A SHREWD PER.

She Wen Attentiv ly have the shopper said. of a big store who had been a Chicago w York le it week, She anything; had lay of the land. ng it she stopped

girl and e selling white linthat Miss rts to the woumn? I under-you hav Miss Blake in the

ss Barton, said the

oman wrote the name ok. Then she show-

a preliminary to real said. 'It pays to take de If I expect to buy worth of anything at a learn beforehand the saleswoman whose Tooks Then when I go back to y, as I shall do here to ould like Miss Barton to and, although Miss Barset eyes on me, the fact I her name gives her the nat she must have sold ess at some time, and I good service as I would nobody by name."-

#### PEFUL ATTITUDE.

In Striving to Realize s Ambition.

ctancy, the conviction utize our ambition, that all come true, says Orirden in Success Magano uplifting habit like an expectant, hopeful ecting that our heart e matched with realare going to turn out that we are going to matter what may or we are going to be

ng else so belpful as his optimistic, expectrpe attirude which aliks for and expects the best. st, the happiest-and never oneself to get into the pes discouraged mood.

with all your heart that you what you were made to do. an instant barbor a doubt of ive it out of your mind if it entrance. Entertain only the oughts or ideals of the thing bound to achieve. Reject all enemies, all discouraging verything which would even failure or unbappiness.

member dat guy, Jim Burke?" irate Bowery denizen. "He's dat's doin' time up der river ing-boiglary-ten years, Well, w all I done fer dat stiff. was pinched didn't I put up fer der lawyers? Didn't I pay esses? Sure I did. De oder links I'll just go an' see dat t' leave him know his frien's de cap on 'im. So I drives be says I gotter send me paper, an' a guy takes it in to ke, an' what d' you t'ink dat ils dat guy to tell me?"

no idea," said the listener. tells him," concluded the angry tell me dat be alu't in!"-Suc-

Women In a Sailboat is just one place on a sallboat

re for to a personal rest for the personal r

en. That is the cockpit. Re that and keep them there, it takes a somewhat pointed The average woman on a not happy unless she is taking y sitting out on deck or on top abin or going forward of the

Warn ber and she laughs at She does not know that she is ering berself. Less than a year saw two women knocked over-In a heavy sea because they inon sitting on top of the cabin the protests of the man who illing the boat. He himself was aborn and let his bout libe, the clearing the top of the cable beby one could sny Jack Robinson.

Had a Better Story. you see the account of that of lightning that burned the hair a boy's head without otherwise

id." answered the cheerful liar. I was paided to note the incom ss of the story. Now. I happen now of a case that is really reable. The lightning entered a s shop and not only undertook ask of singeing a man's hair, but way. g up the proper amountson the

Fear of Revenge.

os sister jilted the schoolmaster night!"-London Opinion.

Advertising. is still in the lead - Pittsburg

jest loses its point when he who it is the first to laugh. Schiller. Fooling Her Husband.

That there are more ways than one of "killing a cat" is a well known fact, newest of ways has been evolved from the fertile brain of a Germantown woman who is blessed with a stingy husband. This husband is generous enough in one sense of the word. His wife may have the best attire the stores afford charged to his account, but she may handle no money. Women, in this man's opinion, know nothing of the value of a dollar. On leaving for his office in the morning he kisses her goodby and thrusts a quarter's worth of trolley tickets into

Now railedy goes shopping, buys a few necessities and a fifty dollar wrap for which she has no use whatever. Next day she returns the latter, receives a credit slip for \$50 and betakes herself to the handkerchief counter. where she spends 50 cents, receiving \$49.50 change. Placing some small change in her purse and stowing the roll of greenbacks in what she considers a safer receptacle, she leaves the shep feeling that she has made the best of a bad bargain.-Philadelphia Record.

A Bald Fact.

It is common to deplore the lack of humor in a person. Yet the very want of wit may save a certain amount of embarrassment, as was the case on a certain occasion with President John-"He was one day," says a writer in Harper's Magazine, "visiting my mother, and a friend, Mrs. Knox, widow, came in. She had known Mr. Johnson some years before, when he was a member of the legislature, but

they had not met since then. "After mutual recognition Mr. Johnsaid: 'How is Mr. Knox? I have not seen him lately.'

"'He has been dead six years,' said Mrs. Knox.

" 'I thought I badn't seen him on the street,' said Mr. Johnson, "When Mrs. Knox left my mother said, laughing, 'That was a funny mis-

take of yours about Mr. Knox.' "'What mistake did I make?' said Johnson. 'I said I hadn't seen him on the street, and I hadn't."

"I have always felt that upon prop erly appointed and becoming dwellings depends more than anything else the improvement of mankind," said Benjamin Disraeli (Earl of Beaconsfield). To sit in the evening in your comfortable armchair; to look around you and know that everything you see there is your very own and that you have obtained it all so that you practically do not feel the cost; to know also that if you, the breadwinner, were suddenly called away your home would still be your wife's or your family's-that is one of the pleasures of life, indeed It is a pleasure which gives you new heart in your work in the world. It sends you out every morning determined to get on and to earn more money, and because of that very determination you do become worth more money.-New York Press.

A curious story is told as to how the Rothschilds supported Carafa, the composer. The latter was far from rich. His principal income was derived from a snuffbox. And this was the way of it: The snuffbox was given jali an' goes into de warden's to the author of "La Prison d'Edimbourgh" by Baron James de Roths hild the professor's address, and wanted to Me card! D'ye get dat? as a token of esteem. Carafa sold it know whether it had been received ray, I writes me name on a twenty-four hours later for 75 na. Thinking the matter of sufficient im poleons to the same jeweler from whom it had been bought. This became known to Rothschild, who gave it again to the musician on the following year. The next day it returned to the jeweler's. The traffic continued till the death of the banker and longer still, for his sons kept up the tradition, to the great satisfaction of

Little Else.

A London attorney named Else, rather diminutive in his stature and not particularly respectable in his character, once met Jekyll. "Sir," said he, "I hear you have called me a pettifogging scoundrel. Have you done so.

"Sir," said Jekyll, with a look of contempt, "I never said you were a pettifogger or a scoundrel, but I said you were 'little Else.' "-Westminster Ga-

They Felt Hungry.

She-Well, Clarence, dear, the situation is not quite as rosy as it was pictured to us before marriage, is it? He-Well, not all together so, love. She-I wish-er-I wish- He-What do you wish, dearest? She-I wish we had the rice and the old shoes they threw at us when we were married.

He Lumped It.

"My coffee is not quite sweet enough," remarked he. Well, if you don't like it. I suppose you'll have to lump it." said she, with a smile, passing the loaf sugar his

Fixed For the Future.

Friend-Haven't you named the baby Proud Mother-No; we must be very careful to give him a nice one, be

cause there will be so many named after him when he is president.

What Did He Mean? Mrs. H .- I see there's a man in France who has murdered three of his wives in succession. I'd like to see man who would murder me. Mr. H .- So would I, my dear.

Base envy withers at another's joy sod bates the excellence it can reach.-Thomson.

This story, found in Rev. Dr. Henry H. Jessup's book, "Fifty three Years in Syria," seems to indicate that religious vagaries are as short lived in the east as elsewhere. A friend of Dr. Jessup. visiting Jerusalem, met a queer looking solitary stranger pacing the streets of the city, accosted him, and after the

usual greetings remarked: "You are an American, I infer" "Yes, I am," replied the queer look-

"And what are you doing here, if I may ask?"

"Ab. yes, I'm giad you asked You see. I've come to preach the new doctrine, that there is to be no more death If men will only accept it, we'll abolish gor graves, nor coffins, nor funerais We shall just live right on."

"But," said Dr. Jessup's friend "sup posing you should sicken and die, what

"Oh," sald the man, "that would bust

the whole thing." And it did. The poor delirious apos tle died a few months later, and with him his "new dostrine"

The handsome young pumber hid aside a piece of lead pipe and, approaching the beautiful kitchen mand

"Go on; quit your Riddin." she re-

"But I mean what I say " "I ain't got any time to listen to you

"Yes, but what's the use workin when a fellow wants to make love t you? Say, if I make this job inst so I ran come back tomorrow will you have your work out of the way so we can talk things over? You're the purtiest

"If you think you can make a foot of me by such silly talk you're mistaken' want you to try to learn to love me " "If you want to make love to me ome around this evening I'll be here "What! On my own time? What kind of a chump do you think I am?" -Chicago Record Herald.

Exact Thomas.

Thomas Hour, the devoted servant upon whom Gilbert White, the English naturalist, depended to carry out his garden plans and to look after his comfort in many ways, was noted for us exactness Mr H. C. Sheiler, in "Gilbert White and Selborne," gives an musing illustration There was one occasion when Thom

is came to report, "Please, sir, I've been and broke a glass,"

"Broke a glass, Thomas! How did von do that? "I'll show you, sir," he rejoined as he

disappeared for a moment Returning with a glass in his hand, be let it fall on the floor, remarking:

"That's how I broke it, sir" "There, go along, Thomas; you are a great fool," said his master, adding to himself, "and I was as great a one for isking such a foolish question."

A Municu box of fourteen, who had seen and admired many of Rudoit von Seltz's paintings, was auxious to se cure the painter's autograph, but did much thought be wrote a letter, stat called at the address given, met the boy's mother, and the fraud soon be came apparent. The boy was thor ougly scolded, and next day received this autograph note:

it often happens here on earth that little rogues to great ones grow. Some autographs for which you're trying Can be procured without much lying.

New Zealand, Australia, the Samoan and the Solomon islands as well as portions of the Hawaiian group are the homes of various species of worms with thick, heavy bothes and with a well defined neck connecting the body with a head that is a startling remind er of that of the monkey. In the Sand wich islands they are called "me-ta tu-ki," which means "creeper with a child's head." An old New Zenland legend says that at one time they were of immense proportions and threatened the extinction of all human life on the

Irish Wit. Swift scoffed at Irish "wit" in some biting lines Nevertheress Irish will is me of the most precious things . One soon has a surfeit of the professiona fuony man in England, the pawry Scot, the American numerist The Irish pensant never disappeauts, and with him it is all se naive and natural -London Saturday Review

Goodness and Greatness

Goodness comes from within from feelings, thoughts and desires resuring in actions Greatness is the quence of hold actions, great energy ambition, enterprise and perseverant

"You will never be able to make her believe that he is a flar

"I wonder why?" "I ledieve that he once told her was beautiful." Houston Post.

Berrowby The scher howling success if I could see ure th proper tucking, and Grimstin w The only hacking I am doing this year is out Pink

Integrity of life is fame's sent friend

## REFERENCE SERVER REPRESENTANTE Tillamook Lumber Manufacturing Compy. Manufacturers of

# FIR, SPRUCE AND HEMLOCK LUMBER

KILN DRY FLOORING, CEILING, RUSTIC AND FINISHED LUMBER.

ALL KINDS OF MOULDINGS. We Make the Best CHEESE BOXES for Tillamook County's Most Famous Cheese.

The Best Equipped Saw Mill in the County. New Machinery, Experienced Workmen and First Class Lumber of the Best Quality. LET US FIGURE ON YOUR LUMBER BILL.

HEADQUARTERS FOR

LEARLE ARTHUR AR

# DAIRYMEN'S SUPPLIES STEEL STOVES & RANCES.



We carry a Large Stock of Hardware, Tinware, Glass and China,

Oils, Paint, Varnish, Doors, Window

Agents for the Great Western Saw.

### ALEX McNAIR CO

The Most Reliable Merchants in Tillamook County.

Foley's Kidney Pills purify the blood, restore lost vitality and vigor. Refuse substitutes. Sold by Chas. I. Clough.

Did You Ever Try HARRIS'S NEW FEED AND LIVERY BARN,

If not, give him a call,

Everything first-class. Second block South of PO.

W. G. HARRIS, Prop.

# **Foley's** Kidney

What They Will Do for You

They will cure your backache, strengthen your kidneys, correct urinary irregularities, build up the worn out tissues, and eliminate the excess uric acid that causes rheumatism. Prevent Bright's Disease and Diabates, and restore health and etrength. Refuse substitutes. Sold by Chas. I. Clough.



KILL THE COUGH AND CURE THE LUNGS with Dr. King's

**New Discovery** FOR COUCHS 600 & 81.00.
AND ALL THROAT AND LUNG TROUBLES. GUARANTEED SATISFACTORY OL MONEY REFUNDED.





\$5.0

Wise Dental Co. Painless Dentists

Olike Moure 2 A. M. to 87 M. Sundays, 9 to 1 They Take the Kinks Out. "I have used Dr. King's New Life Pills for many years, with increasing satisfaction. They take the kinks out of stomach, liver and lowels, without fuss or friction," rays N. H. Brown, of Pittsfield, Vt.

Guaranteed satisfactory at Chas. I. Clough's drug store. Zic.

#### FAMILY RECIPES.

The valued family recipes for cough and cold cure, liniments, tonics and other remedies have as careful attention here as the most intricate prescrip-

Our fresh, high grade drugs will help to make these remedies more effective than ever.

Right prices are also

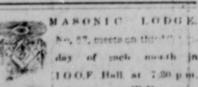
CLOUGH.

Reliable Druggist. COLUMN THE RESERVE

S. VIERECK, Tillamook Bakery.

OPPOSITE THE ALLEN HOUSE.

SPECIALTY IN ALL KIND OF CAKES ALL KIND OF BREAD.



FRANK SEVERANCE, W.M.

H. E. MORRIS, Sec.