles that have been lost sight of walling over the Corsican. On the second day of my visit the governor took me by carriage road through the turns over the island. At one point of our journey the road. in winding around spurs and ravines, formed a perfect W within the distance of a few rods. The roads, though tortuous and steep, were fairly good. and I was struck with the amount of labor it must have cost to build them. The sir on the heights was cool and bracing. It is said that since hanging for trivial offenses went out of fashion no one has died there, except from falling over the cliffs in old age or from being crushed by stones rolling on them from the steep mountains! Witches at one time were persistent at St. Helena, as with us in America in the days of Cotton Mather. At the present day crime is rare in the island.

The Ancient Dragon. The pterodactyl, whose fossil re-mains have been found in the chalk at Cambridge, England, and elsewhere, with a very varied spread of wings, which in the largest specimens must have reached twenty-five feet, is almost identical with the dragon of fable A batlike creature, with an elevated body and long neck ending in an absurdly small head with a portentous beak, it could run very swiftly, was a fish eater and could swim, or it flew by means of huge membra nous wings, which connected its long fore quarters with its hind legs. The pterodactyl evidently existed down to a comparatively recent geological period, and it is not at all improbable that the traditional dragon is described from the last living specimens as met with by primitive man.

### Simplified Spelling Effects.

"We find in the letters we receive." said the correspondence clerk. "some marvelous examples of simplified spelling, some of these unconsciously phonetic, some evidently deliberately intended, some that, though they serve their purpose wonderfully, verge on the comic. For instance, we received yesterday a letter from a man who starts off in this way:

"What fx would follow'- and so on. "Of course the meaning of that was perfectly plain, but the bookkeeper and I had to smile over it for a moment. and when we showed it to the stenographer he said that the man who could write words like that ought not to stop at simplified spelling-he ought to go right abead and invent a new shorthand system."-New York Sun.

### Chinese Idioms.

When a Chinese writer wishes to express that the wealthy parent of the beroine has set his affairs in order in her favor before dying his idiom is, "He has settled his plums." "To have plucked the kwei (cassia) flower" signifles gaining the muster's degree at the triennial examinations. Their idiom for "Let there be no backsliding" is, "Let there be no absorption of sweat." A runaway wife is said by Liu Chia Chu to "carry her guitar to another door." When you wish to say that you have secured a vindication, you exit. "My adversary has been forced to paint my front door." When a great man dies they say. "A corner of the city wall has fallen." - J. S. Thompson's "The Chinese."

They Sink Backward "Hippopotamuses are the only water animals that sink backward when ing under the surface of the water." said a keeper in the Central park mee agerie to a group of visitors in front of the animals' tank.

"Aquatic animals, as a rule, dive into the water head first and make more or less splashing. But the hippo goes down so quietly that if a hunter were standing near the edge of an African pool the blg river borse would disappear without attracting attention They keep up the custom in captivity, where there is no necessity of guarding against enemies. As they go down they throw up their noses and fill their lungs. I have timed this specimen and found that she can stay un der water for five minutes. She then comes up with a snort and takes a fresh supply of air. Perhaps she could stay down longer if she was trying to avoid danger."-New York

### Believed In Closed Windows.

An old Yale man, giving his reminiscences of President Noah Porter, recalled a talk the kindly gentleman gave to his freshman class. "Young gentlemen." said the president, "the air of New Haven is especially heavy and damp at night, owing to the proximity of the city to the sea, and I wish to advise you always to keep your windows closed at night; otherwise your health will be likely to suffer." That was the advice of the president of the institution. It is significant of the extent to which ideas change with the years. Now everybody is for out of doors air, and the person who followed the advice of President Porter would be condemned out of hand; and yet, if we are not mistaken, that gentleman managed to live out his threescore years and ten and do them about eleven better. He was born in 1811 and died in 1892. He believed in closed windows .- Hartford Courant.

### Whistler Was a Dandy.

If taking infinite' pains with his ap-pearance means daudyism, then Whistler was a dandy. The very word pleased him, and he used it often, in American fashion, to express perfection or charm or beauty. Never was any man more particular about his persop and his dress. He was as careful of his hair as a woman, though there was no need of the curling tongs with which he has been reproached; the difticulty was to restrain his curls and keep them in order. The white lock gave just the right touch. However fashion changed, he always wore the mustache and little imperial which other West Point men of his generation retained through life. Even his thick, bushy eyebrows were trained. and they added to the humorous or sardonic expression of the deep blue eyes from which many shrank .- Pennell's "Life of Whistler."

### Welsh Bulls.

Ireland's position as the country in which "bulls" blossom best is being seriously challenged. It was a Weish member of parliament who crushingly remarked to an opposition member "The honorable member has attempted to throw a bombshell at the government, but in the hands of the

### Red Tape and a Murdarer.

This is a tale of a self confessed murderer who wished to be arrested, as related by a writer in Le Matin, Paris. Some time ago a man named Berges was stabbed to death at Aiguers. Three nen were arrested on suspicion, but as they proved their innocence they were released and the matter was shelved. A few days afterward a man called at the office of the local police sommissary and said to that official:

"My name is Marius Yvorra. I killed Borges, and this is how I did tt." The commissary listened to the

ma's confession and said: "You had better see my secretary."

The secretary also listened to the man's confession and after a little re-Section said:

"Now, look here, my good man; this not the way to get arrested. You must write us a letter confirming the eral statement made to us. Then we shall be able to attend to you. Now, The man left the office, and perhaps

because he was not a good writer he has not been seen since in Algiers.

Wu Ting Fang's Good Cheer. song the most intimate of the Chime friends of the late Sir Robert Hart was a high official, Wu Ting Fang. who prided himself on his alert manner, which made him appear much younger than he was, and boasted that be intended to live 200 years. He once explained how this feat was to be accomplished. "The first thing, natumily, is diet." said he. "The man who would cheat Time should live on nuts like the squirrels. Under no condition should be touch salt, and he should begin and end each meal with a teaspoonful of olive oil. I have hung scrolls in my bedroom," Wu Ting went on to explain, "with these sentences written upon them in English and Chinese, 'I am young, I am healthy, I am cheerful.' Immediately I enter the room my eye falls upon these precepts. I say to myself, 'Why, of course I am.' and therefore I am!"-London Chrontcle.

One View of the "Terrible Turk." Speaking of the Turk, an English resident in Turkey writes: "The man 1 like best is the pure, uncontaminated Turk who has never seen Europe. He is wonderfully hospitable, amazingly kind, essentially a man of peace and a fervent religionist. He is a Moslem, has been reared in Moslemism and believes in his religion. He is bonest and straightforward in his business dealings, and his word is his bond. do not suggest that every Turk possesses all these qualities which I have attributed to the race, nor am I painting him in too rosy a color. I have made many voyages into the interior of Macedonia and Asia Minor; I have entered Turkish villages high up on the snow, stockaded against the bears, where the inhabitants had never seen · European before, and my trust in the kindness and hospitality of these men has never failed me."-London Graph

Suspended Animation. As we descend in the scale of animat life we find that what kills the higher animals does not injure the lower. Cut a polyp in two and you have two liv-

There are infusoria called

"wheel animalcules." These rotifers

have many curious qualities, among

which is that of suspending animatio

to live. Colonies of rotifers may be desiccated and rendered apparently

lifeless, and in this condition they may

be kept for months and years and pos-

sibly centuries. A single drop of Wa-

ter will restore them to life, and the

wheel bearers will instantly resume

their functional activity precisely at

Bank Checks In Austria.

death.

By paying more for any Piano than the price we but from afteen to nineteen the boy k you for the S. W. MILLER, for there is no better ome Piano today on the market, and we kindly vite you into our store to make us prove it to your thousand ablebodied men and a thousand ablebodied women be armed tire satisfaction.

# ones & Knudson.

## TILLAMOOK, ORE.

irect Factory Distributors for Tilla-

## mook County.

A STATE OF A	
SYNOPSIS OF THE ANNUAL STATEMENT OF THE UNITED STATES HEALTH & ACCIDENT INSURANCE COM	
Saginaw, in the State of Michigan, on the 31st day of December, 1 e Insurance Commissioner of the State of Oregon pursuant to law:	911, made
CAPITAL.	
nount of capital paid up	.\$ 300,000
INCOME.	
emiums received during the year (net cash)	
Total income	\$1,156,739
DISBURSEMENTS.	
sses hald during the year including adjustment expenses.	
sees paid during the year including adjustment expenses. \$496.416.20	
vidends paid during the year on capital stock. 26,000.00 immissions and salaries paid during the year. 277,532.36 Xes, licenses and fees paid during the year. 25,715.11 lice fees retained by agents. 137,277,00	
bount of all other expenditures	
Total expenditures	\$1,151,804
ASSETS.	
the of real estate owned	
luggof stocks and bonds owned	14-10-
erest and rents due and accrued	
Total assets	
a special deposits in any state (if any there be)	
Total assets admitted in Oregon	
LIABILITIES.	
tount of uncarned premiums on all outstanding risks	
for commission and brokerage	
other Habilities	
CONTRACTOR OF THE OWNER OWNE	
Total Habilities	\$ 261,229
al premiume to force December 31, 1911	210.574
BUSINESS IN OREGON FOR THE YEAR.	\$2,714,100
tal risks written during the year.	6,792
oss premiums received during the year	
miums returned during the year	4.639
income during the year	4,424
tal amount of promining outstanding (in force) in Oregon	
	1,75
UNITED STATES HEALTH AND ACCIDENT INSURANCE COL	Pitcher,
tutory resident general agent and attorney for service:	the state of the

men would be found dead by the way-side.-New York American.

A Connoisseur. A great painter was asked by his little son. "Father, what is a connoisseur?"

"Well, my son," the father answered "did you notice that tall, white haired geutleman at my studio tea yester day ?"

"The one with the sable lined over coat. father? Oh. yes. I noticed him. "Well, my son, he is a connoisseur "But how do you know he's a con poisseur, fatber?"

"By his actions, my son." "But, father, he acted like every one else at the ten, didn't he?"

"Certainly not, my son! Certainly not! The others drank my Russian ten, ate my fole gras sandwiches and took leave. But he he bought a picture!

### A Biting Retort.

Lady Wortley Montagu, one of England's most brilliant women, incurred Pope's undying hatred in the following manner: The poet, who was deformed and very dark and addicted to ques tioning everybody, once asked her to define an interrogation mark. She defined it as "a little, crooked black thing that asks questions."

## Particular Woman. Judge-She insisted on having a v man lawyer secu. a her divorce. "Why was she so particular?" "She did not want to go contrary to that portion of the marriage ceremony that reads. 'Let no man put asun-der.'"-New York Heraid.

His Use For Sosp. "Lady." said Meandering Mike, would you lend me a cake of soap?" "Do you mean to tell me you want "Yes'm. Me partner's got de hic-cups an' I want to scare him."-Washngton Star.

Ignorance. Hare the courage to be ignorant of a great number of things. In order to avoid the calamity of being ignorant of everything.-Sydney Smith.

### Green Turtles.

The green turtle finds its home in the coral reefs lying to the north of Jamaica, though it is found in other parts of the West Indies. The creature is caught by the employment of extremely strong nets, which are interlaced between the rocks. Once caught the turtle is taken to Kingston, where it is kept in special sea water pens on When in the pens the the seasbore. turtle is provided with a peculiar kind of sen grass, which it likes very much. Curiously enough, when it is taken away from the West Indies it refuses to eat this grass. Indeed, it will die of starvation sooner than touch the grass, however carefully preserved. It

Timely Answers. "Do you remember how hungry I was at seven-thirty last night?" "I should say I do. "Do you know how I appeased my

takes eight pounds of flesh to make a

single quart of soup.

nunger in a half bour?" "No: what did you do?" "Eight a clock." "That's nothing. Do you remember

now unlucky I was at the raffle at tweive-thirty? "I certainly do."

"Well, I wasn't so unlucky a baif bour later." "No? I'm glad to know that. What

did you win? "One a clock."-Lippincott's.

### Lacking In Official Zeal.

"I see." remarked the traveler, "you have an anti-borse thief association here. What's the matter? Can't you leave the punishment of horse thieves to the constituted authorities?" "Not by a durn sight!" said Grizzly

Fete. "They ain't anti enough."-Chicago Tribune.

"I thought she exhibited verve and aplomb." said Mrs. Oldcastle. "Did you?" repiled ber hostess. "Josiah said she had nerve, but was a pesch." -Chicago Record-Herald.

wer-Lytton.

bold -- Coleridge

Jennie-Everything he touches seems to turn to gold. Jim-Yes; he touched me today for a sovereign-London "Do you wish to call your h up on the phone? "No, I don't. I want to call down "- Exchange

The truest windom is a res B.-Napoleon L

Opinion

chancellor of the exchequer it was Break off a lobster's claw and anoth turned into a cocked hat long before will grow. You may, it has been said it was thrown." freeze a fly, but you cannot freeze it to

It was also a Welsh member, though not the same one, who, speaking against a proposal to fortify London, began earnestly with: "Our navy in our only defense. If our navy tem-porarily left the sens"- And then be for an indefinite period without ceasing had to stop. Delighted members, with visions of battleships swooping over green fields or climbing over house tops, were in a roar, and it was some minutes before business could pro ceed.-London Answers.

### Ions Are Very Small.

the point where it was broken of. The smallest piece of matter is called the iou. It is so small that a person could not imagine that anything could be smaller. It is so small that its iden-Banks of Austria are exempt from tity is lost in its effect. It is the point llability for payment of checks and where solid matter resolves itself into bills of exchange to parties who taxy a form of electricity. Now, think bow have acquired unlawful postession of small that is from this experiment: If the same and forged the indorsemento the lons in a toy balloon, full of gas. thereon. The banks are not compelled were counted out at the rate of a hunto identify the bearer, and instances dred per minute it would take 100,occur of such commercial papers being stolen and cashed with forged indores 000,000 persons 4,000,000 years to count them. The fact that the human intel ment, leaving the owner without re-lect can discover this fact is quite as dress. A check or bill of exchange, startling as the fact itself. This seems therefore, though payable to order and to be getting on the edge of material not indorsed is a dangerous form for creation, and if the ion could be furthe remittance of money. Liability ther divided we would have to get over for payment on a forged indorsement is into the spirit world to do it, for there incurred by a bank only when it is propossibly its last analysis only can be sumed to have knowledge of the payee's signature, as in the case of well known clients. reached - Ohio State Journal.

Over the Phone.

"He hasn't slept all night, doctor.' said Mrs. Blinks over the phone. de-scribing her husband's symptoms, "and this morning he complains of aches in his bones and a general headachy feeling. Is there anything I can do?" Just then the wires crossed with the phone connection of the dog fancier. "Sure!" came the response. "Bring him in this afternoon and I'll cut Ms ears for you."-Pittsburgh Press.

Two Evils.

More Like It.

Despute alone makes guilty

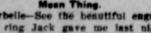
There are two things in life that a sage must preserve at every sacrificepapa? Father-One who stands in a revolving door and waits for some one the coats of his stomach and the enamel of his teeth. Some evils admit of consolations; there are no comforters for dyspepsia and the toothache .- Bal-

of the ciny.

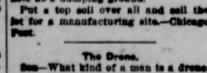
Estelle-Gracious! Has that just got sround to you?-Toledo Blade.

Deitherate with caution, but act with ecision: yield with graciousness or oppose with frame

else to push it around so he can get in, my son.-Judge.



Moan Thing. Maybelle-See the beautiful engage-ment ring Jack gave me last night.



Cut the ice in the hole in

Real Estate Enterprises.

Here is one way a piece of land may be made profitable: Find a clay hole and make bricks out

if you can get away with it. Get money from the city to fill the hole as a dumping ground.